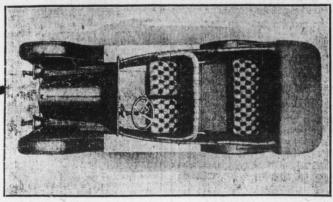
AEROPLANE VIEW OF REO



Detroit Electric

World's Leading Enclosed Car

At the Show!

Detroit Electric Exhibit of 1916 Models

When you arrive at the Motor Show go

first to the Detroit Electric booth and

make a careful study of the 1916 models.

These latest Detroit Electrics are the

finest electric-powered cars on the market.

They embody all the best practices we have developed in nine years' experience.

So we say again-GO SEE the 1916 De-

troit Electrics. Measure them by any

standards you like. In the end you'll

agree that they stand out clearly-the

Detroit Electric Service Station

GET AN

"Exide" STARTING BATTERY

and assure yourself of a right start at the right time We are storage battery specialists. We will recharge, repair, renew or replace your battery, do the work

Come to Us For the Right Kind of Battery Service

EXCELSIOR AUTO COMPANY

right and do it promptly.

Linden and Shrub Sts.

choice of the enclosed car class.

C. B. HOFFER,



MASIE SAW THE **BIG AUTO SHOW**

[Continued From First Page.] the show last evening. And there it looked quite snugly. George said were just rows and rows of perfect he never saw such a peach. Even

Everything on Wheels

"Then we walked around and saw all sorts of queer things on wheels. Some of the great big ones that made you wonder how mere man could handle them. And yet some of the awfully nice demonstrators showed how easily these great big hooded, glisteny things could be swung this way and that, even by a woman.

Over in one corner we met Mr. McFarland. He's the Reo automobile man you know. And of course he had 'Wrankles.' He seems to love him so.

Yes, I think he's a perfect darling of a dog, don't you? What? Why why 'Wrinkles,' of course, you stupid thing.

("No, indeed, this line's busy.

If I wish to take a nap at this end of the line I shall. This line's BUSY.

") Hello—hello, Floss, Some fellows always wear an early morning grouch. If he's got business to do let him use another phone.

Let's see, where was I? Oh yes.

ing' feeling, he said. Whatever means.

"And THEY were standing about the room in rows as I told you before. Some of the cutest were all dolled up in big yellow and scarlet bows. What ELSE! Why nothing, you stupid. What else would they need?

"One little one had just the loveliest hood. Even George said it looked quite snugly. George said

How Cadillac "8" Helps Cold Weather Motoring

Every motorist who operates his car in winter knows the annoyance of the

DODGE BROTHERS **CLOSED CAR**

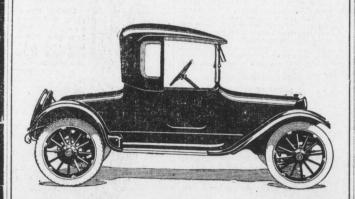
As Spring approaches it is pleasant to remember that the side panels of the Closed Car can quickly be removed

> It is not necessary to take down the closed top during the uncertain Spring months. If a warm spell comes suddenly, free passage for fresh air is furnished by removing the panels.

The tire mileage is unusually high

The price of the Closed Touring Car or Roadster complete, including regular mohair top, is \$950 (f. o. b. Detroit)

The price of the Touring Car or Roadster complete is \$785 (f. o. b. Detroit)



Keystone Motor Car Co.

1019-1029 MARKET ST.

United 397Y

C. H. BARNER, Manager

though I know George is perfectly true to me, I've learned to believe him. He says he's always been a lover of art.

Everything on Wheels

"Then we walked around and saw all sorts of queer things on wheels. Some of the great big ones that made you wonder how mere man could handle them. And yet some of the awfully nice demonstrators showed how easily these great big hoded, how easily these great big hoded.

Coburn Advertising Maxwell Company

Maxwell Company

in Oldsmobile Cars

The appointment of Andrew E. Coburn to the position of advertising
anager of the Maxwell Motor Company has been announced from the
by James Wright. Five horses, nine
cows, 600 bushels of corn and all the
wheat and other crops were destroyed.
The loss will reach \$5,000.

TO FIGHT INCREASED RATES

Special to the Telegraph
Hummelstown, Pa., Feb. 22.—Another public meeting was held last
evening to fight against the increase
in water rates to consumers in the borough. It was decided to raise funds
to carry on the campaign and in a
short time \$250 was subscribed.

Maxwell Company

The appointment of Andrew E. Coburn to the position of advertising
manager of the Maxwell Motor Company has been announced from the
Detroit headquarters of the company.
Mr. Coburn will have entire charge of
the preparation of display copy and
the selection of mediums. Prior to his
manager of the Cleveland Twist Drill
Company. He has had a thorough
advertising sales and
agency experience.

"Together with the tendency toward
lower prices, which has created more
or less furors and comment in the
automobile Dusiness this season, has
been the marked disposition of some
of the leading concerns to usher in a
radical revision in the weights of their
cars, declares F. S. Gans, local representative in charge of the East End
Auto Company.

"The light car is now a permanent
fixture in the business and seems desinductive in the automobile Dusiness this season, has
been the marked disposition of some
of the leading concerns to usher in a
radical revision in the weights of their
cars," declares F. S. Gans, local representative in charge of the East End
Auto Company.

"The light car is now a permanent
fixture in the business and seems desinductaries for 1916 have made
weight reductions of considerably
more than a thousand pounds under
the propular priced automobile lield.

"Both their 1916 'light four'
Both their 1916 'light four'
Both their former models, which have
supplanted their 'Famous Six' of

Big Weight Reduction in Oldsmobile Cars

ON EXHIBITION AT REX AUTO GARAGE

These Magnets of Quality

Draw Motor Cwners to the



This "H Six 50" is not a light scrimped Six turned out to meet a lowpriced demand but the car we would sell and deliver if the prevailing prices

In spite of its extraordinary low price, it is not a car turned out by the thousands in a shop speeded up to the limit of human and mechanical

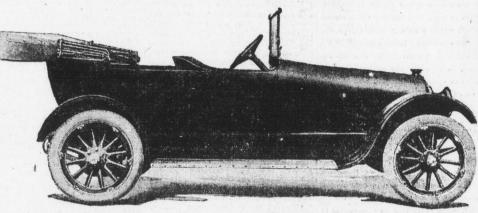
FOUR "35" \$885

4-cyl. cast singly 4 inches by 4½ inches; unit power plant; 3-point suspension; Schebler Carburetor, Splitdorf high tension magneto, front axle "T" beam, semi-floating rear axle with New Departure Ball Bearings; Q. D. demountable rims—one extra; 5-passenger touring or two-passenger Roadster.

H SIX "50" \$1095

Five-passenger Touring, 2-passenger Road-ster, 6-cyl. cast singly, unit power plant, 2-point suspension, Splitdorf high tension mag-neto; Schebler carburetor, front axle "I" beam, semi-floating rear axle with heavy New De-parture Ball Bearings, Q. D. artillery rims— one extra.

FOR DEMONSTRATION, CALL BELL 1942-W



JAMES K. KIPP, Dealer

Rex Garage, 1917 N. Third St.

Residence, 2203 N. 4th St.



If you were among those who waited in vain last summer and then couldn't obtain a delivery -DON'T DELAY.

If you wish an Overland delivered to you in April or May—DON'T DELAY.

We are taking orders now for March, April and May delivery—DON'T DELAY.

We are facing a shortage—steel, aluminum, leather, rubber—all materials are scarce and greatly ad-

While we guarantee that the Model 83 Overland will never be sold at a lower price than now-\$695 -we do not guarantee that the price will not be advanced-DON'T DELAY.

More people are interested now in the Overland than ever before. And we regret that we will be obliged to disappoint the tardy buyer.

This is going to be the BIGGEST AUTOMO-BILE SEASON EVER. So



The Overland-Harrisburg Co.

212 North Second Street.

H. L. Myers, Mgr. 11th and Mulberry Sts.

Harrisburg, Pa.