

Last week of this great piano sale— positively

VERILY—Co-operation is power. We have seen and experience its power. The success of this sale is a proof.

For here we are announcing the close of the sale *this week*, when we had not expected to announce it for *three weeks later*.

Do you know what this announcement means?

It means that we have partially sold these two hundred pianos and one hundred player-pianos *in five weeks*.

For to-day—although this is Monday—we are certain we shall not have enough instruments left to fill all orders throughout the entire week. That is—if customers pour in upon us *this week* as they did *last week*. And it is certain that they will.

For when dozens of persons read the heading of this ad and realize that it is “*now or never*”—they will swamp us with applications.

We know of enough persons, who have told us they would take a piano or a player-piano before the sale closed, to book orders for every instrument now remaining unsold.

Applications for pianos and player-pianos will be received up to close of business Saturday

This was decided upon last week: That we would supply the instruments we now have, out of the original number intended for the sale, *as long as they last*, then take orders until the close of business Saturday night.

In this way—every one gets a square deal—the late comer this week, however, may have to wait a few days before having *his piano* delivered.

In this way, *also*—no one need miss this unparalleled opportunity. For we will make immediate deliveries as long as any instruments remain unsold—and as soon as the last one goes—we will then take your application and deliver your piano in the numerical order in which it was taken.

This, of course, is done subject to the same conditions that have made this sale the most talked of event in piano circles for years—namely—that your piano will be personally selected at the factory by Mr. J. H. Troup; that it will be inspected and passed upon by Prof. L. I. Evans upon its arrival, and then delivered to your home for a thirty days' trial, which, if unsatisfactory, entitles you to your money back. But come early in the week, if possible.

J. H. TROUP MUSIC HOUSE, 15 South Market Square, Harrisburg Pa.

15 North Hanover Street, Carlisle, Pa.

C. S. FEW DRUG STORE, 205 South Union St., Middletown, Pa.

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The pianos for this co-operative sale were personally selected at the factory by Mr. J. H. Troup, and upon arrival are being tested and inspected by Prof. L. I. Evans.



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Our co-operative plan in a nutshell

- First.** You get a piano which is worth and sells regularly at three hundred and fifty dollars, for two hundred and forty-eight dollars and seventy-five cents, saving you at the outset one hundred and one dollars and twenty-five cents.
- Second.** When you finish paying for your piano, if bought in the usual way, you still owe from twenty-five to thirty-five dollars interest. Through this co-operative plan, when you have paid your two hundred and forty-eight dollars and seventy-five cents, you have finished paying. There are no further payments to be made, either on account of interest or for any other reason.
- Third.** Instead of paying twenty to twenty-five dollars as a first payment and ten, twelve or fifteen dollars a month as you will in a regular way, during this co-operative sale you pay but five dollars to join in this associate movement and then but one dollar and twenty-five cents a week.
- Fourth.** You get the strongest guarantee ever put on a piano; a joint guarantee signed by the manufacturers—Bacon Piano Co.—and ourselves, giving you protection for five years that is as safe as a government bond.
- Fifth.** You get the privilege of returning your piano at the end of a thirty days' trial and getting your money back.
- Sixth.** Within one year from the day you get your piano, through this co-operative plan, you may exchange it for any reason whatsoever, without so much as a penny's loss.
- Seventh.** All payments remaining unpaid are voluntarily cancelled in event of your death—thus leaving the piano free of encumbrance to your family.
- Eighth.** You get through this co-operative plan an opportunity to earn cash dividends for each and every week's time the life of the co-operative agreement of one hundred and ninety-five weeks is shortened. Through this privilege it is possible for you to earn cash dividends, amounting in all to **twenty-nine dollars and twenty-five cents**.
- Ninth.** You are given opportunity to secure others to co-operate in this plan. This still further reduces the cost of your instrument.

\$2.00 Rail and Boat Excursion

Tolchester Beach

ON Beautiful Chesapeake Bay

Maryland's Famous Pleasure Resort

Sunday, June 21

2 Hours' Sail on Chesapeake Bay
Bathing, Boating, Fishing, Crabbing

SPECIAL TRAIN
Leaves Harrisburg ... 7.05 A. M.

Returning steamer leaves Tolchester Beach 4.00 P. M.

\$2.00 ROUND TRIP \$2.00

Pennsylvania R.R.

CHAS. H. MAUK THE UNDERTAKER
Sixth and Keller Streets

Largest establishment. Best facilities. Near to you as your phone. Will go anywhere at your call. Motor service. No funeral too small. None too expensive. Chapels, rooms, vault, etc., used with no charge.

REGULO
Why be constipated when Regulo does the work. Can be had at all drug stores.

Try Telegraph Want Ads.

GOOD COMPANIES IN 2 OPEN AIR PLAYS

Best of Talent Will Present “Robin Hood” and “Pomander Walk” at Colonial Club

The determination of Mr. Frank Lea Short to have the finest all around company in America is shown in the cast of players who compose the 1914 Frank Lea Short Company whose open-air festival takes place on the grounds of the Colonial Country Club to-morrow. The plays to be given are “Pomander Walk” and “Robin Hood” the parts being rendered by twenty-five well known Broadway players, among whom are Kathryn Vincent, this past winter leading ingenue with “Little Women,” Agnes Elliott Scott, leading woman for Robert Marshall, V. L. Granville, Forbes-Robertson's juvenile, J. P. MacSweeney principal comedian of “The Spring Maid” and of the all-star De Koven Opera Company. So the entire cast could be described—every player an artist of note.

A combination ticket, good for both performances—afternoon and evening—will be sold at \$1.50; children under twelve, 75 cents. Single tickets for the afternoon performance will be 75 cents; children, 50 cents; for the evening performance single tickets will be \$1.00; children under twelve 50 cents. In case of rain both performances scheduled for the open air at the Colonial Country Club will be given in the Chestnut street auditorium.

Tickets have been placed on sale at the Gorgas drug store, the business office of the Telegraph, the business store, 24 North Second street; Diener's jewelry store, 408 Market street; Loser's store, Progress; Care's store, Linglestown; Flashburn's store, Penbrook; and at the Colonial Country Club, or from any member of that club.

The Two Plays
In the afternoon the “Pomander Walk” will be given at 2.15 and “Robin Hood and His Merry Men” in the evening at 8.15. “Pomander Walk” ran for a year at the Walack Theater in New York and was pronounced one of the best plays produced. It is an ideal play for presentation in the open air. The “Robin Hood” play has the universal appeal of the romantic story of the nobleman outlaw and his band. It is a stirring, romantic comedy, alive with action, laughter, thrills and brilliant in pageantry, costume and setting. The Frank Lea Short Company is pronounced by critics as one of the best in the United States. It has appeared at Bryn Mawr College, Smith College, West Point Military Academy, Yale University, Germantown Country Club, Greenwich Country Club, Country Club of West Virginia, Nassau Country Club, Merian

FRANK LEA SHORT PLAYERS IN SCENE FROM “POMANDER WALK”



Cricket Club and at many other clubs and universities and colleges.

Frank Lea Short is a director of national reputation, having been associated with successful productions of Charles Frohman, Daniel Frohman, Lee Shubert, Madam Nazimova, John Drew and Amelia Bingham.

It is the purpose of the Colonial Country Club committee to decorate the grounds with festoons of electric lights and to make the day one long to be remembered by lovers of outdoor plays. The event is one open to the general public.

The recent outdoor play at the Har-

risburg Academy has only whetted the appetite of those who were present for these other outdoor performances. The grounds in front of the clubhouse form a natural amphitheater. The gradual slope of the lawn furnishes a most ideal spot for open-air plays.

The cast is as follows:
“ROBIN HOOD”
Maid Marion, Miss Kathryn Vincent; Lady Jane, Miss Agnes Elliott Scott; Dorothy, Miss Eva Quintard; Ruth, Miss Grace Bishop; Nan, Miss Pauline Hathaway; Robin Hood, an outlaw, V. L. Granville; Little John,

George Riddell; Friar Tuck, J. P. MacSweeney; Will Scarlet, Charles Homan; David of Doncaster, Edward E. Hall; Midge the Miller, John Adams; Sheriff of Nottingham, Thomas Smith Davies; Guy of Gisborne, Allan Brander; Sir Richard of the Lea, Frank Howson; Hugh, the Sheriff's Man, Leslie Hunt; King Richard, F. J. Lenzler; the Bishop of Fairclough, William Currier.

“POMANDER WALK”
John Cayle, Tenth Baron Offord, Allan Brander; Lieutenant, the Hon. John Sayle, R. N.; V. L. Granville; Admiral Sir Peter Antrobus, J. P.

MacSweeney; Jerome Brooke-Hoskyn, Esq.; Thomas Smith Davies; the Rev. Jacob Stern, D. D.; F. S. A.; Frank Howson; Basil Pringle; Charles Homan; Jim, George Riddell; the Muffin Man, Harry Townley; the Eyesore, Leslie Hunt; Mme. Lucie Lachensais, Miss Agnes Elliott Scott; Mlle. Marjolaine Lachensais, Miss Kathryn Vincent; Mrs. Pamela Poskett, Miss Pauline Hathaway; the Hon. Caroline Thring, Miss Eleanor Saeger; Miss Ruth Pennyment, Miss Eva Quintard; Miss Barbara Pennyment, Miss Grace Bishop; Jane, Miss Cynthia Davis.

Carnival Company Forced to Observe Sabbath Day

Special to The Telegraph
Sunbury, Pa., June 15.—A carnival company, which opens a week's benefit for a Sunbury fire company arrived here yesterday. When it was started to unload the local authorities yesterday declared that the Sabbath day must be observed. The train was then sidetracked and no work was done until to-day, although the band traveling with the concern was allowed to give a free concert in Susquehanna park here last night.

WANT CHANGES IN LAWS GOVERNING SALE OF DRUGS

Proposed changes in the laws pertaining to the practice of pharmacy and the sale of narcotic drugs and poisons with a view to more adequately safeguarding the public health will be discussed at the thirty-seventh annual meeting of the Pennsylvania Pharmaceutical Association to be held at Buena Vista Springs, Franklin county, Pa., June 23, 24 and 25 next. It is expected that the association's committee on legislation will be instructed to prepare bills embodying these needed changes to be introduced in the State Legislature at the next session this coming winter.

“TIZ” FOR ACHING, SORE, TIRED FEET

“TIZ” for chafed, puffed-up, sweaty, calloused feet and corns.

You're footsick! Your feet feel tired, puffed up, chafed, aching, sweaty, and they need “TIZ.” “TIZ” makes feet remarkably fresh and sore-proof. “TIZ” takes the pain and burn right out of corns, callouses and bunions. “TIZ” is the grandest foot-gladdener the world has ever known.

Get a 25-cent box of “TIZ” at any drug store and end foot torture for a whole year. Never have tired, aching, sweaty, smelly feet; your shoes will fit fine and you'll only wish you had tried “TIZ” sooner. Accept no substitute.—Advertisement.

ELECTED BANK DIRECTOR

Special to The Telegraph
Mifflintown, Pa., June 15.—Singer J. Smith, of Newport, Pa., formerly of Mifflin, at a meeting of the board of directors of the First National Bank of Newport, Pa., was elected a director to fill the vacancy caused by the death of William Wertz.

APPOINTED DISTRICT ATTORNEY

Special to The Telegraph
Mifflintown, Pa., June 15.—Junata county court has appointed Will L. Hoops district attorney to fill the vacancy caused by the death of Clair N. Grabbil. The appointment lasts until the first Monday of January, 1916.

In Our New Patent
“Easy-Opening-Box”
“Twist the Coin”

2 IN 1
SHOE POLISHES

THE F. F. DALLEY CO., LTD., BUFFALO, N. Y. HAMILTON, ONT.

Popular Polishes
Black, Tan and White
10c