#### HARRISBURG TELEGRAPH

E. J. STACKPOLE F. R. OYSTER
Secretary

GUS M. STEINMETZ Managing Editor

Published every evening (except Sunday) at the Telegraph Building, 216
Federal Square. Both phones.

Member American Newspaper Publishers' Association. Audit Bureau of Circulation and Pennsylvania Associated Dailies.

Eastern Office, Fifth Avenue Building, New York City, Hasbrook, Story & Brooks. Western Office, Advertising Building, Chicago, Ill., Allen & Ward.

Delivered by carriers at six cents a week. Mailed to subscribers

at \$3.00 a year in advance. Entered at the Post Office in Harris-burg, Pa., as second class matter.

worn daily average for the three months ending Dec. 31, 1914.

22,692 Average for the year 1914—23,213 Average for the year 1913—21,577 Average for the year 1912—21,175 Average for the year 1911—18,851 Average for the year 1910—17,495

FRIDAY EVENING, JANUARY 22

THE PEOPLE'S MARTIN
OVERNOR BRUMBAUGH'S
public request that people who
have ideas that are practical, sound and sane, on the systematic improvement of the roads of Pennsylvania send them to him, is exactly what was expected of him. He said in his speeches that he was going General

Nothing could be more manly and in line with his announced policy than his statement yesterday afternoon that he would welcome ideas that would

at is to be hoped that the Governor will get the help he asks and that he will not be bothered with cranks, but be given good ideas, because that is what he wants and which everyone can be assured he will consider with of peace and the creation of a stable form of government are secondary only to their own desires. The end of their

#### NEIGHBORLY SYMPATHY

of this city. Mr. Perrine's daily col-pmn in the Bulletin is always enter-tion and no fear of interference upon stance it is more than ordinarily so for those of us who have sometimes saviors of the republic to the south wondered how the visitor viewed us as will end

just as heartily ashamed of our failures and shortcoming. For instance

at civic betterment and municipal imvate steamship companies, many of which would soon have to go out of which would soon have to go out of the which would soon have to go

of Pennsylvania should be.

Thanks very much, Brother Perrine, we wish there were more like time.

and there is no more reason to believe he is right now than at that time.

RETURNING PROSPERITY CTEELTON added another open hearth furnace to its operating department yesterday. New orders, some of them large, are be-

ing received constantly. Every day brings cheering news of business improvement with signs certain that in the business world. Frank Trumbull, chairman of the

advisory committee of railroad presidents, told President Wilson this week that the transportation companies of the country are on the upward trend, with general improvement in sight for the next few months at least. Another sure indication of business revival is the statement made in New York by Judge Gary, chairman of the United States Steel Corporation, in which he says that "the year 1915 which he says that the part and seems certain to be much better for business than was 1914." Following the same line of thought, Dr. Edward Pratt, chief of the Federal Bureau of Foreign and Domestic Commerce in a speech at Chicago Wednesday

night, said for the first time in history the United States is "experiencing the ation of a real trade balance," predicting a new era of commercial pros

sensation of a real trade balance," predicting a new era of commercial prosperity and with practically no limit to our market.

There would seem to be every reason for these optimistic forecasts. In the first place, the steel trade beyond question has felt the stimulus of the 5 per cent. Increase granted to the railroad companies, and the railroad companies in their turn will begin at once to respond to the increase in traffic produced in large part by their own orders for material and supplies placed with the steel companies. Like-effect of the war in Europe, not only adversely, as in the first few months of the conflict, but beneficially, now that we have begun to "find ourselves" with relation to new world conditions. Whether or not the Underwood tariff is modified immediately following the 1916 election, its disastrous effects on American industry will be offset to a very great degree by the fact that when the war is over European manufacturers will find themselves short of men, wages will necessarily be increased and the output of before the war necessarily lower. Therefore, we in America, will not have to face an various European fighting fronts is a various European fighting fronts is

war necessarily lower. Therefore, we in America will not have to face an influx of cheaply manufactured articles and in addition to being able to supply our own home markets for the time under conditions that approach those which prevailed when the high durseves selling immense quantities of goods abroad in successful competition with the European producers.

All that is needed is a continuance of the confident, optimistic policy that now seems to be prevailing. Natural conditions and business needs will do the rest.

CHAOS IN MEXICO

The elimination of both Carranza, and if one is to judge from the past, he is hardly likely to be more success.

In movement is headed by General Alvaro Abregon, formerly military chief to General Carranza, and if one is to judge from the past, he is hardly likely to be more success. war necessarily lower. Therefore, we in America will not have to face an influx of cheaply manufactured ar-

to be governor of the people in the broadest sense and he told folks he met in his campaign that he would be met in his ca glad to hear from them. He has fol-lowed this up by a call for suggestions or ten preceding attempts to place in the chair of Diaz a man sufficiently strong to curb the revolutionary tendencies of the various district chiefs.

Since Diaz was ousted from the presidency no less than eight men he would welcome ideas that would have attempted to infinit. Some of help in the solution of the questions them have done so for a brief period, of how to construct and maintain the highways. He said in his inaugural lives, others are under the sod and address that the State might have to still others who have been deposed address that the State might have to start anew, confessing that it had made a mistake, and now he calls on the people to help him work out the roposition.

It is to be hoped that the Governor when the hole he had been a self-and that he every one of the numerous chieftains, the hard commonsense that is one of their own desires. The end of the fighting and bloodshed in Mexico is no more in sight than it was two years

NEIGHBORLY SISPATH

VERY resident of Harrisburg
ought to read what William
Perrine, editor-in-chief of the
Philadelphia Bulletin, has written for that bright and interesting
ten for that bright and interesting cans may go on with their bloodcans may go on with their bloodcans may go on with their bloodcans may go on the their bloodcans ma newspaper concerning his impressions letting and pillaging to their hearts'

We are proud in no small degree of some of our accomplishments and just as heartily ashamed of our failures and shortcoming. For instance, we know very well that we are lacking in hotel facilities and that we sorely need an auditorium of sufficient size to properly accommodate the great gatherings so frequently held here. On the other hand we feel that few cities anywhere have done more in the way of public improvement work than has Harrisburg.

Of our strivings and attainments and our needs Mr. Perrine writes in a kindly and helpful manner. His praise is pleasant to the ear and his criticisms couched so politely that, in the words of Frank Daniels' old song,

the words of Frank Daniels' old song, we cannot be other than charmed."
We are glad to learn that our efforts at civic betterment and marked that the control of the contro government into competition with private steamship companies, many o

tempts to increase the snipping nyme to her needs and ner opportunities. Her people appreciate neighborly sympathy and they will respond to it with renewed efforts to make their city all that the capital make their city all that the capital with respect to the ship-purchase bill with respec tempts to increase the shipping hydrocal the American flag. The President was the American flag. The President was years.

—R. V. Hays has been named as just as sure of his ground when such postmaster at Burgettstown.

Experts say that there is no present need for government ownership o shipping as regards Central and Sout America. The allurement of trade with those countries is especially attractive to those who know little or nothing about it and while it is unquestionably an important field our exports thereto are being pretty well carried now by optimism is to be the keynote of 1915 in the business world.

Privately owned boats. Further than that, there are often serious objections to the United States government em ploying ships as is proposed and it is unquestionably true that in the end the proposed legislation will not fur-nish a desirable method of building up an American merchant marine, and as this is its only excuse for existence there can be no excuse for enacting

#### the Wilson measure into law AN EVENING THOUGHT

O that I could a sin once see!
We paint the devil foul yet he
Hath some good in him, all
agree.
Sin is flat opposite to th' Almighty, seeing
It wants the good of virtue and of
being.
—George Herbert.

-George Herbert.

### EVENING CHAT **GOVERNOR WANTS** SOME ROAD IDEAS

Says He Would Like to Receive Good Suggestions About the State Highway System OUTLINES SOME POLICIES

Proposes to See That Farmers Are Reimbursed For Cattle Killled Because of Disease

The daily digest of news from th

William Draper Lewis, the former dean of the University of Pennsylvania law department, has been here for a couple of days attending the hearing in the Philadelphia Electric case at the Capitol. He is now practicing law in Philadelphia and leaving politics alone, although not out of it.

The village wit was in a crowded car on a suburban line the other evening. There were 91 fares rung up and everyone was jammed into the least available space. A big bunch of men began to board the car at a corner and the conductor shouted: "Move up front."

"Yes," said the was. "Go on sight

"Yes," said the wag. "Go on right out the door; you can't go through the

WELL KNOWN PEOPLE

- DO YOU KNOW--That Harrisburg used to be the center of the rafting indus-try on the lower Susquehanna?

Helping the

Manufacturers

In our advertising talks we often speak of the Bureau of Advertising.

The Bureau of Advertising, American Newspaper Publishers Association, is the link between the daily newspapers of North America and all national advertisers.

Ise purpose is to promote national advertising for newspapers, and to make general newspaper campaigns as nearly 100 per cent. profitable for the advertiser as possible.

The Bureau is maintained by the subscriptions of three hundred and forty newspapers.

Its counsel is constructive and without prejudice. Inquiries are promptly and cheerfully answered.

Representatives of the Bureau

Representatives of the Bureau will keep appointments with responsible manufacturers or distributors anywhere.

Its address is 806 World Building, New York.

-Governor Brumbaugh sald yester day afternoon that he would be glad to receive good, sound suggestions, especially about highway matters. The Governor said that in the course of his late afternoon talks with newspapermen who called to ask him how he was enjoying his office. In talking about legislation he said that Attorney General Brown was drafting bills and that a lot of attention would be given to highway matters.

"This is an important matter and we want to work out the best possible we want to work out the best possible. There are a lot of people with different ideas about it and I would be glad to learn all I can. I really want suggestions, you might put it that way," said he. "I want suggestions from people of experience and brains, ideas that are sound, but I do not want to hear from cranks."

Frank J. Byrne, who was the correspondent of the Philadelphia Evening Times at the last legislative session, has entered a new field of endeavor. Mr. Byrne, who is an accomplished linguist, has recently opened offices in the Bulletin building, Philadelphia, where he is devoting his attention to the translation of advertising and pamphlets extolling the virtues of American products, principally manufactured products. Up to the present Mr. Byrne has given the bulk of his attention to South American trade and has several large contracts for advertising in the South American trade and has several large contracts for advertising in the South American newspapers Mr. Byrne speaks Spanish fluently and is also a student of Italian, possessing the ability to read, write, speak and translate both tongues without hesitation. Mr. Byrne was one of the few correspondents to bring their families to Harrisburg for the session of 1913. He left the Evening Times to become general publicity manager for Gifford Pinchot, who had the Washington party nomination for United States senator. After the campaign he took up the work of translation combined with advertising.

## Get This Idea Clearly:

We need room for Spring Goods. We are willing to pay you in clothes value for taking the Winter Goods away. Our stock is not "enormous," just broken sizes and patterns.

### Hart Schaffner & Marx **Suits and Overcoats** \$15 and \$16.50

Former Values \$20 to \$30

Any Shirt in the House 95c Tango Plaids, Soisette and Doucetine Cloths

Ladies' Fur Sets and Men's Fur Lined Overcoats at Cost

A number of odds and ends in SUITS and OVERCOATS that sold at \$15, \$18, \$20. To close out at . . . . Many Patterns But Not All Sizes.

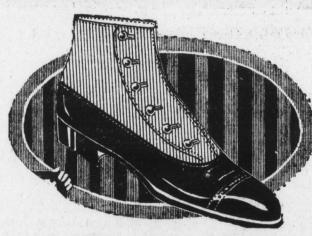
### H. MARKS & SON

Belefice and orans, the same that a second by the following cranks.

The new Governor said that the details of the compensation bills, child labor and agricultural conservation are general and that other matters would be taken up in order just as rapidly as he could familiarize himself with the state government. In reply to questions he said that there were formation, but that the bills in which he was interested would be worked out as rapidly as possible. On local option he said the thought a bill could be worked out as rapidly as possible. On local option he said the thought a bill could be worked out as rapidly as possible. On local option he said the thought a bill could be worked out without much trouble and it came from as long as it met his views. The deficiency appropriate bereather that he for odds and ends.

HATTY K. Dougherty, ex-representative from Mercer and one of the early from Mercer and one of the early from Soon it will care for a min ber of odds and ends.

HATTY K. Dougherty, ex-representative from Mercer and one of the early from Soon and all. He is a conditate for Republican country bereather to the party for good and all. He is a conditate for Republican country of sood and all. He is a conditate for Republican country bearing to reported as having left the Washinar conditate for Republican country of sood and all. He is a conditate for Republican country of soon and all. He is a conditate for Republican country of soon and all the same reported as having left the Washinar of the same country of soon and all the same country of soon and all the same reported as having left the Washinar of the same country of soon and all the same country of soon and all the same reported as the same country of soon and all the same reported as a same soon of the same country of soon and all the same reported as a same soon of the same country of soon and all the proposed by the same country of soon and the same reported as a same soon of the same country of soon and the same reported as a same soon of the DOUTRICH'S Big Shirt Sale Ends Tomorrow Read Their Ad. on Page 9



# Jerauld Shoe Co.'s **SEMI-ANNUAL** LEARANCE

# Begins January 23rd, 1915

Shoes are advancing rapidly and while we cannot replace our stock at anywhere near the price we paid for it we feel that your valued patronage all these years entitles you to the same consideration this year you have enjoyed in the past.

Therefore we are going to give you an opportunity to buy practically any style shoe in the store at the same reduction we have always allowed at these special sales.

### Note the Reductions

| \$9.00 Grades Now \$7.98 | \$5.00 Grades Now \$3.98 |
|--------------------------|--------------------------|
| \$8.00 Grades Now \$6.98 | \$4.50 Grades Now \$3.69 |
| \$7.00 Grades Now \$5.98 | \$4.00 Grades Now \$3.29 |
| \$6.50 Grades Now \$5.48 | \$3.50 Grades Now \$2.89 |
|                          | \$3.00 Grades Now \$2.39 |
| \$5.50 Grades Now \$4.48 | \$2.50 Grades Now \$1.89 |
| \$2.00 Grades Now \$1.69 |                          |

These reductions apply to all departments, Men's, Women's, Boys' and Girls'. Banisters for Men and Laird Schober for Women are included in this sale.

The same guarantee and privilege of exchange or refund of money as when sold at full price holds good at this sale.

We are confident that it will be a long time before you will have an opportunity to buy shoes of these grades at these prices. May we suggest an early call if interested.

Jerauld Shoe Co. 310 Market Street

