

Buy here not alone because prices are lower, but because qualities are better.

**NOTHING OVER 25% MILLINERY EXCEPTED EVERYTHING UNDER**

# 4 Big Values

In Ladies' and Misses' Untrimmed Velvet Hats in the Best Qualities and Newest Shapes.

## These Offerings For Monday Only

<b>\$1.50 and \$2.00 Actual Values</b> Black and Colored Silk Velvet Hats, Sailor, Turban, Bonnet and Tricorn shapes; \$1.50 and \$2.00 actual values. Monday price <b>48c</b>	<b>\$2.50 and \$3.00 Actual Values</b> Lyon's Silk Velvet, Hatter's Plush and Velour Hats, in large assortment of shapes; \$2.50 and \$3.00 actual values. Monday price <b>\$1.10</b>
<b>\$2.00 Actual Values</b> Black Shirred Velvet and French Felt Hats, in Sailor and Elsie Moore Shapes; \$2.00 actual values. Monday price, <b>79c</b>	<b>\$3.00 and \$5.00 Actual Values</b> Imported Velours and extra fine Lyon's Silk Velvet Hats in latest and most popular shapes; \$3.00 to \$5.00 actual values. Monday price, choice <b>\$1.48</b>

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**TRIMMINGS**  
One lot of 25c and 39c Trimmings, Monday **15c** price, choice

One lot of 50c Trimmings. Monday price, **25c** choice

# SOUTTER'S

## 1c to 25c Department Store

WHERE EVERY DAY IS BARGAIN DAY.  
215 Market St. Opp. Courthouse

**Personal Social**  
Other Personals On Page 2

## TAKING UP WORK IN CHINA SCHOOL

Mrs. Gordon Potat and Donald Carruthers Write of Daily Life at Peking

Letters have been received this week, dated Oct. 19, from Mr. and Mrs. Gordon Potat and Donald Carruthers who left here in August for Peking, China. Mr. and Mrs. Potat are spending this year studying the Chinese language preparatory for their missionary work at Kaifeng. Mrs. Potat writes: "We've had one week of language study. There are two or three hours of class work each morning—the afternoon can be used with your individual teacher. Most of the class work is done by Chinese men with a few English speaking Americans, now and then. We spend about three hours a day with a Chinese teacher here at home, who helps us pronounce, teaches us to write and tries to talk to us. It seems like a very slow process, but is not so difficult to pronounce as I had expected. The difficult thing is the tones—you say the same sound with either of four tones and you have a different word—drop your voice, raise it, curl, and just let it come. They surely are patient in listening to us struggle. They have asked us to sing in the choir and we are very glad to do so." Mr. Carruthers, who has charge of the Princeton work in the Peking Y. M. C. A., writes: "To-day is the anniversary of the foundation of the republic (third anniversary, I believe) and the whole city is decorated with flags of the republic. There is a certain interest in this anniversary for it looks as if it might be the last. Rumors are everywhere abroad in the Capital that they plan to institute the monarchy about January 1. They are to take a popular vote as to the wishes of the people on this matter and it is quite probable that they will favor a return to the old regime."

**Masses Are Uneducated**  
When one considers that but one in twenty in all of China can read, it becomes quite evident that to form a republic of intelligent, honest and conscientious citizens is very difficult indeed. The masses of the Chinese have a special concern in seeing the republic continue as it is. I believe we associate our idea of what our own republic means to us with the Chinese scheme of control. We forget that the constituency of the Chinese republic cannot be compared to the majority of our own educated and responsible voters at the polls. Here, here that Yuan is the only man who can control China either as president or Emperor and that while he lives if they choose to continue the present republic he will control it. He has absolutely no one to succeed him in case of sudden death for the Chinese political game is now "a one-man team." If the country at large desire a monarchy the case ought to be clear. The Americans feel strongly that the monarchical step would be extremely bad. I've been in China but a month so am certainly not in a position to act as a consulting or advisory judge. I attended the movies given at the German Barracks. They used our machine so that was the real way in which I got in. The Germans are certainly a fine, keen type of men and I used my very lame German to unusually good effect and consumed some pink lemonade with two sergeants who seemed quite pleased at my German venture.

The Y. M. C. A. held an inter-scholastic track meet yesterday at the schools and colleges in Peking and I acted as one of the severers. I am over at West Branch, a work which Mr. Galley is developing in a very crowded district. I have a Bible class of very keen Chinese who have asked to have a foreigner teach them. They attend a private school during the week."

## What Would Her Answer Be?

Asked whether she would like to start in business for herself, the average young woman would decline on the grounds that she had no capital, unaware of the certain lines of business which require none.

¶ The following appeared in yesterday's classified columns:

**SALESWOMEN ARE WANTED**

¶ We are in need of saleswomen of experience and good personality. But that is not all; we want young women who feel that they are investing their knowledge into a business that will pay a big dividend, increasing in accordance with efforts put forth—to feel that they are just as essential to their own advancement, as the proprietors are to the store's success—to uphold goodwill; and far above all, to be courteous. Possessing these qualifications, call at once for an interview.

¶ Here is a demand for self-made qualifications which mostly every girl may possess, if she will so adjust her thoughts. If she is inclined to fret and pine, feeling absolutely sure she cannot "get along the way things are going," any manager will take her at her word.

¶ If she is indifferent to the store's welfare, just as surely the store will be indifferent as to her advancement.

¶ On the other hand, if she will elevate her ideals, and train her mind to think only thoughts that will be helpful to herself, her associates and the store, her success cannot be questioned, and hers will be a familiar name among customers.

# Bowman's

CALL 1901—ANY PHONE

FOUNDED 1871

**Complimentary Events to Miss Esther Gramm**

Miss Alice LeCompte, 604 North Third street, has issued cards for a tea Saturday afternoon, November 20, from 4 to 6 o'clock, in compliment to Miss Esther Galbraith Gramm, a bride-elect of the month.

Miss Esther Gramm of 2201 North Second street is in Lancaster to-day for a bridge party given in her honor by Miss Gladys Sieber and Miss Ethel Bostick.

Mr. and Mrs. Harry F. Gramm have issued invitations for the marriage of their daughter, Miss Esther Galbraith Gramm to Ross Shuman of Millersburg, Wednesday morning, November 24, at 11 o'clock at their residence, 2201 North Second street. A breakfast will follow the ceremony, to be performed by the Rev. B. H. Hart of Williamsport, a brother-in-law of the bridegroom.

**WILSON WEISERS PARTY**  
Mr. and Mrs. J. M. Weiser, 347 Muench street gave a birthday surprise last evening for their little son Wilson, who was 3 years old. The children had a delightful time with games. Refreshments were served to the following: Kenneth Yost, Elizabeth Holstein, Marian Wertz, Martha and John Weiser, Mrs. Ellen Smith and daughter Mary, Mrs. Robert Watts and daughter Emily, Dr. and Mrs. J. H. Kreider.

## TWO HURT IN FALLS

Mount Union, Pa., Nov. 13.—Two men were seriously hurt at the Aetna powder plant yesterday. Hobart Taylor, a carpenter, fell from a scaffold upon a roof and rolled off to the ground, a distance of forty-five feet. He was hurt internally and is in a serious condition.

The second accident occurred when Scott Jones, a pipe fitter foreman, fell through a roof that caved in because of a heavy load upon it. He fell among the large planks and one struck his back. He also is in a serious condition.

## Medicated Smoke Drives Out Catarrh

Try This Pleasant Herb Smoke. Sent Free By Mail.

Dr. Blosser, who has devoted forty years to the treatment of Catarrh, is the originator of a certain combination of medicinal herbs, flowers and berries to be smoked in a pipe of ready prepared cigarette.

The smoke-vapor reaches all the air passages of the head, nose and throat. As the disease is carried into these passages with the air you breathe, so the antiseptic, healing vapor of this remedy is carried with the breath directly to the affected parts.

This simple, practical method applies the medicine where sprays, douches, ointments, etc., cannot possibly go. Its effect is soothing and healing, and is entirely harmless, containing no tobacco or habit forming drugs. It is pleasant to use, and not sickening to those who have never smoked. No matter how severe or long standing your case may be, we want to show you what our Remedy will do.

To prove the beneficial, pleasant effect, The Blosser Company, 650 Walton St., Atlanta, Ga., will mail absolutely free to any sufferer, a sample that will verify their claims by actual test. This free package contains a pipe, some of the Remedy for smoking, and also some of our medicinal cigarettes. If you wish to continue to the treatment, it will cost only one dollar for a month's supply for the pipe, or a box containing one hundred cigarettes. We pay postage.

If you are a sufferer from Catarrh, Asthma, Catarrhal Deafness, or if subject to frequent colds, send your name and address at once by postal card or letter for the free package, and a copy of our illustrated booklet.

**Cumberland Valley Railroad TIME TABLE**

In Effect June 27, 1915.

TRAINS leave Harrisburg—  
For Winchester and Martinsburg at 5:02, 7:52 a. m., 2:40 p. m.  
For Hagerstown, Chambersburg, Carlisle, Mechanicsburg and intermediate stations at 5:02, 7:52, 11:53 a. m., 3:40, 5:37, 7:45, 11:00 p. m.

Additional trains for Carlisle and Mechanicsburg at 9:48 a. m., 2:16, 3:26, 6:30, 9:35 a. m.

For Dillsburg at 5:02, 7:52 and 11:53 a. m., 2:16, 3:40, 5:37 and 6:30 p. m.

\*Daily. All other trains daily except Sunday.  
H. A. RIDGLE,  
T. H. TONGE, G. P. A.

## Powell Calls on Chiefs For Some Help

Auditor General Powell to-day sent a letter to the heads of the departments of the State Government asking that they take steps to administer their respective branches in a more economical manner and offering co-operation of his department.

The letter is in part as follows: "Dear Sir:—

"Can this Department so conduct its work as to assist in such furtherance of yours as will better the service of the State Government to the people of Pennsylvania?

"The straitened condition of the State's finances has made it necessary, so far, that we place emphasis on economy, and now that we all have a good understanding as to that, it is my desire for the remainder of the administration to place the emphasis on efficiency.

"In this Department we have been trying to improve methods so that work may be done better, more speedily and at a lowered cost per unit of output. We feel that we are in position, now, to make the offer implied in the first paragraph. The Auditor General's Department is ready and anxious to lend a hand.

"If you can offer any suggestion as to how, by co-operating with you, we can help to betterment of results, that suggestion will be received gladly and will be given immediate attention. We simply wish to help you, as you have helped us.

"Yours very truly,  
"A. W. POWELL,  
"Auditor General."

## ENJOY A MOTOR TRIP

Mrs. G. K. Sullivan of Shamokin and Mrs. C. C. Britten of West Fairview are home after a motor trip to Greencastle where they visited Mrs. Clarence Barnhart, G. W. Sullivan, a former resident of this city, was in town for a short time on the way home to Shamokin from Dayton, Ohio, after attending a convention of salesmen of the National Cash Register Company.

## DINNER GUESTS

Mr. and Mrs. Phillip Taliaferro Meredith of Front and Harris streets, gave a dinner of ten covers last evening at their home, prior to the dance at the Harrisburg club.

Mrs. Percy R. Walker, 23 South Fifteenth street, who underwent a serious operation at the Harrisburg hospital, is reported doing nicely.

Miss Pearl Yahn of 504 South Thirtieth street, is visiting in Philadelphia where she attended the Pennsylvania game to-day.

E. J. Douden has returned home to Reading after visiting his brother, L. J. Douden, and his family, at Stony Creek.

Miss Julia E. Ford has returned to her home, 425 Spruce street, Steelton, after spending five weeks in Shippensburg.

Miss Charlotte Kiester and Miss Hilda Fohl attended the Inter-Fraternity dance at Carlisle during the week.

Miss Leonore Graber of North Third street is visiting in Philadelphia for a few days.

Mr. and Mrs. Robert Spellman have returned home to Columbus, Ohio, after a short visit among relatives in town.

Mrs. George Eckert of 634 Peffer street was hostess Thursday evening for the Thimble Bee, of which she is a member.

Mr. and Mrs. William E. Goudy of Dock street gave a party Thursday evening for their daughter, Miss Catherine E. Goudy. Sixteen young folks enjoyed the evening.

## Servants of the King Meet at Market Square

The Servants of the King of the Market Square Presbyterian Church held a most interesting meeting last evening in the church parlor. Mabel Wright, the captain, presided and Mrs. A. T. Hubley gave a very interesting approach to the subject of the evening, which was "Clundra Lela, a Pilgrim of India." Marjorie Hause told the story of her life in a most impressive way and Mary Shupp conducted the review of the subject.

Miss Helen Strayer and Sara Nune-maker took charge of the devotional part of the meeting and developed the devotional topic very efficiently. Very interesting reports were given by the treasurer, Mary Van Horn, and Ethyl Lutz, who was the delegate from the society to the Woman's Thirty-third Annual Missionary Conference at Mercersburg. A short business meeting was held prior to the meeting, at which plans for the party to be given in honor of Ralph E. Duffendorfer, of New York, who will conduct a class of Servants of the King in the Missionary Education Conference to be held in the Pine Street Presbyterian Church November 22, 23 and 24. Plans for a bazaar to be held November 27 were also arranged and action was taken upon the suggestion of holding the meetings every other Friday in the month instead of holding it every second Friday evening in the month. The meeting was one of the best ever held and was very well attended.

## Miss Annette Bailey Entertains Schoolmates

Miss Annette Bailey, of Front and South streets, is entertaining a crowd of her school friends this afternoon very informally. The girls will discuss ways and means of providing stockings, candy, toys and clothing for poor children at Christmas time. The following are invited: Mary Cooper, Alice Virginia Cooper, Alice Lescure, Katherine Heidleman, Virginia Bishop, Dorena Davis, Mary Louise Hubley, Louise Hickok, Lydia Kocila, Cecelia Kunkel, Sara Bailey, Nelle Payne, Bettina Stine, Avis Ann Hickok, Margaret Davis, Eleanor Bailey, Susanna Maguire and Annette Bailey.

## Mr. and Mrs. F. D. Carney Hosts at Dinner Tonight

Mr. and Mrs. F. D. Carney and Mr. and Mrs. Frank Payne are entertaining Mr. and Mrs. Davidge, house guests of Mr. and Mrs. Phillip Meredith, at a very informal little dinner party this evening at the Country Club. The guests include Mr. and Mrs. Davidge, Mrs. Smith, Mr. and Mrs. Phillip Meredith, Mr. Pratt, Dr. George Moffitt, Miss Louise Carney, Mr. and Mrs. Frank Payne and Mr. and Mrs. F. D. Carney.

Miss Eva Herrold, of 1411 Thompson street, has returned home from a two weeks' visit with her aunt and uncle, Mr. and Mrs. George Huffman, of Powls Valley, near Halifax.

James Lutz, of 1819 Berryhill street, and Harry Morton, of 1756 Market street, have returned from a motor trip to New York.

Mr. Scott, a member of the police force, of 654 Calder street, has returned from a hunting trip.

Misses Emma Keeny, Katherine McFarland and Esther Dunlap have returned home after being entertained with a house party at the cabin of James McComick, Jr., at Manadag Gap.

Miss Edna Zeigler of Powls Valley is spending some time at the home of her brother, Charles Zeigler of 1411 Thompson street.

Mrs. Annie Davis of 2122 North Seventh street returned home yesterday after spending some time with friends in Mexico, Pa.

## Fine Musical Program at Fourth Reformed Church

The music at the Fourth Reformed Church, Sixteenth and Market streets, for to-morrow's services is as follows: Morning—Prelude, Andante Moderato, Liehner; offertory, Meditation, Phelps; anthem, "Jesus My Saviour" Look on Me;" Nevin; postlude, March, Mendelssohn.

Evening—Prelude, Prelude in A, Bach; offertory, Song Without Words, Mendelssohn; anthem, "Softly Now the Light of Day," Lansing; duet, "I Love the Lord" (soprano and baritone), West; postlude, Alla Marcia in D, Hackett.

Soloists, Miss Corbett and Mr. Backenstoss.

## The Rev. Floyd Appleton to Address Civic Club

At the November meeting of the Harrisburg Civic Club, held Monday afternoon at 3:30 o'clock in the John Y. Boyd hall of the Y. W. C. A., the Rev. Floyd A. Appleton, pastor of St. Paul's Protestant Episcopal Church will address the club on "Settlement Work in London and New York." Mrs. William Henderson will preside and a large attendance is urged.

The educational committee of the club will meet at 2:15 o'clock and the municipal committee at 2:45 o'clock.

## SMOKER IS POSTPONED

The smoker scheduled for last evening at the Colonial Country Club was indefinitely postponed. The bowling teams met at the club as usual last evening and some good scores were made.

## STORK NEWS

Mr. and Mrs. Tolbert Orris Beitzel, of 219 West Main street, Mechanicsburg, announce the birth of a daughter, Kathryn Haney Beitzel, Sunday, November 7, 1915.

Mr. and Mrs. J. LeRoy Baker, of 64 Brady street, announce the birth of a daughter, Helen Valerie Baker, Wednesday, October 27, 1915. Mrs. Baker was Miss Margaret Echort, of Enola, prior to her marriage.

Mr. and Mrs. W. W. Easton, 2122 North Fifth street, announce the birth of a daughter, Catherine Mary Easton, Tuesday, November 2, 1915. Mrs. Easton prior to her marriage was Miss Ray Nagle, of Middletown.

Mr. and Mrs. Harry Yost, 1409 North Third street, announce the birth of a son Wednesday, November 10, 1915.

**Winterdale**  
The old dances and one-step, Tuesday and Saturday evenings; new dances, by request, Thursday evenings. Band and orchestra, Tuesday evenings.—Advertisement.



# LONDON MASSIVE and HISTORIC —and PARIS LAST TRAVELOGUE

by **Frank R. Roberson**

Under Auspices of The Telegraph

**TONIGHT AT THE CHESTNUT ST. AUDITORIUM**  
8.00

All the places of interest--the Houses of Parliament, Westminster Abbey, the Tower of London, the British Museum, St. Paul's, the "Embankment," Strand, Piccadilly, Trafalgar Square. A realistic visit in motion pictures and colored views to the world's largest city—London in war and peace.

Paris--"Queen City"--its boulevards, art galleries, cafes, parks, care-free people. The "world's most fascinating city" unfolded to view in remarkable pictures not shown in any other travelogue.

**10c** With coupon on 1st page of Telegraph  
**SEATS IN RESERVED SECTION 25c**

**L. C. SMITH & BROS. TYPE-WRITER CO.**

Geo. P. Tillotson, Mgr.  
Have located opposite ORPHEUM 211 Locust Street  
Machines Rented—Exchanged  
Some second-hand bargains

I had a little girl  
(The prettiest ever seen)  
I wanted to remember her  
Just as she had been;  
I dressed her in her pretty clothes  
I combed her curly hair,  
I took her down to Kellberg's  
He snapped her then and there!

Kellberg's Studio  
302 Market St.