How Harrisburg Women May Keep Their Hair Soft and Beautiful

Dandruff must be removed and the hair roots nourished to stop falling hair and itching scalp. It is unnecessary to have thin, brittle, matted, wispy, or faded locks. No matter how unsightly the hair, how badly it is falling, or how much dandruff, Parisian Sage rubbed into the scalp is all that is ever needed. The hair roots are nourished and stimulated to grow new hair, even all dandruff is removed with one application, and tiching scalp and falling hair cease; the hair appears more abundant and is always soft, fluffy and radiant with life and beauty.

soft, fluffy and radiant with life and beauty.

Parisian Sage, a daintily perfumed liquid, is one of the most pleasant, invigorating and refreshing hair dressings known, yet perfectly harmless and inexpensive. After the first application you will be surprised and delighted with Parisian Sage, for there is nothing that will so help to double your present attractiveness as luxuriant glorious hair, and this tonic treatment is all that can possibly be desired.

Be sure to get Parisian Sage from H. C. Kennedy, or at any drug or toilet counter, as there is no other so effective.

BUT THIS IS HOW HE DID IT

DON'T BE SO DOWNHEARTED SON! I ALSO HAD MANY DISAPPOINTMENTS IN MY EARLY LIFE - STILL, I FINALLY GOT MY CHANCE





LACK OF LABOR HINDERS WORK

[Continued From First Page]

been compelled to boost the price of men considerably in order to get enough men to overcome the serious handicap of inclement and unseasonable weather.

City department officials, heads of the outdoor departments of the traction company and even the construction superintendents of the railroads make pretty nearly the same complaint.

Rifles For Shovels

Rifles For Shovels

The fact that many of the foreigners—whose labor could easily be had
for sixteen and two-thirds to seventeen and a half cents an hour—have
gone back to their home countries to
exchange a pick and shovel for a rifle
in the trenches, is responsible for
much of the shortage; the demand for
labor of most any quality at most any
price in the munition plants of the
country has caused a general exodus
to these industrial establishments. In
many of these plants the most ordinary type of laborer who couldn't hopheretofore to get more than fifteen
cents an hour, for ten hours' work can
readily obtain eighteen to twenty
cents an hour. The better type of
workman is assured of proportionately
more money.

Lack of sufficient labor however,

Investments

W E offer subject to sale or change in price without notice, the following Bonds

Yielding From $4\frac{1}{2}\%$ to 6% Income

for immediate or delayed delivery. They are all securities which we have heretofore investigated, and we can recommend them with confidence to conservative investors. Complete information concerning any issue will be furnished on application.

Security		Interest Period	Due	Price Int.	Yielding d About
*New York Central R. R. Co. Consolidation Mortgage	1	F. & A.	1998	Mkt.	4.60%
Atlanta & Charlotte Air Line Ry. First Mortgage	5	J. & J.	1944	103	4.80%
x*Huntingdon Valley Light & Power Co. S First Mortgage	5	J. & D.	1947	102	4.86%
x*Phila. Suburban Gas & Elec. Co. First Mtge. & Ref.—Guaranteed	5	F. & A.	1960	99	5.05%
Midvale Steel & Ordnance Co. Convertible	5	M. & S.	1936	Mkt.	5.20%
x*Northumberland Co. Gas & Elec. Co. 5 First Mortgage	5	M. & S.	1946	961/2	5.22%
Chic., Indianapolis & Louisville Ry. Co. S First & General Mortgage, Series "A	5,	M. & N.	1966	931/4	5.40%
xParr Shoals Power Company First Mtge.—Guaranteed	5	A. & O.	1952	91	5.55%
xSpanish-American Iron Company First Mortgage	6	J. & J.	1927	1021/2	5.70%
xoAmerican Ice Company Real Estate First & General Mtge.	6	F. & A.	1942	1011/2	5.88%
x*Taylor-Wharton Iron & Steel Co. First Mortgage	6	M. & S.	1942	1011/2	5.88%
oEmpire Gas & Fuel Company First Mtge. & Collateral Trust	6	M. & N.	1926	100	6.00%
oVirginia Alberene Corporation Secured Serial Notes	6	M. & S.	1921 & 1922	100	6.00%
A.F C. D					

* Free of Pennsylvania State Tax

o State Tax refunded to holders in Pennsylvania

x Free of Normal Federal Income Tax

HENRY & WEST

BANKERS 1417 CHESTNUT STREET PHILADELPHIA

Represented by D. J. LEWIS, Hunsicker Bldg., Allentown, Ps. Bell Telephone 123. We always have on hand a list of high-grade Bonds. Correspondence invited.

TO WHOM IT MAY CONCERN:

We extend to all those who took advantage of our three days sale in

East Harrisburg Addition

TWENTY-NINTH AND DERRY STREETS

and secured a good location, at right prices and right terms, our thanks and appreciation for the interest shown, also to those who gave us a good boost and their good will.

We are proud to notify the buyers and investors that we have disposed of

89 LOTS---One Third of the Entire Plot

to a refined class of buyers.

On request of those who have bought—to enable their friends as well as those who were unable to attend the sale thus far-to secure a parcel of ground before the prices of lots are advanced-we have continued the sale until

Saturday, May 13

REMEMBER: Approved by the City Planning Commission, indorsed by the ones who bought. 5c carfare, 7 minutes car service, gas, water, electricity, a country home with city conveniences.

Call 3688J Bell---We gladly take you to the ground Respectfully yours,

Wm. J. SOHLAND Manager

E. M. HERSHEY

Street Car Etiquette Book For Motormen

[From the Minneapolis Journal.]

Put a smile in your voice. Never make the same mistake

twice.

Treat every passenger as you would wish to be treated if you were a passenger.

Treat women as you would like to have your wife, daughter, sister or mother treated.

Remember that if a man is judged by the company he keeps, a company is judged by the men it keeps.

a company is judged by the men it keeps.

—From a guide to etiquette of the street car, issued to all Minne-apolls conductors and motormen.

With the Golden Rule apparently as

Robber Thanks Victims,

His letter reads:
"To Whom it May Concern: Very
sorry to take (his little keepsake.
Thank you for the other articles. With

Heed the Warning If You Have a Cough!

a basis, President Horace Lowry's name on the title page and "common sense" and "courtesy" as guide words throughout the text ,the Twin City it may bring on a chronic bronchial af-

sense" and "courtesy" as guide words throughout the text, the Twin City Rapid Transit Company has come out with a book. It is addressed to the men who operate the street cars and those who look after the comfort of passengers and handle the company's finances at the point of origin.

It is full of direction to the conductors that extends beyond the point of ordinary politeness and aims at courtesy in a high degree.

The book carries the statement that the Twin City Rapid Transit Company is the only street car company is the only street car company in the country that will carry a passenger who has happened to get on without money by issuing him an envelope in which he is expected afterward to juit five cents and send it to the company. This practice is not an obligation, but only an accommodation on the part of the company, the book says. It has been greatly abused. Never theless, the conductors must always be kind and considerate.

"It a woman says her child is less than 6 years old, conductors will take her word for it, even though the child looks older.

"Conductors must not show annoyance when given given from the part of the part of the company, the book says. It has been greatly abused. Never theless, the conductors must always be kind and considerate.

"It a woman says her child is less than 6 years old, conductors will take her word for it, even though the child looks older.

"Conductors must not show annoyance when given large places of money.

other rules are:

"Although passengers may at times be irritable, conductors must always be kind and considerate.

"If a woman says her child is less than 6 years old, conductors will take her word for it, even though the child looks older.

"Conductors must not show annoy-ance when given large places of mone to change. They must always make the change when they have it.

"When cars are crowded, conductors must politely ask passengers to move over, or request parents with a child in a seat, for which fare has not been paid, to take the child on the lap or have it stand."

Conductors must not say "Push over" rudely. This is the way they should speak, say the rules:

"Will you please move over a little and give this lady (or genifeman) a seat? There is plenty of room for another."

Such a suggestion, properly expressed, will not be taken unkindly, the book says.

Motormen are directed to stop their cars exacily at the crosswalks.

"Safety First" is the motorman's watchword and he is not supposed to take any chances in running his car.

MORE TROOPS IN FRANCE
London, May 9. — Australian and New Zealand troops have arrived in France and have taken over a portion of the front, it was announced in an official statement.

LIGHTNING STRIKES TREE Dauphin, Pa., May 8 .- During the St. Louis, Mo.—The thief who robbed the home of L. L. Whittemore of jewelry valued at \$500 mailed a letter to the family. It is in possession of the police.

Inclosed in the envelope was a miniature pair of opera glasses, used as a watch charm. The charm was among the property taken by the robber.

His letter reads:

SMALL LOANS We lend money in 'amounts from \$5.00 to \$300.00 and arrange pay-ments to suit borrowers' con-venience. Business confidential, Lowest rate in city. Licensed, bond-ed and incorporated. PENNSYLVANIA INVESTMENT CO. 132 Walnut St.

REALTY BARGAINS

REALITY BARGAINS

\$6,000 for the double property, Nos. 329 and 331 South Fourteenth street, corner Reese avenue, through to Daisy avenue. Storeroom, 19 rooms and bath, steam heat and large new range. Stable in rear. Lot 32x151.

\$2,200—3-story brick corner property. No. 1309 Wallace street, 9 rooms and bath. Can be altered to a corner store property. Price just reduced from \$2,600 for a quick sale.

\$1,600—3218 Atlas street, 3-story brick dwelling, 8 rooms, bath, gas and furnace.

\$2,600—3-story brick dwelling, No. 627 Harris street, 8 rooms, bath, gas, furnous, 10 property in face and 10 proper

Camp Hill

The Suburb of Natural Beauty; go out with us and inspect our new addition, "Cooper Heights," with its concrete walk, electric lights, water and gas, with its fine building and bungalow sites. We will help you select a lot and build you a home. One hundred bungalow designs and plans to select from.

West Shore Realty Co. Baer & Rice Lemoyne Trust Co. Building Lemoyne, Pa. Bell Phone 3198J

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Containing complete data on all important Copper Companies, sent free on request. Write or phone for

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