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SATURDAY EVENING, DEC. 4

MARKET STREET SUBWAY

the matter of the proposed new Market street subway there is pracsource. This subway has been so obhere to correct the mistake of years plans upon more active business in

upon plans for an adequate subway streets will provide further opportuni ter within the next few weeks. Under city.

present conditions the passage under It is fortunate that the City Plan the railroad is a positive menace to life, ning Commission must now pass upon aside from any other consideration. all plans for the development of new It is fortunate that there has not been tracts and this fact will safeguard the

able and as the consequential dam-ages will be more than equalled by the resultant benefits to the abutting property, the early days of the new year less development in the suburban disshould see the undertaking started. tricts and Harrisburg has paid the It is probable that the existing passage price for permitting adjacent territhe delays that would have followed when it was evident that such districts the construction of an entirely new were destined to be annexed to the subway at that point.

of advertising is significant of the new attitude of businessmen toward each other, and it is indicative of a for, if you remember, there was only movement destined, beyond doubt, to one of the half-dozen going to make play a large part in the advertising of the future. Cut-throat competition is giving way to co-operative develop-This does not mean that the unquestioned benefits of fair compe-

SATURDAY EVENING,

itself is evidence of the fact that the association is worth while. It has brought the life insurance men in trees and so few shellbarks and upon itself is evidence of the fact that the association is worth while. It has brought the life insurance men in close contact with each other, and a spirit of co-operation and confidence has been created which is beneficial to the insurance men and the public alike. The latter receive their benefit through the better methods which are now being employed in the solicitation of life insurance and in the application of the benefits of life insurance and in the application of the benefits of life insurance for the community. Perhaps additional credit can be given to the body of insurance men who now comprise the association when it is remembered that they are engaged in a business which has heretofore been extremely competitive in its methods.

Many of the members could not afford to advertise in a big way. Their advertising appropriations were not sufficient individually either to hire the services of skilled copy writers

illuste meat, upon the mistake of nature in growings om any common hickory trees wellbarks and upon the weshellbarks and upon the weshellbarks and upon the wheshell had upon the weshellbarks and upon the weshellbarks and upon the weshellbarks and upon the constitution of Pennsylvania at the trees and so few shellbarks and upon the weshellbarks and upon the wesh sellibarks and upon the wesh shellbarks and upon the sefficion of December 16, 1873. In the case of the woman suffrage amendment more than twice as many votes were cast so not the constitution of pennsylvania at the intercent election than were cast when the special election of December 16, 1873. In the constitution of the constitution of litter of the swfull greediness of little brother who always selected the big kernels and upon the always selected the big kernels and upon of the community of pennsulfication. The vote association of the document. The dozen. Maybe the new way is the better way, but it is hard to believe that any newfangled, hardwood and

sufficient individually either to hire the services of skilled copy writers or to buy space in large quantities. So they pooled their funds, each content to take his chances with his fel-lows in procuring his share of the business created by the joint effort. The idea is not only new, but it is proving successful. The likelihood is that it will be widely copied.

HARRISBURG REAL ESTATE T ought to be clear to the average

ovement in its development. While a large improvement program was practically concluded with the work of the present year, there is much yet to be done and a general disposition among the people to do it. The results of the three campaigns of the last fifthen the injury began on his ten years have proven so satisfactory to all the people that plans for the future expansion of Harrisburg are eceiving city-wide attention.

Owing to the somewhat depresse ndustrial and commercial market for several years the real estate development has been arrested to some ex-tent, but notwithstanding the detertically no opposition from any rent conditions a number of promi-pree. This subway has been so ob-nent builders have continued their acvery beginning that a remedy was bound to come and the time is now growing population. Basing 'their

1916 real estate interests are prepar-Through the co-operation of the ing for the expansion that is certain dent next year. Upon mature reflect Planning Commission, the City to come. It is said that large tracts Council and the authorities of the of vacant land are to be improved and on that. Pennsylvania Railroad an agreement that the opening and improvement of ought to be a comparatively easy mat-

more serious accidents at that point.

The proposed plan of a subway years. Up to a comparatively recent to the admirable treat-of the railroad cross- vacant land to open streets and alleys ing at Mulberry and Second and establish building lines without streets seems to be generally accept-very much regard to the contiguous will facilitiate operations and avoid tory to grow up in haphazard manner

Care must be exercised, of course, that so important a passage way as that proposed is designed to meet the tate interests are themselves awaken-

radius. Somebody suggested nuts, and then it was that the old flatiron came

unquestioned benefits of fair competition are to be abandoned for monopolistic methods and uniform prices, but that competition is to be made secondary to service, and at the same secondary to service, and at the same is secondary to service, and at the same of personal salesmanship.

The modus operandi was simple.

The modus operandi was simple.

The light snow that prevailed the other morning brought delight to the Mexican school teachers who are visiting Philadelphia to study the system and hammer, and went to work. To be sure, you sometimes pounded your fingers and wanted to say things that vertising point the way to others who are visitors, so they induced the sure, you sometimes pounded your fingers and wanted to say things that vertising point the way to others who are visitors. Show is a novelty to the visitors, so they induced the sure of the morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the other morning brought delight to the finger show that prevailed the sure in the provided that the sure is the sure is the provided that the sure is the sure is the sure is the sure is the provided that the sure is anvil. vertising point the way to others who would have broken up the family gathhave a common commodity or service ering in a second if you had, and to sell, but who find it impossible to sometimes the nut, instead of breaking, advertise on a scale sufficiently extensive to bring their propositions with a piece of tender flesh chewed prominently and impressively before to a blister on the inside; but withal

HARRISBURG TELEGRAPH the public. How the life agents solve it was a pleasant pastime and conductive to philosophical meditation of od their problem may give others a hint.

The association was organized with Harrisburg as the center in March, 1912. It had a small beginning, but it has steadily increased until at the present time the Harrisburg membership alone is enirty-one. The steady increase in the membership in the butternut nearly all shell and so little meant upon the mistake of nature.

TELEGRAPH'S PERISCOPE

-The Ford party is off-in mor senses than one.

-It looks as though Ford might stall his engine most any minute.

-Says the Star-Independent "When Uncle Henry Houck wants a rest he goes over to Camp Hill." The very idea, implying that a brisk young citizen that Harrisburg is upon the very idea, implying that a brisk young chap like Uncle Henry occasionally needs a rest!

> -The appearance of some of the windows indicates that Santa Claus has Japanese sympathies.

-- Captain Boy-Ed will soon low it is to have somebody plotting against his life-it is said he will be sent into active service when he goe back to Germany.

-We won't feel positive that the holidays are approaching until we see the Christmas trees piled high in Mar

-Every Congressman is confident that river and harbor improvement should be extensively curtailed-except in his own district.

-Colonel Roosevelt says he will no e the Republican candidate for Presition we are inclined to agree with hir

EDITORIAL COMMENT

Illinois is congratulating itself upon nilinois is congratulating itself upon getting through the hunting season with only fifty-nine dead and sixty-six injured, whereas that of last year produced 273 casualties, one hundred and eleven of which were deaths.—Williamsport Sun.

If we go in for preparedness, let uremember that the German Governmen also prepares against factory fires an Eastland disasters. — New York Evening Post.

We see by the papers that almost sixty towns elected Republican coro-ners as a stainging rebuke to the Ad-ministration's handling of the Mexican situation.—Columbia State.

The Smith family is coming into its own. One has been appointed to a position in the British Cabinet, another has been elected Sheriff of New York county, and another Mayor of Philadelphia. When the Smiths come to the top we may be sure that the drift is toward conservatism.—Brooklyn Eagle.

THE STATE FROM DAY TO DAY

The recently organized "Upper Lip Club" in Farreil does not seem to have smboth sledding. Many have already fallen from grace and the fines are mounting up. Pride is evidently worth money.

then it was that the old flatiron came into its own. We say THE old flatiron, for, if you remember, there was only one of the half-dozen going to make up the family ironing kit that mother would permit to be submitted to the indignities ordinarily imposed upon an anyll.

Mayor-elect Smith, of Philadelphia, proves himself a man and not a hothouse plant when he decides to do away with the unnecessary bodyguard which has been an adjunct to the mayoralty for time out of mind. He is to be congratulated upon his display of good common sense.

FICKLE FORTUNE A poker and bridge, young man, A taxicab, young man. But fortune is fickle: Lost all but a nickel A "pay-as-you-enter," young ma

ne is nickel out a nickel s-you-enter," young man. —DeWolf Hopper.

Politics in Pennsylvania

By the Ex-Committeeman

More votes were cast on each of the four proposed amendments to the Constitution of Pennsylvania at the

—Democrats of the counties in the Ninth internal revenue district are taking a tremendous interest in the developments in the Davis charges in which the Lancaster reorganizer is accused of violating some federal statutes. Incidentally the Lancaster Democrats are showing signs of a real old-fashioned fight over the matter.

—Attacks on the small council system are being made in Pittsburgh where Ex-Mayor Magee and Mayor Armstrong are quoted as against the system. Nothing seems to suit the Pittsburgh leaders as a system of government. It is only a few years since the whole system was changed. They are as tired of it now as are some of the third class cities of the commission form of government which they so heartily advocated two years ago.

—W. H. Deppen is to become deputy treasurer of Northumberland county. He is well known here.

—The recent Democratic mayoralty vote in Philadelphia is said to have been the smallest known in years. There are suspicions that the reorganization element voted with the Franklin party in order to make the vote small and thus furnish a chance for some machine tactics against the Philadelphia Old Guard.

—Ex-President Taft's visits throughout the State are commencing to attract attention. He says that he enjoys being able to speak his mind, but the people are showing considerable interest in what he says.

—B. Frank Ruth, Reading councilman, is a candidate for national delegate to the Progressive national convention from the Berks-Lehigh district. Ruth was a Roosevelt delegate in 1912.

that proposed is designed to meet the roquirements of many years to communicate street will always be an important highway and it will be readily understood that the correction of the present difficulties will be shaped to meet conditions a generation hence. A reconstruction of the sulway at and this board, co-operation, and this board, co-operation will be readily understood that the rorrection of delayers and the delayers of drayage and the delayer resulting from the present congested conditions in the full that the cost of drayage and the delayer resulting from the present congested conditions it will also give a better outlet to the Lebanon Valley.

The sale late interests are themselves awaken from the present difference of many years to communities who are now closing up the rorse of the protective or granizations and protective or granizations are giving the promates all the turner promates all the turner promates all the turner promates all the turner proposed in the propagation of game and the propagation of game a

deplayed to eatch the eye of the Chrismas shopper is a new kind of Life Underwriters, now running, and the third is the Central Pennsylvania Association, the interior of Life Underwriters, now running, and the third is the central Pennsylvania Association of Life Underwriters, now running, and the third is the central Pennsylvania Association, the interior of Life Underwriters, now running, and the third is the co-operative advertising of the Central Pennsylvania Association, the interior of Life Underwriters, now running, and the third is the co-operative advertising of the Central Pennsylvania Association, the interior of Life Underwriters, now running, and the third is the co-operative and collective advertising of the Central Pennsylvania Association, the interior of the Central Pennsylvania Association, the interior of the Central Pennsylvania Association of the Central Pennsylvania Association of the regulation olive drab wood dish with a metal padestal in the central pends the third is the co-operate and political instituted the central pends in the central pends that the contract of the regulation olive drab wood dish with a metal padestal in the central pends that the contract of the regulation olive drab wood dish with a metal padestal in the central pass and pends that the central pends that the contract of the regulation olive drab wood dish with a metal padestal in the central pass and pends that the central pen

peace.

Awful as the present experience of Europe is, it has probably hastened by hundreds of years the universal acknowledgment and adoption of the principle that the welfare of nations. Then why prolong (a year's carnage has been decisive of nothing) an unnecessary and useless conflict, that can only result in the exhaustion of these self-same Powers and the century-long misery of the great masses of all these peoples? If a new Hague conference were to sit continuously until the peoples of these countries compelled their rulers to submit their differences to its decision, peace might come sooner than anyone would imagine. What greater confirst to take this ecisive step, and work for it incessantly until its fulfillment came? Yours very truly.

F. L. FISHBAUGH. —Sheriff-elect L. A. Nagle announced yesterday at Norristown that he would reappoint W. W. Owen and William H. Fox deputies and name Theodore Lane Bean solicitor in place of Thomas Hallman, serving under Sheriff Schwartz. Sheriff Schwartz.

ENORMOUS GROWTH OF THE R. F. D. SERVICE

ENORMOUS GROWTH OF THE R. F. D. SERVICE

[From the Christian Herald.]

It may be of incidental interest to mention that since the beginning of the rural delivery service in 1898, when there were eightly-serve musics, the number of the rease in the rease of the rease in the rease of the reas

THE CARTOON OF THE DAY

A PLACE IN THE STAR



THE MEXICAN MUDDLE

Carranza's Army By Frederic J. Haskin

-Baltimore American

Oh, stay a little, stay!

Oh, stay a little, friends,

Why do you hurry so?

aching

Why do you hurry sof
Joys lie along the vay
That you ne'er again may know;
The grave is at the end
Of the way that you are taking—

And soothe some heart that's

throughout the State are commencing to attract attention. It is says that he can be also attract attention. He says that he can be also attract attention. He says that he can be also attract attention. He says that he can be also attracted to the Progressive national control of the same and the same attract. The same attraction that he says are investigated by the court of the same attraction that as a same attraction of the letter and spirit of the same attraction of the letter and spirit of the same attraction that same attraction attraction of the same attraction that same attraction that same attraction that same attraction attraction of the same attraction attraction of the same attraction att

Married it, eh?



What makes you think he is a vegetarian? I have smoked his cigars.

By Wine Dinger

I've a friend who wrote some poetry And submitted it to m Which by publishing below, friend, I am passing on to thee.

TARRE

"In the dim pale gray of morning, When the chilly zephyrs play Through the sheets and likewise blankets-Then you wish that it was day.

"Long you squirm and huddle closer To yourself and all the while You are hoping, you are praying With a melancholy smile.

That some one with human feeling And a philanthropic mind fill come in and close the window, But that one you never find,

"Man is weak and heavy-laden, But when all is done and said, Why don't you put on a bathrobe Just before you jump in bed?" Author of these verses, hear me That's the curse of single life. At my home the open window

—S. E. Kiser. Is closed by the kid or wife

Ebening Chat

"Two years ago stocking factorle-ere begging for orders," said a worried-looking stranger in a downtown hotel yesterday, "and to-day I can't place a single order at fancy prices for immediate delivery. I have requests for 100,000 dozen of army gray socks, of varying sizes, either all wool or part wool, and I can't find anybody to do the work. I do not ask the ordinary market price. Indeed, I am ready to pay a premium, but there is nobody I know of, and I have been all over Pennsylvania, who will book my order or even a quarter of it. They say the wool market is too high and uncertain to take any chances. Glove makers are in the same boat. I am ready to contract for the manufacture of 600,000 dozen pairs of gauntlets, with thumb and forefinger, all wool, and there is nobody to take the order. If you know of a stocking manufacturer or a glovemaker who wants work, lead me to him, and you won't have to worry about your Christmas money." ried-looking stranger in a downtown

Demands for blanks and forms on which to transact business with the State Workmen's Compensation and State Insurance Fund Bureaus have far outrun the supply available and hurry-up orders have been given the printers so that everyone affected by the new laws when they go into effect on January 1 may be able to communicate with the bureaus. Judging from the mail which is being received at the offices, many people are just waking up to what the new laws mean and are striving to make their arrangements in a hurry. The demands made for the blanks are in many cases out of all proportion and some of them have had to be cut down. Few of the applicants for forms and blanks ask for less than twenty-five at a time. In addition there are all sorts of requests for information about the new system, with the result that the postage bills of the bureaus have been the present the contract of the present of the end. Demands for blanks and forms on hich to transact business with the

age bills of the bureau in soaring.

The bureau in charge of the enforcement of the child labor law will start to send out its blanks about the middle of the month and big orders for its printing are being pushed through at the State printery.

State game wardens are having their annual troubles with the courts and the Attorney General's department is arranging to have attorneys look after the interests of the State where judges have turned prisoners loose after they have been convicted of violations of game laws. Some instances have been reported where release orders have been issued after magistrates had imposed sentences of a day for each dollar of fine and costs unpaid. In these cases a reopening of the case will be asked on the ground that it affects public policy.

The curious yellow chalk marks that ave decorated downtown streets for The curious yellow clish marks that have decorated downtown streets for the past few days have puzzled many pedestrians. They have appeared in the forms of squares, oblongs, circles and irregular figures. A group of curious ones near the old Post Office corner at Walnut and Court streets yesterday morning watched a man behaving most curiously. First he studied the asphalt most carefully for many feet around. Then, quickly and certainly, he stooped and began his work with the chalk, drawing all manner of apparently meaningless signs. "Say, who are you, anyway?" one of the group managed to muster up courage to ask. "Who? Me?" came the counter-interrogation. "Oh, I'm a Highway Department inspector. I'm marking off places for the attention of age to ask. "Who? Me?" came; counter-interrogation. "Oh, I'm Highway Department inspector. I marking off places for the attention the repair gang."

A round of visits to the city markets affords an interesting illustration of whether the farmers are using automobiles. In place of rows of farm wagons, mud-stained and more or less showing signs of wear and tear, there are to be seen numerous automobiles, some of them rigged up with market wagon bodies, but others which are plain pleasure vehicles turned into basket carriers.

basket carriers.

Dr. Moses Stearn, who is exciting interest in Philadelphia just now because he thought he was going with the Ford party, is not unknown to tharrisburg. The doctor has been a perennial candidate for something or other and ever since it became necessary to file nominating petitions for Congress at the Capitol he has been "running." He has been a candidate on several tickets not sponsored by many people. One year he ran as "Liberal Sunday" candidate and came back two years later as the candidate of the Stearn party. He came here one year to file his petitions and edified the Capitol attaches by original views on politics. When asked what he thought of the Capitol he said he would like to have his office there.

Dr. Charles B. Penrose, who was elected a member of the Park Commission in Philadelphia yesterday, is chairman of the State Game Commission and one of the best known of the big game hupters of the State. It is said that he has hunted in every county in Pennsylvania even in rural Philadelphia. The doctor is a brother of the Senator.

WELL KNOWN PEOPLE

—The Rev. Dr. M. H. Stine, of Leb-anon, formerly in this city, will accept a pastorate in Wilmington. —M. M. Cochran, head of the asso-ciation formed by Thompson creditors,

ciation formed by Thompson creators, is a wealthy coal operator.

— Wilfred Powell, retiring British consul at Philadelphia, will leave for England in a few days.

— Senator William E. Crow has been elected president of the Fayette County Bar Association.

DO YOU KNOW

That Harrisburg is mighty well provided with fire escapes on its industrial buildings?

HISTORIC HARRISBURG The first courthouse ousiness about 1795.

Service

The Foundation

ter than our competitors we need not worry about profits, the pub-lic will be only too anxious to reward us."

Such is the motto of one of

the world's great merchants. He advertises in newspapers

because he believes that to be part of his better service. The newspapers that carry his advertising are at the same time performing a distinct service to their readers in giving this in-formation.

Newspaper advertising is one of the most important arms of commerce.