

GORSON'S



Rebuilt Trucks and Delivery Wagons suitable for all lines of business. At a fraction of original cost.

1000 Touring Cars and Runabouts. Every known make.

PACKARD.....Three-ton chassis
 UNIVERSAL.....Two ton, with express body
 AUTOCARS—One and two ton, bodies for every purpose
 ALCO.....Two and four ton trucks
 WHITE delivery wagon, 1500 capacity, with express body
 FEDERAL.....Truck, two-ton chassis
 FEDERAL.....Truck, one and one-half ton, with stake body
 G. M. C.....One and two and one-half ton trucks
 VIM.....Delivery wagon, panel body
 FORD.....Delivery wagons, with panel and open bodies
 SANFORD.....Five-ton truck
 ATTEBURY.....Three and one-half ton, with stake body
 MORGAN.....Truck, four ton
 GARFORD-STUDEBAKER.....1500 pounds
 MACK.....Truck, one and one-half ton

Delivery wagons: Buick, Studebaker, Mitchell, Overland, E-M-F, Hart-Kraft, Pullman, etc.

Gorson's Auto Exchange
238-240 N. Broad St., Phila.

Explains Why Goodrich Tires Are Made Black

"Why are the Goodrich black tread tires black?" has been propounded to the B. F. Goodrich Co. and its dealers to such an extent that G. O. Simpson, Philadelphia branch manager, has issued an official explanation.

"Our research department set out to develop the toughest automobile tread rubber that had ever been brought forth. And when we'd discovered it, it happened to be black in its natural color."

"No stringency of materials entered into the question—it wasn't for the purpose of putting forth something 'different' in the way of color. Just as Topsy simply 'grewed,' so the Goodrich black barefoot rubber simply happened to come out black."

"This black rubber, which we first developed for Silvertowns, proved stronger, better and more wear-resisting than any other we could make. It was so tough and sinewy that there was no earthly comparison between it and other rubber. It grips the road, but doesn't grind—it resists punctures—its springiness acts like shock absorbers, prolonging the life of the entire tire, fabric and all. So we used it on our fabric tires."

"We aren't stopping our research work now that we have developed this black barefoot rubber. We're continuing to reach out into chemistry and physics where no one has ever explored. Some day we may discover something that will make rubber still tougher. If so, we'll use it. And the tires will be whatever color the rubber may happen to come—green, blue, violet or what not—just as at present barefoot tires are black."

Fraternal Feeling Much in Evidence Among Car Owners

George H. Phelps, advertising director of Dodge Brothers, has just returned from a trip to the coast. He declares that one of the most striking things to engage his attention is the fraternal feeling that exists among the owners of Dodge Brothers cars.

"There has always been a bond of good fellowship between the owners of similar makes of cars," says Mr. Phelps, "but this seems to be far stronger than usual in the case of the owners of Dodge Brothers motorcars."

"Out on the Pacific Coast, to drive a Dodge Brothers car is just like belonging to a big society. At various points I learned that it is customary for excursions and picnics to be arranged to be participated in only by those driving Dodge Brothers motorcars and there are regular clubs being formed in some cities."

"This is not only true of the West. In Rochester and Syracuse, N. Y., there are clubs of Dodge Brothers owners, and it is only a few months ago that a parade of Dodge Brothers motorcars, driven by the owners, was a feature of Dodge Brothers Day in Boston. When Mr. Philp, our general sales manager, visited New Orleans a few weeks ago, Dodge Brothers car owners actually gave a banquet in appreciation of Dodge Brothers at which Mr. Philp was the guest of honor."

"This situation is very gratifying and we are glad to see the idea spread, as it means that the owners of Dodge Brothers cars are proud of their purchases."

All Teachers Oppose Military Training in Schools Says Sharpless

That the movement throughout the country for national preparedness is merely hysteria fostered by the "army, the navy, the munitions manufacturers and certain frail patriots" was the theory advanced by Dr. Isaac Sharpless, president of Haverford College, at a meeting last evening of the Harrisburg branch of the Pennsylvania Arbitration and Peace Society at the residence of A. Russell Calder, Bellevue Road and Twenty-second street.

"The entire teaching profession," concluded Dr. Sharpless, "is opposed to military training in the schools."

Following the address a business session was held at which William Rufus McCord was chosen secretary-treasurer. Dr. John J. Mulowney, president announced this executive committee: Miss Mary C. Butterworth, Mrs. James I. Chamberlin, Messrs. Ralph J. Baker, A. Russell Calder, Vance C. McCormick, William R. Reutick, Dr. Ruth A. Deeter, chairman.

Pupils of Wormleysburg School Give Entertainment

Wormleysburg, Pa., April 15. — Intermediate Department of the Wormleysburg school held an entertainment Wednesday. The program included:

Recitation, Helen Bennett; song, Mary Rishel; recitation, Bertha Butts; solo, Floyd Cordor; play entitled, "The Talking Garden," girls and boys were all dressed to represent different flowers and seasons, and were violet, Bertha Butts; hepatica, Mary Rishel; dandelion, Pearl Stauffer; brown-eyed Susan, Mary Mumma; daisy, Dorothy Nonemaker; daffodil, Helen Bennett; forget-me-not, Ruth Arney; rose, Helen Steward; crocus, Almida Kunkel; queen of Spring, May Steward; winter, Bernard Baker; honey bee, William Ross; March, Benny Sweigert; Ragged Robin, Irwin Boose; Jack-in-Pulpit, Dayton Kohler; Sweet William, Russel Twigg; African Chorus, Carl Shaffer; leader, George Boose, Edward Dunbough, Benjamin Sweiger, Floyd Cordor, Russel Twigg, William Thomas and Stanton Kapp. The teacher, Miss Mauk trained the children.

Motorcycle Notes

The man who works for the government, particularly if his duties require him to travel, is quickly learning how useful a motorcycle can be in helping him to get around. H. K. Shearer, assistant State Geologist of Georgia, reported a short time ago to the chief of the department in Atlanta that his use of an Indian motorcycle had enabled him to cover an average of fifty-four miles a day in his investigations at a cost of only one-fourth of his previous expenses when he used the trains and horses. Most of his travel was in the Coastal Plain of Georgia over roads of unconsolidated sands and clays, but he found the power of his Indian machine sufficient on all occasions, even after rains, provided the water was not so deep as to go over his carburetor.

Indian machines for the use of three officers of the government of the Panama Canal one for transporting them on their regular trips along the Isthmus have recently been ordered through the Panama Canal Purchasing Commission at Washington, D. C.

When President Wilson visited Kansas City on his recent "swing around the circle" he was attended throughout his stay by thirty patrolmen on Indian motorcycles.

Among cities which have recently re-ordered Indian machines for their motorcycle mounted patrolmen are New York, Yonkers, and Boston, in the last named city for the Metropolitan Park Commission.

DEATH OF INFANT
 New Cumberland, Pa., April 15. — Eva Virginia Packer, aged 2 years, daughter of Mr. and Mrs. Harry Packer of Fifth street, died from pneumonia early this morning. Funeral services will be held Tuesday afternoon at 2 o'clock, the Rev. A. R. Avers officiating.

Record Business Follows Chalmers Rise in Price

Following the recent announcement of a \$40 rise in the price of Chalmers Six-30 touring cars, officials of the Chalmers Motor Company has released figures indicating the greatest year's business in the history of the company.

"During the twenty-seven working days of March we shipped cars valued at \$3,865," said Paul Smith, vice-president in charge of the selling division, yesterday.

"On March 31 cars valued at close to \$300,000 were shipped, marking the largest single day's shipment of cars since the organization of the company. Although we have established new production and sales records in the last three months, and the Chalmers plant is on a day and night schedule, we are entering the month of April with \$8,400,000 in unfilled orders still ahead of us. The biggest year in the Chalmers history is already an assured fact."

Prediction of higher prices made by Hugh Chalmers at the Chicago auto-

mobile show in January have been fulfilled by the rise in price of Chalmers Six-30 models, effective April 15; the touring car price has been increased from \$1,050 to \$1,090; the cabriolet from \$1,400 to \$1,440, and the roadster from \$1,050 to \$1,070. It is interesting to note that sales on the Six-30 model, on which the price was raised March 1, have shown a big increase over any previous month since this car was first brought out.

In connection with the expansion of Chalmers business, no feature has stood out more prominently than the increase in Chalmers dealer representation. Since the announcement of the Chalmers Six-30 more than 500 of the most prominent dealers and distributors in the United States have taken on the line, with result that the Chalmers cars are sold in more than 1,000 cities and towns in the United States.

Big Increase in Wages Assures Soft Coal Peace

Special to the Telegraph
 Philadelphia, Pa., April 15. — All danger of a strike among the 50,000 organized bituminous coal miners in Central Pennsylvania was averted last night when an agreement covering the next two years was signed by representatives of the operators and the miners in the Bellevue-Stratford. According to James Percell, president of District No. 2, of the U. M. W. of A., and Charles O'Neill, secretary of the district, the agreement calls for the highest wage ever paid in Central Pennsylvania. It means an added expenditure of \$3,500,000 on the part of the operators.

The miners' representatives are particularly jubilant over a clause which permits them to collect dues and levy assessments and declare this places them in a position to attack the unorganized miners in this and surrounding States.

Cadillac
Standard of the World

Crispen Motor Car Co.
413-417 S. Cameron St.

If you are in doubt as to the car you should buy, you will find it easier to decide after a ride in the

HAYNES

America's Greatest Light Six

Miller Auto Co., Distributors

68 S. Cameron Street
B. F. BARKER, Manager.
C. E. HOIN, Local Representative.
BELL PHONE 4119-J

BATTERIES

For Automobiles!

All makes of batteries for any make of car, recharged repaired or rebuilt. Satisfaction guaranteed or money refunded. All work done by experts. Distributors for "Exide" Batteries, the recognized best.

Excelsior Auto Co.
Eleventh and Mulberry Sts.
Bell Phone 80 HARRISBURG, PA.

Overland SIX

An exceptional car — built to meet an exacting demand

The six cylinder motor—in its perfected state—is the engineer's answer to the demand of the automobile enthusiast—the extremist if you will.

The perfected six cylinder motor is capable of a faster pick-up and a smoother flow of power than is possible in a four.

But not all sixes are superior to all fours.

We build fours that are superior to many sixes.

And our only purpose in building a six is to satisfy with Overland finality that extremist demand for well nigh miraculous motor performance.

The Overland Six is a big, roomy, luxurious, seven passenger car with a motor of unusual power, smoothness and flexibility.

But the price is only \$1145—much lower than any other car of its size and class.

Such a low price for such a superlative car is possible only because the Overland Six is part of a huge production.

In fact Overland production is easily double that of any other builder of cars of like class.

So in buying the Overland Six you not only secure a car of very unusual performance—

But you get the advantage of the economies possible only in the production of cars on so vast a scale.

While the prices of established sixes are advancing, and those recently announced are on a higher price level, the Overland price remains at \$1145.

It is so clearly dominant value among sixes of its size and class, that the demand is taxing even our large capacity.

Today is an Overland Six opportunity which can hardly last. See us now and book your order.

The Overland-Harrisburg Co.
212 North Second Street Both Phones
The Willys-Overland Company, Toledo, Ohio
"Made in U. S. A."

\$1145

Model 86-f. c. b. Toledo

Overland Time Payment Plan

No need to wait any longer. Get your new car now. No need now to dig deep into your savings or to scrimp for months in order to pay for your car in one lump sum. The "GUARANTY PLAN" makes that unnecessary.

You can now get any Overland or Willys-Knight Car for a small payment down. Then you can pay the balance monthly—a little at a time.

That in a word is the "GUARANTY PLAN"—a thoroughly organized, financially sound system of time payments to help people buy Overland or Willys-Knight Cars.

The "GUARANTY PLAN" is one which we can heartily recommend to all.

Come in right away, learn all about it and pick out your car. It's just the sort of plan everyone has been waiting for.

And now it's here—an accomplished fact.

Of course there'll be a rush to take advantage of it.

So don't wait until we're slowed up on deliveries. Get your order in now—specifying immediate or later delivery as you wish, but make sure of your car to-day.

Open Evenings

The Overland-Harrisburg Co.
212 NORTH SECOND STREET