

# One-third of these \$248.75 pianos have been sold

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**T**WO WEEKS ago to-day we announced this co-operative sale. To-day—one third of these pianos (in round figures) have been sold. We told you then that *co-operation was power*. This has been fully proved by the *instantaneous success* of this sale. The success of this sale was assured, however, from the hour it opened—its success lying in the *one fact*—that the pianos are being sold through it are worth a *lot more money* than they are selling for—that they are being offered on the *easiest sort of terms* and that the co-operative purchasers are given *innumerable privileges and advantages* which absolutely safeguard their investment.

## The advantages you obtain through buying a player-piano on this co-operative plan

We want to make these so plain to you that there cannot be the least chance for a misunderstanding.

The first and most important advantage is, these player-pianos sell **REGULARLY** at an **AVERAGE** price of five hundred and fifty dollars each. This **CO-OPERATIVE PRICE** is a **UNIFORM** price of **THREE HUNDRED AND NINETY-FIVE DOLLARS EACH**.

Next—player-pianos such as these are usually sold upon payments of thirty-five to fifty dollars cash and fifteen to twenty dollars a month.

Under the usual plan of selling, interest is charged for the time taken, when a player-piano is sold on payments.

Next—the regular method of selling player-pianos does not include any special privileges—other than giving the customer a player-bench and probably a few rolls of music.

Our co-operative terms are, five dollars as an initial payment, then only two dollars a week.

Under this co-operative plan, there is no interest to be added to the price—three hundred and ninety-five dollars.

Our co-operative plan not only includes a player-bench and nine rolls of music—your own selection—but—

A five-year guarantee—the same as on the piano.

Privilege of returning the instrument within thirty days and **"GETTING YOUR MONEY BACK."**

Privilege of exchanging for another player-piano at any time within one year.

And the voluntary cancellation of all unpaid payments in the event of death.

Your piano or player piano will be delivered immediately upon receipt of the 5 dollar initial payment. Make your selection at once.



## Brief paragraphs which tell whole co-operative plan

**FIRST.** You get a piano which is worth and sells regularly at three hundred and fifty dollars, for two hundred and forty-eight dollars and seventy-five cents, saving you at the outset one hundred and one dollars and twenty-five cents.

**SECOND.** When you finish paying for your piano, if bought in the usual way you still owe from twenty-five to thirty-five dollars **INTEREST**. Through this **CO-OPERATIVE PLAN**, when you have paid your two hundred and forty-eight dollars and seventy-five cents, **YOU HAVE FINISHED PAYING**. There are **NO FURTHER PAYMENTS** to be made, either on account of interest or for any other reason.

**THIRD.** Instead of paying twenty to twenty-five dollars as a first payment and ten, twelve or fifteen dollars a month as you will in a regular way, during this co-operative sale you pay but five dollars to join in this associate movement and then **BUY ONE DOLLAR AND TWENTY-FIVE CENTS A WEEK**.

**FOURTH.** You get the strongest guarantee ever put on a piano; a Joint guarantee signed by the manufacturers—Bacon Piano Co.—and ourselves, giving you protection for five years that is as safe as a government bond.

**FIFTH.** You get the privilege of returning your piano at the end of a thirty days' trial and getting **YOUR MONEY BACK**.

**SIXTH.** Within one year from the day you get your piano, through this co-operative plan, you may exchange it **FOR ANY REASON WHATSOEVER**, without so much as a penny's loss.

**SEVENTH.** All payments remaining unpaid are voluntarily cancelled in event of your death—thus leaving the piano free of encumbrance to your family.

**EIGHTH.** You get through this co-operative plan an opportunity to earn cash dividends for each and every week's time the life of the co-operative agreement of one hundred and ninety-five weeks is shortened. Through this privilege it is possible for you to earn cash dividends, amounting in all to **TWENTY-NINE DOLLARS AND TWENTY-FIVE CENTS**.

**NINTH.** You are given opportunity to secure others to co-operate in this plan. This still further reduces the cost of your instrument.

**TENTH.** Under this plan, two tunings, a piano stool to match the piano, a late style scarf and delivery within one hundred and fifty miles of Harrisburg are included without adding any further expense to the two hundred and forty-eight dollars and seventy-five cents.

All of the features of the co-operative plan are carried out in offering the player-pianos, with the **SINGLE EXCEPTION** that the terms on the player-piano are two dollars a week instead of—as on the piano—one dollar and twenty-five cents a week.

This co-operative plan thus becomes a broad and liberal plan of merchandising. Its key-note is economy, liberalities, privileges and protection to those who put pianos or player-pianos in their homes through it.

**J. H. TROUP MUSIC HOUSE** 15 South Market Square, Harrisburg, Pa.  
36 South Hanover Street, Carlisle, Pa.  
**C. S. FEW DRUG STORE**, 205 South Union Street, Middletown, Pa.

### Knights Templar Hear Ascension Day Sermon

More than eighty uniformed members of Pilgrim Commandery, No. 11, Knights Templar, marched from the Masonic Temple last night to the Second Reformed Church, where the Rev. M. D. Liehlter, eminent commander, spoke on "Templarism." The service commemorated Ascension Day. After the services the Templars paraded back to the temple. Zumbo band led, playing "Onward, Christian Soldiers." The strains of the inspiring hymn were heard all over the central part of the city and hundreds of canoeists sporting in the Susquehanna off Herr street also heard the music coming across the water.

### Tech "Open House" Is Attended by Thousands

"The largest and most enthusiastic audience we have had in years," is to use the words of Dr. Charles B. Fager, Jr., principal of Tech high school, in speaking of the "open session" at the school last night, the Red Technical high school. Between 3,500 and 4,000 persons were admitted. Spectators passed from workshop to laboratory while the school orchestra played. Classes did wonders with machines while the interested friends looked on. Students acted as guides to the visitors.

### CENTRAL SENIORS WHO WILL GET DIPLOMAS SOON AFTER EXAMS NOW ON ARE OVER



### AH! HOW "TIZ" HELPS TIRED, ACHING FEET

Nothing like "TIZ" for sore, sweaty, calloused feet and corns.



Ah! what relief. No more tired feet; no more burning feet; no more swollen, bad smelling, sweaty feet. No more soreness in corns, callouses, bunions. No matter what ails your feet or what under the sun you've tried without getting relief, just use "TIZ." "TIZ" is the only remedy that draws out all the poisonous exudations which puff up the feet. "TIZ" cures your foot trouble so you'll never limp or draw up your face in pain. Your shoes won't seem tight and your feet will never, never hurt or get sore and swollen. Think of it, no more foot misery, no more agony from corns, callouses or bunions. Get a 25-cent box at any drug store or department store and get instant relief. Wear smaller shoes. Just once try "TIZ." Get a whole year's foot comfort for only 25 cents. Think of it.—Advertisement.

### ABOUT 145 WILL BE GRADUATED

Central High Girls Outnumber Boys in More Than 2-to-1 Ratio

One hundred and forty-five students—the figure is approximate, as the exact number cannot be determined until the conclusion of examinations—will be graduated from Central High School Thursday, June 11. Preparations for this crowning event in the life of the students is already going on. In accordance with the precedent set a couple of years ago, when class day was eliminated, there will be none this year. Seniors will have a picnic at Hershey as a substitute for a last informal getting-together time. On Sunday, June 7, the Rev. Dr. J. Ritchie Smith will preach the baccalaureate sermon in the Market Square Presbyterian Church.

Examinations are now in progress at the school and will be concluded next week. Of the 145 students 94 are girls. The girls outnumber the boys two to one, and next year will outnumber the boys three to one. Each year finds this ratio increased. The reason is that many boys are taking courses in Technical High School. The proportion doing so is growing each year.

### SHOCKING ACT AT COLONIAL

There is a shocking act at the Colonial the latter half of this week. But there is no danger of the police interfering, for it is not shocking in that sense. It is shocking because it is full of electricity. Dr. MacDonald is

presenting his wonderful electrical spectacle, in which high-voltage electricity is sent through the bodies of persons on the stage. The antics that this makes the subjects go through gets roars of laughter from the house. To-night will bring on the weekly country store event, which will add enough laughs to those caused by the electrical doctor to cure all the blues in Harrisburg. Next week Bristol's Ponies will be at the Colonial. This is an aggregation of fourteen excellently trained equines. They will be there all the week.—Advertisement.

### NATURALISTS PEEK OUTING

With an invitation to all interested persons to go along, Natural History Society members to-morrow will leave on a Reading train at 6.50 for Cold Springs, in Stony Creek Valley, seventeen miles beyond Dauphin. A generation ago this was a noted summer resort. It is a wildly picturesque section.

### PHOTOPLAY THEATER

At this theater to-day a four-reel feature entitled, "War is Hell." This feature is hand colored all through and with the many war scenes makes an interesting picture. The one great scene is the shooting of an aeroplane and destroying it. "The Antique Wedding Ring" is a Vitagraph two-reel picture which has a deep love story to it. "End of the Umbrae" is guaranteed to give a laugh a minute. "Dolly of Dailies," seventh series, winds up the program.—Advertisement.

### WEDDING ANNOUNCEMENT

Special to The Telegraph. Lebanon, Pa., May 22.—Roy Wertz, a prominent member of the Liberty Fire Company of this city, to-day announced that he had been married to Miss Florence Sell, of Seadburg, Berwick county, six months ago. They kept the marriage a secret to see how long they could deceive their friends.

### CURTIN HEIGHTS TO CELEBRATE SUNDAY

West End Church Is 24 Years Old; Berwick Man Special Speaker

On Sunday Curtin Heights Methodist Episcopal Church will celebrate the twenty-fourth anniversary of the founding of the church. The Rev. Dr. Richard H. Gilbert, of Berwick, will be the principal speaker of the day. Special services will be held in the morning and evening and at the regular Sunday school session in the afternoon. The program will be as follows: Morning—Organ prelude, Andantino, Lemare; Doxology, congregation standing; Hymn 9, prayer; cantato solo, "Repentance," "O Redeemer Divine"; Gounod, Sarah Estelle Butler; responsive reading; Gloria Patri, choir and congregation; organ offertory, Offertory in G. Land; Hymn 219, congregation standing; benediction; organ postlude, "Marche Saleunelle."

Sunday School—Singing by school; reading responsively the lesson; prayer; singing by school; five-minute address by pastor on lesson; class enrollment and Sunday school regular offering; singing; address, Dr. R. H. Gilbert; announcement of class contributions; singing by school; benediction. Evening—Evening prelude, Nocturne, Chopin; Hymn 416, congregation standing; prayer; solo, "As Pants the Heart" ("Crucifixion"), L. Spahr, Miss Blanche Ennis; offertory, Berceuse, Delbruck; Hymn 325, congregation standing; sermon, the Rev. Richard H. Gilbert, D. D.; anthem, "Hail, Glorifying Light," George C. Martin, choir; Hymn 504, congregation standing; benediction; organ postlude, "Foufou," Dubois. Harrisburgers on Committee.—At the Philadelphia and Baltimore conference of the African Methodist Episcopal Church, in eighty-seventh session, at York, Dr. J. Harvey Anderson, presiding elder of the Harrisburg district, and the Rev. J. F. Lee, of this city, were appointed members of a committee on publicity. Excellent reports of all the churches in the Harrisburg district were returned. To Hold Sale.—The Mission Band, of Salem Reformed Church, will hold a home-made cake and candy sale to-morrow afternoon, at No. 27 South Third street.

### How to Eradicate All Superfluous Hair

Advise by a Skin Specialist

As soon as women of to-day learn that permanent removal of ugly, repulsive hair growths can only be gained by reaching the hair root and not by using common, worthless depilatories such as burning pastes, powders, or facial paralysis. The best means have ever found that never fails to remove all signs of disfiguring growths of hair on the face, neck, arms or hands, is a simple, inexpensive preparation called Kennedy's Medication. It is absolutely harmless, cannot injure the skin or complexion and in a surprisingly large number of cases has succeeded in killing the hair down to the very roots, source of all growth. When the roots are killed no more hair can grow. You can get Mrs. Osgood's Wonder from any date druggist or department store, on the guarantee of your money back if it fails. Shred guarantee with every package. There is no longer need for any woman to suffer the embarrassment of this humiliating blemish. Let me caution you, however, not to apply this treatment except where total destruction of hair is desired.—Advertisement.

### Bible Class Social

Mechanicsburg, Pa., May 22.—Last evening the Men's Bible class of St. Mark's Evangelical Lutheran Church held a social at the home of Mr. and Mrs. Harry Herzler, East Locust street. About forty members and guests were present and refreshments were served after a social time.

### Business Locals BRING YOUR FEET

to the 20th Century Shoe Company, 7 South Market Square. Our men's working shoes will stand the hardest kind of hard wear, and give money's worth in every pair. Prices \$1.98, \$2.48 and \$2.98. Good honest "shoes that wear," 7 S. Market Square.

### LESTER PIANOS

are built in an enormous plant covering 20 acres, where every economy of manufacture is practiced by highly trained artists and skilled mechanics. Buy the famous Lester pianos on the easy payment plan. H. G. Day, 1319 Derry street.

### PROGRESS TRENDS C 7 TOES

Especially on the toes of antiquity. No more forcible illustration of this may be had than seeing the staff of electrical experts at the Dauphin Electrical Supplies Co. displace obsolete methods with modern electrical appliances. Everything electrical for home, office or factory may be had at this store, and wiring of houses a specialty, 434 Market street.

### "AYS WELL TO KEEP WELL"

If you do not take time to take care of your health you may have to take the time to be sick and ailing. We are in business for your health and maintain the most approved facilities for scientific baths and massage. Competent lady and gentlemen attendants. Health Studio, John H. Peters, H. D., 207 Walnut street.

### THE CRITICAL EYE

will approve the clothes designed by Simms. To be sure, the designer must have originality, a proper conception of his customers' requirements and an able to interpret style. All of these qualities are in evidence on Simms' custom tailored garments, worn by men of discriminating taste. J. Simms, 22 North Fourth street.

### GRANDFATHER'S SHOES

were repaired by the village cobbler with wooden pegs or brads, and when they would be finished, was an indefinite question. The modern way means sewing the soles on by Goodyear Welt Machinery, same as used in best shoe factories. Makes them look like new. While you wait, if desired, City Shoe Repairing Co., 317 Strawberry street.

### BEST BOYS' BOOT

Is the Buster Brown, the shoe without a bust. Somehow the shoe wears longer than others and a made of better leather than you will usually find in boy's shoes. The last is foot form, comfortable and of good style as well. Prices, \$2.00 to \$2.75. Sold only by Edward F. Deichler, Thirteenth and Market streets.

### CHANGING THE COLOR

of a used, but serviceable garment gives it the appearance of new; and puts you on the road to economy by making the discarded garment do for another season, thus saving you the price of the proposed new outfit. Compton's works wonders with worn wearing apparel. Dyeing and Cleaning, 1006 North Third street.

### MONEY INVESTED

In a piano at Yohn Bros. is a good investment. A few dollars a month, which even the moderate wage-earner would not feel, makes you the owner of a permanent pleasure in a few months. We place the piano in your home on the first payment, 8 North Market Square.

The Reliable House For  
**Pianos**  
YOHNS BROS. 8 North Market Square  
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