

Mahogany Glistens



-when polished with



Getting Up Before the House is Warm
isn't any hardship when a Perfection Smokeless Heater is in the room. Keep it beside the bed. Light it a few minutes before rising and the room will be comfortably warm. For best results use Atlantic Rayolight Oil. Ask your dealer about Perfection Smokeless Heaters.



PROUD of your fine furniture, aren't you? And you want to keep it shiny new, unmarred by dust or spots or finger marks. The simple, sure way is to go over each piece every week or so with a soft cloth dampened with Atlantic Rayolight Oil. That'll keep it just as good as new.

You'll bless the day you commenced using Atlantic Rayolight Oil. You'll find it of the greatest help in keeping things spick and span.

Many a housewife has told us how she made wash day lots easier and the clothes much whiter by using a quarter of a cup of Atlantic Rayolight Oil with the water in the wash boiler. Others have written us that for cutting grease nothing equals Atlantic Rayolight Oil, that it is excellent for cleaning hair brushes and combs, and that when sprinkled along cracks and crevices, ants and bugs disappear.

Atlantic Rayolight Oil has lightened the work in hundreds of homes. But be sure you get Atlantic Rayolight Oil, for ordinary, unnamed kerosene is liable to disappoint you.

Just as Atlantic Rayolight Oil is best for household purposes, it excels for lighting and heating. Carefully refined until every impurity has been removed, it burns without smoking-up chimneys, without charring wicks, without a jot of smell. But it burns slowly, shedding a soft, white, flickerless light. When used in heater and stove, it radiates an intense and economical heat.

Buy it from the dealer who displays this sign



and ask for it by name
What's also important is that it costs no more than ordinary impure, unreliable kerosene.

ATLANTIC REFINING COMPANY
Philadelphia and Pittsburgh

ATLANTIC Rayolight OIL

Miss Sarah Lemer Soloist at Hummelstown Concert

Special to the Telegraph
Hummelstown, Pa., Feb. 10.—Hummelstown high school orchestra will give its second annual concert in the high school room on the evening of February 25 at 8 o'clock and will present as soloist for the evening Miss Sarah Lemer, the well-known concert violinist of Harrisburg. Miss Lemer has made an enviable reputation in concert work. The program for the evening follows: "War March of the Priests" and "Chanson Sans Paroles," orchestra; "A Talk on Music," Miss Ethel Augst; "Moment Musical," orchestra; violin solo, Miss Sarah Lemer; "The Angelus" and "Waltz of the Seasons," from the "Blue Paradise," orchestra; essay on "The Orchestra," Miss Catharine Crist; violin solo, Miss Lemer; "March of the Gladiators," orchestra; T. O. Mitman is director of the orchestra and Dr. Niles Crist concert master.

22 New Members Added to Merchants' Association

Special to the Telegraph
Columbia, Pa., Feb. 10.—Twenty-two new members is the record for the Merchants and Manufacturers' Association at the February meeting held last night. This is the largest gain in a single month that has been made for years. The association now has 177 members.
At the meeting last night addresses were made by the Revs. G. F. Gladding Hoyt, rector of St. Paul's Episcopal Church, and George Wells Ely, pastor of the Presbyterian Church, both of whom are active members of the association. It was announced that there had been 201 applications in the employment bureau, which is conducted by the association, free of charge.

Study Psychology to Make Advertising Pay Says Wharton Professor

Dr. Herbert W. Hess, professor of commerce at the University of Pennsylvania, continued his series of lectures to the second year students of the local branch of the Wharton School, taking as his subject, "Color Arrangement as Related to Attention Value in Advertisements."
Dr. Hess is well-known for his studies in the Psychology of Advertising and Selling, not alone as a text writer, but as a consulting expert in extensive national campaigns.
According to Dr. Hess the average businessman loses a large percentage of the money expended for advertising through his ignorance or lack of attention to the basic laws of psychology which govern the mind of the reader.
A number of prominent businessmen of the city who have visited the Wharton school on the evenings when Dr. Hess holds his class, have expressed a very favorable opinion of the advertising selling course, and of the work of the school.
Visitors are made welcome at the school on any night when it is in session. Classes start at 7.45 p. m. and are held in the Technical High School Building on Monday, Tuesday, Wednesday and Thursday evenings of each week.

DON'T ENVY A GOOD STOMACH —GET ONE

Stomach Agony Goes Out When Mi-o-na Goes In. Quickly Relieves All Miseries of Indigestion.

Get a 50-cent box of Mi-o-na stomach tablets to-day and learn for yourself how easy it is to put all out of order stomach in perfect condition.
People who suffer from weak stomach, distress after eating, belching of gas, sourness, bad taste in mouth, biliousness or indigestion in any form should not be satisfied with a makeshift remedy.
Your stomach was intended by Nature to digest food and when through abuse or accident it becomes weak and run down, immediate steps should be taken to build it up, to put strength and elasticity into the flabby muscular walls, so that it will be able to digest the nutritious matters from the food and send it to enrich the blood.
Mi-o-na stomach tablets are made from a prescription containing ingredients that purify, renovate and make the stomach strong enough to do what Nature intended it should do.
Mi-o-na will, if taken regularly, turn an old, overworked stomach into a new strong and vigorous one. One that will enable you to sit down to the table and tuck away a big hearty meal of all the things you like best without the least fear or anticipation of suffering for it afterwards.
Money back if you want it is the way all leading druggists, including H. C. Kennedy, sell Mi-o-na. So, why suffer another day. Drop into H. C. Kennedy's store, get a box of famous Mi-o-na and start ridding yourself of stomach troubles. It is an inexpensive treatment if it succeeds and costs you nothing if it fails. What, then, suffering another minute if complete and lasting relief is within his grasp for the trying?—Advertisement.

To Drill 300 Oil Wells

The Uncle Sam Oil Company is offering the greatest money maker in America for the moderate investor.
Advertising space comes high, and as the Company wishes to put all capital raised into actual drilling on proven grounds—it is not using much space in this paper—only to notify you to write at once for full particulars and name. We will gladly send without cost or obligation to you. When you receive full information, as we want you to have, you will not consider any other investment proposition in preference to a big block of stock in this established Company.
This is the "age of oil," and big financiers are taking advantage of the oil boom to sell to the public stocks of the billion Dollars. Some of these stocks, on such a basis will now only pay two per cent and cannot advance much. Get in touch with us and get a line on the "high brow" schemes for the big Trust as well as the fake wildcaters where a real advance of five to twenty times is possible, as our drills push development.
Millions are made in oil and millions will be made in oil, but you must join an established company building on a big, broad basis. We raise our oil by just a little more than the average, and we have several properties that, by just a little more oil than the stock when issued will come at the price you need pay.
The Uncle Sam Oil Company has Three Refineries. Over one hundred twenty-five miles of pipe line connecting its largest percentage of our properties with two refineries in two States. The Company has about ten thousand acres of oil and gas leases and fifteen hundred acres of land in the real oil and "gas belt," and at least ten locations where good judgment demands that wells be drilled.
The Company is now drilling six deep wells that can easily secure production that should increase our combined properties several million dollars.
To make big profits you must invest with a concern developing on a big basis. Four of our deep wells are in the east extension of the rich Cushing oil fields. At this hour they are 1900 and 2610 and 2840 feet deep at these three locations.
Some big producers are practically sure within the next six to ten days—before the price will drop without notice—that the Company will accept remittance at the present prices until February 16. Answer quickly and you will have time to secure your stock at present prices.
We have another well half drilled on a big lease in Pawnee County, and we are helping to drill another well near the center of four hundred acres of leases west of the Glenn pool in Creek County. You can secure this stock at about half the book value and when backed by seventeen thousand other stockholders and an already great property.
The Uncle Sam Oil Company is the real big growing independent of the Middle West, building for principle as well as financial gain. It is the pioneer of the oil business in the States. The first direct-to-the-people market—Missouri, "High brow" financiers and "so-called" investment journals and the subsidized press all take a "bald knock" at "Uncle Sam Oil," but it has gone from persecution to prosperity, and if you wish to join a winner that is determined to drill new wells during the next twenty-four months and finally cover the United States with its direct-to-the-people marketing stations—then write to-day for particulars and get a big block of real advance the price five to twenty times. It will only cost you a 2-cent stamp to secure free full information, and up to date reports on all wells now drilling, but do not answer unless you mean business.
Respectfully submitted,
THE UNCLE SAM OIL CO.
By H. H. TUCKER, JR., Pres.
(Address all letters to the Company)
KANSAS CITY, KANSAS

FEW REMAINDERS FOR STATE FUNDS

Smallest Number in Decade; Heavy Appropriation Drafts Are Responsible

Owing to heavy drafts upon the State's funds to meet the appropriations in the last six months the number of depositors of the Commonwealth's money now stands at the smallest number in more than a decade. This figure includes the six active depositors of which there are two in Harrisburg, the rest being known as inactive because the money is deposited with them on call instead of being used in the daily business of the State. To-day there are over 250 depositors, but the number has slowly declined.
To-day the number of inactive is 95, of which 120 are in Harrisburg and the money of the general fund, while forty-two banks have the sinking fund which amounts to \$651,000 and which will not change until some bonds are bought as all its earnings now go to the State fire insurance fund. Five years ago there were over 200 inactive and the sinking fund was in the millions.

TAKE PRIDE IN HOME CONDITIONS

[Continued From First Page.]
town does not possess many industries, but the plants which are here are exceptionally busy and the products well known to Harrisburgers and persons residing in the Central Pennsylvania territory in general.
Newville, too, is in the center of a great farming community and has many more stores and business houses than the majority of towns of its size, just so it can take care of that outside trade. Its residents are progressive and take a lively interest in the welfare of the town. Within the past week the councilmen decided to purchase motor-driven fire apparatus to replace the two old chemical wagons which have been the town's only protection for a number of years. They were procured through the efforts of the Newville Civic Club, an organization made up of about seventy-five women who are actively engaged in civic betterment. The women, since forming the club several years ago, have been instrumental in placing waste paper and refuse receptacles about the town at various points, assisting the borough schools in the purchase of a piano, inaugurating a clean-up week each year and securing first-class entertainment courses throughout the winter season. Very little or no money is realized from these courses, as the club secures the best talent possible to get so that the various points, only high standard acts. Although the summer campaign has not yet been mapped out, it is understood the women will continue their activities for civic betterment and great things may be looked for in the future.
Harrisburgers, to a degree, are at the present time relying on the farmers, which is a branch of the Pennsylvania Milk Products Company in Harrisburg, daily ships upward of 1,500 to 2,000 pounds of milk to the Capital City for distribution. This output is loaded during the winter months. The plant here is one of the most modernly equipped in the country and the management invites inspection at any time. Conditions are sanitary at all times and the plant never has to be cleaned prior to an inspection. It is always kept clean, so that Manager S. G. Sweyer never has to refuse a visitor's request to see the plant. Yesterday when a Telegraph reporter visited the milk products building he was immediately invited to go through the plant and see the various stages. It must be said, everything was clean, the seven men employed there used sanitary means in handling the milk and samples from every can were taken during the inspection. Should they not meet the standard requirements, the milk is refused. From the receiving vats the milk is taken through pipes to other points, where it is pasteurized and cooled and cooled and aled. Other pipes take it to the reservoirs from which the cans are filled for shipment to Harrisburg. "Sterilization" appears to be the motto at the local plant, for each day, before and after the milk is received and prepared for shipment, everything which comes in contact is thoroughly sterilized. The pipes and ceilings and the pipes and machines through which the milk passes and before and after they are used "live" steam is turned in for several minutes to sterilize the pipes. The milk is then sterilized daily, too, by steam, and the farmers have their receptacles sterilized before taking them home. Condensed cream and preparation for bakers and confectioners is among the company's products.
During the past few days painters have been busy at the building, painting the walls and ceilings and making the interior more sanitary and attractive. Within the coming week sanitary pipes will be installed for carrying the milk from one place to another. Since the plant's erection ordinary black pipes has been in use, and although it is possible to properly sterilize these pipes with "live" steam, the new pipes are considered a better sanitation because it can be taken down very conveniently to be boiled and steamed.
In the building, too, is a refrigerating plant, which keeps the canned milk at a low temperature.
Another concern known in Harrisburg for its products is the J. S. Elliott Coffee Company, which has maintained a hundred stores in the Capital City besides stores in the principal towns and cities all over the state. The plant is up-to-date in every detail and only high-grade goods are turned out. The name "Elliott" on coffee bags and cans is familiar to many Harrisburg consumers, but not many are aware that the coffee is roasted and prepared for the market in Newville. Each day about 4,000 pounds of coffee are roasted and shipped to various dealers.
By the process now used in the Newville plant the consumer must not purchase dust, hulls and chaff, found in some other coffees. A series of machines, with blowers, prepares this. When the finished product is ready for packing nothing but the pure coffee remains. An interesting machine is one which is used to polish the roasted beans.
The Elliott company's green coffee is procured from the best fields in South America and shipped here in carload lots. Upon arrival a dozen persons are kept busy preparing it for the retail trade. Two big roasters, each of which hold 400 pounds, are used in the process of manufacture. The coffee, as it is roasted, is weighed, in pound or two-pound bags or cans, according to the retailer's desire, and then, too, it is either ground or allowed to be shipped whole. Of course, the company produces roasted coffee in various grades.
In connection with the business the company operates its own printing plant, printing the name of the store-keeper on the bags or cans.
The Elliott company is one of the largest outside of Philadelphia and New York and according to a broker's investigation keeps more green coffee

FRIDAY BARGAIN DAY AT KAUFMAN'S

FOR FRIDAY ONLY One Lot of Women's and Misses' up to \$2.00 DRESS SKIRTS for 95c Newest circular effects, splendid variety of serviceable fabrics. All sizes.	EXTRA SPECIALS FOR FRIDAY ONLY 11 Handsome SERGE DRESSES for, each \$1.00 In sizes 16, 18 to 36; blues and brown; latest winter models; worth \$10.00.	FOR FRIDAY ONLY One Lot of Women's and Misses' up to \$5.00 SPORT COATS for \$1.00 Just about one dozen to sell, all-wool coats, every one the season's newest materials. Four size here.
FOR FRIDAY ONLY 2 Women's Corduroy Suits; worth up to \$12.50, for ... \$1.00 Size 36; good, desirable model.	FOR FRIDAY ONLY Women's and Misses' up to \$1.00 Flannelette KIMONOS, for ... 35c A bunch of pretty styles, full lengths, all sizes. On Sale Second Floor.	FOR FRIDAY ONLY One Lot of Women's 25c Vests & Pants 12 1/2c Fleece lined, ribbed styles, in ecru. Assorted sizes.

COHEN'S STOCK OF HAIR GOODS

In a Friday Bargain Day Sale at Still Greater Reductions

FOR FRIDAY ONLY Cohen's 15c Black Hair 5c Bangs For	FOR FRIDAY ONLY 40 of Cohen's \$1.00 to \$1.50 HAIR SWITCHES, for	FOR FRIDAY ONLY 35 of Cohen's \$2.00 to \$2.50 HAIR SWITCHES, for	FOR FRIDAY ONLY 50 of Cohen's \$3.00 to \$3.50 Natural HAIR SWITCHES, for	FOR FRIDAY ONLY 45 of Cohen's \$4.00 to \$6.50 Natural HAIR SWITCHES, for	FOR FRIDAY ONLY 10 of Cohen's \$7.00 to \$16.50 Natural HAIR SWITCHES, for
Natural	Natural	Natural	Natural	Natural	Natural
Enough shades to match any head of hair; good length.	Enough shades to match any head of hair; good length.	Enough shades to match any head of hair; good length.	Every shade to match your hair.	Beautiful quality in every desirable shade.	Rich, wavy, lustrous hair switches, in every wanted shade and length. The finest to be had anywhere.

Amazing Friday Bargain Opportunities in the WOMEN'S READY-TO-WEAR SECTION

FOR FRIDAY ONLY One Lot of Women's and Misses' Long Winter Coats Worth up to \$6.50, for \$2.50	FOR FRIDAY ONLY About 20 Women's Suits Worth up to \$18.00, for \$5.00	FOR FRIDAY ONLY 12 Silk Plush Coats Worth up to \$18.00, for \$8.95
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Wonderful values, made of black, blue, brown and green; all sizes; big bargain.

This season's newest models, in blue, brown and green; sizes are 16, 18, 36 and 38 and tremendous big bargains.

Made in the latest flare effect. Soft satin lined, finished with newest fur collar.

Women's & Misses' Up To \$9.50 Winter Coats **\$4.75**
Women's & Misses' Up To \$15.00 Winter Coats **\$7.50**
Women's & Misses' Up To \$18.50 Winter Coats **\$9.50**

Come on MEN THIS IS OUR TREAT Here's Friday Bargains That Save Many Dollars

FOR FRIDAY ONLY Men's Suits Values to \$10 For \$4.75	FOR FRIDAY ONLY Men's Overcoats and Balmaccans Values to \$10.00 \$4.95	FOR FRIDAY ONLY Men's \$2.00 Trousers for 99c
FOR FRIDAY ONLY Men's Lined Corduroy Trousers; \$3.50 Val. \$1.95	FOR FRIDAY ONLY MEN'S OVER COATS Values to \$18.00 \$9.75	FOR FRIDAY ONLY Men's Corduroy Reefer COATS \$3.50 Values \$1.95

4 Big Friday Specials in Boys' Clothing

FOR FRIDAY ONLY Boys' Polo Overcoats Values to \$3.50, for \$1.89	FOR FRIDAY ONLY Boys' Bloomer Pants 39c Values, for 12 1/2c	FOR FRIDAY ONLY Boys' Long Overcoats Values to \$7.50, for \$3.49	FOR FRIDAY ONLY Boys' Mackinaw Coats Values to \$4.00, for \$2.49
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In the Bargain Basement

EXTRAORDINARY FRIDAY BARGAINS

FOR FRIDAY ONLY 79c Crochet Bed Spreads; Special, each 39c Good size and quality.	FOR FRIDAY ONLY \$1.00 Heavy Crochet Bed Spreads; special, each 89c Full size and good heavy weight.	FOR FRIDAY ONLY 15c Fine Dress Gingham; Special, yard 9c 32 inches wide, extra good patterns and quality.	FOR FRIDAY ONLY 10c White Huck Towels; Special, each 4c Good size and quality.	FOR FRIDAY ONLY 25c to 50c Fancy Bamboo and Willow Baskets, each 10c All sizes and shapes.	FOR FRIDAY ONLY 75c CEDAR OIL MOPS for 49c Haydn's Cedar Oil Mops with a 4-ft. handle; well made; good size; comes in round tin container.	FOR FRIDAY ONLY \$2.50 Woolnap Blankets; Special, pair, for \$1.59 Full size and heavy quality; gray, white and tan colors.	FOR FRIDAY ONLY 25c Yard-wide Black Sateen for a yard 11c A splendid quality in remnant lengths; good, lustrous black.	FOR FRIDAY ONLY 25c Linoleum Rugs for 10c In size 18x36 and a lot of good patterns.	FOR FRIDAY ONLY \$2.50 Granite Art Rugs for \$1.45 Size 6x9 ft.; handsome designs and splendid quality.	FOR FRIDAY ONLY 19c Bleached Turkish Bath Towels for 12 1/2c These are extra size and a particularly good quality.	FOR FRIDAY ONLY 75c Seamless Muslin Sheets for 55c Size 81x90 inches, with 3-inch hems.	FOR FRIDAY ONLY 25c White and Ecru Curtain Scrims for yard, 10c These have the tape border and come in good size remnant lengths.
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KAUFMAN'S MARKET SQUARE UNDERSELLING STORE

on hand than any concern in Philadelphia. The company's warehouse is so crowded that plans are being made for the construction of another story to the present two-story building in the early Spring.
Another industry in Newville is that operated by the Newville Knitting Company, chartered almost thirty years ago. In the beginning the company manufactured hosiery, but in later years the machines were changed and the product was women's union suits. The plant is fully equipped in every detail and even the bleaching is done here. At the present time 100 persons, who operate more than 100 machines, are on the payroll, and the management is endeavoring daily to get more help. Labor is scarce and business is exceptionally good, so that the knitting company is not able to fulfill all its orders as it desires. The company ships to jobbers in various parts of the country.
W. C. Woodburn, president of the company, stated yesterday that the outlook for the present year is exceptionally bright and that the greatest difficulty he experiences is getting sufficient help to turn out the work.
During the coming year the Cumberland Valley Railroad Company will make some big improvements here. The company has but one track running past here now, but plans are already under way for double-tracking. A concrete bridge has been completed and as soon as the big bridge over the Susquehanna at Harrisburg is finished another bridge will be needed to make a large force of men will be sent to Newville to finish the work here. The present roadbed will be moved about fifty feet and thousands of tons of earth will be needed to make the necessary fills to provide the new one. It is also said that the improvements planned indicate a new railroad station here.