So Much Bigger

Than Its Price

any other producer of Sixes.

plenty for seven adult passengers.

Don't lose your opportunity to get this top-notch value by delaying your purchase until the height

Immediate deliveries or an on-the-minute future delivery if you say

But do not delay-see

of the season.

so now.

The Overland-Harrisburg Co., 212 North Second St.

The Willys-Overland Company, Toledo, Ohio

anyone else for the price. The price is \$1145.

Our total sales are virtually double those of

That is why we can give so much more than

But the car is much bigger than the price would indicate—125-inch wheelbase—room a-

And it has a dream of a motor with such smoothness, "pep", and power as you would expect only in a much higher priced car.

Notable Tribute to John T. Willys; Built One of World's **Greatest Industries**

Probably the most notable tribute the banking industry has ever paid an au-tomobile manufacturer was accorded re-cently to John North Willys, of Toledo,

Ensminger Motor Co. Third & Cumberland Sts. DISTRIBUTORS



Riverside Auto Co.

WINTER ROADSTER A UTILITY CAR



banking industry has ever paid an automobile between the was guest of honor at a dinner given by Ellsha Walker, of William Salomon and Company, New York.

The dinner given in his honor was attended by many of the most promable makes the state of the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole purpose of the dinner was to give the sole of the sole purpose of the dinner was to give the sole of the sole o

SATURDAY EVENING,

Cadillac "Eight" Sales Exceed a Total of 22,500

The calendar year ended December 31, 1915, marked the largest in volume of business in the history of the Cadillac Motor Car Company. The Cadillac Motor Car Company and distribution during that period reached the impressive total of 20,405 of the eight-cylinder cars, aggregating in retail sales value more than forty-five millions of dollars.

Including the eight-cylinder cars shipped prior to Jan. 1, 1915, and since January 1, 1916, the total exceeds 22,500 cars of this pioneer Vtype.

When it is recalled that two years ago this type of engine was practically unknown, and that since its inauguration by the Cadillac Company some twenty makers have abandoned other models and adopted the V-type, it is significant of the influence which the Cadillac Company wields upon the Cadillac Compan

whole speed and power matter with their eyes everlastingly on economy of operation.

"Against low mileage per gallon of gasoline it is interesting to observe

Proper Amount of Air Necessary to Care of Tire

"The winter season seems to strengthen the properly inflated tire," says an official of the Fisk Rubber

'Under-inflation is responsible for

a large percentage of tire expense.
"Most motorists think that during the summer months they should ride their tires at low pressure to prevent blowouts. The decreasing of the pressure does not decrease the heating of the tire, but rather increases it, as the side walls are subjected to a greater bending strain and friction between the layers of fabric generates heat. Due to this excessive flexing the fabric cracks and loosens up to such an extent that the time becomes weakened. The cracked and chafed fabric ruins the inner tube.

"During the winter season, the motorist does not let the air out of his ires as he does in the summer, but allows his tires to have a greater and more constant air pressure; hence, the percentage of tires consigned to the erap heap is much less in winter than a summer.

"It has been definitely determined." blowouts. The decreasing of the pres-

more constant air pressure; hence, the percentage of tires consigned to the scrap heap is much less in winter than in summer.

"It has been definitely determined by test, with a tire at proper pressure, that it is impossible to effect in crease in air pressure because of the heating of the tire when in use to such an extent that it will injure it in any way. To prevent your tires from fainting, give them the proper amount of air."

COMING EVENTS

COMING EVENTS

January 17-22—Rochester, N. Y. Rochester's Eighth Annual Automobile Exhibition. Exposition Park. Rochester Auto Trades Association. C. A. Simmons, manager, 19 Elwood Building. Grand Rapids Automobile Exhibition. Exposition Park. Rochester Auto Trades Association. C. A. Simmons, manager, 19 Elwood Building. First Regiment Armory. Clarke G Powell, secretary, 21-25—Omaha, Neb. Feeringty 21-25—Bouth Bethlehem, spending and A. C. of Maryland.

January 17-24—Baltimore Automobile Dealers' Association and A. C. of Maryland.

January 18-22—Baltimore Automobile Dealers' Association and A. C. of Maryland.

January 18-22—Baltimore Automobile Dealers' Association and A. C. of Maryland.

January 18-22—Baltimore Automobile Dealers' Association and February 21-26—South Bethlehem, spending and A. C. of Maryland.

January 18-22—Baltimore Automobile Dealers' Association. J. Glase and February 21-26—South Bethlehem, spending and A. C. of Maryland.

January 18-22—Baltimore Automobile Dealers' Association. The Automobile Dealers' Association and A. C. of Maryland.

January 18-29—Pargro, N. D. Third Annual Gate City Show, J. L. Case Building.

January 21-29—Montreal, Can. National Automobile Chamber of Command Automobile Dealers' Association.

February 21-36—South Bethlehem, spending and Automobile Dealers' Association. The Automobile Dealers' Association. Th

neapolis Auto Trade Association. W. R. Wilmot, manager, 707 Andrus Building.

January 22-February 5—Columbus, Ohio. Memorial Hall. Columbus Auto Show Company.

February 7-12—Kansas City, Motor Car Dealers' Association. E. E. Peake, secretary, 909 Gloyd Building.

February 8-13—York, Pa. York Auto Dealers' Association.

February 3-12—Peoria, Ill. Collseum. Pebruary 3-12—Peoria, Ill. Collseum. Pebruary 3-12—Peoria, Ill. Collseum. Pebruary 12-19—Hartford, Connamor College College Construction.

February 12-19—Hartford, Connamor Collseum. Pebruary 12-19—Nation Collseum. February 14-19—Des Moines, 1a. Collseum. Des Moines Automobile Dealers' Association.

February 19-26—Newark, N. J. First Regiment Armary, C. L. Fitzgerald,

Academy Conture Brothers.

Other Events

January 25.—Chicago, III. Congress
Hotel. Annual Convention of Garage
Oowners' Association of Illinois.
January 26-27.—Chicago, III. Congress Hotel. Annual Convention of Associated Garages of America.
January 27-29.—New Orleans, La.
Third National Foreign Trade Council.
Robert H. Patchin, secretary, 64 Stone
street, New York City.
May 13.—New York City. Sheeps.



THIRD AND CUMBERLAND STS.

Flaubush avenue.

March 4-11—Boston, Mass. Mechanics' Building. Boston Auto Dealers' Association. Boston Commercial Vehicle Association. Chester I. Campbell, manager, 5 Park Square.

March 21-26—Deadwood, S. D. Auditorium. Deadwood Business Club. H. W. Troth, secretary.

March 28-April 3—Manchester, N. H. Academy Conture Brothers.

Other Events

head Bay, Vanderbilt Speedway Races.

May 30—Indianapolis, Ind. Speedway races.

June 17—Chicago, III. Speedway races.

June 28—Des Moines, Ia., Speedway races.

July 4—Sioux City, Ia. Speedway races.

July 4—Sioux City, Ia. Speedway races.

July 4—Sioux City, Ia. Speedway races.

July 15—Omaha, Neb. Track races.

way races.
July 4—Sloux City, Ia. Speedway
races.
July 15—Omaha, Neb. Track races,
October 7—Omaha, Neb. Track meet.
October 14—Checago, Ill. Track meet.
October 14—Checago, Ill. Track meet.

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The life of a Storage Battery depends upon it being supplied with pure water and electricity in such quantities as to maintain the proper Specific Gravity of the Electrolyte. Our Free Inspection Card, which is reproduced below, may be had for the asking and is good for any make of battery.

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Eleventh and Mulberry Streets, Harrisburg, Pa.
HARRY L. MYERS, Manager
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Storage Battery in his car.

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Eleventh & Mulberry Sts. Harrisburg, Pa. HARRY L. MYERS, Manager

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The Top is the last word in automobile comfort and economy.

¶ The Bohnet Sedan Top is the only successful demountable top ever perfected. The windows cannot rattle.

¶ With one car you enjoy the service and pleasures of two. Now is the season for this body. Let us explain it to you.

HARRISBURG AUTO CO.

THIRD AND HAMILTON STREETS

The AUTOCAR TRUCK

has the Capacity, Power, Simplicity of Control Accessibility and Ruggedness of Parts-Gives Efficient Service under all conditions, even when subjected to overloading or other similar

IT PAYS TO INVEST IN

THE AUTOCAR-

For Business Expansion

Andrew Redmond, Distributor Third and Boyd Sts.



Sixes Exclusively

\$950 to \$1485, and Buick Trucks with Delco starter, \$1225.

Chevrolet, \$580 to \$780. Federal trucks, \$1800 to \$2800. ALL PRICES F. O. B. FACTORY

HOTTENSTEIN&ZECH CITY GARAGE

The Largest. The Finest. The Most Modern Garage in City Shaffer's Garage

Drive your car in here occasionally for a good wash and polish. Prices reasonable.

46-78 S. CAMERON STREET

R. D. LA TOUR, Manager