## GORSON'S Great Bargains in USED AUTOMOBILES

You can buy a car of any make or size, in absolutely good running rder, at a small fraction of original cost. We have sold tens f thousands of automobiles to pleased buyers all over the United tates. Our guarantee backs every car.

1915 Brand-New Roadsters, \$1500 Cars at \$800—Fully Equipped

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1913-13-11 Studebaker Touring cars.
equipped with top, glass front.
overheuled and repainted, \$200
to \$376.

1918 Stutz Touring, in elegant shape,

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1313 Sudok 20 Touring, very nicely equipped, owner will sarefice.

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Within the spacious walls of the Transportation Bullding at the Panama Pacific Exposition is housed the greatest exhibit of transportation vehicles the world has ever seen gathered to modern transportation vehicles the world has ever seen gathered to modern transportation vehicle will be found wagons from the modern farm vehicles to the two-wheel type commissary cart now being used by the beligerent nations in Europe. Among the acroplanes are models of dirigibles of every type and size now being used in modern warfare.

The decorative scheme is particularly appropriate and up to the present time duly 2,000,000 people have visited and admired this part of California's great with the specific propriate and up to the present time duly 2,000,000 people have visited and admired this part of California's great with the specific propriate and up to the present time duly 2,000,000 people have visited and admired this part of California's great with the specific propriate and up to the present time duly 2,000,000 people have visited and admired this part of California's great with the country of the Mitchell of the Among the Mitchell of the

## 32x3½ Straight Side Tires, SPECIAL \$11.25

Well known standard make; plain tread; absolutely A1 quality---GUARANTEED TO RUN 3,500 MILES. Standard price is \$13.95.

Name of maker appears on every tire-not mentioned here on account of other dealers handling same make.

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Batteries rebuilt and recharged, various types of "Exide" batteries and parts in stock. Automobile repairing, starting and lighting systems a specialty.

Excelsior Auto Co.

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state of final development than any new four or six motor that has ever gone into a Cole car and Cole cars have undeniably been famous for their good motors. The carburetion of an eight cylinder depends largely upon Factory Now Running in Three the design of the manifold, and its relation to the general construction of the motor. The scissor type connection rod employed in the Cole eight permits of maximum bearing surface,

### Other Cities as Well as Detroit Profit by Industry

"It has been truly said that the aumobile industry has showered on Debit a veritable cloudburst of dollars, it very little has been structured and less eithen about the material partition about the material factories we brought to many other cities and ousands of people that live in them ne automobile business is so tremendais in this one city." said C. R. Morn, at the local Chalmers agency, "that ost of us are apt to think of the

### Ask the Hupmobile Dealer



Ask him why he continues to sell the Hupmobile year after year.

He will tell you: "Because the Hupmobile grows better year after year."

He is not afraid to meet any man to whom he has sold a Hupmobile.

His customers last year, are his customers this year.

And better than that—they are his friends, as well as his customers. They go out of their way to help him make Hupmobile sales.

From twenty-five to fifty per cent of his new buyers, come, he will tell you, from the recommendations of old friends. He does not hesitate to refer to them—they do not hesitate to endorse

Do you know of another car of which this is so widely, so enthusiastically,

Where the average man buys one car, the Hupmobile dealer buys scores, or even hundreds.

He pays his money for these cars, the same as you pay for yours. He had to be sold on the Hupmobile before he would make this investment, the same as you have to be sold.

The Hupmobile dealer, naturally, is prejudiced in favor of the Hupmobile. But isn't that very prejudice—that extreme enthusiasm—the strongest endorsement you could ask?

If he has held the friendship of his Hupmobile owners through all these years, he will hold your friendship, too.

What is true of Hupmobile dealers generally is true of us. Let us show you the 1915 Hupmobile.

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3500-mile Guarantee. Must be sold before MAY 15 to make room for alterations.

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