



PENNSYLVANIA'S OPPORTUNITY FOR FOREIGN TRADE IS GREATER THAN THAT OF ANY STATE IN UNION

War in Europe Has Opened Markets of World as Never Before Businessmen Learn at Big Trade Conference

OTHER CITIES CLOSELY WATCHING MEET HERE

Governor Tener Points Out Vast Productive Capacity and Cheap Water Transportation

Harrisburg and Central Pennsylvania business men who are in attendance on the foreign trade conference will be invited to participate in proposed exporters expedition to South America some time in January.

The expedition will start from Baltimore and will include manufacturers and shippers from all over the East.

In these words John Barrett, director general of the Pan-American Union, sounded the keynote of the foreign trade conference held in Fahnstock Hall this morning under the direction of the Harrisburg Chamber of Commerce.

Drawn by the thought that the war in Europe has opened to the United States as never before the markets of the world, and that America especially, nearly 100 of the most prominent and progressive manufacturers and businessmen of all Central and Eastern Pennsylvania gathered here to-day to learn from the lips of experts the ways and means of approaching fields the surface of which has been scarcely more than scratched by American traders.

Other Cities Watch Conference The conference is being watched by other cities is evident from the fact that George F. Watt, president of the Elliott-Fisher Company, who presided at to-day's session, received the following telegram of congratulation from Mayor Preston, of Baltimore, which he read to the delegates:

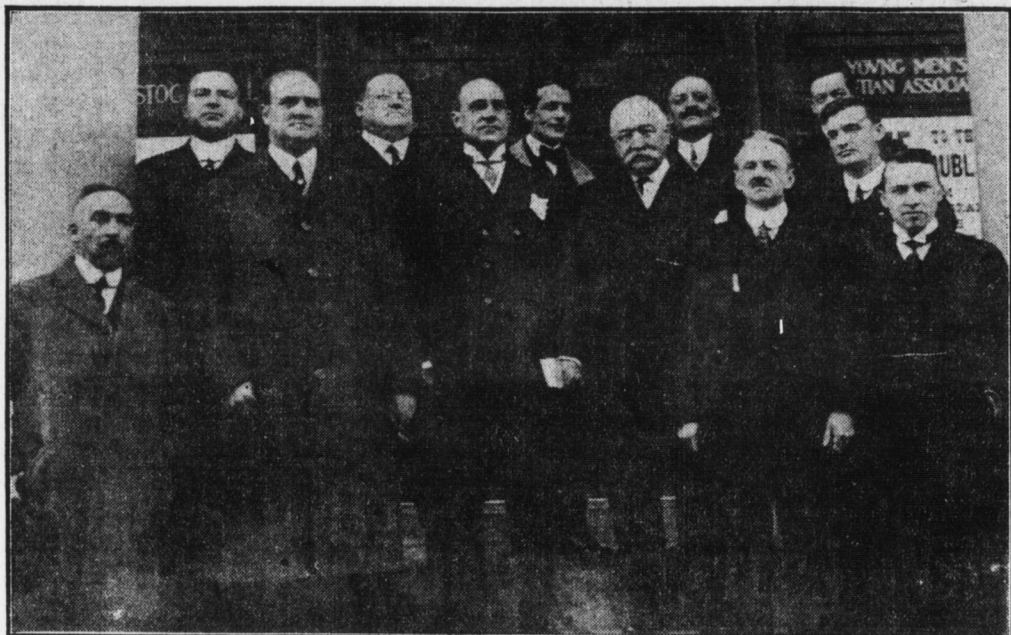
Baltimore, Md., Nov. 23, 1914. Hon. G. F. Watt, Chairman Foreign Trade Conference, Harrisburg, Pa.

On behalf of the city of Baltimore I desire to extend greetings and congratulations upon the laudable efforts of your body to devise ways and means for closer trade relationship with South America. Baltimore is keenly alive to the importance of this matter and through one of its local institutions here has chartered the steamship Finland, an American built transatlantic liner sailing under the American flag, to leave Baltimore January 29 for a tour to encircle South America.

Mr. Watt, presenting Governor Tener, who made the address of welcome and forth the extension of the conference, saying: "We here nowadays a great deal about the opportunities for trade with South American neighbors and without doubt a considerable field of United States products is available there, but much must be done by our producers to gain a foothold in those countries, and the Harrisburg Chamber of Commerce has invited you to this conference to hear from prominent men how we may profitably promote foreign trade."

Governor Tener said that the time is now ripe for Pennsylvania to seriously consider the extension of her export trade, laying stress upon the State's productive capacity in a manufacturing way and upon her cheap water transportation to the south by way of the Ohio river, the Delaware and the Panama canal. He congratulated the Chamber of Commerce most heartily upon the steps it had taken in this direction.

Mr. Barrett was the first speaker and he summed up in a comparatively



MEN PROMINENT IN FOREIGN TRADE CONFERENCE. Left to right: C. T. Williams, Fidelity Trust Company, Baltimore, Md.; W. S. Kies, manager foreign department, City Bank of New York; Governor John K. Tener; George F. Watt, president Elliott-Fisher Typewriter Company; John Barrett, director general Pan-American Union, Washington, D. C.; Henderson Gilbert, president of the Harrisburg Chamber of Commerce; W. J. Rose, division freight agent of the Pennsylvania Railroad; H. E. Miles, foreign trade department of the New York Commercial; Dudley Bartlett, chief of Foreign Trade Bureau, Philadelphia; E. L. Mc Colgin, secretary of the Harrisburg Chamber of Commerce; J. H. Gorman, Philadelphia; Dr. E. E. Pratt, chief of the Bureau of Foreign and Domestic Commerce.

ANOTHER SALOON AIMS AT WEST END SITE?

On Heels of Sullivan Application Comes Rumors of Another; Will Fight Both

Close on the heels of the announcement that Patrick Sullivan has made application to have his saloon license transferred from 727 State street to 1819 North Third street comes the rumor that another saloonkeeper in the Eighth ward will try to get a place for his business in the West End.

The Rev. B. H. Hart, pastor of the Fifth Street Methodist Church, said this morning that he is almost positive that this is true, but that he is not yet at liberty to give the name of the saloonkeeper.

At present the residents of the Eleventh ward are busy fighting the transfer of the license owned by Sullivan, from 727 State street to 1819 North At a big mass meeting last night in the Augsburg Lutheran Church, Fifth and Muench streets, plans were made for the signing of a gigantic remonstrance to the transfer.

Divide Ward Into Districts The ward has been divided into eighteen districts and two men have been appointed to canvass each district and get the people in the homes to sign the protest against bringing to the ward a saloon.

It is expected that at least 3,500 names will be obtained in the district from Reilly to Maclay streets.

The petition for the transfer of the license will come up in the Dauphin County Court some time during the week of December 8, James A. Stranahan will be the attorney to represent the people who are opposed to the transfer.

Some of the Fighters At the meeting last night when the call was made for men to take the witness stand in court and protest many arose and from the number the following were chosen: S. P. Ely, Dr. C. R. Phillips, W. S. Conover, William Black, W. L. Schreudley, Professor P. E. Downes, superintendent of the city schools, and Louis Dettlinger.

Mr. Ely will represent the residents of the ward in court.

The speakers at the remonstrance meeting were the Rev. Harvey Klaer, who presided, and the Rev. Professor P. E. Downes, superintendent of the city schools.

MRS. SEARLES' MOTHER DIES Special to The Telegraph. Binghamton, N. Y., Nov. 24.—Mrs. W. R. Chase, mother of Mrs. E. M. Searles, of Harrisburg, died following a brief illness Saturday night here at her home, 12 Hotchkiss street. She is survived by her husband, one son, John H. Chase, and three other daughters, Mrs. Albert Wertz, Mrs. Margaret Holland and Mrs. Arthur Foote, all of Binghamton. Burial was made this afternoon in Floral Park Cemetery.

FIRE DESTROYS BIG BARN 'CROSS RIVER

Loss Will Run Close to \$10,000; Seventeen Head of Cattle Are Burned

Fire early this morning destroyed the barn and contents and seventeen head of cattle on the old Snyder farm, along the Conodoguinet creek near Oyster's Point, tenanted by Peter T. Sowers. The total loss is estimated at \$10,000, partially covered by insurance.

The farm is owned by William Oyler, near Newville. Mr. Oyler also lost a barn at Greencastle by fire last week and another one last Saturday near Newville. The fire this morning was caused by the explosion of a lantern when it fell to the floor of the barn.

Mr. Sowers went to the barn about 4 o'clock this morning to milk the cows. As was his custom, he placed the lantern on a nail near the stall in which he was working. Mr. Sowers believes the lamp flame was high and melted the lantern's fastenings. The lantern dropped to the floor with a loud explosion. Mr. Sowers ran to the house and called for help.

On his return with assistance every effort was made to save the cattle. The horses and mules were gotten out in safety, but the cows, seventeen in number, could not be reached.

In the barn were the season's crops, including about thirty-five tons of hay, a hundred or more bushels of wheat, fifty bushels of oats, farm machinery, harness, three wagons and two sleighs.

Mrs. Sowers was unable to estimate his loss. The barn was a modern structure and was valued at \$5,000. The loss on stock, crops, etc., may reach between \$4,000 and \$5,000. There is insurance on both barn and crops. A small insurance was carried on the machinery.

Mrs. Sowers saved three horses. He dragged one cow out of the flames, but the animal twice went back and was badly burned. It finally had to be spread to the farmhouse three times.

Aid was asked from the Camp Hill fire department and the firemen responded and saved the house. Men were on duty all day.

This is the second barn to burn on this farm in two years. On November 25, 1914, when John Raffensberg was the tenant, the barn was destroyed.

SCHOONER WRECKED WITH 60 ON BOARD

Probably 20 Persons, Including Captain, Survive Disaster on Duxbury Reef

San Francisco, Nov. 24.—The steam schooner Hanalei, ashore on Duxbury reef, broke in two just before dawn to-day with sixty-two souls aboard. Three passengers and two seamen swam ashore. Thirteen other persons, including Captain J. J. Carry, of the Hanalei, were rescued.

Thus far forty-three persons have reached places of safety, either by being picked up by the revenue cutters or swimming ashore.

The schooner, which had been pounded by the surf since yesterday noon when she ran ashore in a fog, went all to pieces. Her bow which hung over the reef and had been twisted to a right angle, slid into the water and drifted to within 100 yards of the beach. The quintet who first came ashore, swam from this wreckage.

A few more hours would have saved every soul aboard. An hour would have saved many. After all hope had been given up, the schooner broke apart and cries which rose above the thunder of the surf.

Handed overboard by the waves, passengers and crew from dozen vessels had yesterday after a dozen vessels had been wrecked and were prevented by fog and surf.

Big Mortar Burst The Fort Point Life Saving crew from the beach fired lines which fell short. The mortar failed and a passenger was charged their mortar and it burst. An effort to launch a boat from the Hanalei failed and a passenger was drowned. A sailor tried to swim ashore with a line and men on the beach could see his arm waving above the waves but at the line of breakers he sank and his body drifted out to sea. A passenger, Elwood Schwab, of Berkeley, Cal., took a line and got ashore but the line became unfastened as he swam.

Another man, it was reported, also reached shore. The Fort Point crew which went out toward the wreck was upset. The captain reached shore and the remainder of the crew were rescued. Two later were washed off and drowned and there seemed no hope for the rescuers.

Passengers Become Desperate In the morning the Golden Gate Life Saving crew with a large mortar appeared. Through the enterprise of a local newspaper it has been ferried across San Francisco bay loaded on motor truck and sent ten miles over mountain road to shoot the waves toward the wreck as the tide rose. After the third shot the water was still with the schooner and the wireless operator who was with the vessel reported that the passengers were desperate.

"We will get ashore as best we can," he reported. "We cannot stay here." "But they dared not trust the waves." "Try once more, Hurry! Hurry!" called the operator a little later.

WINTER SHUTS DOWN CITY IMPROVEMENTS

Cold Weather Necessitates Practical Conclusion of Many Public Works

TO BE BUSY IN THE SPRING

Program For 1914 Leaves Many Operations in Splendid Stage For Early Resumption

With the exception of a few odds and ends of the various jobs yet to be finished, Harrisburg's public improvement program for 1914 has been practically completed; incidentally the way has been provided for an early start on the resumption of the work in the Spring of 1915.

Some little concreting remains to be done in Paxton creek before that operation is closed down for the winter; a small patch of sidewalk will be laid along the river wall; some trenches incident to paving and sewerage work must be closed up and tamped; the laying of the great water mains in Market street from Front to

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TO CLOSE POST OFFICE On next evening, Day, the main Post Office and Hill and Maclay stations will be closed from 10 a. m. to 12 p. m.

All carriers will make their 7:15 a. m. delivery and collection and the 5:40, 7:30 and 10:20 p. m. collections.

GERMAN BOMB BREAKS WINDOWS IN AMERICAN CONSULATE AT WARSAW

Several Persons in Front of Building Were Killed; Tide of Great Battle in Poland Believed to Have Been Turned in Favor of Russians; in War With Turkey, Russians Also Claim Advantage; Germany Scouts Idea That She Is Desirous of Making Peace

Special to The Telegraph. Washington, D. C., Nov. 24.—A bomb from a German air-ship fell in front of the American consulate at Warsaw early to-day, breaking the windows of the consulate but injuring no one within, according to a telegraph dated to-day from American Ambassador Marjory at Petrograd.

Several persons in the street in front of the consulate were killed and wounded, but none of them were Americans. The incident was regarded here as indicating the proximity of the German advance guard to Warsaw. American consuls received instructions early in the war to leave zones of great dangers whenever invading forces arrived in their vicinity. It is expected here that if Warsaw becomes a battleground of the German and Russian armies, the American consul and staff will withdraw to a place of safety.

If the official reports of the Russians are correct, the tide of the great battle in Poland has turned in their favor. How important the change is and to what extent it will influence future operations in the struggle between Russia and Germany was not apparent to-day.

The Russian War Office, whose statements were vague and noncommittal for several days, when the Germans, to all accounts, were pressing swiftly toward Warsaw, made to-day its first definite announcement concerning the crucial battle. It stated that between the Vistula and the Warshawa rivers the Germans had retreated. German's latest official statement gave this partial confirmation by saying that the arrival of Russian reinforcements had postponed the decision. There was, however, no hint in this statement of a retreat.

In the war with Turkey, also, Russia claims the advantage. The forces which pushed down through the Caucasus into Turkey, which Petrograd admitted a few days ago had been compelled to retreat, are now said to have resumed the offensive and to be pushing on toward Erzerum, a Turkish city near the eastern end of the Black Sea. A Turkish column was there put to route, the general staff of the army of the Caucasus announces. It states also that the Turks were defeated in two engagements in Northern Persia.

In the west the opposing armies still hold to the positions which they have maintained, with few changes for the last two months. Here and there along the 300-mile line—notably at Ypres and Soissons, and in the Artois—there was spirited fighting, but apparently with no results other than momentary advantages for one side or the other.

Germany scouts the idea that she is desirous of making peace. The semi-official Cologne Gazette characterizes reports of this nature as belonging to "the region of high political idiosyncrasy."

ENEMY IS BEING DRIVEN BACK By Associated Press. Petrograd, Nov. 24.—An official communication issued by the general staff of the Russian army in Caucasus under date of November 22 says: "In the direction of Erzerum the advance guard of the Russian army continues to drive back the enemy after having thrown into disorder a Turkish column during which caissons and an ammunition train were captured."

GERMANS READY FOR RETREAT By Associated Press. London, Nov. 24, 3:13 A. M.—A Times correspondent in Flanders writing under date of Sunday says he anticipates a fresh German attempt to break through the allied line to Calais and considers that this will certainly be their final attempt, because all preparations have been made for a retreat in the direction of Bruges, Ghent or Brussels immediately.

HERE ON IMPORTANT MISSION New York, Nov. 24.—Per Ostberg, special messenger of the King of Sweden, reached New York this afternoon on the steamship Hellig Olav from Christiansand, bearing a message from King Gustav to the Swedish embassy at Washington which he said was too important to trust either to the mails or the cables. He left at once for Washington.

PITTSBURGH EXCHANGE TO OPEN Pittsburgh, Nov. 24.—Directors of the Pittsburgh Stock Exchange to-day voted to open the exchange December 2 for unrestricted trading in stocks which closed under \$15 July 30. Trading in other stocks will be restricted to the prices of July 30, less one dividend.

RUSSIANS HALT GERMANS Petrograd, Nov. 24, via London, 2:15 P. M.—The Russians, according to dependable news reaching Petrograd, appear to have halted the advance of the German right wing along a line stretching from a point a few miles to the northwest of Lodz to the southwest of that city, at the same time forcing the evacuation of five towns in this locality.

EARTHQUAKE SHOCKS RECORDED Washington, Nov. 24.—Earthquake shocks were recorded to-day on the seismographs of Georgetown University, beginning at 7:20 a. m., and continuing an hour and six minutes. The center of the disturbance was calculated to be about 1200 miles from Washington and the observers believed it to be within the United States.

13 SURVIVORS AND 15 DEAD ON CUTTER San Francisco, Nov. 24.—A wireless message from the revenue cutter McCulloch which has been assisting the wrecked steamer Hanalei reported that she had on board thirteen survivors and fifteen dead. Captain Alger of the McCulloch asked that the revenue cutter Golden Gate be sent with doctors, nurses and emergency hospital equipment as the survivors were in a bad way.

Patriot's Managing Editor Weds Social Department Head Miss Ethel W. Miller, the social editor of the Patriot for several years, and Dean Hoffman, managing editor of the same paper, went to Philadelphia this morning and were married in Spring arden Methodist Church there, by the Rev. Linn Bowman, a classmate of the bridegroom's at Dickinson College. They will be registered at the Hotel Breslin, New York, this evening, and sail to-morrow for a five week trip to Panama.

The bride is a daughter of the late Alfred C. and Mrs. Emily E. Miller, of 1129 Cowden street. Mr. Hoffman, of Millersburg, began his newspaper work as a reporter on the Telegraph. He has since been connected with the Philadelphia Press, coming to this city several years ago as managing editor of the Patriot. Relatives of the couple attended the wedding, including Mr. Hoffman's parents, Mr. and Mrs. Isaac Hoffman, of Millersburg; the bride's mother, Mrs. Emily Miller, and her grandmother, Mrs. John Miller, of 615 Briggs street. Following the ceremony a wedding breakfast took place at Kugler's.

Upon their return to Harrisburg, Mr. and Mrs. Hoffman will live temporarily with the bride's mother, 1129 Cowden street.

Miss Miller is a niece of City Solicitor D. S. Seitz and Postmaster Frank C. Sites. She is an alumnus of the Harrisburg High School. She became associated with the Patriot soon after leaving school.

Mr. Hoffman had rooms at 255 North street, this city.

MARRIAGE LICENSES Stephen Crozier, Williamstown, and Ruth E. Charleworth, Towson City. Harry Biles, city, and Sarah Alice Whitmer, Selinsgrove. George J. Warlow and Amelia S. Prumme, Williamstown. George N. H. Bone and Minnie Shaw, Millersburg. James Thomas Shaw and Rebecca E. Ebricht, Altoona.

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THE WEATHER

For Harrisburg and vicinity: Cloudy and warmer to-night and Wednesday; lowest temperature to-night about freezing. For Eastern Pennsylvania: Cloudy and warmer to-night and Wednesday; moderate southwest winds.

Temperature: 8 a. m., 28. Sun: Rise, 7:01 a. m.; sets, 4:43 p. m. Full moon, December 2, 1:23 p. m. River Stage: 2.5 feet above low-water mark.

Yesterday's Weather Highest temperature, 37. Lowest temperature, 28. Mean temperature, 32. Normal temperature, 39.

MARRIAGE LICENSES Raymond C. Brown, Highspire, and Helen E. Moore, city. Merion W. Hill, Steelville, Ohio, and Alice M. Marks, city.