

Special Sale All This Week on the Wonderful Liquid Face Powder

DERMA VIVA IS QUICKLY APPLIED---IT IS INVISIBLE---
WILL NOT RUB OFF---IT WHITENS THE SKIN AT ONCE

Derma

Viva

50c Size at . . 33c

Whitens, Cleanses and Beautifies the Skin



If the hands or arms have become brown and dark from wearing short sleeves; if the neck is streaked from wearing a collar, purchase one bottle of Derma Viva and note the marvelous results. Apply with a damp sponge and wipe dry. The skin at once becomes beautifully white, the oily look is gone and the skin is as clear as an infant's. There is positively no powder look—nothing to show but a clear, white skin.



Regular 50c Size

33c



For Those Who Like a Dry Powder
DERMA VIVA
Dry Powder

A great many customers have desired a Derma Viva Dry Powder and we are glad to announce that we will have on sale during this Derma Viva Liquid Powder Sale a Dry Powder in the following tints: Flesh, White, Pink and Brunette. You can use it with the feeling that it is absolutely pure and free from harmful ingredients. We are so thoroughly convinced of the excellence of this powder that we do not hesitate to recommend its use by our customer. At the greatly reduced price every woman who appreciates a sterling toilet necessity will be able to test the superior quality of DERMA VIVA.



50c Derma Viva
Dry Face Powder

33c



Specials For Men!

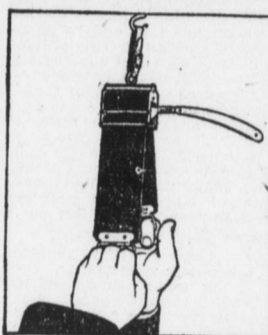
With a Purchase of Any of these specials we will include

FREE!

A Burham Safety Razor Complete Or a Lather Brush—Soft Bristles

Razors OF ALL Makes
Formerly \$2.50
Special in This Sale . . . **97c**

DURHAM DUPLEX
SAFETY RAZORS
Formerly \$5.00
Special in This Sale . **\$1.00**



Genuine Sterling
STROPPER
For All Razors and
Blades, Formerly
\$2.50, Special
\$1.25

LATHER BRUSHE
Bristles set in rubber—guaranteed not to pull out; formerly 50c. Special in this sale **38c**

Shaving Soap
at cut prices with free
Razor or Brush this week.

Remember!
With each of these specials we include a
Safety Razor or Brush

Free
Also a Gem Damaskeen Razor blade FREE with purchases of any similar blades.
We have them 6 for 25¢
CUT RATES ON ALL PATENT MEDICINES.

KELLER'S DRUG STORE, 405 Market Street

Rotary Club's President Writes on Hotel Needs

[Replying to a congratulatory note by the editor of the Telegraph on the Harrisburg Rotary Club's stand for a new hotel in Harrisburg, as presented by William S. Esick at a recent meeting, Arthur D. Bacon, president of the club, has written the accompanying comprehensive letter on the subject.]

To the Editor of the Telegraph

Your esteemed letter of September 10th was received.

I know that the Telegraph has done everything in its power to make a hotel proposition in this city attractive to outside capital, and I hope some day credit may be given it for its persistency.

Just think, Erie has its Lawrence, Reading its Berkshire, York its Colonial, Lancaster its Brunswick, and last but not least Johnstown has opened the Fort Stanwix.

All of these hotels are high class and none have cost probably more than \$750,000, but they are a real tower of popularity for the cities in which they are established.

Why I stopped at the Fort Stanwix at Johnstown the other night and I declare it is the equal of the Fort Pitt or any of the Statler hotels. I remarked to a gentleman friend of mine in Johnstown, that I certainly cannot understand why Johnstown needs such a hotel as the Fort Stanwix when it is a point so near Pittsburgh that very few travelling men would stop over more than one night or a meal. Johnstown had plenty of hotels to accommodate the travelling

public but none until the Fort Stanwix was built was first class.

A first class hotel means more to a city than a beautiful structure and accommodation to the traveling public, it means a social center, a place to hold receptions, weddings, balls, concerts and various other social functions.

If Johnstown can see the advantage of a high grade hotel why is it that someone does not realize the great opening for a hotel like the above mentioned hotels, in this city. Why Harrisburg could support a hotel better than Lancaster, Reading, York, Erie or Johnstown, still someone is asleep to the opportunity.

It is the greatest handicap to Harrisburg not to have a first class hotel. The autocrat, the sight seeing tourist, the traveling salesman, the legislators and those delegations who come to Harrisburg on business during the sessions of the legislature and almost every week during the year, not to mention the conventions and smaller gatherings that come to this city—do not have a class A hotel leaves a bad impression. It is just as you have said, the "cap sheaf" necessary for a proper setting of our public improvements is a first class hotel.

There is doubtless only a few ways for us to attract outside men to come to Harrisburg to build and operate a high class hotel.

(a) If influence can be brought to bear on a capitalist of this State to

see the wonderful advantages of a hotel property in this city as a paying proposition.

(b) To have some man with the financial means to erect a hotel as a contribution to the great needs of Harrisburg as a monument to himself for his civic pride, like Jermy and Casey of Scranton.

(c) To interest a hotel promoter like Reading and Johnstown did, and have the wealthy men of Harrisburg get back of the proposition and put it through.

There are doubtless other ways in which an earnest man or number of men could build a hotel in Harrisburg, and I am not so particular about the manner or method adopted to bring to pass the much needed city improvement, but this I know, that no hotel will ever be built by \$50 or \$100 subscriptions. It needs a man or men of large financial means to make it go.

I am certain if the Rotary Club can do anything to attract capital to the great need of a hotel for Harrisburg or be of any assistance to the establishment of one, we will be "Johnny-on-the-spot." The Rotary Club has the liveliest men in Harrisburg in its membership and "when it is finally settled that the thing is impossible, watch some Rotarian rise up and do it."

I shall continue to keep the suggestion of Rotarian Esick alive and believe we will be able to add at least to the ultimate success of the greatest need of Harrisburg. Here's for a big hotel for Harrisburg.

Yours very truly,
ARTHUR D. BACON,
President.

INSURANCE COMPANY OFFICERS
Special to The Telegraph

Mechanicsburg, Pa., Sept. 13.—On Saturday the newly elected board of

directors of the Allen and East Pennsboro Mutual Fire Insurance Company met at the office of the secretary, George E. Lloyd, for organization, and these officers were elected: President, Simon Eberly, vice-president, Dr. C. L. George, secretary, George E. Lloyd, treasurer, Samuel E. Basehore; auditing committee, U. G. Barnitz, John A. Cocklin and M. S. Mumma.

Cardinal Prays For Capitalist

Baltimore, Sept. 13.—One intensely dramatic incident marked the funeral of Michael Jenkins, the capitalist and Catholic philanthropist, at the Cathedral. It came when Cardinal Gibbons standing at the sanctuary rail with the casket which contained Mr. Jenkins' remains before him, said that Mr. Jenkins was to him as Theodosius the Great was to Bishop Ambrose, and that as Ambrose on the death of Theodosius vowed never to go upon the altar without praying for the soul of Theodosius, so he now vowed never to mount upon the altar without praying for the soul of Michael Jenkins.

The cardinal made no effort to control the deep emotion he felt. When he first began to speak his voice was even and his words were rather formal, but as he continued his voice quivered with feeling and his words became those of a man expressing his deep grief without thought of hearers rather than those of a clergyman delivering a funeral oration.

NO DYES; WOOLEN MILLS STOP

Unable to Use American Product and Cannot Get German Supply

Dale, Iowa, Sept. 13.—The Dale Woolen Mills, which have been making woolen cloth and blankets for more

than sixty years, have been forced to close down because they find it impossible to secure dyestuffs, formerly brought from Germany. The management of the mills say they cannot use the American dyes.

Dedicate Church Built by Mrs. C. M. Schwab

Special to The Telegraph

Ashfield, Pa., Sept. 13.—Mr. and Mrs. Charles M. Schwab came here yesterday to participate in the dedication of the handsome new Union Memorial Church which was erected by Mrs. Schwab in memory of her parents, the late Mr. and Mrs. Reuben Dinkey, who are buried in the cemetery adjoining the church.

This is the second large gift that Mrs. Schwab has presented to places in this county where she spent part of her early life. Ten years ago she presented Weatherly, her home immediately before she was married to Mr. Schwab, with a handsome \$100,000 public school building.

Kaiser Dismisses His Commander in Galicia

By Associated Press

London, Sept. 13.—A dispatch to the Exchange Telegraph Company from Amsterdam says:

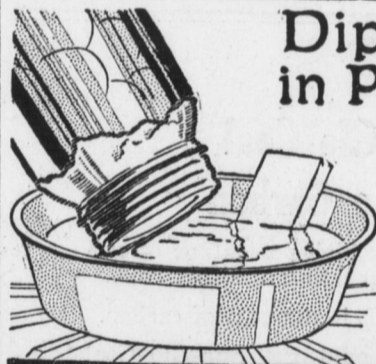
"Emperor William has dismissed from his command General von Kluege, commander of the Eighth division, who was held responsible for the Austro-German check by the Russians on the Sereth river in East Galicia."

"General Kluege, according to the German newspapers, retired from the service at his own request and with a pension."

COMPLICATED GOVERNMENT

In New York State the people do not elect one executive, but seven. Besides the governor (and the heir apparent, the lieutenant-governor) the electorate chooses the secretary of state, the state treasurer, the attorney general, the comptroller, the state engineer and surveyor. All these men are executives; they run the state. But the head executive has no control over them. They are responsible only to the people. Thus responsibility is divided. If things go wrong, as they do continually, no one knows whom to blame. But this is not all. There are more than 150 departments,

bureaus, commissioners and boards in control of important business. Each revolves in an orbit of its own. It frequently duplicates the work of others. The governor appoints some of these agencies, the legislature jointly appoints others, the state senate appoints others, the courts others, private organizations others, while some apparently appoint themselves and are self-perpetuating. The whole thing is a hodge-podge. No private business could run this way over night. New York is not bankrupt because public taxes pay the freight.—The World's Work for September.



Dip Your Jars in PAROWAX

to keep out air and mold. With Parowax preserves, you take out in the Winter EXACTLY what you put in in the Spring or Fall, absolutely unchanged. If fruits are worth preserving, they are worth preserving well. Four big cakes of Parowax (pure, refined paraffine), 10 cents, everywhere.

The Atlantic Refining Company

Parowax

Bringing Up Father



By McManus