

C. OF C. TO PRINT SCHWAB STORY

Robert R. Free Assistant Secretary; Elect Directors October 24

The Harrisburg Chamber of Commerce, it was announced last night, will reprint as a souvenir of the annual dinner held recently, the story entitled, "Succeeding With What You Have," which was written by Charles M. Schwab, chairman of the Bethlehem Steel Corporation, for the American Magazine.

The story will be printed in pamphlet form and will be distributed to those who were present at the dinner at which Mr. Schwab was one of the guests.

Robert R. Free, 49 North Fourteenth street, city editor of the Star-Independent, has resigned to accept the newly created post of assistant secretary of the Chamber of Commerce.

The adjourned annual meeting of the Harrisburg Chamber of Commerce for the election of five new directors will be held in the Board of Trade Auditorium at 8 o'clock Tuesday evening, October 24. This meeting will mark the beginning of the new and enlarged Chamber of Commerce with its membership, which now stands \$50, as against the maximum of 400 before the recent campaign.

Ballots are being sent to-day to all members who will be asked to personally cast their ballots at the meeting on Tuesday night. Ballots cannot be cast by mail, neither will proxies be accepted. Following is a list of the ten candidates for directors, the five receiving the highest vote to be elected:

Arthur H. Armstrong, president, A. H. Armstrong & Co., Inc., Telegraph building—street car advertising.

Arthur H. Bailey, proprietor Eureka Coal Wagon Works, Manufacturer.

Wm. H. Bennethum, Sr., manager, Dives, Pomeroy & Stewart, department store.

J. Allan Donaldson, member of the wholesale paper firm, Donaldson Paper Company.

Francis J. Hall, sales agent, Central Iron & Steel Company.

Paul Johnston, member of the wholesale paper firm, Johnston Paper Co.

C. M. Kaltwasser, general manager, Harrisburg Light & Power Co.

George S. Reineohel, division manager, Bell Telephone Co., of Pennsylvania.

Frank C. Sites, postmaster.

Joseph H. Wallace, manager, the Mercantile Agency, R. G. Dun & Co.

The Chamber of Commerce is composed of fifteen directors, five of whom retire every year and are not eligible for immediate re-election. The five new directors serve for three years. This plan assures absolutely new men being placed on the board every year.

Yesterday Was the Birthday Anniversary of—



ABRAM W. MYERS

He is the head of the Myers Manufacturing Company and prominent in the business world. He is a big booster for the city's advancement and has a wide acquaintance in Rotarian circles.

Asserts Great Influx of Gold Into U. S. Responsible For High Cost of Living

Washington, Oct. 20. — Director Engleken, of the Mint, said to-day that one of the causes of the recent advances in the cost of living was the great influx of gold coming to the United States and now being coined into American money. The unprecedented export trade which had widened the field for employment and created an abnormal demand for goods, he considers main factors.

Predict World-Wide Demand For U. S. Machines After War

Atlantic City, N. J., Oct. 20. —World-wide demand for American agricultural implements, labor saving machinery and farm operating equipment will develop just as soon as Europe is at peace again, said Dr. Edward Ewing Pratt, chief of the Federal Bureau of Foreign and Domestic Commerce, here to-day.

Need of Soldiers Causes Recall of All Furloughs

Washington, Oct. 20. — Need of all available soldiers in the regular army for continued active service has caused Secretary Baker to stop all applications for furloughs to the reserve which under the national defense act may be requested by men who have served one year with the colors.

VISITING MINISTERS TO PREACH

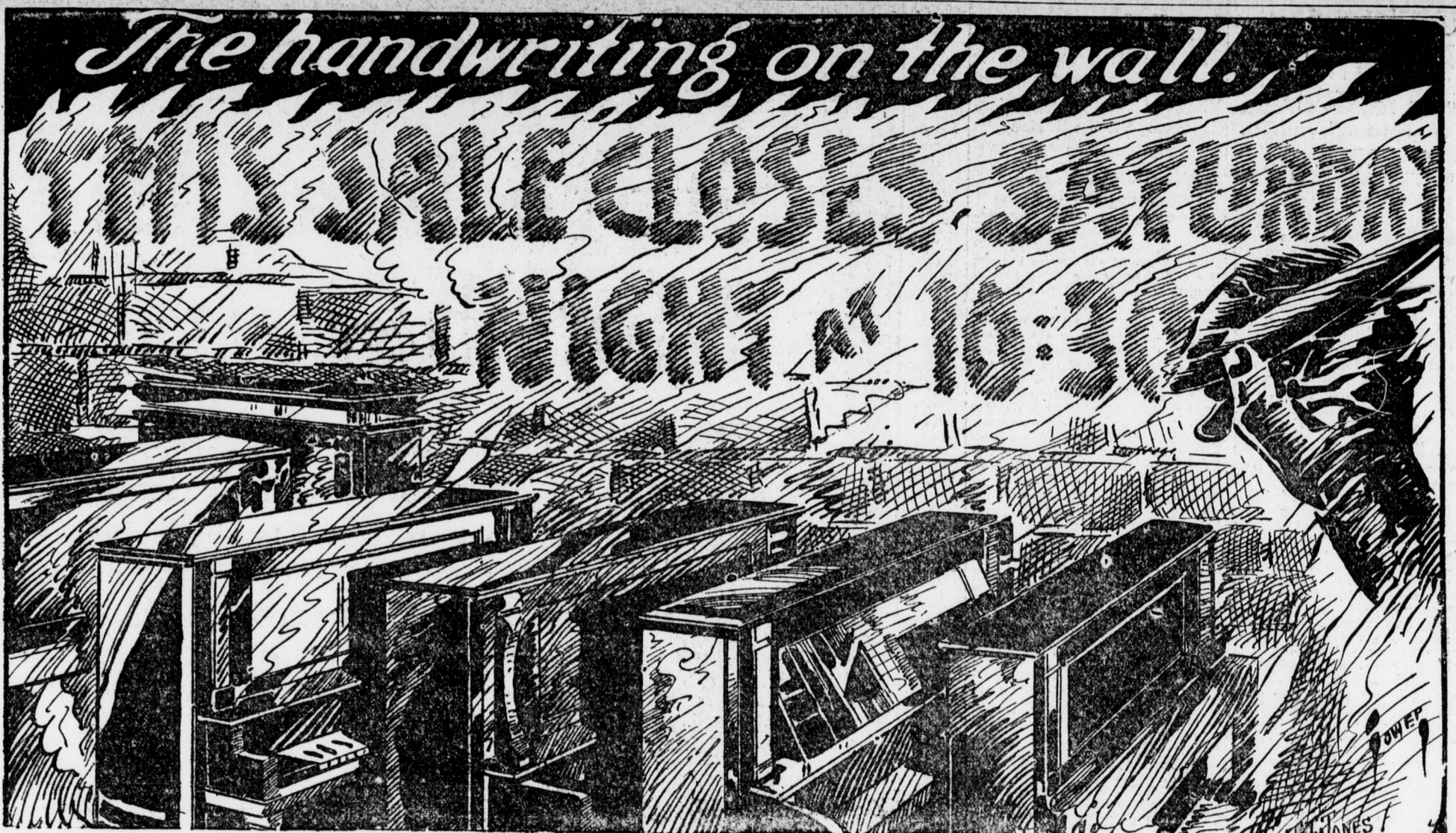
New Cumberland, Pa., Oct. 20. — On Sunday morning the Rev. F. C. Kreiner, pastor of the Maple Street of God, Harrisburg, will preach in the First Church of God. The Rev. Frank Broskey, pastor of the Church of God, Enhaut, will preach Sunday evening.

PRIZE WINNING BASS

Anville, Pa., Oct. 20. — Charles Panmiller became high man for first and second prizes in the fishing contest conducted by E. H. Herr, a local merchant. He caught two bass, the one weighing two pounds, seven ounces, while the other weighed four pounds, nine ounces. The fish were caught by Mr. Panmiller in Strack's dam.

WOMEN GET LICENSES

Yeagertown, Pa., Oct. 20. — Two Yeagertown women have received hunters' licenses and will go out for game during the season. They are Mrs. Hardy Kennewell and Mrs. John ...



35 Pianos---8 Player Pianos---30 Organs Invoicing at \$11,563 Must Be Sold Before the Store Closes Saturday Night---This Sale Absolutely and Positively Closes Saturday Night at 10.30 P. M. Every Piano Must Go---

THE GREAT COMBINED PIANO SALE POSITIVELY CLOSES SATURDAY NIGHT.

We expect a demonstration on these floors Saturday the like of which will never be duplicated in the entire annals of Piano Selling. New Pianos will sell at a trifle over the original cost. Used Pianos will sell practically for the mere cost of shop work. Come here to this sale without a moment's delay. Come here and get one of the bargains while the big sale is in full swing.

THERE WILL BE PLENTY OF SALESMEN ON HAND

Every train and street car will bring buyers to our door. We have called in every salesman in the employ of this firm and there will be plenty of competent salesmen to wait on the overflow. Even with the extra help, it will keep us busy to wait on the customers and satisfy everyone. Therefore, we have decided to give only 25 minutes to each customer.

WE WILL POSITIVELY ACCEPT ANY REASONABLE OFFER.

Do not make any mistake on this point—the sale positively closes at 10.30 Saturday night, and regardless of whether the Pianos are sold or not, the doors close and the cut prices absolutely will not prevail one minute after ten-thirty Saturday night. This is full and fair warning. Come here Saturday and come prepared to buy. This sale will never again be duplicated.

SOME OF THE BEST PIANOS EVER BUILT TO GO AT THIS SALE.

On the floors here will be found Winter, Rudolph, Kimball, Chickering, Brooks Wessel, Rogers, etc., and they must be sold. This great saving opportunity positively will not be carried over. This is the greatest, the grandest opportunity ever offered in the present century to save money on a Piano. Come here, select the Piano you like; make us a cash offer, make us a time offer, and no matter what the offer is, if there is a possible chance for us to see daylight, we will accept the offer and deliver the Piano.

CASH PIANO BUYERS:

Perhaps you feel that you should wait a while longer and buy a more expensive Piano. You can wait until doom's day and you can never buy higher class Pianos than those listed here in this great combined Disposal Sale. The mere fact that the prices have been cut to nothing does not indicate that the values are not there. The price you pay for a piano has nothing to do with it. Come here no matter how much cash you can spare. Make us an offer on any Piano and if there is a chance in the world to accept your offer, we will accept and deliver the Piano at once.

TIME PIANO BUYERS:

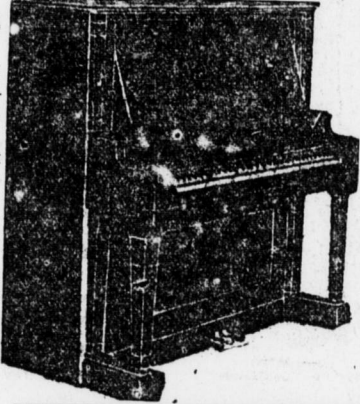
There is many a good honest man and woman today in this great state that cannot afford to pay cash for a Piano. And we know it. The man who works for his daily bread gets just the same treatment here that is accorded the wealthier customers. Come here, Mr. Workingman. Bring along a few dollars and we will treat you right. Bring along the wife and children, let them help select the piano.

WE WILL DELIVER PIANOS UNTIL MIDNIGHT SATURDAY NIGHT

In addition to our auto truck we will have a team of horses and three men additional Saturday in the delivery department. We will deliver Pianos until midnight Saturday night. Come here early and get the first choice. This is a sale that will positively be talked about for the next fifteen years. This is the greatest saving opportunity of the twentieth century.

A LAST FINAL WORD TO THE PUBLIC—THIS IS POSITIVELY THE END:

Never in our entire experience have we sold good Pianos so cheaply as we have during this sale. Never again do we expect to see the values offered at this sale duplicated. We wish that every family in the state of Pennsylvania that could afford a Piano could see these bargains. This is the great money-saving sale of the age. We positively guarantee every transaction. Final Notice: This Sale Positively Closes Saturday Night at Ten-Thirty.

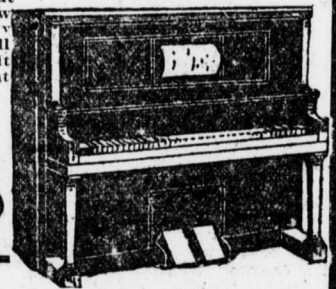


This is the first Piano that will go on sale Tomorrow morning. This is the price. Come here. The doors open at eight o'clock sharp Tomorrow and the first man on the ground buys this full-size, Upright Piano at this price.

\$43.00

This Beautiful Full-size Player: Free Music, Free Bench, Free Scarf..... \$175

This is the first Player-Piano that will be offered for sale tomorrow morning. This Player is absolutely perfect in every respect and will give years of lasting satisfaction. It goes on sale tomorrow morning at 8 o'clock. Look at this price.



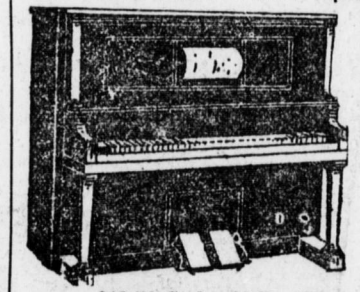
\$175

\$10 Cash—\$2.00 Weekly

THESE SIX SPECIALS GO ON SALE SATURDAY MORNING—DISCOUNTS FOR CASH or Good Payments

 WAS \$300 NOW \$125 DOWN \$2.00 PER WEEK \$1.00	 WAS \$275 NOW \$94 DOWN \$2.00 PER WEEK \$1.00	 WAS \$375 NOW \$112 DOWN \$2.00 PER WEEK \$1.00
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This \$600 88-Note Player To Close Out at Once..... \$339



\$12.50 Cash—\$2 Per Week

Here is a beautiful, brand new, high grade, guaranteed Player Piano. This Player sells the world over for \$600 and is worth every dollar of it. Come here and ask for this Player Piano. Free Music, Free Bench, Free Scarf, Free Delivery.

 WAS \$300 NOW \$90 DOWN \$2.00 PER WEEK \$1.00	 WAS \$450 NOW \$190 DOWN \$10.00 PER WEEK \$1.50
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GROUP A. We have grouped every \$20, \$25 and \$30 Organ in the house in this group. All in fine working order. Free stool and free delivery. Positively guaranteed. \$10 Easy Terms	GROUP B. Every Organ in this group formerly sold at prices ranging up to \$45. We have placed this price on them to move them Tomorrow. Big choice of cases in all woods. Look at this price: \$15 Easy Terms	GROUP C. Every Organ in this group should bring at least \$75. But we have just grouped them at this price to find a quick market. Free stool. Free delivery. Absolutely guaranteed. Look at this price. We will make terms to suit. \$20 Easy Terms	GROUP D. There are Piano Case Organs in this group that would ordinarily bring from \$150 to \$200, but for the last day we have placed this price on them while they last. Remember we will not Guarantee to have these Organs in stock after 10 o'clock tomorrow morning. Be here early. \$25 Easy Terms
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WE DELIVER PIANOS TO ANY POINT FREE!

Store Open Evenings Until 9 P. M.

Howard M. Eldridge, Jr.

Successor to Winter Piano Co.

23 N. Fourth Street

Harrisburg, Pa.

We Pay R. R. Fares Both Ways to Out-of-Town Buyers!