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THE PRESIDENT'S MESSAGE. PRESIDENT WILSON'S message, read in Congress yesterday, is remarkable in only one respect—that its dominant note is negative instead of positive.

craft over London to drop bombs on the city and timid residents are lying awake nights a-tremble at the least sound. It is altogether within the range of possibility that German aggressiveness may prompt the dispatch of a number of Zeppelins across the channel, but such a trip would be exceptionally hazardous and void of results, so far as the outcome of the war is concerned.

DR. BRUMBAUGH'S SPEECH. THE speech of Governor-elect Martin G. Brumbaugh at the dinner given in his honor in Washington Monday night is just such an address as those who know him best expected him to make.

OPENING THE EXCHANGES. MUCH interest surrounds the opening of the stock exchanges of the country on Saturday. This interest largely hangs on whether or not there will be such a rush of foreign owned securities to market as was anticipated when at the outbreak of the war the exchanges were closed.

WINTER WORK FOR LABORERS. THE announcement that contract has been let and work is to be started at once on the grading of the ground in the lower end of the city for the new Pennsylvania Railroad freight station is good news.

AN EVENING THOUGHT. If ye abide in me, and my words abide in you, ask whatsoever ye will, and it shall be done unto you.—John 15:7.

EVENING CHAT. The Telegraph Employees' Association, which has just entered upon its seventh year, is said by one of the most prominent bankers of the city to have been the first of the Christmas savings clubs, so to speak, and to have been in the van of the practice which has turned so many thousands of dollars loose for the holiday trade and to help make many homes happy.

WELL KNOWN PEOPLE. —James A. Farrell, president of the Steel Corporation, will speak at the opening of the school named for him at Sharon. —E. Haslam, prominent Pittsburgh steel man, has returned from a month's stay in Europe.

DO YOU KNOW. That Harrisburg steel has gone into the construction of New York office buildings? IN HARRISBURG FIFTY YEARS AGO TO-DAY. (From the Telegraph, Dec. 9, 1864.) Major Morgan Visits.

Getting Dealer Enthusiasm. Half of the battle in selling goods is getting the enthusiasm of the sales force. The same rule applies to goods sold over the retailer's counter.

NEVER GLOOM NOR GLOAT. The Iowa Register seems to wonder why we did not hoot at the editor of The Register two years ago for failing on his election predictions.

OUR DAILY LAUGH. A Natural Choice. Blow says he would rather fight than eat. I don't blame him. I had dinner at his house one night. His Life Work. His wife—you may not be able to write as long as you live. Some men become child-like when they're old.

OUR DAILY LAUGH. Mr. Tallweed. So this is the letter office. I wonder who that man is who stands at the door telling folks who to go. Mrs. Tallweed. Sh! He's the undertaker. WE NEED IT. By Wing Ding. Gee, but this rain that we have had has made the weather very bad.

EDITORIAL COMMENT. After Him All the Time. Our most prominent bill collectors subscribe to the theory that it is not good for man to be alone. Resources Conserved Thus Far. (From the Houston Post.) For the benefit of those who make it a point to watch the movement of gold we take pleasure in stating that the invitation we have received to participate heavily in the movement of the proposed American Christian college in Egypt has as yet resulted in no reduction of the bank reserves of Houston.

ONCE POPULAR SONG. [Gallipoli Tribune.] A tender old song that everybody was singing forty years ago has been recalled by an eastern paper. We wonder how many of our readers remember it. The chorus follows: "Oh, don't be sorrowful, darling! And don't be sorrowful, pray! For taking the year altogether, my dear, There isn't more night than day."

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WHAT THE DOLLAR A WEEK BROUGHT BACK. The power of "A Dollar a Week" is very strongly illustrated in our method of selling DIAMONDS for a little down, then \$1 a week. Diamonds were once at the very top of the list of things labeled "luxuries," but our method of selling them on easy terms has taken them out of that class and placed them where anybody who has a steady job and the ambition to own one can wear the sparkling stones.

Gately & Fitzgerald Supply Co. Home Furnishers Family Clothiers. 2-31-33 & 35 South 2nd St. CAPITAL AND SURPLUS \$600,000.00. 3% PAID ON SAVINGS ACCOUNTS.

MECHANICS TRUST COMPANY HARRISBURG, PA. It Makes No Difference whether you deposit one dollar or a hundred dollars with the MECHANICS TRUST COMPANY—you will always receive the same prompt and courteous attention.

An Artistic GAS READING LAMP, \$7.50. For your library or living room—Will help you when you sew, read or do other close work. THE LIBRARY SPECIAL is an unusual bargain. DEFERRED PAYMENTS 75c Down; 75c a Month.

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