FRIDAY EVENING,

HARRISBURG CONSI TELEGRAPH

OCTOBER 27, 1916.



Not All of the Advertising of a Store

BELL-1991-UNITED

is done in print. Every transaction between buyer and seller is of itself an advertisement.

It either builds up reputation or tears it down.

We believe that the very best advertising we can do is represented in fair, willing, prompt and courteous service to all who come here to buy.

Bowman's strive to please you.



### A Shoe Sale of Extreme Importance!!

To-morrow — an event in shoe retailing worthy of more than passing notice.

Shoes for the practical - the thrifty. Conservative boots on Bowman comfort lasts at reduced prices.

In the face of sky-rocket leather quotations this opportunity to economize is most timely.

The leathers are of fine glazed kidskin, gun metal calf and lustrous patent colt skin, with welted and turned soles of oak leather. Tops of dull mat kid, bright kid or with tailored toppings of fine black Imperial cloth. Broad, medium and round toes, plain or tip-ped. Sizes 2 to 9. Widths AA to EE enabling you to secure a perfect and comfortable fitting shoe easy the first time worn.

The reduced prices are:

### \$2.49, \$2.98, \$3.49

New arrivals in high cut novelty boots in brown, and black, gray and white, and combinations for the women who want the latest modes in ultra-fashionable footwear.

### \$5.00, \$6.00 \$7.50, and upward BOWMAN'S-Main Floor, Rear

#### Gentlemen! Right Now You Can Save Some Money On Good Shirts Get the Athena Underwear and be positive that you have the best that can be had.

armhole, patent fitted seat, non-strain gusset. Athena is tailored to fit—not stretched to the shape of the figure.

Note the special features that give Athena Underwear its comfort, quali-

ties and daintiness-sloping shoulders and sleeves, shoulder stay, curved cut

Union Suits, medium and heavy weight bleached cotton; high neck, long sleeves; Dutch neck, short sleeves; low neck, no sleeves. Regular size, **\$1.00**; extra sizes, **\$1.25**.

Women's white wool and cotton mixed Union Suits, high neck, long sleeves; Dutch neck, short sleeves; low neck, no sleeves. Regular sizes, **\$2.00**; extra sizes, **\$2.25**.

Men's Shirts, in per-cales, striped, good col-ors, all sizes, laundered and French cuffs, at 49¢.

#### **Take Your Choice** of 500 New Ties

Is that making the task too difficult? Better said-take anv

one or two of the 500 new ties.

All real new and beautiful - just the kind men like to wear and at prices within reach of every man

# Prices: 50c to \$1.00

A splendid display of Arrow Collars, in our Men's Furnishing Department.

BOWMAN'S-Main Floor.

# Attractive Coats For Children and Juniors

Little girls' coats, 2 to 6 years. Junior coats to 14 years. The garments exploited are specifically designed for these ages. They are pretty and becoming-and-good values.

In evidence, we mention-Coats of corduroy, velvet, plush, velour, high waist lines, yoke effects with flare bottom—pleated and belted styles with small capes—fur and velvet trimmings. Prices begin at \$3.50 and run in easy stages to \$20.00.

Betsy Brown Play Dresses Inexpensive are these little play dresses They're well made and will give satisfac-



# The Finer Trimmed Hats Are Reduced

Why hesitate longer to get a new Fall hat when such attractive ones can be secured at so small a price.

### Trimmed Hats Reduced to \$3.75

There are a hundred or more to select from that sold at much higher prices-now cut to this low figure to effect a quick disposal.

You can choose from either black or colors-hats of Lyons' velvet, plain silk velvet and antique velvet (Paon) trimmings of narrow ribbon, gold and silver and fur ornaments.

#### And Now--A Reduction in Price On Velour Hats

We offer these fine "Mattewan" velours—the finest produced in country—really superior to the imported velour hats, at the very special \$3.95 

styles, and most of them banded ready for service.

FOUNDED 181

Ready To-morrow-Some Advance Fashions in

### Quality Kid Cloves

These beautiful novelty gloves represent the pinnacle of perfection of the glove makers' art.

Long and short lengths, in every size and in the season's favorite colors together with black, whiteand-black and white combinations. See the new long Kid Gloves in black and white combination with the novel lace tops.

See the new Gauntlet Short Gloves. See the new Van Dyke Gloves

with fancy cuffs. A wealth of newness and novel ideal in glovedom—all here for your

inspection and selection. BOWMAN'S-Main Floor

Embroidery Class Saturday 9.30 to 11.00 a.m. COME.

Exhibit and sale of the last word in fashionable silks and velvets. Here are quaint and unusual weaves, rare colorings and color

combinations. An assortment diversified enough to meet the exacting taste of the most discriminating women. Hints of what's to be seen:

36-inch Novelty Stripe Taffeta combination of stripes in Russian, African, and navy. Yard, **\$1.39.** 

36-inch Novelty Stripe Taffetas, combination of stripes in evening shades, of mais, pink and silver. Yard, **\$2.00**.

36-inch Belding Nanchette, satin 50-inch Silk Plush, black only. finish, navy only. Yard, **\$2.50**. Yard, **\$7.50**. BOWMAN'S-Main Floor.

36-inch Satin Francais, beautiful soft satin finish, black only. Yard, **\$2.50.** 36-inch Faille Matinee - evening

shades. Yard, \$2.50.
36-inch Black Dress Taffeta, Yd.,
\$1.25, \$1.50, \$1.75 and \$1.98.
40-inch Black Dress Taffeta.
Yard, \$1.75.
54 inch Valcum de, Scie, Value

54-inch Velour de Soie Velvet, Yard, \$7.50.

35-inch Velour de Soie Velvet, satin finish, Russian, battleship, Hague blue, midnight and black. Yard, \$3.00.

45-inch Velour Coating, yard, \$5.50.

Straight Ahead for a Touchdown

We feature for to-morrow

Beautiful Silks and Velvets

Boys! Don't fail to visit our Sporting Goods Department.

This department has been enlarged and is now in shape to equip gymnasiums, also a full line of footballs and athletic goods. Second floor - front.

# Charming Blouses

The design, coloring and the fashioning in each little detail of construction and decor-ation of a blouse must be planned by a real artist if it is all it should be.

Ours are that sort. Bowman blouses are distinguished by unusual features; distinctive bits of trimming, odd but pleasing combinations of coloring.

Almost as interesting is the fact that of any particular model very few specimens are purchased. One likes her blouse to be an exclusive creation whenever possible and we favor the feminine liking. Especial attention is called to a remark-

ably broad and attractive assortment of lace waists at

\$3.50, \$3.95, \$5.95, \$6.50 Choose from all cream-and--taupe lace over flesh.



At About Half Price

Women's white silk and wool Union Suits, regular sizes, \$3.50; extra sizes, \$3.75. Women's bleached Vests and Pants, medium and heavy weight cotton; regular sizes, 50e; extra sizes, 65e. Women's white wool Vests and Pants, medium and heavy weight; regular sizes, \$1.00; extra sizes, \$1.25. Women's white silk and wool Vests and Pants, medium weight, regular sizes, \$1.50; extra sizes, \$1.75.

### HOSIERY

Your first impression, of course, will be the beauty-a closer inspection will reveal much more than beauty to recommend them.

You will find ample heel and toe protectiontops made secure against the wear and tear of the garter.

In the Munich Hosiery, we have an entirely new idea in Silk Hosiery—a garter attachment on the welt; filling a long felt need; which will not drop stitches, which so frequently occurs from fastening garters to the plain welt of the hose.

#### The Munich

Double soles, high spliced heels; in black and white. Silk lisle, pr., 50¢; thread silk, pr., \$1.00 and \$1.50.

Women's thread silk hose, double soles, spliced heels, silk garter tops; plain white; pr., **98¢**. Women's thread silk hose, double soles, high spliced heels, wide garter tops; black, white and all the wanted shades; pr., **\$1.25** and **\$1.50**. BOWMAN'S-Main Floor

**Fashionable Corsets** 

BOWMAN'S-Third Floor



Small checked and plaid gingham in pink and white, blue and white, pink and blue chambray—with and without yokes, pleated skirts, white col-lar and cuffs—a lot for the money, **59¢** and **75¢**.

BOWMAN'S-Second Floor.

Special Jewelry Offerings
German Silver Gate Top Mesh Bags, special Saturday at \$1.00         Vanity Cases, new designs, below regular price,

# Flannelette Apparel

Colder weather is coming gradu-ally-you'll have need for the warmer garments and we have seen to it that your every need will be

readily supplied at the fairest prices. The offerings enumerated below represent garments of good qual-ity, well fashioned and made to give the utmost service.

Women's Flannelette Gownsdouble yokes back and front; with and without collar; pink, blue and white stripes. Prices 50¢ and 59¢ Women's Flannelette Gowns double yokes; collar finished with

braid or without collar, finished with hemstitching or lace; blue, pink, gray and white stripes. Prices, 75¢, 85¢ and \$1.00.

Women's Flannelette Petticoats —hemmed and scalloped at bot-tom; pink, blue, gray and dark gray. and white stripes. Prices, **25¢** to 75¢.

Extra Size Flannelette Gownsfull and roomy; with collar or with-out; double yokes back and front; assorted stripes and plain white. Prices, 75¢ to \$1.25. BOWMAN'S-Third Floor

To-morrow we shall place on sale pink' and white lace front corsets at a very special price .... \$1.50 The models are all desirable in style and spot-lessly fresh. A popular brand Reader in sizes from 19 to 30. They are well boned, neatly trimmed with embroidery - the body of an excellent quality of coutil. A remark-able offering and one that will com-W.B. mand immediate attention.

BOWMAN'S-Third Floor

# Blankets---We Have Them

just the kind you need and that will afford you warmth and comfort when the cold winds blow and cold days are with us.

Blankets — plain and plaid; ex-ceptionally good values, at \$5 to \$19.50.

Auto Lap Robes — some rubber lined — others interlined with rubber — at the price to suit your purse. Prices, \$2.75 to \$27.50. BOWMAN'S-Second Floor

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Veiling Such beauties, and so serviceable -here a new collar, there a new set, one surely cannot help admiring every one.

Neckwear and

Collars and sets are quite neces-sary to "set off" that new suit or dress.

Broadcloth and serge collar and cuff sets, round and square collars; excellent quality, 50¢ to \$3.50. New mesh veilings, 25¢ to \$1.00 vard.

A new ready-to-wear veil, at **50¢**. New Fur Trimming Black, brown and white coney, 1 to 8 inches wide, **50¢** to **\$3.95** yd. Ermine, 1 to 6 inches wide, **59¢** to **\$3.00** yd

to \$3.00 yd. Near Seal, 2 to 4 inches wide, 35¢ \$1.50 to \$2.50 yd. Skunk opossum, \$1.50 to \$4.25

yard. Moleskin, 2 and 3 inches wide, **\$1.50** and **\$2.95** yd. Chinchilla, **\$1.39** and **\$4.95** yd. BOWMAN'S-Main Floor

# The Trunk and **Bag Department**

is now equipped with the largest assortment of trunks, bags and suitcases shown hereabouts. Our prices are especially attractive.

Handbags, \$1.85 to \$25.00. Suitcases, \$1.25 to \$13.50. Trunks, \$5.75 to \$12.50. Steamers, \$5.50 to \$11.50. Wardrobes, \$15 to \$72.25. BOWMAN'S-Second Floor -black lace over flesh.

—black lace over white. —black lace over black.

# A Comprehensive Collection of the Popular Georgette Crepe Blouses

These are mostly in white, flesh, mais and bisque, and the materials as well as the needlework are such as to insure satisfaction — at sight and in service-

## \$5.00, \$5.95, \$6.50, \$7.95

Beautiful Blouses in Burgundy, plum, brown, green, flesh and white --embroidered and beaded -- rich, plain effects and wonderfully elaborate styles, \$8.95 to \$25. BOWMAN'S-Third Floor.

# "Wear-Ever" Demonstration Closes To-morrow

The demonstration will end but the aluminum will wear-ever.

And that is the story in a nutshell, as told by a cooking expert.

If you have not taken advantage of the opportunity to secure a 4-qt. Windsor kettle, at 98c; heavy aluminum fry pan at 69c; 6-qt. aluminum steamer at 98c; and 2-qt. stew pan at 45c-we urge you to do so to-morrow.

Saturday's Demonstration will consist in making an appetizing pot-roast without water and without burning in the "Wear-Ever" aluminum wear. This will be the last demonstration. **Don't fail to take advantage of it.** 

A New Supply of Bulbs

Narcissus: mixed colors; doz. ..... 10c BOWMAN'S-Basement. Crocus; separate colors; doz. ..... 5c

Paper White Narcissus; doz. ..... 200