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SATURDAY EVENING, JULY 31.

Shall not the Judge of all the earth do right?-Genesis 18:25.

LITTLE HOPE OF RELIEF

HE New Orleans Picayune writes hopefully of the prospect of the repeal of the free sugar clause in the Underwood tariff law before the the Underwood tariff law before the lause becomes effective, May 1, 1916. of the city to procure the erection of It is possible that a canvass of the a new railroad station, the Times vote of the next House of Representa- says:

Sixty-fourth Congress and any bouquet which they may present to the President within the next two years is more than likely to secrete a poniard. Picavune is rather too optimistic. The

San Francisco, before the International home Purity Conference in that city. Referring to the opium evil, the speaker charged that this vice, which was forced on us by England, and encouraged by her," was still being perpetuated by British exports of opium to China, although China herself had awakened to such a point of deter-mination to stamp out the opium evil that she even imposed capital punish. ment for opium crimes. He continued:

China cannot stamp out this evil unless she has the help of England, whose consent we have not been able to obtain. Since the rapid suppression of the cultivation of the poppy in China, the British Government has gained enormously through the importation of opium into China, because the value of this blood-sucking drug has risen from 3 to 500 per cent. Discovery of the control of the second of the control of

It is true, as the speaker said, that China has accomplished great reforms during the last decade. Slavery has been abolished in many parts of the country. Foot-binding is no longer practiced. Laws have been recently assed to prohibit the practice of olygamy. The people have now depolygamy. veloped among themselves a national unity and consciousness for the welfare of the country. Such a national sentiment China has never cherished ness for uplift and a new interest in Pipe and Pipe Bending Works shipped the moral attitude of the people as a capable of doing will be more marvelous, as she is full of hope and vigor.

There are great opportunities and pos
defensive craft, the Pen::sylvania Steel
Company was erecting huge viaducts in India and elsewhere, the Harrishow to make them for ourselves.—
burg Boiler and Manufacturing ComLock Haven Express, has aroused the wonder and ad-miration of the world. What she is defensive craft, the Pennsylvania Steel

HARRISBURG TELEGRAPH sibilities in the future for the youngest of republics, and it hardly comher people can make the despicable trade yield.

"THE LITTLE-VISIONERS"

had been written with this city in mind This is the way the Times sizes up the "Little-Visioners:"

Older residents of Kansas City remember the howl that went up over the announcement of the comprehensive park and boulevard plan worked out by the first park board under the direction of A. R. Meyer. It was denounced as extravagant and out of all reason. Kansas City never would grow to it. The Passeo! How people ridiculed the word. And the "pergola." It was to laugh, the pullbacks said.

Now there are no more park knockers. The city recognizes the park and boulevard system as one of its greatest assets.

That is the experience growing city goes through. Some people always suppose that its growth has stopped, that it never will be any bigger, and that public improvements should be held back. And then the progressives win, and in time everbody comes to their position.

How like Harrisburg!

in the years agone and have been so thoroughly disproved time after time

But the great mass of the people carcely will be induced to give ear to Democrats will consider it easier to issue bonds to meet public expenditures than to repeal the free sugar entee for the future, for the "Little-Visioners" arguments of the future, for the "Little-Visioners" arguments of the future, for t these false prophets. They can well Visioners'" arguments of to-day are o-morrow "as a tale that is told." SOME interesting sidelights are thrown upon social and moral ten. But the moral ten. The great force of public improvement thrown upon social and moral conditions in China by the recently delivered address of Kee Owyang, ment to his foresight and up-standing of Tientsin, formerly consul general at as a loyal citizen of the city he calls

THOSE IDLE CARS

number of idle freight cars as an evidence of business revival, but now comes a prominent railroad operator who is quoted by the New York Times as saying that the statistics are mis-

who is quoted by the New York Time as saying that the statistics are mis leading. Says he:

The idle cars of the country represent a reserve on which we are expected to draw as business increases in volume. It is true that the railroads have from month to month used more of the idle cars. It should not be forgotten, however, that these same railroads are wearth of the same that the railroads have from month to most the same that the same railroads are wearth of the same that the same taken the same times these worn-out cars would be immediately replaced by new cars. But the railroads are not buying their normal supplies of equipment now and the discarded freight cars are not being replaced by new ones. Instead, the roads are drawing on the reserve supply of idle cars and this has reduced the surplus of idle cars. The surplus of idle cars. The surplus of the surplus of the reserve supply of idle cars and this has reduced the surplus of the reserve supply of idle cars and this railroads are standing still, at best, and that means going backward in the railroad business. There are isolated cases, of course, in which business is picking up, but the roads as a whole are meeting great disappointment. If the boom does come, we will not be ready to handle a rush. There will not be enough cars to carry the freight.

"The Federal income tax has com-"The Federal income tax has come to stay," declares the Springfield Republican. Yes. And if Democratic extravagance continues, while tariff duties are reduced, the Federal income tax will have to be increased.

OUR WARES ABROAD

YEARS ago the Harrisburg Boot and Shoe Company's products were worn by women and children in the tropical zone and it was before. Behind it there is an eager- not long after that that the Harrisburg whole toward public problems. What mains in the interior of that country omplished, socially and Meanwhile the Central Iron and Steel politically, within the last few years Company was turning out plates for

pany was constructing turbine wheels for the Panama Canal and other far off est of republics, and it hardly colli-ports with the high and mighty atti-points, Middletown cars were being tude England has assumed since the tude England has assumed since the sent to Brazil and other countries, outbreak of the European war as the standard bearer of civilization among Foundry and Machine works were bethe nations to put a bar to progress ing installed in the mines of Mexico in the way of China such as the curse and elsewhere. In short Harrisburg of opium is for the mere monetary products have made reputations for

themselves all over the world.

And now comes the Morton Truck and Tractor Company with its first
big shipment of motor trucks to haul
interior counties indicate that the gain "THE LITTLE-VISIONERS"

The Little-Visioners" is the term by which the Kansas City Times designates the "pull back" element of that community which stood vainly in the way of the extensive improvements the people of States army officers and at other the pulliple of the municipality have authorized and times under the ever of experts from the larger cities is general throughout Pennsylvania. In some counties the Republican gain has been surprising, big jumps being noted in horizontal times under the ever of experts from harmonic interior counties indicate that the gair in Republican enrollment which was so noticeable in the counties the larger cities is general throughout Pennsylvania. In some counties the Republican gain has been surprising, big jumps being noted in herougher. This is said to be especial.

isburg almost as well as though it first page this summer.

gling with human life.

-Just now the United States playing the part of "innocent spectator" to the European scrap. But let's hope we escape the usual fate of the man who pauses to watch the bricks fly in a neighborhood row.

OUR PROSPEROUS COUNTRY

It is possible that a canvas of the vote of the next House of Representatives would show a decided majority in favor of restoring the Republican rates on sugar, but the question is, will the next chairman of the ways and means committee and the floor leader, Mr. Kitchin, dare to put it to the test by opening up the whole tariff law to amendment? With a majority of but twenty-nine in the House, it would be a ticklish situation at best. In an attempt to put a Republican President in the hole, and in order to play politics, the Democrats in the Sixty-second Congress brought in several tariff bills to amend certain schedules of existing law—"popgum" bills, as they were called. One of these schedules passed the House with little difficulty, but when it got to the Senata an amendment reducing duties on an additional schedule of the law was tied to the House bill and carried through Like the rest of the tariff tomfoolery of that session, it received the presidential veto.

It is hardly possible that with the small Democratic majority in the small

THE COST OF DEFENSE

THE COST OF DEFENSE

[New York World.]

The National Security League shows that it has cost the United States a billion dollars in ten years to maintain an army of 90,000, while for \$55,000,000 Switzerland has had for ten years a citizen army of 500,000 always ready if needed. More startling still are the facts if we total our military bills for army, navy and pensions. When the great war began they were nearly \$487,000,000 a year, not including some \$10,000,000 paid by the states for militia—more than any other nation on earth then spent for military purposes.

Great Britain in 1914 was spending \$230,000,000 for army, \$122,000,000 for army and \$20,000,000 for army spensions. Russia \$255,000,000 for army, \$122,000,000 for army, \$114,000,000 for army, \$122,000,000 for army, \$114,000,000 for army. Strane, Italy and Austria-Hungary were well behind.

Our 1913-1914 army cost of \$173,000,000 equalled that of Germany before the Imperial War Act of 1913 in preparation for the present war. Our naval cost of nearly \$140,000,000 was second only to Britain's. Our pencomparisons whatever was nothing like it.

Siff,000,000 and the war on thing like it.

The league figures a teft-year total cost of \$10,000 a man. A large standing army on such terms is out of the question. For years we have been spending more than any other country for war purposes, past and future, without getting the worth of our money. It is time for a change.

NEUTRAL RED CROSS ON SEA

NEUTRAL RED CROSS ON SEA

[Providence Journal.]

What has been remarked as the uncommon ugliness of the belligerents toward one another in this war is illustrated in the fate of a benevolent project initiated by the Dutch for saving life in the sporadic naval actions in the North Sea.

Many of the 1,500 men and officers lost when the British cruisers Aboukir, Hogue and Cressy were torpedoed by the German submarine U-9 might have been saved had a rescuing ship with plenty of small boats been nearby Lieutenant Weddigen, who performed that brilliant, but merciless, exploit, was said to have deplored the great sacrifice of life. The incident prompted philanthropic citizens of Holland to offer an interned Austrian liner, fully manned and equipped for saving life, and hospital service, to patrol the war zone, serving all the belligerents impartially.

At the Hague Conference the principles of the Geneva Convention for succoring the wounded in land warfare were adopted for the sea. But a provision is that hospital or Red Cross ships must be under the direction of a belligerent. Neutral services are acceptable, but not under a neutral flag. These Dutch citizens, having raised the money for their project, urged that the Allies and the Teutons arrange to suspend this prohibition. But no agreement could be brought about, and the offer has now been definitely rejected, the project reluctantly abandoned.

CAN'T AFFORD TO RUN THEM

[Boston Advertiser.]

Now that the La Follette law is working, Germany seems to have no fear that Americans will seize those interned ships.

Politics in Pennsylvania

By the Ex-Committeeman

extensive improvements the people of the municipality have authorized and completed within the past few years. Kansas City, like Harrisburg, has expended hundreds of thousands of dollars in making that town a better and more beautiful place in which to live. But, like Harrisburg also, this great work for the public good has not been accomplished without the petty observed element that found conditions "that were good enough for their fathers good enough for them" and who saw trise. Indeed, the Times' comment fits Harrisburg almost as well as though it first page this summer.

States army officers and at other times under the eyes of experts from to counties the Republican gain has been at other surprising, big jumps being noted in times under the eyes of experts from to the opposite they have performed wonders. Europe they have performed wonders in the way of overcoming the difficulties similar to those to be encounties where there to culties similar to those to be encounties. States army officers and at other times under the eyes of experts from the counties the Republican gain has been authorized in the surprising, big jumps being noted in times under the eyes of experts from the counties where there there. Europe they have performed wonders.

Eur

disintegrate even in its strongholds.

There has been a typhoon in Shanghai, China, never misses anything in the disaster line. If the Chinases want to get even with the Japs they couldn't do anything worse than wish the whole country on them.

—Having attained to Warsaw Kaiser is likely to find that it is still a long, long way to Petrograd.

—It will be quite some little time before another police lieutenant presumes on the efficacy of the "system" to save him from the evil effects of juggling with human life.

disintegrate even in its strongholds.

No meeting of the State Democratic committee is expected this year. Men identified with the machine say that there is no occasion for a meeting as A. Mitchell Palmer continues as national committeeman and there are no vacancies to fill and no important party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Democratic committee is expected this year. Men identified with the machine say that there is no occasion for a meeting as A. Mitchell Palmer continues as national committeen and there are no vacancies to fill and no important party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The Old Guard element is said to be entirely willing to have a meeting of the State Chairman party matters to be taken up. The

Arthur R. Rupley, former Congressman-at-large, is a candidate for judge in Cumberland county.

Henry M. Brownback, borough solicitor of Norristown, is a candidate for judge in Montgomery, Judge John Faber Miller, William P. Young, who was a candidate for resident clerk of the House two years ago; Gilbert R. Fox, William F. Dannehower and C. Henry Stinson are also candidates. Stinson is a brother-in-iaw of Brownback.

Arthur R. Rupley, former Congressin Cumberland county.

Henry S. Brownback, borough is a candidate for judge in Montgomery Judge John of Paber Miller, William P. Young, who was a candidate for resident cherk of the Calonial Country with the second green lies up the for judge in Montgomery Judge John of St. Henry Stinson are also candidate to resident cherk of the Calonial Country with the second green lies up the best of the House two years ago; Gibert G. Henry Stinson are also candidates. Stinson is a brother-in-aw of Brownback.

Stinson is a brother-in-aw of Brownback of Wall o

came into office.

Few appointments except of a minor character are looked for upon the return of Governor Brumbaugh to this city next week from Maine. The Governor plans to spend a day or so here on his way to the encampment of the Second Brigade at Indiana and will meet several department chiefs, including Commissioner of Labor and Industry Jackson, who has been holding personal interviews with many of the applicants for places in his department. Over a dozen names are being mentioned for secretary of agriculture, which will be the next big place to be filled, and then the Governor will summon the commission here for another talk. Samuel I. Spyker, of Huntingdon, is believed to be in line for a place as counsel for the State Compensation Board.

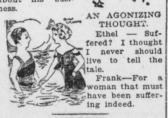
"IN THE ELDER DAYS OF ART"

John L. Sullivan insists that "al men are equal." May be now, bu years ago when John was there with the punch no man living was equal to him.—Greensburg Daily Tribune.

Our Daily Laugh

INNOCENCE. SWEET Why are you taking up botany?

Because my
fiance is interested in a plant of some kind, and Iwant to be able to converse intel-ligently with him about his busi-



THE DUMP

On Third street, north of Seneca There is a great big dump That rises 'bove the level of That rises bove the level of
The street like a big hump.
With pumpkin vines and other growths
It's dotted here and there—
It has a scent that's all its own—
A goat's is not more fair.

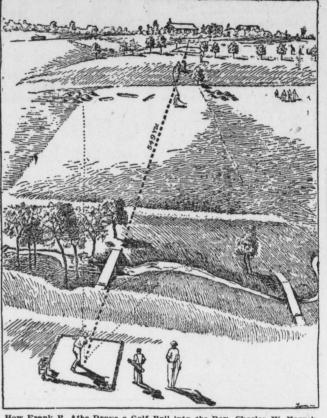
And many things of interest, friend, Are found about the place, ome bed springs, shoes, a couch quite

That's given up life's race. And spread o'er all the ashes that Last winter landed there Are tin cans, bottles, paper, too, And things beyond repair.

And here it is that little pest
We hate so much, the fly,
May raise big families undisturbed,
With none to question why.
In thousands they go forth each day,
And we may strike them dumb
By swatter, but there'll always be
A million more to come. A million more to come.

MADE A MOVING GOLF HOLE

INTO A TROUSERS' POCKET GOLF HOLE



How Frank P. Atha Drove a Golf Ball into the Rev. Charles W. Moore's Trousers' Pocket on Blue Hills 2. —From the Kansas City Star.

LETTERS TO THE EDITOR

There has been a good deal of quibbling concerning our "Commis-sion" Council, but in walking about town I do see that plain signs have peen placed at the intersections of the

To The Editor of The Telegraph

streets.
That the river esplanade has been completed with its useful dam for

completed with its useful dam for beauty and pleasure.

That our streets are methodically and mechanically repaired.

The parks are a source of unlimited benefit to the community.

The active superintendency members of our "Commission" Council are to be congratulated—while conflagrations and crime do not manifest themselves in calamitous outbreaks. Taking it all in all the city is well administered so far by our "Commision" body politic; if only five good men are there. TAXPAYER.

July 31, 1915. A CENTURY OF LITTLE GIRLS

One went basked in stiff brocade And worked queer sums in "tare and trett," And Webster's Spelling Book was

made, Page after page, by heart to get; and with her schoolmates on parade Threw a rose at Lafayette.

One in pantalettes and shawl
Sedately walked, a proper lass!
She in the Old Lyceum Hall
Heard Jenny Lind! and, class by
class,
Her school went forth to view the pall,
The catafalque of Lincoln, pass.

One wore huge sleeves, and thought

One wore nige sieeves, and thought great cheer
To dance the two-step o'er and o'er.
She worked the Cuban flag and spear
Upon a sofa pillow for
A youthful cousin volunteer
That summer of the Spanish War.

The last can ride and swim and wend On camp-fire hikes; and yet would Tales of her forbears hear no end! And oft she cries, "What fun 'twould be

be
If they could come alive, and spend
The afternoon, and stay to tea!"
—Sarah N. Cleghorn, in Harper's
Magazine.

PLAIN SHOES THIS FALL

Boot and shoe manufacturers at a meeting held recently decided that women this coming season would wear the plain, sensible, black shoe instead of the fancy footwear that has been so popular.

NOT GOOD FOR PALM BEACHES

[From the Houston Post.]
Lots of things could happen to a
Palm Beach suit, but raspberry jam
would be about the worst.—Toledo
Blade.
Sitting down on a slice of water
melon is to be avoided when possible,
and filling a fountain pen has its dark
side.

IN HARRISBURG FIFTY YEARS AGO TO-DAY

[From the Telegraph of July 31, 1865.]
Good Templars to Picnic
The Good Templars of this city and
vicinity will picnic at Derry next
Thursday. Members will leave in the
morning at 7 o'clock.

Sewers in Bad Condition
Complaints are being made of the
bad condition of the sewers and gutters in Front street between State
and North streets.

Snow in McConnellsburg A snowstorm lasting several minutes broke over McConnellsburg several days ago.

BOOKS AND MAGAZINES

OUR HEARTS BIGGER THAN OUR DOLLARS

SIF Gilbert Parker is one European who has not misjudged the attitude of this country during the difficulties of the past year. "Never," he said in a speech not long ago, "has a neutral nation had such problems as the United States has faced with a temperateness, courtesy, and moderation for which this country cannot be too grateful. The American Government has pursued the only course possible to a nation desirous of preserving its deservedly high reputation in the field of a stronger in the almighty heart is still stronger in the almighty heart is still stronger in the almighty dollar." SIF Gilles than the almighty dollar "SIF Gilles than the almighty dollar "SIF Gilles than the almighty dollar "SIF Gilles than the almight who had been with the said of the Boer War, did not hesitate to censure his own people. It is announced that a new novely by this author will be one of the Fall's big books.

will be one of the Fall's big books.

ALL THE LAND'S A STAGE

Constance D'Arcy Mackay, author of the recently published "Plays of the Ploneers" gave a talk on July 17 at Peterborough, N. H., to the association of Outdoor Players. Her subject—one which she has already dealt with the foreword to "Players of the Ploneers"—was The Dramatic Renaissance means the Dramatic Renaissance of the Ploneers in this matter, as she has not only written a number of plays to be given outdoors, but has herself superintended the performances of the five plays which comprise "Plays of the Ploneers" and numerous local pageants.

SOUVENIRS OF AMERICA

[From the New York Sun.]

When Columbus returned triumphantly from his initial voyage of discovery he appeared before Ferdinand and Isabella.

"What have you brought us." they asked, "from far country?"

saked, "from Columbus opened his suitcase and made them the following presents:

A sweetgrass workbasket

suitcase and made them the following presents:
A sweetgrass workbasket.
A sweetgrass handkerchief case.
A sweetgrass scissors sheath.
A tov birch bark canoe.
A collapsible drinking cup and case,
A polished wood paper cutter.
An Indian head pipe.
A birch bark photograph frame.
And a set of picture postcards.
Columbus placed the outfit at the foot of the throne, and their Majesties regarded him with much amazement.

"What," finally spluttered King Ferdinand, "is this bunch of Junk?"

"These are souvenirs of America, your Majesties," explained Columbus; "they are all I could get."

Herein lies the true, inward reason why Christopher Columbus died in thains.

Ebening Chat

Four of the prominent State officials in this administration are members of the honorary fraternity of American colleges, the distinction conferred only for excellence in scholarship. These four holders of the Phi Beta Kappa key are the Governor, who won his at the University of Pennsylvania; Cyrus E. Woods, Secretary of the Commonwealth, who is a Lafayette man; Dr. Nathan C. Schaeffer, State Superintendent of Public Instruction, who comes from Franklin and Marshall, and Dr. J. George Becht, secretary of the State Board of Education, who is also a Lafayette man.

Dr. John A. Brashear, the Pitts-

Dr. John A. Brashear, the Pittsburgh astronomer, who was selected as the Pennsylvanian most qualified for distinction at the hands of the Panama-Pacific Exposition, has written to Governor Brumbaugh thanking him for the recommendation for the honor and expressing his appreciation of the mention of his name among the editors of the State and of the efforts of many of the State and of the efforts of many of his old friends in suggesting him. In closing his letter he says: "Although I average fifteen hours a day of either physical or mental work for ten months in the year, and my next birthday will find me three score and ten and five, please command me for anything I can do to help you in carrying our your plans for the betterment of our State."

These are days when people interested in horsefiesh are taking care to urge drivers to take thought for the weifare of their animals. Yesterday afternoon a couple of horses which had been kept standing for hours in Market street were marked by some men who are interested in animals and the owners given some straight information. The use of the horse bonnet, which was so general a few years ago, appears to have been forgotten lately.

ago, appears to have been forgotten lately.

Practically every official paper requiring action by the Governor, including charter applications, is being sent to Governor Brumbaugh in Maine. There is no acting on any papers in his absence and signing of his name to documents is against the orders. That the Governor was having everything sent to him in Maine was learned early this week. No charter applications were acted upon the latter part of last week and all scheduled for his desk this week were bundled up and sent to the summer capital. This is the first time such wholesale shipment of papers has taken place. Governor Pennypacker used to take official papers home with him and in the days of Edwin S. Stuart they awaited his return from the short and infrequent trips which he made while Governor. Governor Tener used to have some papers sent to him in Massachusetts in July and August, but Dr. Brumbaugh has everything sent to him, and a lot of detailed reports are going to him, too. The Governor has been keeping in very close touch with the plans being worked out for the continuation schools while on his vacation and reports on the opening of the summer training schools were sent to him. After his return from San Francisco in September he intends to take an active part in their development and also to talk over agricultural training.

"It is surprising to know the large number of people residing in the lower."

"It is surprising to know the large number of people residing in the lower, end of Cumberland county who were bern in Perry county," said George Rice, supervisor of East Pennsboro township, yesterday, himself a native of Perry county. "Why, we are such a numerous clan that we are going to hold a reunion at Boiling Springs Park next Saturday and if it is as large a gathering as it ought to be I would not be surprised if the annual reunion of the Perry county natives in Cumberland county became an annual event."

Harrisburg will be widely adver-

land county became an annual event."

Harrisburg will be widely advertised henceforth by means of a unique little scheme that has been put in effect by City Forester Harry J. Mueller. The forester had procured some 25,000 tiny circular sticker-posters a little larger than a silver dollar. On the obverse side there is a section of a city street with the dome of the Capitol in the background showing above the tree tops. The picture might represent a view of State street looking eastward from the river. The tiny poster is done in colors and is attractive enough to call instant attention to itself when pasted on package or letter. The inscription requests the reader to co-operate with "Harrisburg's city forester" to preserve the trees.

Shipments of automobile license

Shipments of automobile license plates through the Harrisburg post office continue to be made every day and the rattle of the plates as they are rushed down in the parcel post wagons tells of new automobiles being bought. The business at the Highway Department is commencing to show the usual summer slackening, but the way the applications are asked evidently means that there are more to follow.

WELL KNOWN PEOPLE

—Theodore Voorhees, president of the Reading, is spending his vacation in Maine.

—C. C. Harrison, Jr., of Philadelphia, will spend August in Wyoming.

—Alvan Markle, the Hazleton coal operator, is the new head of the Consolidated Telephone Company.

—Dayid A. Reed, the Pittsburgh lawyer, will motor to one of the businessmen's training camps next week.

—W. S. Ellis, of Philadelphia, has gone to Cape Cod.

DO YOU KNOW

That Harrisburg is not using the Susquehanna for bathing like some other cities use their rivers? HOME IS WHERE THE HUSBAND IS"

[From the Pittsburgh Dispatch.]
Women are quick to selze the main common to the Indiana judge who decided that "home is where the husband is," and Mrs. Alice Duer Miller has therefore created and set the following lines to suffrage music:

Join your husband near or far, At the club or corner bar, For the court has taught us this— "Home is where the husband is."

Dull Days in Business

An advertiser asks: "Does it pay to advertise in dull seasons?" And this causes the inquiry: "What are dull seasons?"

Would they be dull if you really went after business — or are they dull because "they have always been that way?" February and August used to e dull furniture months—now hey are the bhightest in the

be dull furniture they are the bhightest in the year.

Similar examples are to be found all through the merchandise calendar.

Very often advertising and merchandising mixed with the right proportion of brains will eliminate the "dull days."