

SELLING PROBLEMS ADVERTISING PROBLEMS

Deaths

REINHARD - At Philadelphia, Pa., on Thursday, December 28, 1916, George William Reinhard, No. 1393 North Fourth street, Tuesday afternoon, at 2 o'clock. Relatives and friends are invited to attend without further notice.

TAUSIG - Died, December 31, 1916, at 246 A. M., Mary Emma Tausig, aged 10 years and 11 months. Interment, funeral Tuesday, 2 P. M. Interment private.

LODGE - December 29, 1916, George H. Lodge, aged 62 years. Relatives and friends invited to attend the funeral services on Tuesday afternoon, January 2, at 2 o'clock, at his late residence, 1622 North Street, interment East Harrisburg Cemetery.

Lost and Found

FOUND - On December 23, white and tan dog; collar, no name. Owner can have dog by proving ownership. Address 309 North Front street.

LOST - Gold watch chain, December 27, with Daily engraved on back and baby pictures inside. Steward if returned to 324 North Second street, City.

LOST OR STRAYED - Black and tan dog, short legs and long coupled. Reward if returned to W. Dean, Fort Hunter, Box 35.

Help Wanted—Male

WANTED - A cigarmaker for handwork. Apply at once to C. L. Book, 223 Broad street.

WANTED - 10 coopers, 40c per hour. Steady work. Apply Actna Chemical Company, Newton Hamilton, Pa.

ENERGETIC SALESMEN AMBITIOUS TO INCREASE EARNINGS WANTED to learn how through SURE, EASY spare-time methods. Best time ever! Study at home, on trains. International Correspondence Schools. 202 Telegraph Building.

BOOKKEEPER WANTED with a few thousand dollars to invest in a Garage and Machine Shop with active interest. Only those not afraid of work. Address Garage, care of Telegraph.

EXPERIENCED CASSETT COVERS and trimmers wanted by a company located in East Harrisburg. Good wages, steady employment. Write A. C. Box 50, Room 1291, 204 Forty-second Street, New York.

WANTED - Locomotive crane operators, experience in operating Bay City cranes. (Signed) J. Koppers Co., care of Bethlehem Steel Co.

WANTED - Three experienced pretzel rollers and a boy. Apply Harrisburg Pretzel Co., 1942 Wallace street.

WANTED - Fifty carpenters, 40c per hour, 10 hours per day, seven days per week. Apply Actna Chemical Company, Newton Hamilton, Pa.

WANTED - An all-around blacksmith. Will pay a good salary to right party. Apply H. F. Hoffman, Seventh and Camp streets.

DIVIS, POMEROY & STEWART requires several 18-year-old boys for mailing and messenger service. Apply Floor Manager, street floor.

WANTED - Men and boys over 16 years of age for Chocolate Factory. Good paying positions and steady work are to be had by applying at once at the Employment Bureau, Hershey, Pa. Bring letters of reference with you when you call.

WANTED - Waiter, American, Experienced. About 25 years of age. Good salary with room and board. Letters of reference required. Apply at once at the Employment Bureau, Hershey, Pa.

THE PENNSYLVANIA RAILROAD COMPANY
Desires to afford opportunity for employment to men residing along its lines and will receive applications at its nearest Agency for the following positions at various places on its lines:
Trackmen, Car Repairmen, Shop Laborers, Freight Handlers.
Men making good will be considered for more responsible positions.
Application may be made for a position in any branch of the service and effort will be made to place the applicant.
All applicants must pass a medical examination and be under 45 years of age.
For further information, apply to the nearest Agent.

STENOGRAPHER - A monthly salary of \$40 a month from young man who can take dictation and operate typewriter. State age, experience, if any, present employment, occupation, telephone number. Apply Box 8, 452, care of Telegraph.

WANTED - Middle-aged white woman wishes position as housekeeper for widower or elderly people; can give references from best place. Call 68 North Twelfth street.

WANTED - White woman wishes work to do by the day, or cleaning of any kind. Call, or address, 1014 James street.

WANTED - 50 able-bodied men for piece work. Experienced truckers can earn \$75 to \$90 per month. Must be able to read and write. Apply in person only to agent of Pennsylvania Railroad Company at Division Street Harrisburg, Pa.

GOD, strong, healthy boy, over 16. Apply Superintendent The Telegraph Printing Co., Harrisburg, Pa.

Help Wanted—Male

SALESMEN WANTED - Those having newspaper or magazine experience preferred. Nothing guaranteed. Send Me Mr. Beck, Room 703 Franklin Building, Federal Square.

WANT - Young men to learn automobile business, to become practical mechanics and chauffeurs. We give our students a chance to make money the rate of 30c per hour between class hours. We guarantee to pay you 30c per hour as soon as competent. 1316 South Third Street, Auto Transportation School, 71-73 North Cameron street.

Help Wanted—Female

HALF-GROWN GIRL with work after school hours; must live near 1710 State street. Bell phone 1330R.

WANTED - White woman for general housework. Good home for right party. Apply 169 South Eighteenth street. Bell phone 1330R.

DRESSMAKING TAUGHT thoroughly from any pattern. Make dresses for yourself while learning. Day and evening classes. Mme. Henderson, 523 North street.

WANTED - A bright girl to learn to mark and assort clothes. Troy Laundry, 1524 Fulton street.

WANTED - Girls over 16 years of age can secure steady work, with good pay while learning, at our Chocolate Factory by applying at the Employment Bureau, Hershey, Pa. Bring letters of reference with you when you call.

WANTED - Cooks (2). Americans. Experienced in good plain cooking. Splendid salary with room and board. Letters of reference required. Apply at once at the Employment Bureau, Hershey, Pa.

WANTED - Good, plain cook and general housework, for small family. Refined surroundings. Good wages. Apply Box 166, Hershey, Pa.

WANTED - Good girl for general housework. Apply 904 North Second street.

STENOGRAPHER - Young lady having medium speed and can transcribe accurately; salary, \$8; give age, whether employed at present, phone number. Apply Box 8, 450, care of Telegraph.

WANTED - A lady clerk. A permanent position to one who can qualify. Address L. 4581, care of Telegraph.

WANTED - Girl to clerk in grocery store and do some clerical work. M. 454, care of Telegraph.

WANTED - Experienced binder on low shoes. Also man or girl with needle for repairing. Steady work. Apply at once, Harrisburg Shoe Manufacturing Company, Vernon street.

WANTED - Operators on sewing machines. Wages \$5.00 per week will be paid to inexperienced operators while learning in addition to the liberal bonus in effect January 1. Call at the Blough Manufacturing Plant, Reily and Fulton streets.

WANTED - Girls 16 years and over, experienced and learners. Pay good wages while learning. Apply to Steelton Glass Company, Second and Hooper streets, Steelton, Pa.

WANTED - Young girl to work in laundry; \$6 to start; no experience necessary to right party. Apply Sanitary Family Washing Co., sixteenth and Elm streets.

WANTED - Girls 16 years and over, experienced and learners. Apply Harrisburg Silk Mill, Corner of North and Second streets.

WANTED - Shoe cutters for women's and children's shoes. Steady work. Apply Harrisburg Shoe Manufacturing Co., Vernon street, Harrisburg, Pa.

Situations Wanted—Male

WANTED - Situation by respectable colored man as porter, or houseman, or butler. W. M. F., 343 Muench street.

WANTED - Chauffeur wants position. Down own repairing. Apply William Burns, 1109 North Cameron street.

Situations Wanted—Female

WANTED - A middle-aged white woman would like housework for or lower; can give good references. Call Bell phone 42R.

WANTED - Colored woman desires position as cook with private family or chambermaid in hotel. Apply 1110 Grapes street.

WANTED - Girl wants work after school hours. Call, or address, 409 South River avenue.

WANTED - Young lady, with seven years' office experience, desires clerical work in the evenings. Address Box B, 457, care of Telegraph.

WANTED - White woman desires maternity nursing; prices reasonable. 1443 Vernon street.

WANTED - Middle-aged white woman wishes position as housekeeper for widower or elderly people; can give references from best place. Call 68 North Twelfth street.

WANTED - White woman wishes work to do by the day, or cleaning of any kind. Call, or address, 1014 James street.

Real Estate For Sale

GET THE LOWEST PRICE on No. 57 South Cameron street - Frame house - 8 rooms - bath - gas furnace - 4 porches - central electric. Bell Realty Co., Bergner Building.

WHY NOT INSPECT No. 1618 Fifth street? Corner property - suitable for business. Price is right and it's time to act on this property is now. Bell Realty Co., Bergner Building.

NO. 1808 FIFTH STREET FOR SALE - Frame house - 6 rooms and attic - electric light - 12.9x110. Bell Realty Co., Bergner Building.

GERBER FURNITURE COMPANY, 421 Bell Street, offers GREAT REDUCTIONS in its stock of Furniture, Carpets, etc., on account of moving to its new place of business, 1427 North Third Street. Brass and Enameled Beds, 100 to select from, \$10 up. Rugs, Tapestry, Axminsters and Hittons, \$15 and up.

FOR SALE - Genuine Patrick-Duluth mackinaw. Worn short time. Color, gray. Original cost, \$12. Will sell at a very reasonable price. Address Box R-5550, care of Telegraph.

CALKS - CALKS - CALKS
For sale at 611 1/2 South Second street. Never slip! Slip Rows, Diamond Giant Grip, Green Bay, Always cheap.

Real Estate For Sale

FOR SALE - No. 115 N. Seventeenth street - brick house - 8 rooms - bath - gas electric light - furnace - porch cemented cellar. Bell Realty Co., Bergner Building.

NO. 674 SCHUYLKILL STREET FOR SALE - Frame bungalow - 6 rooms - bath - gas hot water heat - large porch - cemented cellar. Price very low. Bell Realty Co., Bergner Building.

FOR SALE - N. Fifteenth Street, No. 612 - A modern, two-story heated house with electric and gas lights, front and rear porches, side entrance and paved driveway. Terms easy. J. E. Gipple, 1251 Market street.

FOR SALE - New brick house, just completed and ready to occupy. All conveniences. Large yard and porch. Gas and electricity. Inquire D. M. Ricker, Paxtang, Phone 2215R.

FOR SALE - 3-story brick dwelling; 9 rooms and bath; chestnut and cypress finish; cement cellar; gas and electric light; combination range; hardwood floors; front and rear porches; lot, 40x125; drive alley; rear garage; this a delightful home and located at 2340 25th Street. Brinton-Packer Co., Second and Walnut streets.

FOR SALE - Large frame dwelling located at 415 S. Thirteenth street, corner River alley. Two-and-a-half-story house; steam heat; cemented floors; lot, 15x72 running through to Buckhorn avenue; side entrance. Brinton-Packer Co., Second and Walnut streets.

FOR SALE - \$2,200.00 will buy 710 S. Twenty-fourth street, 2 1/2-story brick dwelling; 8 rooms and bath; electric and cypress finish; cemented cellar; gas and electric light; front porch; furnace heat; private alley side rear. Brinton-Packer Co., Second and Walnut streets.

FOR SALE - 114 Washington street, corner River alley. Two-and-a-half-story frame; eight rooms and a bath; all conveniences.

332 BROAD STREET - BUSINESS PROPERTY, opposite Broad Street Market. Two stories, cemented cellar, heat and electricity. Lot, 20x131 to Sayford avenue. Room for garage. CHAS. ADLER, 1007 North Third street.

FOR SALE - Desirable residence property, with modern improvements, 1839 Herr street, opposite State Arsenal. Inquire on premises. Sophia Barnes.

EXCHANGE STABLE FOR SALE OR RENT. On Fulton street. Farm or rent or sale. House in Linglestown, acre ground, \$10.000. Possession immediately. Inquire 221 North First street.

Real Estate For Rent

FOR RENT - Eight acres of land; eleven-room stone house; large barn; chickenhouse in yard; plenty of fruit of all kinds; road fronting on Delaware at barn and house; electric lights in barn and house; land in high state of cultivation, suitable for trucking. Fifteenth street, New Cumberland; 5-cent, trotty fare to city. Apply on premises, or phone 4308, care of Telegraph.

102 STATE ST. - 2-story brick - 3 rooms, bath and furnace. Delightful location - \$45. Miller Brothers & Co., Locust and Court Sts.

FOR RENT - 1812 Briggs, \$22.00; 1511 Briggs street, \$21.00; 703 North Elmwood street, \$20.00. Second floor apartment, \$30.00. A. S. Miller & Son, Eighteenth and State streets. Bell phone 4308.

FOR RENT - Three-story brick dwelling. No. 18 North Seventeenth street; nine rooms and bath, steam heat, front and back porches. Apply 1719 Johnson, 2115 Swatara street. Bell phone 1897J.

FOR RENT - Desirable new houses - all modern - porches and yards - rent, \$25 to \$40 per month. Apply MacGraw Construction Co., 2149 North Fifth street.

FOR RENT
No. 807 N. Eighteenth St. \$25.00
No. 511 Race St. 12.00
No. 21 Briggs St. 20.00
1333 Zarker St. 20.00
J. E. GIPPLE, 1251 Market St.

STOREROOMS FOR RENT - No. 50 South Cameron Street. Apply 83 South Cameron Street.

Real Estate For Sale or Rent

NORTH FIFTH STREET HOMES - Located at 2313-15-17 North Fifth street. Easy terms. Fred C. Miller, Bellie 430, Walnut street, Harrisburg, Pa. Bell phone 197M.

Real Estate Wanted

WANTED - House and lot in suburbs close to Harrisburg. State terms and size of lot. Address 459, care of Telegraph.

CASH FOR PROPERTY

No commissions. Quick settlements. See Chas. Adler, 1007 North Third street.

Offices For Rent

FOR RENT - A desirable suite of offices in the Telegraph Building. Possession at once. Inquire Superintendent.

For Sale—Miscellaneous

FOR SALE
One 2-H.-P. Gasoline Engine.
One 1 1/2-H.-P. Motor.
One 1/2-H.-P. Westinghouse D. C. Motor.
One 3-H.-P. Westinghouse A. C. 3-Phase Motor.
One late model Henderson Motorcycle, 12 new.
A number of Motorcycle Engines.
S. G. SWETSER ELECTRIC CO., 400 Cumberland Street.

FOR SALE - One good 11-ft. counter and one good counter at McNally's Grocery Store, 2001 North Sixth street.

FOR SALE, at Gable's, 111-117 South Second street, Lawn Fence, Field Fence, Gates, Poultry Netting, Building Hardware, Plaster Board, Upron Wall Board, Compo-Board, Doors, Sash, Shutters, Mouldings, Box Fogs, Tubs, etc.

GERBER FURNITURE COMPANY, 421 Bell Street, offers GREAT REDUCTIONS in its stock of Furniture, Carpets, etc., on account of moving to its new place of business, 1427 North Third Street. Brass and Enameled Beds, 100 to select from, \$10 up. Rugs, Tapestry, Axminsters and Hittons, \$15 and up.

FOR SALE - Western Electric portable hand-cranked cleaner, neatly good as new. Will sell cheap. Address Post Office Box 462, Harrisburg.

FOR SALE - Pair of scales - one Toledo drum scale and one Jacobson scale. Will sell cheap to quick buyer. R. Abell, Fifth and Keller streets.

For Sale—Miscellaneous

30,000 ODDS AND ENDS IN IMPORTED CALENDARS

FOR 1917 AT BARGAIN PRICES. Good Selection. Orders Promptly Filled. MYERS MFG. CO., Third and Cumberland Sts. BELL PHONE 1577R.

REMOVAL SALE - Everything in store to be sold on account of moving to our new location, 1315 North Third street. N. Brenner, 423 Walnut street.

For Rent—Miscellaneous

ROOMS FOR RENT CARDS can be secured at the Telegraph Business Office.

DESK ROOM FOR RENT - Good location, near Post Office, ground floor. Inquire Typewriter Office, 211 Locust street.

FOR RENT - Space in private, steam-heated garage for electric lights and water. Inquire 213 Pine street.

FOR RENT - Suitable for second floor retail business, two entire business floors, corner of Second and Walnut streets, above Rose's confectionery. Wide hall entrance on Second Street. 405 Market street.

Apartment For Rent

FOR RENT - Apartment, 3 rooms and bath; city steam; immediate possession. Inquire on premises. Apply H. W. Miller, Bell phone 81R.

206 N. SECOND ST. (three blocks from Market Square) first floor, five rooms and bath, city steam heat, gas, electric light, private family bath and office, for physician, dentist or professional man - \$60. MILLER BROTHERS & Co., Locust and Court Sts.

SECOND ST., 1700 - Five and six rooms with porch; most pleasant and open surroundings in city.

Rooms For Rent

FOR RENT - Furnished house, or rooms, all conveniences, on trolley line. Address E. Q. P. Steele, Mechanicsburg, Pa.

LARGE, WELL-FURNISHED second floor room, with porch, most pleasant surroundings; use of phone. 813 North Second street.

FOR RENT - Comfortably furnished third floor front room; steam heat; telephone; good home in private family, rent reasonable; reference, Inquire 1612 State street.

FOR RENT - Attractive rooms for rent, newly furnished with stationary washstand, central heating, \$10.00. 129 Walnut street. Bell phone 1023M.

TWO ROOMS - For light housekeeping; light and heat furnished. Apply 1385 North street.

FURNISHED ROOMS - Two nicely-furnished rooms; electric lights; city steam heat; prefer maid and wife or ladies; reference required. Koslyn Apartment, 209 Walnut street. Inquire 224 North Third street, Machinery Store.

FURNISHED ROOMS FOR RENT - City steam heat; use of Bell phone. Address 719 North Sixth street.

FOR RENT - One large, furnished room, with bay window; also bedroom and sitting-room, communicating; modern bathroom; central heating. Apply 501 North Front street.

FURNISHED ROOMS - Second floor front; large, pleasant; city steam; gas plate attachment; bath; also large, private room with beds, hot and cold running water; will rent during legislative session. 111 Chestnut street.

Two communicating rooms, with bath, furnished, steam heat, \$30 per month. Apply Savoy Hotel, Third and Mulberry. Other desirable rooms.

FOR RENT - On second floor, two or three rooms and bath; steam heat, electric lights, central heating, gas, furnished. Apply 925 North Third street.

NICE, finely furnished room; steam heat, electric light, bath included. Apply 35 South Fourth street.

FOR RENT - Rooms for light housekeeping, all conveniences. Address R. 5423, care of Telegraph.

FOR RENT - Very desirable furnished rooms, singly or en suite; all conveniences, references required. Call 615 North Front street.

FOR RENT - Furnished room facing Capitol Park; stationary washstand, electric lights, city steam; use of large bathroom. Address Bell phone. Apply 410 North street.

Wanted—Board—Rooms

WANTED - Newspaper man wants room and breakfast with private family, or other place, near office. Address 5, 728, care of Telegraph.

FOR RENT - Furnished room facing Capitol Park; stationary washstand, electric lights, city steam; use of large bathroom. Address Bell phone. Apply 410 North street.

Wanted—Miscellaneous

WOULD like to have on hand about \$1,000 worth of good, second-hand furniture. Address your price paid for Furniture, Stoves and Carpets. Bell phone 3887R. 324 Reilly street.

WANTED, AUTOMOBILES IN ANY CONDITION, to sell or buy. Why not consign your car with us to avoid trouble and worry in trying to dispose of it. We make no charges for storage or repairs. Inquire on premises. Auto Transportation Co., 27-29 North Cameron street.

Business Personals

WHITE DETECTIVE AGENCY - Trustee Bldg. - All kinds of detective work handled - one eye always open. BELL PHONE 4399.

LEATHER Traveling Bags and Suits cases (drummers' samples) positively at the lowest prices in the city. Cash and be convinced. Also overcoats and clothing, watches, diamonds and sporting goods at low prices. Easton, R. B. Reliable Pawnbrokers, 431 Market street, at subway.

Business Personals

VACUUM CLEANERS - New machines, FOR RENT. Ask Martin. Bell 4000.

CLOTHING, SHOES, FURNITURE - Bought at highest cash prices and sold reasonable. 53, 55, 57 Broad street. Bell phone 2860.

UPHOLSTERING - and furniture repairing; mattresses renovated and cushioned. N. W. Adams & Co., N. 3rd, 320-326 Woodbine street. Phone 1317J.

WE BUY Tin and Lead Foil, Lead Pipe, Brass, Copper and Scrapiron. Also Magazines, Books, Newspapers and Mixed Paper. Highest Prices. HARRISBURG JUNK COMPANY, 625 West avenue. Bell phone 4024J. Wagon will call.

AUTO REPAIR MAN with a few thousand dollars to invest in share of a Garage and Machine Shop and take active part in it. Highest prices and share of profits. Address Garage, care of Telegraph.

SEVERAL BUSINESS PROPOSITIONS FOR SALE at Reasonable Prices - Restaurants, Highest Prices, HARRISBURG JUNK COMPANY, 625 West avenue. Bell phone 4024J. Wagon will call.

ANY intelligent person can earn good income corresponding to newspapers experience unnecessary. Send for particulars. Press Syndicate, 792 Lockport, N. Y.

BOARDINGHOUSE FOR SALE - Well furnished, excellent location. Reason for selling, leaving town. Bargain. Inquire at 141 South Front street, Steelton, between 5 P. M. and 8 P. M.

WHY PAY excessive rental and care when desirable new brick semi-bungalows are offered at attractive prices. Inquire for particulars. Fifth and Market streets. Six rooms, laundry, pantry and bath; wide porch. Front and rear combination coal and gas range; electric light and gas fixtures; stationary bookcase, beautifully papered. Inquire at 26 Evergreen street. Bell phone 211.

FOR SALE, RESTAURANT - Will be sold at a bargain. Fully equipped. Automatic soda fountain. Near Square of Lemoyne. Address C. E. Ortmyer, Lemoyne, Pa.

MONEY TO LOAN on Real Estate security in any amounts and upon any basis. Address P. O. Box 174, Harrisburg, Pa.

MONEY ADVANCED to housekeepers at legal rates; business confidential. 1707 Sharing Loan Society, Room 3, Spooner Building, 9 North Market Square.

Hauling and Moving

NATIONAL TRANSFER Co. Movers of pianos, safes, boilers and general hauling. W. L. Latch, Manager, Fifth and Woodbine streets. Bell phone 3292.

Storage

WAREHOUSE - Private rooms for household goods in fireproof warehouse, \$2 per month and up. Lower storage rates in fireproof warehouse. HARRISBURG STORAGE CO., 437-445 South Second street.

STORAGE in 3-story brick building, rear 408 Market street.

STORAGE - 41