The Klein Co. policy does not permit of carrying merchandise from one season to another. Therefore a reduction of 1-3 on this season's trimmed hats in, black, blue, purple, tan and white.

Klein Co.
9 N. Market Square

Colorado—
Natures Own Tonic

For the tired business man or woman, for the schoolteacher in need of rest and relaxation and for all others seeking relief from overstrain or corroded systems—I have just the proper tonic to offer—a trip to Colorado—where you can rest under glorious skies, drink in the invigorating, wholesome air; deriving all the splendid benefits from outdoor life in the most wonderful climate in the world. And the best part of it all is the low cost in such a trip—I want you to know how it can be arranged at very moderate expense.

Let me send you descriptive matter which contains maps and pictures of Colorado and which features the attractive, comfortable hotels and boarding houses with their low rates.

My personal service is at your disposal and I will gladly help arrange your trip for you—relieving you of much detail. It is part of the Burlington (C. B. & Q. R. R.) service and will cost you nothing.

Call at the office or write for a copy of the free illustrated handbook on Colorado and its atractions.

Wm. Austin, General Agent Passenger Depts., C. B. & Q. R. R. Co., 836 Chestnut street, Philadelphia.—Advertisement.

Insist Upon Getting
Non-Explosive
INSECTINE
Kills Moths, Ants, Roaches, Bedbugs, etc.

Look for this Display—"The Old Reliable."
In Any Reliable Dealer's Store.

IF you want to buy an iron fence see us. High grade fences at lowest prices.

Reliance Supply Company
Fourth and Boyd Streets,
HARRISBURG, PA.
Bell phone 629.

Cumberland Valley Railroad TIME TABLE

In Effect November 30, 1913.

TRAINS leave Harrisburg—

For Winchester and Martinsburg at 5:03, *7:52 a. m., *3:40 p. m.

For Hagerstown, Chambersburg, Carlisle, Mechanicsburg and intermediate stations at 5:03, *7:52, *11:53 a. m., *3:40, 5:32, *7:40, *11:15 p. m.

Additional trains for Carlisle and Mechanicsburg at 9:48 a. m., 2:18, 3:27, 5:30, 9:30 a. m.

For Dillsburg at 5:03, *7:52 and *11:53 a. m., 2:18, *3:40, 5:32 and 6:30 p. m.

*Daily. All other trains daily except Sunday.

H. A. RIDDLE, G. P. A.
J. H. TONGE, Supt.

EDUCATIONAL

PREPARE FOR OFFICE WORK
DAY AND NIGHT SESSIONS
Enroll Next Monday
SCHOOL OF COMMERCE
15 S. MARKET SQ., HARRISBURG.

Harrisburg Business College
Day and Night. Business, Shorthand and Civil Service. Individual Instruction. 28th year. 329 Market St. Harrisburg, Pa.

GEO. H. SOURBIER
FUNERAL DIRECTOR
1310 NORTH THIRD STREET

Charles B. Cluck
Carpenter and Builder
Jobbing promptly attended to; screen doors and windows a specialty; also fine cabinet work.
Call Bell Phone 1317-J.
2200 Logan Street

P. A. LUTZ, M. D.
Practicing Physician
Medicine and Electricity
Practice Confined to Office Only
105-A Market Street

UNDERTAKERS

RUDOLPH K. SPICER
Funeral Director and Embalmer
812 Walnut St. Bell Phone

Try Telegraph Want Ads

HARRISBURGERS ARE HAVING FINE TIME

[Continued from First Page.]

tions almost cost Nixon his luncheon but he got back in time for the speech-making and a kindly disposed waiter saw to it that he got three helpings of roast chicken and two dishes of ice cream—just by way of showing that the waiters of York know how to make it up to any visitor who may have his little troubles while in their town.

Nixon was heartily congratulated upon the able manner in which he conducted his own defense before the chief of police, who after the hearing confidentially informed his friends that while the Pennsylvania may have acquired a very good freight agent the State had lost a mighty able pleader at the bar when Nixon decided to follow railroading instead of the law. However, there were those who expressed the opinion that possibly Mr. Nixon did better when the law was following him than he would if he were following the law. Be that as it may, Nixon contnued throughout the day as one of the liveliest members of the party and in much demand where ever there was something doing.

At York

The party was met at the local passenger station by the members of the board of directors and entertainment committee of the York Chamber of Commerce, acting as a reception committee. At noon a joint luncheon was held at the Colonial Hotel. Mayor John R. Lafean delivered the address of welcome; J. Calvin Strayer, a member of the York chamber, in a short address, extended greetings of the local body to the Harrisburg chamber. Responsive addresses were made by George B. Tripp and William S. Essick, the well-known insurance man.

The several hours' stay in York was spent in sightseeing and renewing acquaintances. Many of the visitors took trolley trips to various parts of the city, visiting different points of interest. Quite a few of the larger industrial plants about the city were inspected by the visitors. Members of the York chamber escorted the visitors about the city and assisted in their entertainment during the stay. Each member of the party was presented with a tag with key attached as a sign of welcome from the York Chamber of Commerce and the city of York.

Following the luncheon, at the Colonial, the party was escorted to the railway passenger station by the members of the reception committee, the special train leaving at 2 o'clock for Wrightsville.

Hospitable Wrightsville

If anybody tells you that Wrightsville doesn't know how to entertain, refer him to any one of the Harrisburgers who were met at the station when the Chamber of Commerce party was received at the station by a delegation that embraced every business man of prominence in the town and by about one-half the population. The town was enjoying a half-holiday and was right grateful to the Harrisburgers for "blowing in" long enough to add a little variety to the occasion. And likewise, if by chance you should be informed that they don't know how to make good cigars in Wrightsville, refer the "kicker" to the same aforementioned authorities, who are still inhaling fragrant whiffs from the little rolls of well-seasoned Lancaster county leaf that found their way aboard the train at the point named. It was just like Wrightsville people to want to know "why the heck" the Harrisburgers wouldn't stay with them long enough for a "good square meal."

Musser's Homecoming

But Wrightsville has nothing on Columbia in the way of hospitality. Columbia, by the way, is the birthplace of John S. Musser, president of the Dauphin Electrical Supplies Company, one of the Harrisburg party, and take it from anybody present yesterday, John is some pumpkin in his home town. Indeed, it was just like a renewal of last Fall's old home week the way those old-timers did turn out to see how John had grown in stature and influence since he shook the dust of Columbia from the rear small wheel of an old-fashioned, high-saddled, tall bicycle of the old school variety one day many, many moons ago and went west to seek his fortune.

Most times that "back to the old town" business is a dreary and disappointing performance. Usually the old "loafing places" are gone and one's boyhood chums are either scattered or lie quiet and silent where the shades of the willows are heavy upon the marbles, but it was different in John's case. The manner in which the "oldest residents" came out to meet him led his fellow-sojourners to suspect that to have left such a lasting impression on the community John must have been a very popular lad, or a very bad one. And all the old places were just as he had left them. He escorted the party to the "old swimming hole" and he pointed out the precise spot in the square where he fell off the aforementioned bicycle and fractured an arm. He even located the upholstery store where in his youth he learned to mend broken chairs, put up window blinds and do other varieties of work of a kind he complains about doing nowadays in his spare time at home evenings.

The visitors had a fine time in Columbia. "Yes, yes, a very fine time, indeed," as one of them remarked as he wiped his mustache on the way to the train and declined his companion's invitation to have a drink of soda. Chief Burgess Detweiler made an address of welcome after the serving of a light lunch in the handsome new armory, of which Columbia is justly proud, and Mr. Musser and Charles W. Burtnett, of the Evans-Burtnett Company, responded. In Columbia the Harrisburgers greeted a former townsman, Walter R. Hubley, erstwhile football star and now supervisor for the Pennsylvania Railroad Company at this point and one of the town's foremost citizens.

For a town of its size, it was universally decided, Columbia certainly does have "the punch."

The next stop was made at Lancaster, with headquarters at the Stevens House, where dinner was served in the evening after an informal inspection of the town by members of the party.

H. S. Williamson, president of the Lancaster Chamber of Commerce, who was toastmaster, is a former Harrisburger, having years ago conducted a large department store there under the firm name of Williamson & Foster. Mr. Williamson is now one of the most prominent and useful residents of Lancaster. He is foremost in every move for the betterment of the city and resides at historic Wheatland, the former home of President Buchanan.

The address of welcome was made by Mayor Frank B. McClain, who did not seem a bit puffed up over the fact that the primary returns strongly indicate him as the next Lieutenant-Governor of the State. Mayor McClain was in his usual happy mood and his adress was characteristic of the man. Among other things he said:

Mayor McClain's Address

"I know that the practice of mayors upon occasions of this kind is to tire the audience with a recital of local history, but it is not my intention to do anything of that kind. I simply want to tell you something that you will find to be the absolute truth before you leave, and that is, at this season of the year there is no town on the map that can furnish more to delight the eye or satisfy the inner man than Lancaster.

"Let me [illegible] is so rich [illegible] half-Nixon town [illegible] to the [illegible] low place.' You are in more danger of being 'run down' than 'run in.' However, I would have you appreciate that it is not a 'modern Babylon' with 'Gomorrah decorations.' 'Bacchanalian bazars' are unknown in this community and 'manicure pitfalls' are comparatively unknown.

Compliments Harrisburg

"But enough of this persiflage. Whilst in the Smith Library to-day I noticed a number of members of this organization come in and ask for such books as told about the city of Harrisburg. From this I infer that speeches have been prepared for delivery here to-night. Let me, therefore, defer the treat in store for you only long enough for me to compliment your town upon its progressiveness; a progressiveness which, among other things, includes more miles of first-class streets than any city of its size, not only in Pennsylvania, but in all the United States. You have taken the right course up your way in making the 'knockers' the 'croakers' and the 'pullbacks' 'go 'way back and sit down.' We need a little more of that spirit in this community at the present time. Whilst we are forging ahead pretty rapidly, we are not suffering severely from 'growing pains.' We would move a whole lot faster if we didn't pay so much attention to the fellows who are eternally saying 'It can't be done.' You did it. It is true that 'the road led up hill all the way,' but you took the journey and 'you've got the goods' to show for it. You appreciated more than ten years ago just what we have begun to appreciate within the last few years and that is that in these twentieth century days there is as much competition in town building as there is in business building. The 'music of municipal progress' is not adapted to the rhythm of the 'hesitation waltz'."

George B. Tripp Speaks

In response to this George B. Tripp, president of the Harrisburg Chamber of Commerce, spoke. Mr. Tripp said that the Harrisburg body came here with pleasure in a spirit of fair and open rivalry and to get into closer contact with the business communities adjacent to Harrisburg. Co-operation was the word and keynote, he believed, of progress in business and industry and it was with that in mind that the Harrisburg people had come.

Attorney William R. Brinton, speaking on behalf of the Lancaster chamber welcomed the men to the city. Proceeding he spoke in the terms of highest praise of the city of Lancaster, saying that he also welcomed the spirit of rivalry in which the visitors came, and then showed how such friendly competition would be of benefit to every one, and how if Lancaster, Reading, York and Harrisburg would toot their horns in unison the fame of each locality would be spread all over the United States.

E. J. Stackpole, of the Harrisburg Telegraph, told of the progress of Harrisburg in public improvements, industry and business. In this connection he spoke in terms of very high praise of the work of Mayor McClain while in the Legislature, and of how he fought for the Capitol Park extension bill. Mr. Stackpole told Lancaster people not to believe the occasional report to the effect that Harrisburg owed its improvements not to this or that one man or to any group of men, but to the splendid patriotism of all the people. He illustrated Mayor McClain's reference to the accomplishment of the apparently impossible by reading the accompanying verses which had been handed him by a guest:

Somebody said that it couldn't be done,
But he with a chuckle, replied,
That "may be it couldn't," but he would be one
Who wouldn't say so till he tried.
So he buckled right in, with the trace of a grin
On his face—if he worried, he hid it.
He started to sing as he tackled the thing
That couldn't be done, and he did it.

Somebody scoffed, "Oh, you'll never do that,
At least, no one ever has done it."
But he took off his coat and he took off his hat,
And the first thing we knew he'd begun it,
With the lift of his chin, and a bit of a grin,
Without any doubting or quiddit.
He started to sing as he tackled the thing
That couldn't be done, and he did it.

There are thousands to tell you it cannot be done;
There are thousands to prophesy failure;
There are thousands to point out to you, one by one
The dangers that wait to assail you;
But just buckle in with a bit of a grin,
Then take off your coat and go to it.
Just start in to sing as you tackle the thing
That "cannot be done," and you'll do it.

The President could have hit upon no more fitting finale for the meeting than he did when he called upon Robert W. Hoy, of the Harrisburg Light and Power Company, for the last talk. As he arose the Harrisburg contingent shouted, "Put it over, Bobbie," and he did in great shape. One funny story after another rolled freely forth and his hearers were laughing continually. In closing Mr. Hoy referred to to-day's program and prophesied a return to Harrisburg with everyone full of happiness and profit from their visit here.

The visitors will travel to-day through the upper end of the county and return to Harrisburg by way of Lebanon and Hershey, under the guidance of Ed. Hillery, the Reading's agent at Harrisburg.

FOR FRIDAY ONLY
Extra Special
100 Men's B. V. D. Union Suits; all sizes; $1.00 value, for
79c

FRIDAY IS BARGAIN DAY
Kaufman's

FOR FRIDAY ONLY
Extra Special
100 Men's B. V. D. Shirts and Drawers; all sizes; 50c value, for
36c

FOR FRIDAY ONLY
$12.00 to $15.00 Women's & Misses' New Spring Suits **$5.00**
Assorted colors (no blacks), assorted sizes, but not all sizes of each color.

FOR FRIDAY ONLY
$16.50 to $18.00 Women's & Misses' New Spring Suits **$7.50**
Assorted colors and sizes and only this season's newest styles.

FOR FRIDAY ONLY
$18.00 to $22.50 Women's & Misses' New Spring Suits **$9.50**
Wide range of this season's best models, in assorted colors and sizes.

FOR FRIDAY ONLY
$25.00 to $30.00 Women's & Misses' New Spring Suits **$12.50**
In this lot you have a choice selection of our finest suits, in assorted colors and sizes.

FOR FRIDAY ONLY
$6.00 to $7.50 Women's & Misses' SPRING COATS at **$2.95**
Balmacaan and Cutaway Styles. Assorted Colors and Sizes.

FOR FRIDAY ONLY
$8.00 to $9.00 Women's & Misses' SPRING COATS For **$5.00**
Assorted Styles, Colors and Sizes

FOR FRIDAY ONLY
$10.00 to $12.00 Women's & Misses' SPRING COATS For **$7.50**
Assorted Styles, Colors and Sizes

FOR FRIDAY ONLY
$12.50 to $15.00 Women's & Misses' SPRING COATS at **$9.50**
Assorted Styles, Colors and Sizes

FOR FRIDAY ONLY
Small Women's Wash Dresses, Values to $2.00, For **42c**
Dresses made of good washable materials in assorted colors and styles; only small sizes, 32 to 36.

FOR FRIDAY ONLY
$1 to $1.25 Untrimmed Hats, 25c
$1.50 to $2 Untrimmed Hats, 50c

FOR FRIDAY ONLY
One Lot of Trimmed Hats, Values to $4.00, For . . **$1.00**
Only 25 Hats, Assorted Colors and Styles.

16 RECORD BREAKING BARGAINS
FOR FRIDAY ONLY

FOR FRIDAY ONLY
Ladies' Blouses; values to $3.50, for
98c
One lot of Women's Messaline Silk and Net Blouse odds and ends; assorted sizes; values to $3.50. Friday only 98c

FOR FRIDAY ONLY
Women's Silk Petticoats; values to $2.50, for
95c
Made of Messaline Silk in New Spring shades cut full; $2.50 value. Friday only 95c

FOR FRIDAY ONLY
Women's Silk Kimonos; $5 and $6 values, for
$2.89
Just 10 Women's Japanese Silk full length Kimonos; large flowers; values $5.00 and $6.00. Friday only $2.89

FOR FRIDAY ONLY
Women's House Dresses; $1.00 Value, for
59c
Just 100 on sale, Women's Percale and Gingham House Dresses; all sizes; high or low necks. Friday only 59c

FOR FRIDAY ONLY
Women's Gowns; 75c Value, for
43c
Made of good quality of Muslin Swiss; emboidery trimmed; cut full. Friday only 43c

FOR FRIDAY ONLY
Silk Gloves; $1.00 Value, for
45c
One lot of Women's Pure Thread Silk Gloves; 12-button length in black only; double finger tip; $1.00 value. Friday for . . 45c

FOR FRIDAY ONLY
Children's Drawers; 12½c Value, for
5c
Just 100 pairs on sale of good quality of Children's Muslin Drawers; sizes 2 to 12 years old. Friday only, each 5c

FOR FRIDAY ONLY
Handbags; 50c Value, for
25c
Women's fancy Silk Handbags; nickel trimmed; all colors; 50c value. Friday only 25c

FOR FRIDAY ONLY
Children's Union Suits; 50c Value, for
31c
Children's Swiss Gauze Ribbed Bleached Union Suit; all sizes 2 to 14 years old; 50c value. Friday only 31c

FOR FRIDAY ONLY
Women's Hose Supporters; 50c Value, for
23c
One lot of Women's Silk Pad Hose Supporters; all colors; 50c value. Friday only 23c

FOR FRIDAY ONLY
Children's Supporters; 20c Value, for
9c
Children's Velvet Grip Hose Supporters; black and white; all sizes; values to 20c. Friday only, each 9c

FOR FRIDAY ONLY
Kid Gloves; $1.00 Value, for
59c
250 pairs of Women's 2-button clasp Kid Gloves; black and colors; guaranteed to wear; all sizes $1.00 value. Friday only 59c

FOR FRIDAY ONLY
Men's Shirts; 50c Value, for
39c
100 Men's Blue Chambray Shirts with 2 loose collars; all sizes; 50c value. Friday only 39c

FOR FRIDAY ONLY
Women's Petticoats; 50c Value, for
21c
50 Women's fast Black Feather Weight Petticoats; cut full; 50c value, Friday only 21c

FOR FRIDAY ONLY
Union Suits; 50c Value, for
36c
Women's Gauze Swiss Union Suits; lace trimmed; all sizes; 50c values. Sale price 36c

FOR FRIDAY ONLY
Silk Hose; 39c Value, for
19c
200 pairs of Women's Silk Hose; slightly imperfect, in (colors only); all sizes; values to 39c. Friday only 19c

Record Breaking Bargains in Men's & Boys' Clothing
FOR FRIDAY ONLY

MEN'S PANTS, Values to $1 . **59c**
MEN'S BLUE Serge Suits Values to $13.50 **$7.50**
Men's Odd Coats, Out of $10 Suits **$2.25**
Men's Pants Values to $3.50 **$1.39**
Men's Suits, Norfolk Style, Values to $15.00 **$6.75**
Men's Pants, Khaki Cloth, $1.50 Value . . **79c**
MEN'S HATS, Values to $1.50 ODD LOTS **25c**
MEN'S SUITS, Values to $18 **$11.50**
BOYS' BLOOMERS, Khaki Cloth, 39c Value . . . **17c**
Boys' Waists, Link Collar, 39c Value . . . **19c**
BOYS' REEFER COATS, Sizes 12 to 15 $3.50 Value **$1**
BOYS' WASH SUITS, Russian and Blouse, 75c Values **39c**
Boys' Blue Serge Norfolk Suits, Lined Knickers, $6.50 Value . . . **$3.75**

KAUFMAN'S UNDERSELLING STORE

500 Boys' Straw Hats For **49c**
Sold in other stores for 75c and $1.00

Harrisburg Special Visits the Quaint Town of the Roses

Lebanon, Pa., May 21.—Lancaster city, then Lancaster county's quaint old rose and lavender town of Manheim, then Lebanon—they all heard at first hand about Harrisburg as a business and commercial center and in turn showed Harrisburg's representative business men their own industrial and commercial advantages to-day on the last leg of the two-day trip of the business extension special arranged by the Chamber of Commerce of Harrisburg.

From Lebanon's county seat the train will go to Harrisburg, stopping en route at Hershey. There the members of the party will have dinner and inspect the great plant where is manufactured that commodity that made M. S. Hershey very, very much of a household and confectionery store word.

If the "pullback" or cynic or business pessimist should gather up his nerve sufficiently to quizz anyone of the nearly a hundred of Harrisburg's business men aboard as to the possible benefits that may be derived from this trip he'll get his answer unanimously and voluminously.

What Everybody Knows

That's the consensus of opinion of everybody on this particular string of cars at any rate.

Following a trip over the city of Lancaster this morning, the train pulled out on its way into Lebanon county while a big part of Lancaster waved a farewell. The whole train of Harrisburg folks took along very, very fond memories of Lancaster and Lancaster folks.

The trip over the city was especially enjoyable. Most every industrial or manufacturing plant of any size or interest was included in the tour. And the only reason the visitors didn't get a look in at every Lancaster establishment was because the time was so limited. As it happened, the Harrisburg men got a mighty excellent idea of how well they do things in the city of the roses.

Where Mr. Hershey Got His Start

Of particular interest, perhaps, was the visit to the caramel factory where M. S. Hershey got his early start as the candy man of his time. It's a mouth-watery sort of a place to visit and the trainload of guests from the Pennsylvania capital city enjoyed the stop immensely.

Another point of much interest was the Hamilton watch works. This was probably the first time that most of the Harrisburgers ever visited a factory of the kind and for an hour the visitors listened and watched the wheels go 'round.

And after Lancaster—Manheim!

The enterprising little Lancaster county town that figures regularly in the newspaper reports, particularly when the entire town turns out to pay that wonderful floral rental for the land grant to the heirs of Baron Steigel, was on hand en masse to meet the Harrisburg industrial extension train.

As Welcome as the Roses

From all indications the special was surely as welcome as the roses for which the town is so very famous. From the time Burgess H. H. Bentheizel extended Manheim's glad hand down to the time the train pulled out on its way here the townspeople surely did all they could to prove what capital hosts they can be.

Manheim is probably one of the oldest, if not the oldest, town in this section of the country, having been settled by Baron Steigel. Ever since then the townspeople once each year celebrate the festival of the roses—the ceremony that marks that payment of the tribute of a single red rose to the heirs of that first settler.

In the Town of the Rose

Manheim isn't without its own peculiar commercial importance, too. For instance, the guests were shown through the famous old glass works—the product of which is notable the world over.

Then there is the equally famous Danner private museum, the splendid collection of old furniture, china and other antiques collected by the 80-year-old Mr. Danner. The visitors from the State Capital enjoyed that part of the visit particularly.

But the train was moving on schedule and couldn't be kept waiting a minute overtime. So the Harrisburgers eventually had to say a reluctant good-by to the pretty little town of the roses.

Lebanon's Glad Hand

Soon after the special pulled into Lebanon station the party of Harrisburg guests was taken to the P. O. S. of A. Hall, where the welcome was extended. The trip over the city, which included all the principal business and industrial centers, followed and the guests from the city on the Susquehanna had much opportunity to exchange business views and ideas.

The address of welcome at the hall was delivered by Mayor J. H. Longenecker and George F. Krause, president of the Lebanon Board of Trade.

Following the trip about the city the visitors were taken out to Cornwall, where they inspected the workings of the ore mines.

Luncheon was served in Lebanon. The next stop is at Palmyra, then Hershey, and then—Harrisburg.

Women Who Take
this universally popular home remedy—at times, when there is need—are spared many hours of unnecessary suffering—
BEECHAM'S PILLS
Sold everywhere. In boxes. 10c., 25c