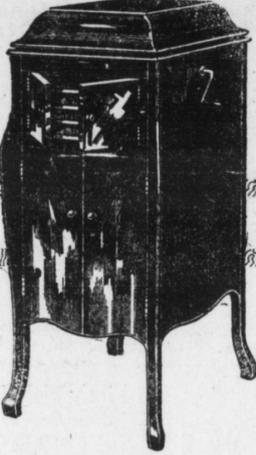


\$84



for this

### Victrola outfit

Victrola X (Mahogany or oak) . . . \$75.  
Twelve 10-inch 75c double-faced Victor Records (24 selections) . . . \$9.  
\$84.

Perhaps you are surprised to learn that you can get one of the "cabinet" Victrolas, and a dozen double-faced records to suit your own taste, for so little money.

This style Victrola is much in demand, as it provides the most popular features of construction for a small outlay of money. Come in today, have us play some records for you, and inquire about our convenient terms.

Other Styles of Victrolas, \$15 to \$250

### J. H. Troup Music House

Troup Building 15 S. Market Sq.

### Hot Water After Meals

Simple Cure For Indigestion and All Stomach Troubles

Call your stomach trouble by any name you will—indigestion, dyspepsia, or catarrh of the stomach—but the real and only cause is a sour, acid stomach. And the remedy is just as simple as the cause—after each meal drink half a tumblerful of hot water in which one or two teaspoonfuls of bicarbonate of soda have been dissolved. This absolutely counteracts all acidity of the stomach and gives natural and healthy digestion of the food, without any sour stomach or burning misery. Magnesia has been the standard stomach remedy for years, and this new method of using bicarbonate of soda in hot water makes it twice as effective. It is not a mere digestive such as pepsin, etc., that acts artificially, with unpleasant after-effects. It neutralizes the sour acids in the stomach that causes fermentation of the food, and restores natural action so that the stomach will furnish its own fluids, regularly, copiously, and naturally, bringing back its own digestive power, the only way to cure stomach troubles. Your relief from stomach misery is here—just a little bicarbonate of soda in half a tumblerful of hot water after each meal.

### AMUSEMENTS

It takes courage for a youthful clergyman to face an outraged congregation, knowing that the larger part of its resentment arises from jealousy. Louise Huff is the unconscious motive for this green-eyed demonstration on the part of the ladies in "Destiny's Toy," which is appearing at the Regent.

### Bayer Tablets of Aspirin

Do You Use Aspirin? If so, buy the one genuine. Every package and every tablet of genuine Aspirin bears "The Bayer Cross"—your protection against counterfeits and harmful substitutes. "The Bayer Cross—Your Guarantee of Purity"

### ROUGH ON RATS

Unbeatable Exterminator of Rats, Mice and Bugs. Used the World Over—Used by U.S. Government. The Only Reliable That Never Fails—25c, 25c. At Druggists. THE RECOGNIZED STANDARD—AVOID SUBSTITUTES

### COMBINE CAUSES PAPER SHORTAGE

#### Head of Printers' Union Demands Protection For Newspaper Publishers

Baltimore, Aug. 15.—Charging that manufacturers and middlemen in the white paper trade have entered into a combination which threatens to strangle some newspapers, President Marsden G. Scott of the International Typographical Union yesterday demanded that action should be taken to protect printers. His demand was made at the opening session of the sixty-second annual convention of the union.

The union president strongly sounded the application of arbitration in the settlement of labor troubles. Through Mr. Scott the executive committee of the union also presented a proposed arbitration agreement with the American Newspaper Publishers' Association to cover a five-year period from May 1 next. The committee strongly recommended that the convention adopt the agreement as its contract and code.

### SCHWAB TORE UP SALARY CONTRACT

[Continued From First Page] up a \$1,000,000 a year salary contract. The story of the check is told graphically by B. C. Forbes in the current issue of Leslie's Weekly, whose fourth article of his series, "Men Who Are Making America," is about Mr. Schwab.

#### Why He Quit U. S. Steel

Also, he gives Mr. Schwab's version of his resignation from the presidency of the United States Steel Corporation and his reasons for doing so. And the man who has made Bethlehem a household word in America (and in Europe), does not hesitate to touch upon the rumors that have been circulated regarding this much-discussed resignation.

The current belief has been that because of comment upon his movements in Europe, J. P. Morgan demanded his resignation. "I never had a difference with Mr. Morgan in my life," says Mr. Schwab. "The reason I resigned was because I could not do what I had been doing all my life. I was hampered by directors and other interests, who did not give me sufficient play to enable me to be useful. If I thought a mill ought to be built at Pittsburgh, I did not want an important director telling me it ought to be built at Chicago. If I had a strike involving a number of mills, I did not want to be told to settle it for fear it might affect the stock market."

#### Look Big Risks at Bethlehem

"There has really been nothing wonderful about my career," protests Mr. Schwab. "I am not a believer in genius. I believe Solomon was right when he said: 'The race is not to the swift nor the battle to the strong.' Circumstances, environment, opportunity have a lot to do with a man's success in life."

But of course there are qualities that go to make a man really successful. A man must have personality—that is very important. He must have industry, application and common sense—no man can do much if he has not been endowed with a reasonable amount of brains. He must cultivate good fellowship, he must be a man other men will like and trust. He must have a reputation for being fair, a man of his word. Optimism, cheerfulness, readiness to encourage and inspire others also help.

"I happened to be fortunate in getting into an industry which widely offered phenomenal opportunities that's all. And I took risks."

#### Spent All He Could Borrow

In taking risks, Mr. Schwab spent millions in Bethlehem, backing Bethlehem with every dollar he had and could borrow.

"I put my own name to every piece of paper issued," Mr. Schwab said. "I took hold of Gray's invention for making structural steel and every important company in the country had turned it down. Bethlehem, Bethlehem magnate, and because I was convinced I was right, I spent \$15,000,000 for the proving of that one invention. Making mistakes is inevitable. But it gave us the leadership in structural steel business in the United States and in the world. There had never been a conspicuously successful plant in the United States. Bethlehem had all the elements of success. It is some satisfaction to have proved my judgment was right."

#### The \$1,000,000 Contract

The story of his life reads like a romance. But every step forward has been an honest one, and his business career is altogether irreproachable.

But to return to the story of the contract. When the Steel Corporation took over the Carnegie Company, it acquired as one of its liabilities, a contract with Charles M. Schwab that he would build a steel mill for \$1,000,000. He was in a quandary.

Finally, he summoned Schwab, showed him the contract and hesitatingly asked what could be done about it. "This," said Schwab. "He tore it up. That contract had netted Schwab \$1,300,000 the previous year. 'I didn't care what salary they paid me. I was not animated by money motives. I believed in what I was trying to do and I wanted to see it brought about. I cancelled that contract without a moment's hesitation.' Thus did Mr. Schwab explain his action to me."

#### Reimbursed in Bonds

There was a sequel. Morgan later told Carnegie how magnanimously Schwab had acted. Carnegie remarked: "Charlie is the only man I know who would have done that."

And he promptly sent Schwab in bonds the full amount of the contract. "Carnegie has declared publicly since: 'I owe my fortune chiefly to two men, Bill Jones and Charlie Schwab.' Schwab for years picked all the Carnegie partners—Corey was a laborer when the eagle-eyed Schwab first spotted and promoted him. The only man to who the canny Scot ever gave carte blanche was Schwab. Schwab now is ranked as the greatest creative force in America. Also he is the best-liked businessman in the country. He has had more "titles" conferred upon him than any other living American. For example, "The World's Greatest Steelmaker," "The Most Successful

BELL—1901—UNITED

HARRISBURG, TUESDAY, AUGUST 15, 1916.

FOUNDED 1871



URING the construction of the new Bowman Store, a statement was made to the effect that we hoped to win more friends to this store because it was our intention to be even more courteous; and more helpful in solving economical problems—that we hoped to maintain the good will of our patrons through the satisfaction they would obtain in shopping here; and by having merchandise that they wanted, new in style, reliable in quality, at prices consistent with values offered.

Time always tells, and less than a year has seen

## ---hundreds of new customers come ---and come again!



### Certain of Our Fine Shoes For Men & Women at Low Prices That Are Final

Excellent grades that will give service for a considerably longer time than the prices would indicate.

#### Men's Black and Russet Low Shoes, with either rubber or leather soles and heels. Excellent qualities. Pair, \$1.98.

#### Women's Fine White Calf High-cut Lace Boots, with turn soles and covered French heels. Smart styles. Pair, \$3.98.

#### Women's Pumps and Colonials of fine patent colt, gun metal and dull kid. Smart; dressy; dependable shoes. Pair, \$1.49.

#### Whittemore's Dressings, black, white and tan, 19¢ bottle.

BOWMAN'S—Main Floor.

### Clearing Out Fine Wall Papers at 10c Roll

This exceptional offering is comprised of imported and domestic printed oatmeal, duplex, grass cloths, tapestries, two-tone shadow stripes, metallics, gilts and floral effects.

Please bring room measurements.

BOWMAN'S—Fourth Floor.

cessful Salesman Ever Born," "The Million-Dollar-Saver Man," "The Originator of the Steel Trust," "The Boy President," "The Developer of Young Men," "The Creator of the American Krupps," "The Defender of America," "The Incubator of Optimism," "The Bethlehem Miracle-Worker."

Schwab's first real job was as a grocery boy in the store at Braddock, Pa., but from the first he had his eye on the great steel plant there, the Edgar Thomson Works, owned by Carnegie Brothers and Company. At that time he was earning \$30 a month (without board).

One day Captain William R. Jones, superintendent of the steel works, the right-hand man of Andrew Carnegie, and the best-known steelmaker in the country, stepped into the store.

"I asked Bill for a place in the mill," Mr. Schwab relates. "He asked me: 'Can you drive stakes?' I replied: 'I can drive anything. I started driving stakes next morning at a dollar a month under his roof.'"

#### Reaches Top of Ladder

His next step was to the head of the engineering department of the whole Carnegie organization. Here he taught the industry a new wrinkle. He conceived and planned a greater steel plant than any then in existence, the Homestead Steel Works, on the principle of feeding the raw materials at one end, keeping it in continuous motion, and having it come out in the form of the finished products at the other end—a system since widely adopted in various industries and carried to its highest pitch by Henry Ford in his automobile factory at Detroit. At this time he had some 6000 or 7000 men under his roof.

#### A Clean, Cool Scalp

Parisian Sage Stops All Odors and Keeps the Scalp Cool and Clean. Almost everybody nowadays knows that Parisian Sage, the invigorating hair restorer, is guaranteed to cure dandruff, itching scalp, and itching scalp, or your druggist will give you your money back.

But you ought to know more about this wonderful hair restorer. You ought to know that in five minutes after an application, no matter how hot the weather your head will be as cool as a cucumber.

You ought to know also that it kills all odors which arise from the excursions of the scalp.

Everyone ought to have a bottle of Parisian Sage on hand, because it is such a pleasant and exhilarating hair dressing. Ladies use it because they know it makes the hair beautiful, silky and soft. Here's what a New York woman writes: "I have used Parisian Sage two weeks only, yet in that time I find my hair has wonderfully increased in beauty, thickness and luxuriance. But what surprised me most was the disappearance of all dandruff."

A large bottle of Parisian Sage never costs more than 50 cents at H. C. Kennedy's and is sold at drug and toilet counters everywhere.

formed, with Schwab as its president and the owner of \$28,000,000 (par value) of its capital stock. This at thirty-nine. He was "the boy president."

On resigning in impaired health at the end of three strenuous years—after he had got the billion-dollar machine working as efficiently as outside interference would permit—he announced: "I propose to devote my whole attention to regaining my strength and won't take any position until it is restored."

#### His Success With Partners

The Bethlehem Steel Company was bankrupt when Schwab took hold of it the last time—he bought control once before, when he was with the Steel Corporation, sold out to the ill-fated United States Shipbuilding Company and took it back when that enterprise collapsed.

Mr. Schwab thus tells of his experience with employees: "When I took hold of Bethlehem the second time I didn't take one well-known steel man from anywhere. I selected fifteen young men right out of the mill and made them my partners. I believe it will ultimately settle the labor problem. Andrew Carnegie was the most successful profit-producer in this country, and he gave his employees

#### IF YOU ARE A SICK WOMAN

Can you afford to doubt such overwhelming evidence as that of the letters constantly being published in the daily press, showing how Lydia E. Pinkham's Vegetable Compound, that good old-fashioned remedy made from roots and herbs, restores suffering women to health and strength? Thousands of women suffered just as you are suffering and in letters over their own signatures state they have been made well by Lydia E. Pinkham's Vegetable Compound. Why don't you try it?—Adv't.

### 1,000 of These

12KT Gold Filled Eyeglass Mountings, \$1.00 each



Exceptional Value

In the past two weeks I have sold nearly half of this lot. When they are all sold you will have to pay me or any other optometrist \$2.00 or more for the same mounting, this of course does not mean with lenses nor examination of the eyes.

We are not in the fake class but are offering you an exceptional value and will put your lenses in one of these mountings without extra charge. Twelve sizes to select from. My charge for lenses are the cheapest in Harrisburg considering the service and experience I give you. Ask your friends.

With H. C. Cluster. No. 1 N. Third St. 302 Market St.

### August Closing Hours

—Monday, Tuesday, Wednesday and Thursday at 5.30 P. M.  
—Friday at 9 P. M.  
—Saturday at 1 P. M.

### Fashionable Brocade Corsets

Models for the medium and slender figure reduced to \$1.45

Made of pink and white brocade; medium bust; neither too heavily or too lightly boned; trimmed with lace. Six hose supporters.

Sizes 19 to 28 BOWMAN'S—Third Floor.

### Full Sized Bleached Sheets

Seamless; soft finish muslin; 72x90 inches; excellent value 55c

45x36-inch Pillow Cases to match, at 12 1/2c each.

Cretonnes, 36 inches wide; new patterns; fast colors. Yard, 12 1/2c.  
Bleached Sheets, 81x90 inches; soft finish; 85c. Pillow Cases, to match, 45x36 inches, 20c each.

Embroidered Scalloped Pillow Cases, in six different designs; at 32c each; bolster to match at 75c.  
Baby Flannel, cut from the piece; 27 inches wide; in pink and blue. Yard, 9c.

BOWMAN'S—Basement.

### \$100 Reward, \$100

The readers of this paper will be pleased to learn that there is at least one dreaded disease that science has been able to cure in all its stages, and that is Catarrh. Hall's Catarrh Cure is the only positive cure now known to the medical fraternity. Catarrh being a constitutional disease, requires a constitutional treatment. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system, thereby destroying the foundation of the disease, and giving the patient strength by building up the constitution and assisting nature in doing its work. The proprietors have so much faith in its curative powers that they offer One Hundred Dollars for any case that it fails to cure. Send for list of testimonials. Address F. J. CHENEY & CO., Toledo, O. Sold by all Druggists. Take Hall's Family Pills for constipation.

### AMUSEMENTS

### COLONIAL

COOLER THAN THE COUNTRY TO-DAY ONLY Wm. S. Hart

### ORPHEUM

THUR. MAT. EVE. AUG. 17 September Morning Glories SPECIAL FEATURE The Passion Dance

### VICTORIA

THEATRE PICTURES ARE BOOKED THROUGHOUT THE STATE

### REGENT

Exclusive Photoplays For Exclusive People. Last day, LOUISE HUFF in "DESTINY'S TOY"

### DON'T FAIL TO ATTEND THE GREAT

### Middletown Fair

TUESDAY, WEDNESDAY, THURSDAY AND FRIDAY August 15, 16, 17, 18, 1916  
BIG DAY AND NIGHT SHOW  
HORSE RACING AFTERNOON OF EACH DAY  
FIREWORKS AND CARNIVAL AT NIGHT  
Trolley cars, Harrisburg to Middletown every ten minutes.  
Pennsylvania Railroad: Leave Harrisburg 6.10, 7.00, 8.00, 9.27, 10.00, 11.58 a. m.; 2.10, 3.35, 4.35, 5.00, 7.15 p. m.  
Leave Middletown, 7.21, 7.37, 9.52, 10.57, 11.17 a. m.; 2.59, 5.56, 7.01, 7.16, 7.32 p. m.  
Large Parking For Automobiles Free  
A. L. ERB, Pres. NIGHT, 10c W. K. RODFONG, Sec'y