The planes for this co-oper

ative sale were personally se-lected at the factory by Mr. J. H. Troup and upon arrival are being tested and inspected by Prof. L. I. Evans, organist

TO INVITE CHURCHES IN CITY SUBURBS

[Continued from First Page.]

continued from First Page.]

of the Harrisburg churches for this afternoon at the Young Men's Christian Association.

The churches in Steelton, Highspire, Oberlin, New Cumberland, Lemoyne, Camp Hill, West Fairviek, Enola, Penbrook, Progress, Coxestown, Rockwille and -axtang will be included in the invitation.

The Return Trip

Filled with zeal for the work to come in making Harrisburg a better city, spiritually, morally and municipally, the seventy churchmen returned from the Hazleton trip this morning at 2.20 o'clock. Little sleeping was done on the return trip, as the party was too full of the good things they had learnedat Hazleton to do anything but talk over the preliminary campaign plans. One of the first things that must be taken up is the matter of finance. At least \$1,000 must be raised to take care of the preliminary expense, and before the campaign is ended fully \$10,000 will have to be procured by the executive committee, aduch of this amount will be raised during the tabernacle meetings.

Several weeks prior to the formal opening of the campaign representatives of the Stough party will come to Harrisburg to start the evangelistic ball rolling in this citq. D. L. Spooner, musical director, and Miss Sara Palmer, circetor of woman's work, will be among the early arrivals of the Stough party. F. T. Cartright, associate of Mr. Stough, will come to Harrisburg several times during the summer to see that the preliminary work is going on as it should.

Alasi For the Wordly Resorts

Speaking of the methods to be employed at the tabernacle meeting in Harrisburg, Dr. Henry W. Stough said that ne intends making the meeting so interesting that the movies, the vaudeville houses and the barrooms, and the public dance halls will be practically deserted.

The feature of yesterday's trip was the evening tabernacie meeting: It is absolutely necessary that the meetings be made more interesting than the worldly attractions."

The feature of yesterday's trip was the evening tabernacie meeting: 100 mans the complex trips.

absolutely necessary that the meetings be made more interesting than the worldly attractions."

The feature of yesterday's trip was the evening tabernacie meeting. It was "miners' night" and fully 3,000 men who work in the Hazleton collieries attended. Prior to the meeting a parade was held on the main streets of Hazleton. Two local miners' unions who had the highest percentage of members at the meting received prizes of American flags. Dr. Stough urged every miner who has "hit the sawdust" trail to join some churen. Many of them promised to do so.

During the tabernacle service the Harrisburg delegation sang alone and, in the words of Dr. Stough, they did it "all to the mustard."

Inside Campaign Glance

The Harrisburg church people got an inside glance at the members of the Stough party yesterday atternoon when a special meeting was held in the big revival tabernacle, to which only the Harrisburgers, the executive committee and the pastors of co-operating Hazleton churches were invited.

In detail the Harrisburg people

erating Hazleton churches were invited.

In detail the Harrisburg people heard how the campaign in this city is to be waged, Dr. Stough outlining both the necessary preliminary work and the work of the actual campaign in November.

"The campaign will not be primarily for the church people," smiled Dr. Stough, "but for the nonchurch people. Not that a lot of church members do not need stirring up down in Harrisburg, from what I can learn. Doubtless there are a lot of people in the church who ought to be out of it and a lot out of it who ought to be in it, if righteousness is taken into consideration."

Expects Many to Be Against Him

IMPRESSIONS

Ask the plumber if there are any folks ill in his block and maybe he'll say no. Then ask the doctor, he'll say yes, several. The doctor is in touch with illness. So it is concerning accidents. You think few accidents happen. I am in touch and I find that accidents happen every minute. Furthermore, I know that the prudent man insures. "It's insurance" at the Essick offices.

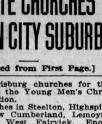
THE SAFE-CABINET THE SAFE-CABINET
Just what it's name implies; a safe
in the form of a cabinet that protects
your files or documents against fire.
The only Safe-Cabinet accepted by the
National Board of Fire Underwriters
and adjustable to any office requirement. No screws, no bolt, no rivets,
no solder. Write for eport of fire
test. Cotterel, office supplies, 105
North Second street.

POCKETBOOKS VARY IN SIZE

But a \$10 bill will take any suit in the house regardless of price at the Klein Company Store, 9 North Market Square. The former selling price of these ladies' suits varied from \$22.50 to \$42.50 and represents the very lat-est in styles, as you know that our policy is to carry nothing over from one season to another.

ALWAYS INVITING

That noon-hour luncheon that is specially prepared for the busy men of Harrisburg at the Columbus Cafe is surely a delicious luncheon for 40 cents. The food is nicely cooked and faultlessly served. Try one of these



All records of piano selling surpassed The success of this co-operative sale has been almost electrifying

THE success of this sale was foretold the day it opened. It started out a success—and has kept it up ever since. The store has been as busy as a department store, where thousands of things are sold instead of a few. Up to this writing we have sold and delivered just sixty-seven instruments MORE :han the largest estimate put upon the PROBABLE SALES for the given time-which means-that the sale will close from a week or two weeks earlier than we had expected. Remember — when three hundred pianos and one hundred player-pianos have been sold—**THE SALE ENDS**. Not another one of these instruments will be sold AT THESE PRICES, UPON THESE TERMS, OR UPON THIS PLAN. So

Success due wholly to this mutual plan

Co-operation and concentration did it. THE PLAN has done it all. You got a good, durable piano, worth three hundred and fifty dollars of anybody's money, for two hundred and forty-eght dollars and seventy-five cents. This was a saving of one hundred and one dollars and twenty-five cents-to begin with.

You paid five dollars when you selected your piano, leaving two hundred and forty-three dollars and seventy-five cents to be paid. To pay this balance you were allowed one hundred and ninety-five weeks' time. This made the payments amount to only one dollar and twenty-five cents a week. . You could take the full time-one hundred and ninety-five weeks-or not, just as you wished. If you paid in shorter time, you earned and were paid a cash dividend of fifteen cents a

> week. After the balance of two hundred and forty-three dollars and seventy-five cents was paid, there was then NO FURTHER INTEREST OR PAYMENTS OF ANY KIND TO BE MET.

You could get YOUR MONEY BACK after a thirty days' trial, if you wished. If you kept the piano you could exchange it without loss at any time up to within one year from the day you bought it. And all unpaid payments were voluntarily cancelled in the event of your death while you were still paying for the instrument.

Besides this you got the protection of a joint guarantee, signed by both the manufacturers and ourselves, PROTECTING YOU ABSOLUTE-LY FOR FIVE YEARS.

What more could have been given? What more wished? Could you have suggested any further privilege or conditions that would have

Player-pianos also on same plan

One Hundred player-pianos are also being sold on this co-operative plan.

The usual price of these player-pianos is five hundred and fifty dollars each.

The co-operative price is three hundred and ninety-five dollars, with NO INTEREST to be added.

The player-piano will also be delivered immediately upon the payment of five dollars.

The payments are two dollars a week—giving you one hundred and Ninety-five weeks' time in which to make your payments the same as on the piano. The same unconditional guarantee that is given on the piano is given on the player-piano. You can also get your money back at any time within thirty days.

You get the same privilege of exchanging within a year, as that given with the plano.

All of the unpaid balances will be voluntarily cancelled in event of death.

Also, a player-piano bench and nine rolls of music (your own selection) are included without extra charge.

An arrangement will be made with each purchaser whereby new player rolls can be procured at a cost of only five cents a roll. These player-pianos are standard 88-note players; that is, they play every note on the piano when the music roll is in motion. These player-pianos are standard 88-note player; that is, they play every note on the piano when the music roll is in motion. These player-pianos have an automatic shifter, which compels the music to play perfectly. Most player-pianos sold at from two hundred to two hundred and fifty dollars more than these will not play perfectly. These player-pianos have lead tubing. Most player-pianos have rubber tubing. The life of rubber is one year—at most. Lead lasts forever. It cannot wear out and the tubing in these player-pianos is so placed it cannot be broken.

All of the features of the co-operative plan are carried out in offering the player-planos, with the single exception that the terms on the player-plano are two dollars a week instead of—as on the piano—one dollar and twenty-five cents a week

been of advantage to you?

To take advantage of this unusual sale, all you have to do is to send or bring in five dollars, for which we will at once give you a receipt. This five dollars is credited to your account on the co-operative books—leaving two hundred and forty-three dollars and seventy-five cents to be paid.

How to obtain one of these planos by our co-operative plan

The co-operative plan then allows one hundred and ninety-five weeks' time in which to pay this amount—at the rate of one dollar and twenty-five cents a week. There are no further payments of any kind to be met.

You can select your piano at once—to-morrow—next day—next week or any other time convenient to you. It will be delivered immediately—next week or next month. The TIME you select your piano and the DATE OF DELIVERY is wholly optional with you.

If not convenient for you to personally select your piano, we will make the selection for you under your instructions, with the understanding that, if at the end of thirty days' trial the piano is not satisfactory, we will REFUND YOUR MONEY.

J. H. Troup Music House, 15 South Market Square, Harrisburg, Pa.

15 North Hanover Street, Carlisle, Pa. C. S. FEW DRUG STORE, 205 South Union Street, Middletown, Pa.

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Our line of shoes is immensely interesting to men who want real style, service and durability from their shoes. The business man can get the shoes he needs here. We suggest for summer wear the new English last in a low tan exford with rubber sole and heel. They are five dollars at Jerauld's Shoe Co., 310 Market street.

EDUCATIONAL

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Day and Night Business, Shorthand and Civil Service. Individual Instruction. 28th year, 329 Market St. Harrisburg, Pa.

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315 BROAD STREET Upper Side of Market House

Harrisburg Business College ECZEMA FORCED TO YIELD

If your suffering from Eczema or any itching skin trouble has been intense, the quick relief from one application of Poslam will seem wonderful to you. Just as soon as you spread it gently on, itching stops; burning skin is gratefully soothed; no more need to scratch; no discomfort to keep you awake.

awake.

Improvement every day. The skin, forced to respond, soon resumes its natural color and condition.

Your druggist sells Poslam, For free sample write Emergency Laboratories, 32 West 25th Street, New York.

Poslam Soap improves the skin as no other soap can do. Large size, 25 receiving 99 per cent. In this study. He also won distinction in two other tisement.

Special to The Telegraph

See Labor Parade

One of the most impressive parts of last night's tabernacle services was singing by an 800-voice "booster" choir made up of children between the ages of 11 and 15 years. The children sang stirring religious songs set to the time of the latest ragtime airs, such as "I'm On My Way to Mandalay" and "It's Apple Blossom Time in Normandy."

Announcement was made that a regular feature of the Harrisburg tabernacle services will be singing by a 1,000-voice adult choir and an 800-voice adult cho tee in procuring prizes for contests other incidentals. In case of rain the festival will be held in the Town Hall, Penbrook.

It is expected that the picnic this year will exceed in numbers any ever TO POSLAM held by the joint Sunday schools of these two towns, and every preparation is being made by the committee to care for and provide comfort for all who attend. These festivals are a yearly custom of the committee and it is expected that a record-breaking crowd will be present.

GRADUATE WITH HONORS

Special to The Telegraph

