ELLIOTT-FISHER TO START SALES SCHOOL

[Continued From First Page]

in Harrisburg. The idea was prompted as a part of the plan of expansion of the typewriter company. As a result of the readjustment of business due to the European war and with the completion of their standardized product the Elliott-Fisher company feel they are on a rising tide of prosperity and they are trying to build up what they hope will in time become one of the largest and most efficient organizations of salesmen in the world, which will work along uniform lines and sell standardized equipment for all purposes.

Think Home Youths Best

The opening of this opportunity to Harrisburg boys is not only a boost to the city, but is considered by the officers as a direct benefit to the company in its policy of obtaining the best material possible to increase the efficiency of the sales organization. The Elliott-Fisher officers say that local men will take a greater interest in a home industry and will work harder to win success for themselves than men brought from outside cities would do. They also say that, generally speaking, men of small cities like Harrisburg are better training material and make better successes in the long run because they are harder workers and more unsophisticated than the young men of cities of the first class, who "sometimes think they know it all and are troubled with "swell-head."

Class Opens January 4

The first class will open January 4 under the tutelage of the general staff of instructors, who will give, free, a month's course of boiled-down experience that could not possibly be bought anywhere. The school will be run in the direct interest of the company to train men for their own work, whereas most schools are conducted by theorists rather than by practical men who are themselves directly concerned in the work.

All the lectures to be given during January to the first class will be taken down by stenographers, revised and made the basis of a selling manual which will be distributed to the entire selling organization of the company. Additional classes will be organized as rapidly as practicable and continued throughout the year

All applicants will be personally examined and questioned by L. C. Janssens, the export manager of the company, who has been in close touch with the selling agencies of Europe and other parts of the world. He will accept all the young men he judges to be good material for the class. They will take the month's course of lectures and after passing the final examinations will be added to the permanent selling forces of the company in the United States or at some foreign post.

Rare Chance Offered

For the young man who is ambitious to see the world and try his fortunes across the seven seas and help build up the glorious future of Uncle Sam's commerce this opening will be a rare one. The total number of men in all the sales departments of the Elliott-Fisher company is now more than 200 and as Mr. Janssens said: "We can always use valuable men in our growing work. The more we have in the first class of the school the merrier it will be for all of us."

Mr. Janssens went on to say: "We already have a number of Harrisburg boys in our sales organization who have made good. One of them has traveled all over South America and is now back in the city for a short time. Another who began his service with us as a machine repairman is now a district sales manager; another grew up with us from a machine operator and is now a successful manager of one of our branch offices.

Why School is Being Started

"There are two chief reasons for this policy of training up a force of new men in our own private school. First, the company is at the turning point of its career, with the new 'Crossfooter' bookkeeping machine perfected, which we have been experimenting with for six years; second, the world upheaval is opening up a new field for business development which we, as well as many other lines of manufacture in this country, are just beginning to feel. South America has only been scratched as yet, and the European market will be vastly expanded for us after the war. We do not try to steal the markets from any other country, but every business man in this country knows there will be a wonderful boost for American products as a direct result of the crippling of many industries in the old countries.

"We are giving this opportunity first to the young men of Harrisburg because we desire to favor the city of our location and because it is a direct advantage for us to train men at home, as they will take more interest in the work than strangers. We could get plenty of men to come here from other cities, but we know the material here is as good as any. We also have found that men in small cities such as Harrisburg, as a general rule, are harder workers and are more unsophisticated than young men of the largest cities. Success is more largely a question of hard work and application than of genius. There are numbers of young men suited to our needs right here in this city and we can train them easier than outsiders.

Great Chance for Salesmen

"The organization of this company is made up of a greater proportion of comparatively young men than most concerns and the number of executive good jobs requiring a high rate of ability is greater than in almost any other business. A salesman is considered as a producer of the business that makes the factory wheels turn. He is the independent employe of every institution and is fettered with fewer limitations than in many other walks of life. He has better chances for advancement in the sales department than in almost any other part of the organization.

"Opportunity is not some unknown quality that comes to a man once in a lifetime like magic; it is not chance or luck; but it is in the atmosphere right now for the young men of Harrisburg and stares them in the face. I can tell you one way to spell it—E-l-l-i-o-t-t-F-i-s-h-e-r."

One of "The Seven Wonders"

The latest product of the Elliott-Fisher plant is the Crossfooter bookkeeping machine, the "nothing-to-do-at-the-end-of-the-month-but-mail-the-bill" apparatus that makes bookkeeping a mechanical process in which mistakes in figures are impossible. It is the last word in the line of modern brain-fag destroyers and really ought to be classed as one of the seven wonders of Harrisburg.

The Telegraph's reporter was told the machine is the product of six years of experimenting by the designing engineers of the company and is considered a thinking machine of such near-perfection that the management feels it can't be made any better and has decided to call it their standard. It can add and subtract, either across a page or up and down a column, keeping a record of each figure set on the paper so that a total is indicated in dollars and cents at any stage of the process.

The machine is like a typewriter fitted with two adding devices, one for figuring in each direction, and the entire apparatus mounted on a flat platen made to support the ledger or sheets on which the bookkeeping records are to be printed. It is a complicated machine and yet is so well designed as to be free from any intricacy that might confuse an inexperienced operator.

Machines In Use All Over World

It has no end of uses, in banks, department stores, for statistical work and in making out gas and electric bills and all account keeping of any kind.

The various models of the Elliott-Fisher writing machine are being used as labor-saving devices in the business offices of practically all the large firms and corporations in the United States. One big shipping firm in Chicago purchased in one order 628 of the 1914 model machines and uses them in making out order entries and bills of lading.

Every civilized country in the world has purchased some of the machines and foreign sales agencies are maintained in almost every country of Europe, in Australia, New Zealand, Japan, Hawaii, South America and Canada.

The factory near Lochiel is noted as a model manufacturing plant of glass and concrete buildings of the most up-to-date design, in which some of the best paid skilled labor of Harrisburg's vicinity is employed in building machines of the finest materials with the most modern machinery and methods of shop practice. The Elliott-Fisher company employs about 1,200 persons all told, more than 700 of them being in the local factory and the remainder in the various repair shops and district sales agencies in this and foreign countries.

PRAYERS ASKED FOR AN UNHAPPY PASTOR

[Continued From First Page]

ager, not equal to his job, while the spiritual portion was depressed, dispirited and discouraged.

"A big purse was presented to him, the worldlings being the largest contributors. He advised a reform worker not to antagonize the liquor interests as the members of some of the church were in the business. He did not say that some of his own members signed liquor applications without his open disapproval.

"He quietly opposed the coming of a general evangelist—yielded with a scowl to the general demand—kept his church open as much as he dared—accused one of the evangelists' party of lying—it is said openly insulted another in the preachers' meeting, threw his influence with the worldlings when hit by the evangelist in his sermons—made disparaging and insinuating remarks while the evangelist was preaching. He went into the congregation when shamed into it to solicit converts. He became popular with liquor sellers, they drank to his health, gamblers said, "he is a bully feller," "he's game, he is." He has led several pastors to join him in knocking, for which they have bitterly repented. They now resent his leadership. He threatens to denounce the evangelist from his pulpit. His members pleading that he may not and are in anguish at his angry threats. He attacked the evangelist with bitter words, and it is reported struck him on the arm. He accuses him of insincerity and is in turn accused by multitudes of his members of insincerity.

"Earnest prayers for this pastor are asked by many of his members that God's Spirit may heal his head and heart and restrain him from destroying our church by the threatened bitter pulpit denunciation."

PRESENCE OF KING STIR SOLDIERS ON TO VICTORY

By Associated Press

Paris, Dec. 12. — 4:44 A. M. — The inspiring presence and words of King Peter of Servia are given as the chief cause of the successes recently achieved by the Servian army, says a dispatch from Nish, Servia, to the Matin.

"Soldier! Heroes! Yohr old king has come to die with you for the fatherland, for Servia. Let us drive out the enemy."

These historic words, says the Matin's dispatch, were pronounced by King Peter before the order for the geenral attack was given, which resulted in the defeat of the Austrians. The aged king arrived on the battle front at the supreme moments when the country's fate hung in the balance.

DOLLARS AND SENSE

Dollars and sense usually go hand-in-hand—but the man or woman who is lond-headed enough to save the dollars is not always wise in investing them.

A Diamond Ring is a good investment from every standpoint.

The money paid for it is not being spent, but simply retained in another form and always available in time of need.

For yourself, a Diamond will add to your business advancement and contribute to your social prestige. For your wife, if you are married, a Diamond as a gift is always appropriate, will always be a constant source of pleasure to her, a never-dying remembrance of you.

Gately & Fitzgerald Supply Co
29-31-33 and 35 S. 2nd St.
Home Furnishers Family Clothiers

RIFLE PRACTICE IS GOING ON INDOORS

State Guardsmen Are Qualifying at the Ranges to Keep Up the Militia Standard

STATE RANKS HIGH UP NOW

Alter Says He Would Not Consider Judicial Appointment; the Smith Mandamus

Indoor practice is going on in practically every armory of a National Guard organization in Pennsylvania, the outdoor season for 1914 having ended on November 30. Indoor practice is required during the winter months, being especially for the training of men in handling the service rifle. Reports received at National Guard headquarters indicate much interest in indoor work this year.

Pennsylvania's guardsmen are stated in reports to show a high percentage of attendance at the ranges. The State has ranked among the leaders for years, having recently had 90 per cent. of its men reported at the ranges. It was exceeded in that year by Wisconsin which did not have one-third the number of men in its guard that the Keystone State militia enroll.

A Nice Question. — The question whether the State Banking Commissioner can be mandamussed will be raised by the Attorney General's Department in the demurrer which will be filed in the Dauphin county court in a few days in the prayer for a peremptory mandamus for the commissioner to require all banking institutions under his supervision to publish annually statements of unclaimed bank deposits. This is the action brought by Fleming Nevin, a Pittsburgh attorney, in behalf of Mary G. Brackney, who avers that she wants to know if her deceased aunt had any money on deposit. Deputy Attorney General W. M. Hargest, who is in charge of the case, says that he doubts whether the commissioner can be mandamussed as he is not mentioned in the act and a very pretty question has been raised. The demurrer will be filed next week.

Fifty-six Arrests.—Records of the State Department of Labor and Industry show that in the last ten days forty-nine arrests have been made by agents of the State for violation of the female employment law, chiefly in overworking women employes. Seven arrests were made for violations of the minor labor law, two for failing to comply with orders on placing of fire escapes and one for failing to observe the act regulating construction of mattresses.

Fish Work Ends.—Distribution of young fish from the State's fish hatcheries has ended for the season, the men in charge having been able because of weather conditions to do more in this respect than had been done in December in years. The distribution will be followed up by men who received the shipments and who will make reports to the State Department of Fisheries in the Spring as to how the fish stood the winter in the streams stocked. It is expected that the record of the season's "planting" will be unusually good.

More Arrests.—More arrests for the sale of foods unfit to eat are to be made in Philadelphia by agents of the State Dairy and Food Division. It appears that butter for battleships has been furnished by some dealers as fresh when it was traced to a cold storage plant.

Dental Board Meets. — The State Dental Examining Board is holding the winter examinations in Philadelphia this week. There is a good attendance. Dr. John J. Moffitt, of this city, is looking after some of the details and Dr. Alexander Reynolds the remainder.

Shannon Re-elected.—Major E. C. Shannon, of Reading, has been elected a major of the Fourth Infantry for the third time. He has long been in the Guard service.

Alter Would Decline. — Speaker George E. Alter announced at Pittsburgh yesterday that he was in no sense a candidate for a judicial appointment and that while he appreciated the mention of his name as a successor to Judge Frazer on the Allegheny bench he did not want to be considered as an applicant. He intimated that he would decline an opointment if offered.

Commission Adjourns.—The Public Service Commission has completed its inquiry into the rate question at Philadelphia and will meet here next week to consider the matter.

Chief Clerk Here.—Harmon M. Kephart, chief clerk of the Senate, was here yesterday on his way to New York.

To Meet Thursday.—The Cold Storage Commission will meet in Philadelphia Thursday to hear arguments against the present law. The following day advocates of the retention of the law will be heard.

The Last Meeting.—Members of the State Board of Pardons will hold their last meeting in this administration on Wednesday. The list is the largest ever submitted and contains one Dauphin county case.

Commission to Meet. — The State commission to select a site for the institution of inebriates will meet here Friday.

Treasurer Named.—O. M. Spettigue, of Honesdale, was to-day appointed county treasurer of Wayne county. He fills a vacancy caused by a resignation.

Justice Appointed.—F. H. Pierce was to-day appointed justice for LeRaysville, Bradford county.

After a Railroad.—W. C. Armstrong, a resident of Altoona, and until recently employed by the Altoona Northern Railroad Company, filed a complaint this morning with the Public Service Commission averring that the cars operated by that company were antiquated and unsafe in construction and that said company has failed to comply with the provisions of the public service company law and the ruling of the Public Service Commission.

Want Train Again. — A complaint was also lodge with the commission by the Business Men's Association of Hatboro, directed against the Philadelphia and Reading Railway Company, praying for the re-establishment of a late evening train from the Reading Terminal to points on the North East Pennsylvania branch, the train heretofore leaving the terminal at 11.25 having been withdrawn on November 22 last.

CHICAGO BOARD OF TRADE

By Associated Press

Chicago, Ill., Dec. 12. — Board of Trade closing:
Wheat—December, 1.18⅛; May, 1.22⅛.
Corn—December, 63¼; May, 69⅜.
Oats—December, 47⅝; May, 51¾.
Pork—January, 18.02; May, 18.50.
Lard—January, 9.72; May, 10.02.
Ribs—January, 9.77; May, 10.12.

Try Telegraph Want Ads.

Bell Company Tries to Eliminate Overhead Wires

In his lecture on the telephone as public utility, delivered last evening in Technical High School auditorium for the benefit of the Red Cross Christmas seal campaign, Shirley B. Watts, local manager of the Bell Telephone Company, laid particular stress on the company's efforts to eliminate the overhead wires. Mr. Watts commended the Telegraph's stand in urging the abolition of the unsightly poles and overhead wires. The accompanying cuts (upper etching) show how the Bell company carries its cables across the Susquehanna on the Market street bridge, and (lower etching) a section of underground cable, how it is laid, and how one conduit may carry many wires.

PHONE GIRLS SELL RED CROSS STAMPS

Pretty Employes of Bell Company Help Local Manager Swell Christmas Fund

Charity, education and entertainment formed a triple alliance at the Technical High School last evening, when Shirley B. Watts, local manager of the Bell Telephone Company, delivered an illustrated lecture on "The Telephone, a Great Modern Utility," for the benefit of the Red Cross Christmas seal campaign.

A selection on the piano by Miss Mary Fleischer, a solo by F. L. Lutz and two selections by the Bell quartet, composed of R. E. Steever and J. M. Hamilton, tenors, and F. L. Lutz and H. F. Sigler, bassos, comprised the musical end of the program.

Graphic descriptions of local conditions, which were of particular interest to subscribers in Harrisburg and vicinity, told the story of the telephone. Telephone construction involving aerial and underground wires in cable, plant equipment in an exchange, the operating room and duties of employes in the various departments were explained.

Following the lecture, thirteen pretty operators, each dressed in white, solicited the sale of Red Cross seals in the same courteous manner employed by them in passing calls. The girls who sold seals and acted as ushers were Caroline L. Marzolf, chairman; Mary Fleischer, Edith Dickert, Annie McCoy, Cora Redifer, Florence Fease, Sarah Smith, Gail Metzger, Helen Giede, Ruth Richardson, Elizabeth Kuhwind, Bertha Reed, Carrie Smith. Nearly 2,100 seals were sold.

STEELTON — MIDDLETOWN · HIGHSPIRE · ROYALTON · OBERLIN · ENHAUT

CANVASS HOMES TO SELL XMAS SEALS

Committee Will Visit Each House; 10,000 Red Cross Stamps Received at Steelton

Steelton entered the 1914 Red Cross Christmas seal campaign yesterday when the borough's committee was organized and plans were mapped out for conducting a vigorous crusade against the onslaughts of the "white plague"—via the tiny Yuletide stamps.

Ten thousand seals have already been sent to Steelton by the Harrisburg general committee headed by John Fox Weiss; ten thousand more have been ordered.

Mr. Weiss met with the committee yesterday at the office of the Associated Charities and helped in the organization. The Steelton committee is made up as follows:

Chairman, Mrs. Lewis E. Johnson; vice-chairmen, J. A. McCurdy and Mrs. Solomon Hiney; school committee, chairman, Professor L. E. McGinnes, superintendent of schools; Charles S. Davis, principal High School, and the Rev. Father J. C. Thompson, parochial schools; businessmen's committee, H. V. Wright, Daniel C. Becker, Matthew M. Cusack, Dr. W. J. Middleton; residential committee, Mrs. W. H. Nell, Mrs. Edward Mengle, Mrs. Eugene Seal, Mrs. Harry Lupfer, Mrs. Harry C. Deik, Mrs. John M. Heagy, Mrs. John Bethel, Mrs. J. P. Detweiler, Miss Celia Zerby and Miss Hazel Smith.

The big feature of the Steelton campaign this year will be the house-to-house canvass, of which the members of the residential committee will have charge.

600 ATTEND STOUGH MEETING

Majority Are From Co-operating Churches and High School

More than 600 people, including many students from the local High School, attended the Stough tabernacle last evening, when Steelton night and High School night was observed.

While the meeting was held for Steelton people, regardless of any church affiliations, the majority of the persons who attended were members of either the First Methodist or Centenary United Brethren Churches, two of the churches which are co-operating with the Stough movement.

Three special cars left Front and Swatara streets at 7 o'clock, carrying the members from the churches. A fourth special car carried the students of the Steelton High School. The entire party met at State and Filbert streets and marched into the tabernacle.

It is possible that an extension campaign will be inaugurated some time in January.

OFFICIALLY WELCOMED

Dodge Bros', New Car Received In Boston By Mayor and Public

An official reception by Mayor Curley, newspapermen and public officials of Boston was part of the welcome awaiting the first Dodge Bros'. car shipped into New England territory last week. Not only the staid citizens of Boston, but hundreds of out-of-town visitors were on hand to obtain their first view of the new car.

STEELTON SNAPSHOTS

Arrest Robbery Suspects.—After an investigation in the vicinity of the cinder dump, near the Elliott-Fisher Typewriter Works, yesterday, Constable Bomgardner arrested Mile Miljevic and Illija Savic, two foreigners, who are suspected of being the thieves who stole six quarts of whisky from F. E. Smith yesterday. Both will be arraigned before Squire Gardner for a hearing next week.

Barbers Discharged.—After a further hearing before Squire Gardner this afternoon, James Smith and Harvey Fortney, two Harrisburg barbers, charged with having stolen a weighing machine from in front of the store of John Kline, were discharged for lack of evidence.

Elect Officers. — The St. Lawrence Croatian Society elected the following officers last evening: President, Marko Wren; vice-president, M. Cackovic; secretary, M. Sostar; treasurer, J. Verbos; trustees, J. Gustin, M. Verbos and George Gustin.

Gibb at Warren.—Constable John Gibb this morning left for Warren, where he will commit an habitual drunkard to an asylum.

STEELTON CHURCHES

First Reformed — The Rev. Charles A. Huyette, pastor. Morning service and Sunday school at 10, opened together. Sermon, "What the Bible Says We Owe God.' Evening service at 7:30, subject, "Choosing Our Own Path." Christian Endeavor at 6:45. Prayer service Wednesday, 7:45. Junior Catechetical class, Monday, 4:15. Senior Cathechetical class Wednesday, 7.

First Methodist — The Rev. J. H. Royer, pastor. Sunday school and morning service combined at 10. No other service.

Grace United Evangelical — The Rev. J. M. Shoop, pastor. Sunday school, 9:15. Morning service, 10:30. K. L. C. E., 6:30. Evening service, 7:30.

St. Mark's Lutheran — The Rev. William B. Smith, pastor. 10:30 theme, "Paul Preaching the Gospel." 2, Sunday school. 3, Senior Catechetical class, 6:45. Christian Endeavor Society, 7:30, theme, "Keep Yourself in the Love of God." 4:15, Wednesday, Junior Cathechetical class. 7:30, Wednesday, prayer meeting.

Main Street Church of God — The Rev. G. M. Getz, pastor. 10:30, subject, "The Song of the Forgiven." 7:30, subject, "Seeking the Lost." Sunday school, 2. Junior C. E., p. Senior C. E., 6:30.

Trinity Episcopal—The Rev. S. H. Rainey. Morning prayer, 11; Sunday school, 10; evening sermon, 7.30; ordination service next Sunday morning at 10.

MARRIED BY SQUIRE

Squire Gardner added one more wedding to his already long list last evening, when he tied the knot for Harry Thomas Nunemaker and Miss Margie May Diffenderfer, both of Highspire. The bride is a daughter of Mr. and Mrs. Benjamin Diffenderfer.

Lock and Hardware Works at Columbia Damaged by Fire

Special to The Telegraph

Columbia, Pa., Dec. 12.—Fire early this morning caused considerable damage in the United States Lock and Hardware Works. The flames broke out in the foundry department where the most damage occurred. The entire fire department was called out and put out the fire, at the same time preventing it from spreading to other departments, which, however, suffered some damage by water. The origin is unknown and the loss will be considerable.

EF conscience really did make cowards of us all, a good many fellers 'd be takin' to the woods.

Velvet Joe

But a calm pipe of VELVET might help—rumination often leads to reformation. And the Smoothest Smoking Tobacco is a good start. If you've been smoking some of the other kind now is the right time to try VELVET. 10c tins and 5c metal-lined bags.

Liggett & Myers Tobacco Co.

RAILROAD NEWS

CLERICAL ORDERS GOOD NEXT YEAR

Instructions Tell Ministers They Must Travel to Other States to Obtain Reduced Fare

Clerical privileges will be resumed by the Pennsylvania railroad on January 1.

Orders will be issued to clergymen on application which will give them reduced rate. Tickets, however, may not be purchased for passage between points in Pennsylvania, unless the journey involves traveling part of the way to another State. It is also pointed out that the full trip will have to be made.

This means that a clergyman cannot purchase a ticket from Harrisburg to a point in New Jersey and Delaware, or to any other adjoining State, and use the ticket only to some point within the State of Pennsylvania. He cannot buy a ticket to Camden, N. J., and go only as far as Philadelphia.

Standing of the Crews

HARRISBURG SIDE

Philadelphia Division — 116 crew to go first after 3.40 p. m.: 102, 104, 111.
Flagmen for 102, 104.
Brakemen for 116, 118.
Engineers up: Sellers, Streeper, Everhart, Powell, Seitz, Hindman, Crisswell, Supplee, Grass, Sober, Bruebaker, Manley, Foster, Tennant, Long, Snow, Young, Minnich.
Firemen up: Libhart, Wilson, Shive, Copeland, Mahoney, Herman, Barton, Harty, Achey, Moulder, Huston, Yentzer, Shaffner, Reno, Martin, Lantz, Whichello, Chronister, Gilberg, Durall, Penwell, McCurdy, Wagner, Kegleman, Houser, Spring.
Conductors up: Looker, Fink.
Flagmen up: First, Harvey.
Brakemen up: Wiland, Brownewell, McNaughton, Jackson, Coleman, Buchanan, Shultzberger, Kope, Dearolf.

Middle Division—25 crew to go first after 3.20 p. m.: 21, 23.
Fireman for 23.
Engineers up: Havens, Moore, Wissler, Hertzler, Minnich, Kugler, Smith, Magill, Garman, Free, Bennett, Mumma.
Firemen up: Fletcher, Arnold, Cox, Buyer, Musser, Drewett, Zeiders, Gross, Simons, Ross, Wright, Davis, Kuntz, Seagrist, Pottiger, Karstetter.
Conductor up: Gantt.
Flagmen up: Miles, Mumma, Miller, Cain, Frank.
Brakemen up: Fleck, Putt, Bolan, Kane, Roller, Plack, Kieffer, Rissinger, Kipp, Stahl, Heck, Kerwin, Bell, Reese, Frank, Schoffstall, McHenry, Spahr, Mathias, Troy, Henderson.

YARD CREWS

Engineers up: Harvey, Saltsman, Kuhn, Snyder, Pelton, Shaver, Landis, Hoyler, Brenneman, Thomas, Rudy, Houser, Meals, Stahl, Swab, Crist.
Firemen up: Myers, Boyle, Shipley, Crow, Revie, Ulsh, Bostdorf, Schiefer, Rauch, Lackey, Cookerley, Maeyer, Sholter, Snell, Getty, Hart, Barkey.
Engineers for 707, 1856, 14, 885.
Firemen for 1869, 1886, 213, 707, 90.

ENOLA SIDE

Philadelphia Diviston — 219 crew to go first after 3.45 p. m.: 238, 245, 209, 246, 222, 210, 216, 202, 208, 232, 239.
Engineers for 208, 210, 222, 238, 239.
Conductors for 16, 38.
Flagmen for 08, 16, 46, 48.
Brakemen for 05, 08-2, 19, 32, 38, 48.
Conductors up: Keller, Stauffer, Flickinger, Logan, Walton.
Flagmen up: Kroh, Donohoe, Shindle.
Brakemen up: McPhearson, Taylor, Kime, Werts, Waltman, Decker, Deets, Shivler, Weist, Campbell, Mumma, Summy, Shiveling, Myers, Wolfe, Crosby, Vandling, Malseed, Keister, Rice, Shaffner.

Middle Division—116 crew to go first after 2.45 p. m.: 120, 118, 104, 15, 105.
Fireman for 120.
Conductors for 118, 105.
Flagman for 118.
Brakeman for 104.

READING CREWS

West-bound: First to go after 1 p. m.: 3, 16, 8, 24, 12, 11, 4, 2, 10, 19.
East-bound: First to go after 10.30 a. m.: 63, 65, 58, 60, 64, 57, 70, 56, 69.
Conductors up: Philabaum, German.
Engineers up: Wierman, Martin, Richwine, Wood, Nye, Morrison, Massimore, Petrow, Barnhart, Tipton, Glass.
Fireman up: Longenecker, Sullivan, Boyer, Fulton, Lex, Nye, Snader, Dowhower, Rumbaugh, King, Brown, Anspach, Corl, Bingaman.
Brakemen up: Ensminger, Grimes, Dunkle, Taylor, Ware, Smith, Creager, Holbert, Machmer, Painter, Duncan, Gardner, Shearer, Mumma, Hoover, Hartz, Fleagle, Miller.

Two German Submarines Are Reported Destroyed

By Associated Press

London, Dec. 12. — A dispatch from Ediburg to the Daily Mail reports that two German submarine attacks were made on the Firth of Forth, Wednesday morning, but that they were repulsed. Two of the enemy's submarines, the dispatch says, were destroyed.

MIDDLETOWN

DEBATERS TO MEET

Plans are being made for a meeting of the Middletown Debating Club in the Middletown Athletic Club hall Monday evening, December 21. An interesting program has been prepared. It includes a discussion of a number of timely topics, as follows: "The Cost of High Living," C. A. Seltzer; "Belgium," Charles Straka; debate, "Resolved, That the Middletown Y. M. C. A. should turn over its funds and property to the borough authorities to build a town hall," affirmative, C. B. Erisman and M. R. Metzger; negative, D. F. Fishel and J. B. Martin.

MIDDLETOWN PERSONALS

Miss Susanna Shultz, of Susquehanna street, spent yesterday with friends in Hummelstown.

D. B. Keiffer was a business visitor in Myerstown yesterday.

Mrs. John Sellers and daughters, Theo and Flora, of Ann street, have returned from a three weeks' visit to friends in Youngstown, Ohio.

BURY GEORGE KURTZ

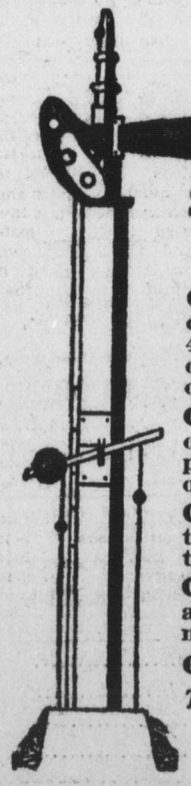
Funeral services for George Kurtz, who died Monday, were held yesterday afternoon. A short service at the home of his parents, Mr. and Mrs. John Kurtz, North Union street, was followed by services in the Riverside Chapel. The Rev. W. R. Riddington, pastor of the Methodist Church, officiated. Burial was made in the Middletown Cemetery.

HIGHSPIRE

HIGHSPIRE CHURCHES

St. Peter's Lutheran — The Rev. Frank Edward Moyer, pastor, will preach at 10:30, subject, "God's Foundations," and at 7:30, subject, "Christ, the All and In All." Sunday school, 9:30. Children's sermon, "An Object Lesson." Jr. C. E. at 3. Sr. C. E. at 6:45. Men's chorus at 2:15. Augmented choir, Tuesday and Friday.

United Brethren — The Rev. H. F. Rhoad, pastor, will preach at 10:15, subject, "How to Overcome Jealousy." 7:30, subject, "Why Some Doubt." Sunday school, 1:30. Y. P. S. C. E. at 6:30.



SAFETY FOR WOMEN

Life insurance is in constant warfare with poverty and ruin, but ever victorious.—American Bar Association.

¶ Of the 3,100,000 widows in this country, more than 2,000,000 are over 45 years of age, while considerably over 1,000,000 are at least 65 years old.

¶ 90% of women who reach the age of 65 are either wholly or partly dependent upon the charity or generosity of others.

¶ 32% of all widows are compelled to earn their own living—90% lack the comforts of life.

¶ Let us help you make the same adequate provision for your *widow* you now do for your *wife*.

¶ *Ask us for particulars.*

The Equitable Life Assurance Society
"Strongest in the World."

JOHN T. SHIRLEY, Field Supervisor
Union Trust Building, Harrisburg, Pa.