WEDNESDAY EVENING.

HARRISBURG

SEPTEMBER 20, 1916.



OUT OF \$56,000,000 JUST \$250,000 IS SPENT IN FINAL **TESTS TO MAKE DOUBLY** SURE YOUR CHALMERS **IS RIGHT-DEAD RIGHT**

This \$56,000,000 "run" on the 3400 r. p. m. Chalmers has not stampeded the Chalmers factory.

Quite the contrary. The cars are coming out of there so fine, so exact, so thoroughly tested, that all we have to do now when we take them off the freight cars is to pour in oil, gas and water, run them a few miles, and deliver.

There's an excellent reason for this condition. The Chalmers Company has a young army of eagle-eyed inspectors who take great pride in finding a fault in a car when it comes out of the plant.

This costs just \$250,000 a year in cold cash _just one quarter of a million dollars a year to "catch the little things."

We firmly believe that most factories would let "go by" nine cars out of ten that the Chalmers inspectors waylay.

It sounds like a lot of money, but when a company maintains the slogan of "Quality First" and bases a \$56,000,000 business on the quality idea, then it becomes quite clear.

We firmly believe that three times \$250,000 is returned to the cash drawer of the Chalmers Company every year through such a policy.

It certainly makes selling a Chalmers car anything but a difficult matter. And that accounts for the "run" on the car. For "run" it surely is.

We are handling from three to five times as many Chalmers cars as this territory ever absorbed before.

Last November the Chalmers Dealers bought \$22,000,000 worth of 3400 r. p. m. Chalmers in forty minutes.

These Cars were all made and delivered before summer rolled around. Then 10,000 more were added. These were taken up during the summer months.

Now 20,000 more are coming through.

That means that this model will be continued without change in design into next season.

It also means a \$56,000,000 business. Which is twice more than the most optimistic Chalmers executive ever dared dream.

The quality in the car is the answer.

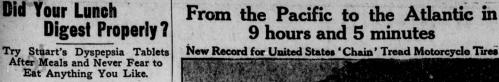
Drive one a mile, and you won't be able to get your monogram painted on the doors quick enough.

DEALERS:

Ideal Automobile Co., Lebanon, Pa. York Garage & Service Co., York, Pa. Snyder & Wingert, Chambersburg, Pa. C. T. Romberger, Elizabethville, Pa. A. D. Shatzer, Greencastle, Pa. New Eberhart Garage, Geo. F. Eberhart, Prop., Gettysburg, Pa. M. E. Schlegel, Thompsontown, Pa.

Keystone Motor Car Co. 1019-1025 Market Street

ABamer



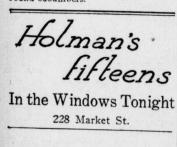
Send for Free Trial Package It is remarkable in effect that so small a factor as a Stuart's Dyspepsia Tablet takes care of a whole meal. It plainly shows how little is required to

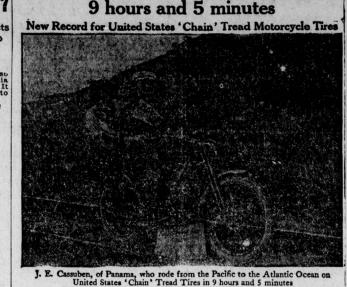


"A Good Meal Well Digested" Is One Way of Saying "Stuart's Drapepsia Tablets" "Reep the stomach in good order provid-ed that little is exactly what the stom-ach must have. There are food experts who say we may exist on three prunes and a hard cracker for breakfast, but who cares to substitute the toothsome sausage or the appetizing bacon and eggs for a prune? "One you learn the remarkable action of Stuart's Dyspepsia Tablets in di-gesting food, preventing and overcom-ing fassiness, heartourn, sour risings, they hreas a scit, gasgings and thu pressing food, preventing and overcom-ing furgesting food, preventing and overcom-ing fassiness, heartourn, sour risings, they hreas a scit, gasgings and thu pressing the state of the state of the prevention of the state of the state of the spainst the trials and perils of dys-pepsia. Send for a free trial package it.

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HUNGARIAN TONGUE





From the Pacific to the Atlantic in 9 hours and 5 minutes. It sounds almost impossible until you realize that it was done over the tracks of the Panama Railroad. A few days ago Mr. J. E. Cassuben left the water's edge on the Pacific side of the Isthmus to cross to Colon. For some distance he went over a road so muddy that, as he says, "Only 'Chain' Tread Tires would have enabled me to do it."

After this experience, Mr. Cassuben ran over the roadbed of the Panama Railroad between the rails. The difficulty of finding both wheels so often between ties, and the great number of switches along the road, made the journey an exceptionally hard one. Part of the trip was made in a heavy rain storm, yet the 'Chain' Tread Tires stood up, and stood up so well, that Mr. Cassuben on leaving Colon called attention to the fact that they showed really no signs of hard wear, and that they had given no trouble whatsoever. Mr. Cassuben is the first man who has ever crossed the Isthmus of

Panama on a motorcycle.

PA. TROOPS TO PALMER ROASTED MARCH 250 MILES BY THE GOVERNOR

Will Go on Two Weeks' Hike; Put in the Fool Class and Told Another Sham Battle to Be

About Finances

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<text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text> the Warner-Lenz. is gives the most perfect diffusion of light without frosting or

Harrisburg Auto Co., Third and Hamilton Sts.

TOMATO SALAD WITH TONGUE

Cut large round tomatoes of uni-form size in halves; scoop out the pulp without breaking the skin. Cut sev-eral slices of cold tongue into small dice; mix them with the tomato pulp and juice, adding a little sait, cayenne, oil and lemon juice. Fill the tomato skins and keep them on ice. Serve on a crisp leaf of lettuce.

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