

Opening Tomorrow: A Great Sale of Men's New Suits and Overcoats at Less Than Manufacturers' Prices

Fresh Stocks of New Winter Clothing From These Famous Houses
Hirsh, Wickwire Co., Chicago, Hickey-Freeman Co., Rochester, August Brothers, Rochester,



\$18.00 and \$20.00 Overcoats \$12.50	\$22.50 and \$25 Suits and Overcoats \$15.00	\$28 Suits and \$28 and \$30 Overcoats \$18.00	\$30.00 to \$35.00 Suits and Overcoats \$20.00
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Our Annual January Sale of Clothing for Men and Young Men opens to-morrow with hundreds of NEW Winter Suits and Overcoats from manufacturers who make the finest clothing that is worn in America to-day.

The chief feature of this event is that the suits and overcoats are new—the manager of this department having personally selected the styles within the past two weeks, and as this announcement is being written the garments are being unpacked and marked for the sale.

Naturally a prospective buyer is going to show more interest in new clothing at saving prices than any other kind of merchandise, and it is this advantage that we believe will bring a host of men and young men to this annual sale, which opens to-morrow.

Sizes for Slim, Short and Stout Men as Well as the Regulars

New Winter Suits

Both English and the fuller cut sacks in two and three buttons with soft roll lapels—patch and regular pockets—cuffed or plain sleeves.

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| Grey Scotch mixtures in light and dark shades. | Brown and black tartan checks. |
| Black striped fancy grey cassimeres. | Blue and white pin striped cassimeres. |
| Plain grey cassimeres and worsteds. | Grey herringbone cassimeres. |
| Dark overlaid in grey and brown. | White striped black worsteds. |
| | Plain grey and brown cassimeres and chevots. |
| | Blue unfinished worsteds. |

New Winter Overcoats

A magnificent collection of the latest overcoat styles in form-fitting and box effects with shawl, convertible and notch collars and one-piece back and sleeve Balmorals—single and double-breasted styles—quarter and full lining—plaid backs; plain and cuffed sleeves.

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| Dark and light grey Irish friezes. | Dark blue and black vicuna. |
| Beaver cloth. | Heavy grey Scotch mixtures. |
| Storm cloth. | Camel's hair cloth. |
| Heavy chevots and worsteds. | Oxford grey storm cloth. |
| Grey and brown boucles. | Blue and black kerseys. |
| | Grey and black Melton cloth. |

Dives, Pomeroy & Stewart—Men's Clothing, Second Floor, Rear; three elevators and stairway direct from Men's Wear Section on S Street Floor.

Gloves of Quality That Meet the Demands for Style and Service

- Women's two-clasp kid gloves, black, white, tan and grey, **\$1.50**
- Women's two-clasp kid gloves, black, white and colors, **\$1.75**
- Trefousse, Perrin, Centemeri and Fownes' kid gloves, two-clasp, best qualities, black, white and colors, **\$1.75 to \$2.25**
- Women's silk gloves, two-clasp, silk lined, wide white embroidered, black, **\$1.25**
- Women's silk gloves, two-clasp, suede and silk lined, black, **75c to \$1.00**



A Bevy of Beautiful Blouses in the White Sale at \$1.00

- Organdie blouses front trimmed with organdie embroidery vestee, tucked yoke, bunch tucks trims back, embroidery organdie collar. January White Sale **\$1.00**
- Crepe blouses, voile vestee trimmed with hemstitching, organdy collar trimmed with venise lace edge, sleeves trimmed with turn-back cuffs. January White Sale **\$1.00**
- All-over embroidered voile blouses, voile collar trimmed with hemstitching, sleeves trimmed with turn-back cuffs finished with hmstitched hem. January White Sale **\$1.00**
- Voile blouses, front trimmed with hand embroidery, bunch tucks trims back, voile collar trimmed with lace insertion and lace edge, sleeves trimmed with turn-back cuffs. January White Sale **\$1.00**
- Voile blouses, all-over embroidery front, hemstitching trims button piece, bunch tucks trims back, collar and cuffs, trimmed with lace edge. January White Sale **\$1.00**
- Voile blouses, front trimmed with filet lace insertion, voile embroidery panel, back trimmed with bunch tucks, voile collar and cuffs trimmed with lace edge. January White Sale, **\$1.00**

10-Yard Piece English Longcloth In the White Sale at 49c

- Other good offerings in white goods include—
- 29c Rice Cloth, two good weaves. January White Sale, yard **17c**
 - 39c Seed Cloth for waists, 40 inches. January White Sale, yard **25c**
 - 15c Plisse Crepe, 30 inches. January White Sale, yard **10c**
 - 10c pajama checks, 36 inches wide, fine quality for underwear. January White Sale Price, yard **8c**
 - 12½c pajama checks, 36 inches wide. January White Sale Price, yard **10c**
 - 17c pajama checks, 36 inches wide. January White Sale price, yard **12½c**

This Is the Time of Year When You Can Save on Whittall's High Grade Rugs

The semi-annual clearance of discontinued patterns of famous Whittall Rugs brings these reduced prices by permission of the makers—

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| Anglo-Persian Rugs, 9x15 feet, \$81.25 value, \$65.00 | Smith's Axminster Rugs, 12x15 feet, \$37.50 value, at \$32.50 |
| Treparc Wilton Rugs, 9x15 feet, \$50.00 value, \$42.75 | Smith's Axminster Rugs, 12x13.6 feet, \$35.00 value, at \$30.00 |
| Peerless Body Brussels Rugs, 9x15 feet, \$40.00 value, at \$32.00 | Smith's Axminster Rugs, 10.6x13.6 feet, \$32.50 value, at \$28.50 |
| Anglo-Persian Rugs, 9x12 feet, \$60 value, \$45.00 | Smith's Axminster Rugs, 9x12 feet, \$25.00 value, at \$22.50 |
| Anglo-Indian Rugs, 9x12 feet, \$50.00 value, \$40.00 | Smith's Axminster Rugs, 9x12 feet, \$22.50 value, at \$19.50 |
| Royal Worcester Rugs, 9x12 feet, \$45 value, \$36.00 | Smith's Saxony Rugs, 9x12 feet, \$20 value, \$17.75 |
| Treparc Wilton Rugs, 9x12 feet, \$27.50 value, \$21.00 | Smith's Velvet Rugs, 9x12 feet, \$21.50 value, \$18.50 |
| Childema Body Brussels Rugs, 9x12 feet, \$26.25 value, \$22.00 | Smith's Tapestry Rugs, 9x12 feet, \$15 value, \$13.25 |
| Peerless Body Brussels Rugs, 9x12 feet, \$28.00 value, \$25.00 | |
| Peerless Brussels Rugs, 10-6x13-6, \$43.50 value, \$36.00 | |

Men's and Boys' Mackinaws

- \$4.00 plaid Mackinaws January Clearance Price, **\$2.98**
- \$5.00 Mackinaws, 6 to 16 years. January Clearance Price, **\$3.98**
- \$6.50 Mackinaws, in grey, tan, brown, red and green plaids, sizes 6 to 18 years. January Clearance Price **\$5.00**
- \$7.50 Mackinaws. January Clearance Price **\$5.98**
- \$8.50 to \$10.00 Mackinaws. January Clearance Price, **\$7.50**

"The Secrets of The German War Office" By Dr. Armgaard Karl Graves

A vitally interesting book by a writer who for twelve years served in the secret service of the German government. Dr. Graves made an address on this subject at the Majestic Theater last evening.

- Price **\$1.50**

In Progress The January Silk Sale

\$1.50 and \$2.00 Jacquard and Brocade weaves at **59c**
36 and 40 inches wide

\$2.00 floral crepe de chine in dainty rosebud designs in the newest shades at **\$1.09**
40 inches wide

Dives, Pomeroy & Stewart—St. Floor, Front.

The January Clearance Sale Is Dismissing All Broken Sizes Women's Winter Shoes & Rubbers

- Women's \$3.50 gun metal calf and black cloth button shoes, Goodyear welted soles not all sizes in any one style. January Clearance Sale **\$2.45**
- Women's \$3.00 gun metal calf and patent coltskin shoes, button and lace styles; made on many different style lasts with Goodyear welted soles, high Cuban heels. January Clearance Sale **\$1.90**
- Women's \$2.00 and \$2.50 shoes in black kidskin, gun metal calf and patent colt, made on full toe lasts with stitched soles and Cuban heels, not all sizes. January Clearance Sale, **\$1.65**
- Women's \$2.50 tan calfskin button shoes, made on full toe lasts with welted and stitched soles, high Cuban heels. January Clearance Sale **\$1.98**

Women's Rubbers Reduced

- Women's 60c rubbers, storm and croquet cut, all sizes, 2½ to 8 January Clearance Sale **45c**
- Women's 50c rubbers, full toe last with low heels. January Clearance Sale **38c**

The New Veil Hats

Smart small silk sailors and turbans in white, black, sand and blue with soft crowns and trimmed with flowers and flowing veils that fall gracefully around the shoulders. This is millinery's latest fad.

- \$4.95 \$5.95 and \$6.95**
- The new hat veils at **\$1.00**
- New satin and silk untrimmed hats at **98c, \$1.49, \$1.95 and \$2.95**



Annual Sale of Manufacturers' Sample Trial Strips of Embroideries

Thousands of yards of fresh new embroideries in lengths from 2½ to 10 yards, including,

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| 10c embroideries at 5c | 50c embroideries at 25c |
| 15c embroideries at 8c | 75c embroideries at 39c |
| 18c embroideries at 10c | 75c embroideries at 49c |
| 20c embroideries at 12½c | \$1.25 embroideries at 75c |
| 25c embroideries at 15c | \$1.75 embroideries at 98c |
| 35c embroideries at 19c | |