SATURDAY EVENING,

HARRISBURG

JUNE 17, 1916.

#### **CHALMERS MODELS** A Good Car, Like a Good Friend, Is Reliable Always. It's the Fact That FOR NEXT SEASON RELIABLE Seven Body Styles on Two **USED AUTOS** Wheel Bases to Run Out Are Reliable Always-All Ways. That Has Made Our Customers Our Best Friends. 3,400 r. p. m. Lengths

Following a record seven months siness in which the estire 1916 pro duction was disposed of Chalmers Mo-tor Company is among the first of

the big automobile concerns to an-"When our dealers contracted last

November for \$22,000,000 worth of Chalmers cars, we counted upon that

figure as covering a big year's pro-duction," said Hugh Chalmers. "At the end of May, just seven months from the time our Six-30 was an-

nounced, our dealers had delivered the \$22,000,000 worth of cars into the hands of owners. We have gained

not only 792 per cent. sales for the past seven months, but have added

631 new dealers to our representa-tion in that period."

"In every respect the Chalmers Six-30 has been the most successful

model ever produced by our company. It has been driven over 1,000,000

miles by owners, and our service re-

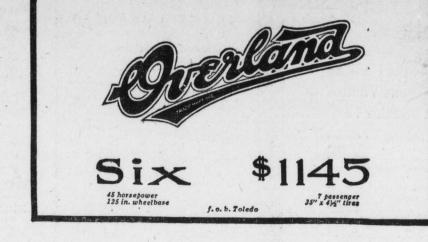
ords show a percentage of 99.21 per

of

1914 MERCER Roadster; wire wheels; one extra wheel and tire; big bargain. 1915 FORD Touring; ful-1916 MAXWEIT 27. 1916 MAXWEIT 27. excellent condition: nu-ly equipped; \$450. KRIT Touring car; 25.H. P.; fully equipped; \$450. 1916 PAICE "6-48:" Fairfeid model: "6-48:" Fairfeid model: Conting: exceptionally fame share, \$550, 1913 MERCER Touring: exceptionally fast: \$670, 1915 BHCS: C-55; 6 cvt.: \$500, 1918 COLE Trong, \$575, 1918 COLE Trong, \$575, 1918 CHEVROLEST Tour-fact: used only a short time: barrain.
1916 CHEVROLEST Tour-fact: sciencial equip-ing: sciencial equip-ing: sciencial conting: 1914 CADURARENE: 6 0:14 CADURARENE: 500, 1914 CADURARENENE 500, 1914 CADURARENEN ring: tip-top me ical shape: bargain STUTZ Roadster; only 700 miles; adidly equipped; SCRIPPS-BOOTH ster: tip-top condi-SURIT Poto condi-at state: tip-top condi-BUICK Touring: BUICK Touring: 15: used only four nths. Snap. OVERLAND Tour-t; like new: 5500. HUPMOBILE Tour-t; car; good as new; 25. \$250. 1914 OAKLAND Touring car: electrically equip-\$400. "20" Roadster: ndid little car; \$20). MON Touring: 25-P.: very powerful; ellent condition; DODGE Touring; equipped: \$550. CHANDLER Tour-6 cyl.; 7 passeng-\$775. PACKARD: 6 cyl.: ally perfect; OVERLAND late model: f 6 Cyl., \$775. BUICK Roadster: A very little: shows whatever; moding: splendidly pped; perfect me ical shape: \$900. FORD Roadster TRUCKS & DELIVERY WAGONS, 12-ton to 5-ton capacity SAMPSON: 5 ton: splen-did condition: tires like new: \$1000. WHITE, 1 ton: big bar-AUTOCAR: 1 ton: \$475. AUTOCAR: 154 ton: \$505. FEDERAL: 154 ton: \$505. Hall condition: tree lik new: \$1000. WHITE, 1 ton; big ban mechanical shape; \$850. FORD Delivery: \$250. VIM Delivery; excellent equi shape; \$425. Jend **Reliable Automobile Company** Dargain (All That the Name Implies) 249-251 N. BROAD ST., PHILADELPHIA Agents Wanted. Open Sunday 9 to 2, Dulletin

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# -if—and the Six

-if we were not the world's largest producers of Four and Six cylinder automobiles

-if the Overland factory were not the largest automobile plant in the world

-if our facilities, equipment and resources were less

-we could not sell the Overland Six at \$1145.

But it is because of our size, resources, methods and means that we can.

The Overland Six is acknowledged to be the most remarkable automobile value of the year.

Before you buy look it over.

### The Overland-Harrisburg Co.

**Open Evenings** 

Overland

212 NORTH SECOND ST.

**Both Phones** 

The Willys-Overland Company, Toledo, Ohio

"Made in U. S. A."





#### MARRIED AT GETTYSBURG Special to the Telegraph

ric. "Under-inflation causes excessive flexing of the fabric and tends to loos-en it and weaken the tire. "If proper air pressure is carried un-necessary annoyance and expense will be avoided. Regular testing of air pres-sure is as essential as any other de-tail of the care of motor cars." Special to the letegraph Gettysburg, Pa., June 17. — Miss Helen Roth, daughter of the late Rev. Dr. and Mrs. O. C. Roth, of Chambers-burg, and George W. Immell, also of Chambersburg, were married by the Rev. Dr. Luther Kuhlman, at the Theo-logical Seminary here. Dr. J. A. Sing-master, president of the seminary, as-sisted at the ceremony.

Save Your Hair With Newbro's Herpicide With Newbro's Herpicide

## **Time Payment Plan**

No need to wait any longer. Get your new car now. No need now to dig deep into your savings or to scrimp for months in order to pay for your car in one lump sum. The "GUARANTY PLAN" makes that unnecessary.

You can now get any Overland or Willys-Knight Car for a small payment down. Then you can pay the balance monthly-a little at a time.

That in a word is the "GUARANTY PLAN" - a thoroughly organized, financially sound system of time payments to help people buy Overland or Willys-Knight Cars.

The "GUARANTY PLAN" is one which we can heartily recommend to all.

Come in right away, learn all about it and pick out your car. It's just the sort of plan everyone has been waiting for.

And now it's here-an accomplished fact.

Of course there'll be a rush to take advantage of it.

So don't wait until we're slowed up on deliveries. Get your order in now-specify immediate or later delivery as you wish, but make sure of your car to-day.

**Open Evenings** 

The Overland-Harrisburg Co.

212 NORTH SECOND STREET



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