

\$75,000 Worth of Seasonable Merchandise In This Big November Sale

200 STUNNING SILK DRESSES, Actually Worth to \$7.50, Manufacturers' Sale Price, \$2.95

These dresses are made of best quality Susquehanna Silk Poplin—absolutely new. Fresh, spick and span, right up to the mark, both in style and quality. The colors are black, navy, Copenhagen, brown, green and all the newest shades. All sizes for women and misses in the lot.



EXTRA SPECIAL—Women's & Misses' Raincoats, values to \$5.00, Manufacturers' Sale Price, \$2.95

Made of an excellent quality English Rep material. Heavily rubberized, buttons to the neck, cut full length, choice of black, tan and grey. All sizes from 16 to 44.

FRESH FROM THE HANDS OF THE MAKERS HUNDREDS OF SUITS, COATS, DRESSES AND SKIRTS

Representing the Newest of the New and the Best of the Best
The Surplus Stocks of the Best Makers on Sale At Less Than Makers' Cost



**Handsome Fur-Trimmed Broadcloth Suits
Finest Fur-Trimmed Velvet Suits
Newest Fur-Trimmed Poplin Suits
Suits for Women, Misses and Extra Large Women**

Women's & Misses' \$15.00 Suits **\$9** Women's & Misses' \$18.00 Suits **\$12**

MANUFACTURERS' SALE PRICE Assorted colors and styles; all sizes.

MANUFACTURERS' SALE PRICE Newest styles, all colors and all sizes.

Women's and Misses' \$22.50 Suits **\$14.50**
Manufacturers' Sale Price.
Fur trimmed suits, plain tailored suits, all sizes and colors.

Women's and Misses' \$25 Suits **\$18.00**
Manufacturers' Sale Price.
A big assortment to choose from—all colors and sizes.

Women's and Misses' \$30 Suits **\$19.50**
Manufacturers' Sale Price.
Handsome suits from the best makers in all the new models. Assorted colors and all sizes.

Women's and Misses' \$35 to \$40 Suits **\$24.75**
Manufacturers' Sale Price.
Broadcloth Suits, Velvet Suits, Poplin Suits, Fur Trimmed, Braid Trimmed. Only the newest models, mostly one and two of a kind. All colors and sizes.

Women's and Misses' \$22.50 Extra Size Suits **\$14.50**
Manufacturers' Sale Price.
Suits made and tailored the best. Choice of black, navy and brown. Sizes 37 to 53.

Women's and Misses' \$30 Extra Size Suits **\$19.75**
Manufacturers' Sale Price.
Made of all Wool—Finest Poplins—Choice of black and navy. Sizes 37 to 53.

Coats! Coats! Coats!

Coats of every description—Coats for street wear, Coats for dress, Coats for automobiling, plain tailored Coats, braid-trimmed Coats, fur-trimmed Coats, plush Coats, velvet Coats, corduroy Coats, mixture Coats. The biggest assortment of Coats ever shown by any store outside of Philadelphia and New York. There are all sizes, Misses' from 16 to 20, Women's from 36 to 46. Extra sizes from 37 to 53. All Coats in this immense offering are from the biggest and best manufacturers. Bought by us at far less than makers' cost, and offered to you in the same manner as they were purchased.

Women's and Misses' Winter Coats **\$4.95**
Values to \$6.00
Manufacturers' Sale Price.
Assorted colors and all sizes.

Women's and Misses' Winter Coats **\$12.00**
Values to \$18.00
Manufacturers' Sale Price.
Handsome Coats in all colors and sizes.

Women's and Misses' Winter Coats **\$6.75**
Values to \$10.00
Manufacturers' Sale Price.
All the new styles—all colors and all sizes.

Women's and Misses' Winter Coats **\$14.50**
Values to \$20.00
Manufacturers' Sale Price.
All the new materials—all styles and all sizes.

Women's and Misses' Winter Coats **\$9.50**
Values to \$14.00
Manufacturers' Sale Price.
A big variety of styles in all colors and sizes.

Women's and Misses' Winter Coats **\$18.00**
Values to \$20.00
Manufacturers' Sale Price.
Rich, with big fur collars, plain colors, also mixtures. Assorted colors and sizes.

Women's Extra Size Coats in All Wool Poplins and Broadcloths

All Wool Poplin Coats, sizes 37 to 53. Values to \$20.00 for **\$15.00** | All Wool Broadcloth Coats, sizes 37 to 53. Values to \$30.00 for **\$20.00**

KAUFMAN'S Is the Store for PLUSH COATS

The Rich Lustrous Plush Coats—all cut in the newest styles—some with belts—some full loose back—some with fur collars—some with fur collars and fur around bottom. A big variety of styles and all colors.

\$25.00 Plush Coats for **\$19.75** | \$37.50 Plush Coats for **\$29.50**
\$32.50 Plush Coats for **\$24.75** | \$45.00 Plush Coats for **\$35.00**

Surplus Stocks of Girls' Winter Coats All the Newest Styles—All the Newest Colors—All Sizes for Girls 2 to 14 years at Less Than Makers' Cost

Girls' \$3.50 to \$4.00 Newest Winter Coats **\$2.75**
Manufacturers' Sale Price.
Choice of Corduroys, Astrachans, Modeled Lamb. Assorted colors. Sizes from 2 to 14 years.



Girls' \$6.50 Winter Coats **\$4.95**
Manufacturers' Sale Price.
A big range of styles and materials to choose from, assorted colors. Sizes 2 to 14 years.

Girls' \$5.00 to \$6.00 Newest Winter Coats **\$3.75**
Manufacturers' Sale Price.
Choice of Corduroys, Astrachans, Modeled Lamb. Assorted colors. Sizes from 2 to 14 years.

Girls' \$7.50 to \$8.00 Winter Coats **\$5.95**
Manufacturers' Sale Price.
Choice of Corduroys, Mixtures, Zibelines and Modeled Lambs. Assorted colors. Sizes 2 to 14 years.

GIRLS' \$8.50 PLUSH COATS **\$6.95**
Manufacturers' Sale Price.
Handsome Plush Coats with fur collars, nicely lined. Sizes 2 to 6 years only.

GIRLS' \$10.50 PLUSH COATS **\$8.95**
Manufacturers' Sale Price.
Fine quality plush, quilted lining, buttons to the neck. Sizes 6 to 9 years only.

GIRLS' \$8.50 FUR TRIMMED COATS **\$6.95**
Manufacturers' Sale Price.
Made of all wool pebble cheviot, choice of black, navy and brown. Sizes 6 to 14 years.

GIRLS' \$11.50 FUR TRIMMED COATS **\$8.95**
Manufacturers' Sale Price.
Made of all wool materials in assorted styles and newest styles. Sizes 6 to 14 years.

1,000 Newest Dress Skirts A Maker's Surplus Stock. All Sizes for Women and Misses

\$3.00 all Wool Dress Skirts for **\$1.90**
\$2.50 all Wool Dress Skirts for **\$1.29**

\$4.00 Women's and Misses' Pure Wool Poplin Skirts **\$2.79**
Fine poplin of the same quality as used in the best garments. Black and navy only. New fared models—button trimmed. Waist measures 23 to 30 inches.

\$5.00 and \$5.95 Misses' and Women's Skirts **\$3.79**
Made of the best pure wool poplin—plain and plaited models. One style with yoke and plaits. Splendidly tailored. Waist measures 22 to 30 inches.

\$6.00 and \$6.50 Skirts **\$4.79**
Men's wear serges, pure wool poplins, taffeta silk, chudlah cloth. Black, navy and mixtures. Such a great variety that any woman can be suited. Sizes from 23 to 30 waist measure.

\$4.00 Extra Size Skirts in Pure Wool Serge **\$2.79**
Black and navy only. Extra sizes in every way and properly tailored.

\$5.00 and \$5.59 Extra Size Skirts **\$3.79**
Men's wear serge and pure wool poplin. Button trimmed—plain and plaited. Two very attractive styles in sizes to 38 waist measure.

\$6.00 and \$7.50 Women's and Misses' Skirts **\$5.79**
All wool poplins—all wool mixtures—all the newest models in all sizes.

Maker's Surplus Stock of Girls' Dresses

75c Girls' Dresses For **43c** | **\$1.50** Girls' Dresses For **93c**

Girls' Wool Serge Dresses
In all the up-to-date models, combination trimmed, sizes 6 to 14; worth to \$4.00. Manufacturers' Surplus Stock Sale, **\$2.89**

Girls' All-Wool Serge Dresses
Beautiful models, combination trimmed, sizes 8 to 14. Manufacturers' Surplus Stock Sale, **\$3.89**

GIRLS' WASH DRESSES
Newest Fall models of "plaid gingham, nicely trimmed and made; worth to \$3.00. Manufacturers' Surplus Stock Sale, **\$1.95**

Girls' All-Wool Serge Dresses
In every new model that is made; combination trimmed, best workmanship; worth to \$7.50. Manufacturers' Surplus Stock Sale, **\$4.89**

Girls' New Fall Corduroy Dresses
Assorted colors, nicely made, sizes 8 to 14; worth \$4.00. Manufacturers' Surplus Stock Sale, **\$2.45**

Girls' Afternoon Frocks
Made of taffeta and crepe de chine silk and nets. Handsome models, sizes 8 to 16 years; worth to \$12.50. Manufacturers' Surplus Stock Sale, **\$8.90**

ONLY THE NEWEST AND BEST MILLINERY IN THIS SALE

Hundreds of New Trimmed and Untrimmed Hats Ready for To-morrow

New Trimmed Hats, Real \$4.00 Values, **\$2.90**
Velvet Hats, trimmed either with ostrich bands or Pompons. Rich new styles.



Handsome Untrimmed Velvet Hats, **59c**
Values to \$1.25
All styles and all colors.

New Trimmed Hats, Real \$5.00 Values, **\$3.90**
Good Quality Velvet Hats—trimmed with Ostrich Bands, Pompons or Wings. A big assortment to choose from.

Fine Quality Untrimmed Velvet Hats, **89c**
Values to \$1.75
Medium, large and small shapes and all colors.

New Trimmed Hats, Real \$7.50 Values, **\$4.90**
Fine Velvet Hats trimmed with Aigrettes, Pompons, Wings and Buckles—only one of a kind and large selection to choose from.

Hats Trimmed FREE

New Untrimmed Hats, Values to \$2.50, **\$1.49**
Choice of Fine Velvets or Hatter's Plush in every new shape and all colors.

New Untrimmed Hats, Values to \$3.00, **\$1.90**
Finest quality velvets and Hatter's Plush Hats, every new shape and all colors.

2,000 Newest Waists at Less Than Makers' Cost

Women's Newest Waists
Worth to \$1.50
Manufacturers' Sale Price, **93c**



Women's Newest Blouses
Worth to \$3.00
Manufacturers' Sale Price, **\$1.93**

More than 100 patterns to choose from—made of voiles, organdies and seo silk, in white and fancy stripes, lace and embroidery trimmed, long sleeves, all the newest models, all the sizes from 36 to 46. Almost an unlimited variety to select from.

Women's Newest Blouses **\$2.93**
Worth to \$4.00. Manufacturers' Sale Price, **\$2.93**

Women's Newest Blouses **\$4.89**
Worth to \$7.50. Manufacturers' Sale Price, **\$4.89**

These blouses are copies of imported models, made of Georgette and crepe de chine silks, nets and laces, in plaids, stripes and a variety of colors, more than one hundred styles to choose from. Sizes range from 30 to 46. These blouses represent the stock of one of the best makers.

Handsome models of blouses for evening and street wear, made of net and laces, Georgette, crepe de chine silks, in very new shade, long and short sleeves, all sizes from 36 to 46. The blouses are of excellent materials and finished in the newest styles.

KAUFMAN'S

MARKET SQUARE
"UNDERSELLING" STORE

SPECIAL--Women's Bathrobes

50 Women's Beacon Cloth Bath Robes, assorted colors, large collars and cords; all sizes; worth \$2.50. Manufacturers' Surplus Stock Sale, **\$1.29**

KAUFMAN'S—Second Floor