

# GORSON'S

is America's headquarters for Used Cars at low prices. Cars practically equal to new, come to us from all surrounding States—and are sold as quickly as they can be overhauled.

- 1915 HUPMOBILE: perfect condition from start to finish.
- 1915 BUICK "13-45" touring car: only slightly used.
- 1916 OLIE touring: 8-cyl.: bought new two months ago.
- 1916 FAIGE touring car: Fairfield model: extra equipment.
- 1916 STUTZ: five wire wheels: big brakes.
- 1916 DODGE touring: run 2000 miles: new.
- 1916 KING touring: 8 cyl.: used only as demonstrator.
- 1916 CHALMERS: A-1 condition: two extra tires.
- 1914 MERCEDES touring car: all electric equipments: great value.
- 1916 OVERLAND touring car: beautiful upholstery.
- OVERLAND touring car: thoroughly overhauled: \$300.
- 1915 BUICK "3-31" touring: owner will sell at a sacrifice.
- 1916 WESTCOTT touring: electric lights and starter: \$450.
- STUTZ roadster: very attractive: \$650.
- 1916 FAIGE touring car: light six: brand new: 41 quarter miles.
- FAIGE: demountable rims: all electric equipments: \$400.
- 1916 SCRIPPS-BOTH roadster: very attractive: extra tire.
- 1914 CADILLAC touring car: Summer top and winter enclosure: \$600.
- 1915 BUICK touring "C-23": run only 3000 miles.
- 1916 PULLMAN touring car: brand new: \$410.
- 1916 GRANT touring car: light six: \$550.
- 1915 MOON touring car: seven passenger: excellent condition.
- PACKARD touring car: seven passenger: thoroughly overhauled: \$450.
- 1915 KUPIT car: six covers, demountable rims: \$276.
- 1914 WHITE touring car: electric lights and starter: \$300.
- 1916 MAXON touring car: light six: practically new: \$325.
- 1914 BUICK touring "B-25": all factory equipments.
- BUICK touring: electric lights and generator: demountable rim: \$200.
- HUPMOBILE roadster: costs little to run: \$225.
- MAXWELL roadster: four brand new tires: shock absorbers: \$200.
- 1918 CADILLAC touring car: perfect from radiator to rear axle: \$450.
- FOUR roadster touring car: at all prices according to model.
- AMERICAN touring car: mechanically perfect: electric equipments: very reasonable.

Complete line of TRUCKS AND DELIVERY WAGONS  
**GORSON'S AUTOMOBILE EXCHANGE**

238-240 N. Broad Street, Philadelphia  
Agents Wanted Open Sunday 9 to 2



## New Branch Service

Signs of a new standard of service!

Service worthy of Harrisburg and the courtesy and efficiency its motorists have a right to demand.

Service of that specialized, intensive quality which motorists and dealers everywhere have learned to expect from Firestone men and Firestone tires. Inspect the new quarters at your earliest convenience. Complete service for truck operators.

### The Tire Shop

Temporary Address  
108 Market Street, Harrisburg, Pa.

Distributors for  
Firestone Tire and Rubber Company, Akron, Ohio  
"America's Largest Exclusive Tire and Rim Makers"



"No Hill Too Steep—  
No Sand Too Deep"

Jackson Light "Eight" has one horsepower for every 57 pounds.

Here is a Jackson extraordinary. It is an "Eight." It is light in weight—it is light in price.



45 H. P., \$1195 Weight, 2565 lbs.

A Demonstration Cheerfully Given at Any Time

**P. H. KEBOCH**

Distributor, 15 South Third Street

### Experimenting With Car Is Not Advisable

"If you would have the most enjoyment out of your car don't be a tinkerer," said Charles Ensminger, local Dort distributor. "There are certain things every man should know about this car, and attend to himself religiously; but there are other things that should be left to the experienced mechanic and the less the owner has to do with these the happier he is going to be."

"The owner who is continually experimenting with his car usually has his hands full of trouble. There are some men who are naturally of a mechanical turn of mind, and these men keenly enjoy working about their cars. They are capable and they do not get themselves into trouble, but the average owner who attempts fine adjustments, experiments, rear axle, motor bearings, valve tappets, etc., usually wishes he had let his car alone before he is through."

"An example of the grief tinkering can cause both owner and dealer was very strongly brought to my notice several years ago. The owner in question attempted an adjustment on his front wheel bearings. As luck would have it he got one of them too tight. The bearing quite naturally got hot and was badly scored. It was replaced at about ten dollars expense, (bearings cost more in those days than they do now), and the owner went on his way."

"About two weeks later as he was turning a corner at low speed, one of his front wheels dropped off. He was quite indignant at the happening and blamed it all on the car. I fixed him up without charge and sent the broken spindle to the factory for credit. Imagine my surprise when I received a letter from the service man at the factory refusing this and claiming that the crystallization in the spindle was obviously due to it having been overheated at some time. Well, I put two and two together and on asking the owner a few questions found that the spindle that had broken was the same one which carried the bearing he had burnt up. That bearing had simply got so hot that it had burnt the spindle too."

"Now just see what tinkering had brought down on this fellow. He had burned out a bearing at a cost of about ten dollars and he had been actually taking his life in his hands every moment he had been driving his car, for if he had been going at twenty miles an hour when that spindle broke and let the wheel drop off, his car would certainly have turned over with him, and perhaps fatally injured him, and added to it all I had been obliged to pay for a new spindle for him and listen to his abuse of the car."

"When we sell a Dort we always impress upon the owner the simplicity of its construction and we warn him against experimenting. We point out to him the things that he should attend to himself and those things he should come to us about. Most owners appreciate this and we have very little trouble. As a matter of fact our cost of giving service to Dort owners doesn't amount to enough to speak about. The men who build the Dort have provided against practically every contingency of hard service and rarely are we called upon to make any more than the minor adjustments, which are necessary to every car no matter how well built, unless the owner has given his car out and out to the worst sort, and no car will stand up under that."

### Predicts Benzol Will Substitute For Gasoline

Benzol, in the opinion of Elwood Haynes, of the Haynes Automobile Company and the man who built the first American gasoline driven automobiles, is the most probable substitute for gasoline.

"If cars were taken," says Mr. Haynes, "to reclaim the benzol which goes to waste each year in the dry distillation of coal for coke, this fuel could be placed on the market at a price that would make it as economical for the automobile owner as gasoline. In past years Germany has produced the major part of the world's supply of benzol for use in her dye industries. In the United States, the residue containing benzol, which has accounted in good share for Teuton commercial prestige in past years, has been permitted to go to waste."

"The American production of benzol, during this year, will amount to 22,000,000 gallons, most of which will be used for the production of dyes, chemicals and explosives. By wider application of the methods in present use this production could easily be raised to 600,000,000 gallons yearly."

"The reclamation of benzol from the coal that goes to waste through archaic mining methods, would swell these figures to even greater amounts. If benzol comes into common use, we have no shortage to fear."

"Benzol contains the same elements as gasoline, but the carbon and hydrogen are combined in equal parts. While the two liquids differ widely in their chemical actions, both are readily volatile into highly explosive gases, when properly mixed with air."

"The entente countries, which are now cut off from the American supply are using benzol in their military motors without changing the design of either the motor or carburetor. The application of benzol as a motor fuel must receive a marked impetus in this country at the close of the European conflict, since the supply that is being consumed in the manufacture of explosives will be diverted to the motor fuel market."

### Hupp Driven to Top of Famous Chinese Wall

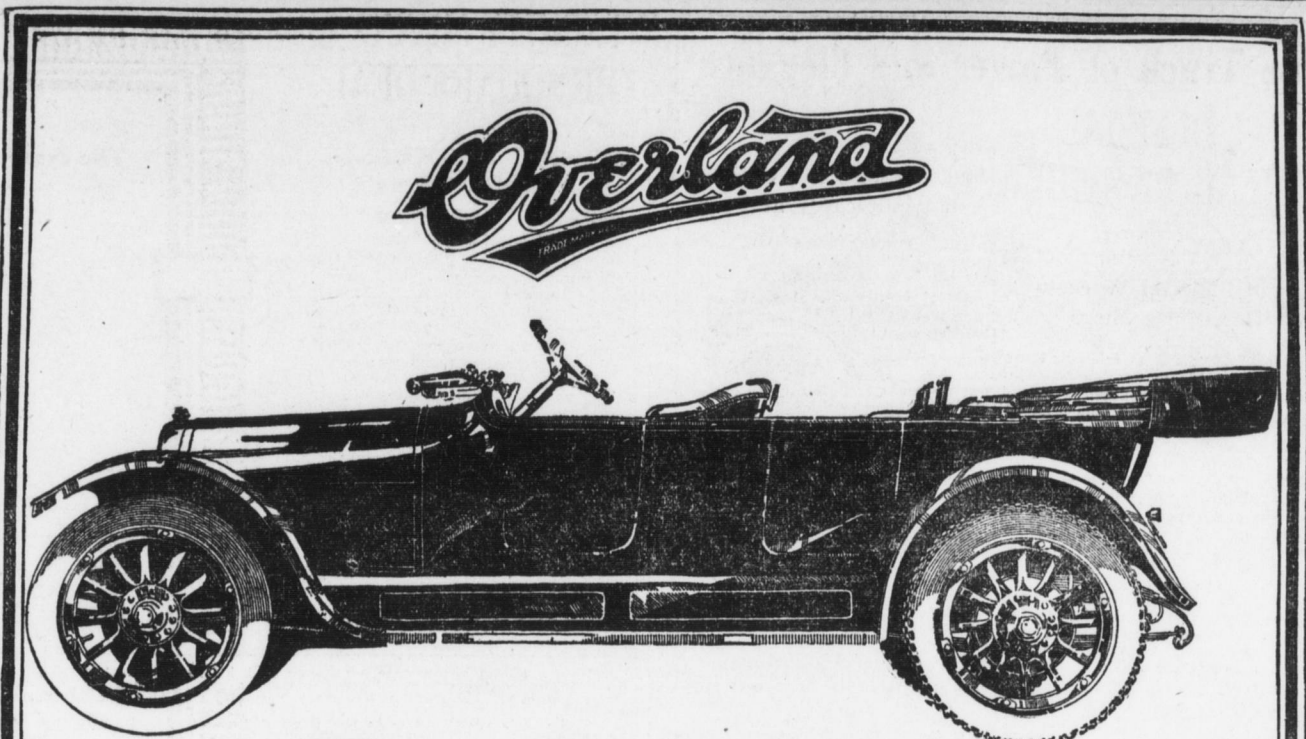
A cablegram from Peking, China, from Charles Denby, vice-president of the Hupp Motor Car Corporation, announces the latest performance of the Hupmobile which is noted for its many feats all over the world.

To demonstrate the hill-climbing ability of the Model "X" Hupmobile, Charles De Wette, representative of the Hupmobile agency at Peking, China, drove one of the cars up the Tartar City wall at Peking carrying five passengers.

This is the first time an automobile has ever been driven to the top of the famous Chinese wall and it remained for an American car to be the first to accomplish the feat. Moving pictures were made of the performance of the Hupmobile going up the incline, used by the troops, to the summit of the wall and several hundred spectators saw the performance.

De Wette in making this climb carried a distinguished list of passengers which included the American minister to China, Paul S. Reinch; Colonel Donald of the American Ranger; Charles Denby, former American consul general at Shanghai, also vice-president of the Hupp Motor Car Corporation, and a Chinese journalist.

The climb up the Tartar City wall was made last Monday, May 15, the cablegram having been received by President Drake at the Hupp factory of the successful attempt to make the wall. The Tartar City wall is the wall around the inner or Imperial City of Peking. It is higher and much more difficult to climb than the outer Peking wall. The Tartar City wall is 50 feet high and 40 feet wide at the base, tapering to 40 feet wide at the top.



## Real Comfort for Seven

Canvass the world and you will not find as big a car as the Overland Six at anywhere near so low a price, \$1145.

You who prefer seven passenger capacity, must pay a heavy excess in price to get so much real seven passenger comfort in any other car.

And to back up its big roomy seven passenger carrying capacity there is the powerful six cylinder Overland motor.

Take your full quota of seven big passengers and see how smoothly and easily, without a sign of effort, your powerful motor speeds away with even an overload.

Slow down to a crawl—don't touch the gear shift—keep it in high—but just touch your accelerator.

Without a tremor, smoothly, easily, swiftly, you acquire any desired speed.

That's genuine six cylinder pick-up—a big outstanding Overland Six fact.

And it's that big fact about this big car that makes its price, \$1145, so small in comparison.

Overland four cylinder models will "pick up" with many another six.

Our only purpose in building a six at all is to supply with genuine Overland finality and economy that extremist demand for the luxury of bigness and lightning fast pickup.

Overland production—double that of any other builder of cars of like class—makes possible the unapproached value which you get in so big and exceptional a car at so low a price—\$1145.

Have the Overland dealer overload the six and demonstrate its comfort and lightning fast pickup.

You cannot equal it for anywhere near the price.

**The Overland-Harrisburg Co.**  
212 NORTH SECOND ST.

Open Evenings Both Phones  
The Willys-Overland Company, Toledo, Ohio  
"Made in U. S. A."



## Time Payment Plan

No need to wait any longer. Get your new car now. No need now to dig deep into your savings or to scrimp for months in order to pay for your car in one lump sum. The "GUARANTY PLAN" makes that unnecessary.

You can now get any Overland or Willys-Knight Car for a small payment down. Then you can pay the balance monthly—a little at a time.

That in a word is the "GUARANTY PLAN"—a thoroughly organized, financially sound system of time payments to help people buy Overland or Willys-Knight Cars.

The "GUARANTY PLAN" is one which we can heartily recommend to all.

Come in right away, learn all about it and pick out your car. It's just the sort of plan everyone has been waiting for.

And now it's here—an accomplished fact.

Of course there'll be a rush to take advantage of it.

So don't wait until we're slowed up on deliveries. Get your order in now—specify immediate or later delivery as you wish, but make sure of your car to-day.

Open Evenings

**The Overland-Harrisburg Co.**

212 NORTH SECOND STREET



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