

No Longer Is It Possible To Do Without MUSIC in the HOME

SOONER or later you will assuredly buy a piano, player-piano, Victor-Victrola or Edison Diamond Disc Phonograph. Music in the home is the question of the day. Why not settle it to-day? You can. Never will there be a more favorable opportunity to secure an instrument of unquestioned leadership at such fair prices and on such reasonable terms.

There is no reason why you cannot own the instrument of your choice--there is every reason why you should -- for the cost barrier has fallen in this store from the best of musical instruments.

No matter whether you desire a fine Grand Piano, player-piano, piano, Victor-Victrola or Edison-Diamond-Disc, this store, with its large cash buying facilities and enormous output, can change your desire into realized possession.



From a Display of America's Best Instruments---Select Yours

Select the Right PIANO

Human nature differs as to tone, design, construction, etc. What is the ideal piano for one home wouldn't satisfy the wants in another.

Side-by-side comparisons make it easy to choose the right piano here.

- Chickering, Hardman,
- Everett, Shoninger, Estey,
- Poole, Bush & Lane, Merrill,
- Kimball, Sterling, Hensel,
- Harrington, and others.

Comparison of the best before you buy means ultimate satisfaction afterwards.

See the new 1914 styles, in every finish of wood.

Prices, \$225 to \$850.

Which Shall It Be?

Victor-Victrola
Columbia-Grafanola
Edison-Diamond-Disc

Only by hearing them demonstrated side-by-side will you be able to decide intelligently which pleases you best in tone, reproduction, etc., for they are all different.

displaying a complete stock of all styles of these three different instruments.

We want you to hear them. We invite you to come in and make comparisons in our private tone-testing parlors. Demonstrations will be gladly given whenever you find it convenient to call.

Prices, \$15 to \$250.

The Player-Piano You Want Is Here

Most piano houses you know feature one player piano, confining you to a single choice. Here, in this store we present no less than eight makes.

The Angelus Autotone Autopiano Playotone

and others -- every one of them equipped with every advantage and improvement, and guaranteed.

You can hear one after the other being played, or you can play them yourself; we'll gladly explain their construction.

Another advantage this store offers player-piano buyers, is membership to a music-roll-library of 5,000 rolls. Yours to play and exchange at 10c each. Be sure to ask about it.

Player-Pianos, \$455 to \$1,050.

Convenient and confidential terms of payments, spread out in monthly parts to suit you, with only a small amount down, will send the instrument of your choice home, at once. There are no interest charges. Privilege to exchange any instrument--within a year--is yours. A guarantee from the maker, as well as our own, thus doubly safeguarding your purchase, is yours also. Certainly you can have music in your home--if you but will. Visit the store, as hundreds of others do, no obligation will be incurred.

The J. H. TROUP MUSIC HOUSE

Troup Building, 15 South Market Square

RAILROADERS ARE WORKING FOR KUNKEL

[Continued from First Page.]

the required number of signers in every county of Pennsylvania.

The committee this morning received the first of a series of petitions circulated among railroad men of the Northern Central and Philadelphia and Erie branches of the Pennsylvania by volunteers who desired to show their appreciation for the fair and unbiased manner in which Judge Kunkel handled the "full crew" case when the constitutionality of that act was attacked in the Dauphin county courts. Judge Kunkel sustained the constitutionality of the full crew law and the Supreme Court sustained Judge

Kunkel. The first of these railroad petitions came from Northumberland county and was numerously signed by the men of Sunbury and vicinity. At the same time it was said that three other petitions of the same character were in circulation in the same district. Another Northumberland county petition was received at headquarters this morning from H. W. Chamberlain, a well-known attorney of Milton, and it was signed by 115 well-known voters of Milton and vicinity, including ministers, merchants, manufacturers, bankers and men in all walks of life.

George Cockill for Kunkel. One of the first signers of a petition received from Cloyd Steininger, of Union county, is George Cockill, the well-known manager of the Harrisburg Tri-State baseball team, who casts his vote at Lewisburg. The petition is also signed by G. T. Biehl, county treasurer; R. T. Baker, register and recorder; Benjamin K. Focht and more than 100 others. The upper end of Dauphin county is represented by a petition from Millersburg, headed and circulated by J. D. Seal, and containing over 200 signatures of well-known Millersburg citizens.

Cumberland county has already sent in several petitions and this morning the number was increased by one from C. F. Ester, of Mount Holly. Prothonotary Harry F. Holler, of Hummelstown, also brought in a numerous signed paper from that thriving community and says that Judge Kunkel is practically certain of a solid vote throughout the eastern end of the town. Other petitions received to-day were

from A. W. Duy, of Bloomsburg, Columbia county, signed by more than 200 prominent people of that community; and another from George C. Davison, of Tyrone, Blair county. This petition is in addition to that received from Altoona last week and contains the signatures of about 125 voters of Tyrone and vicinity.

Deaths and Funerals

MRS. ELTHA MAY HUTMAN. Mrs. Eltha May Hutman, aged 45, died yesterday afternoon at her home, 692 South Twentieth street. She is survived by her husband, Harry Hutman, four daughters, one brother, her mother and thirteen grandchildren. Funeral services will be held Thursday afternoon at 2 o'clock. The Rev. J. A. Sellers, pastor of the Park Street United Evangelical Church, will officiate. Burial will be made in the Harrisburg Cemetery.

MRS. ALICE WALTON

Mrs. Alice Walton, aged 38, died at 1 o'clock this afternoon at her home, 128 Camp street. She had been sick about one week. The funeral arrangements have not been completed.

FIRE APPARATUS EN ROUTE

City Electrician Clark E. Diehl received word to-day that the new repeater for the firm alarm system had been shipped and in all probability would reach Harrisburg the latter part of this week.

UTILITIES NO MORE HOLD OLD "PUBLIC BE DAMNED" POLICY

George B. Tripp Declares Companies Are Looking After Interests of Those They Serve

WELCOME SERVICE BODY

Says Stockholders Do Not Want Dividends at Expense of Efficiency

In a paper on "The Utility Corporation and Its Duties to the Public," George B. Tripp, vice-president and general manager of the Harrisburg Light and Power Company, and president of the Chamber of Commerce, last evening discussed before the Harrisburg Society of the Bell Telephone Company the development, operation, duties and responsibilities of the public service companies under the mutual relations of it and the public. Among other things brought out were:

Old "public-be-damned" idea, the policy of some of the utility companies in their earlier history has been altogether abandoned, and today the modern and efficient official or employee has before his mind at all times the word "service."

Important factor of utility service is frankness in dealing with the public through the press. No more important feature of service can be mentioned, one which in many cases has been abused.

Every utility corporation is made up of two factors--the property and the franchise. A partnership therefore exists between the company and the municipality.

Certain responsibilities and obligations rest upon the utility company. Commercial success of any company depends upon its efficiency of service in all branches.

Stockholders are anxious for dividends, but not at the expense of service. Coming of the State Public Service Commission is welcomed. Pennsylvania is the first to have an example of what utility corporation did in 1913 to insure safety to patrons and employees.

Paper Feature of Society Meeting

The paper was the feature of the telephone society's meeting and its various phases were discussed by Edgar Z. Walmer, superintendent of the electric light company; Robert W. Hoy, commercial manager of the same concern; H. P. Porter, the Bell's plant superintendent; J. F. Hope, plant supervisor; G. S. Leinich, division manager and S. S. Eberts, district manager. Officers were elected by the society as follows: E. G. Mateer, Altoona, president; L. B. Carson, city, vice-president; W. A. Kershner, city, secretary; R. M. Leonard, city, treasurer; R. E. Smith, local manager, Lancaster, and H. W. Springer, plant supervisor, Altoona, were elected directors.

Just prior to Mr. Tripp's talk G. E. Gable, copy manager of the Bell's publicity department at Philadelphia, drew a lot of amusing sketches in crayon of the men in the audience and of the officials.

The keynote of Mr. Tripp's paper was "service" to the public and the development of this idea among the successful utility corporations of the country was strikingly illustrated and emphasized throughout his talk.

The Effect of the Commission

The effect of the establishing of the public service commission of its advantages to both public and corporation were pointed out and commented upon. Another feature of Mr. Tripp's paper was the figures he quoted on the results obtained by the Pennsylvania railroad in 1913 to insure safety of patrons and employees and which Mr. Tripp characterized as "the greatest record ever made by a utility corporation in its service to its patrons." "Not a single passenger out of 111,000,000 carried by the Pennsylvania Railroad Company in 1913 was killed in a train accident," quoted Mr. Tripp from the Pennsylvania information bulletin. "Reports for the past six years show that almost 600,000,000 passengers--a number equal to more than one-third of the whole world's population--have been carried by the Pennsylvania railroad and but sixteen of them lost their lives in accidents to trains; nine were killed in one accident."

"Maximum Service; Minimum Price"

Mr. Tripp in emphasizing the development of a utility utility service compared the present day needs and requirements with those of the days of the inventor of the telephone and the organization of the Bell Company. "To-day," asked Mr. Tripp, "what do we find? A demand upon every utility company to furnish the maximum of service at the minimum price." This change was not brought wholly by the opinions, criticisms or requests of the consumers, the electric company's head pointed out, but by the companies themselves. Thus the responsibility of the utility company was increased. A check of some kind was necessary to guard against conditions which might have continued. Demands would have become so insistent and without substantial reason and the companies would have increased their facilities to such a de-

CALL 1991-ANY PHONE. FOUNDED 1871

Bowman's

HARRISBURG'S POPULAR DEPARTMENT STORE

The Craze For Ribbons Is Growing Greater!

Roman Stripes are increasing in demand. The fascinating colors of this peculiar design seems to harmonize with any sort of garment. Plain colors in rich hues of Tango and others are equally wanted. We show a new line--embracing all the desirable widths from 4 to 9 inches, in Taffetas, Grosgrains, Moires and Velvets.

25c to \$2.50 a yd.

On the Main Floor--Bowman's.

Last Week of the Demonstration of Weavever Aluminum Wear

Mrs. Yerkes will be here until Saturday to show the ladies of Harrisburg the features of Weavever Aluminum Cooking Utensils. The advantages of Weavever Aluminum over other kinds of cooking utensils is well known to women who have used them. Mrs. Yerkes will show how to roast meat without a drop of water in a Weavever utensil.

Demonstration Special consists of 1-qt. Lipped Saucepan and 1 1/2-qt. deep stew pan and 2 1/2-qt. preserve kettle, total value \$1.69, all for **98c**

In the Basement--BOWMAN'S.

2,000 yds. Lonsdale Muslin, 10c

Regular price is 12 1/2c yard. Cambric at the same price.

65c to 90c Sheets, 55c

*76x90, 81x90 and 90x90. Larger sizes are imperfect having a small tear along the selvage.

Shaker Flannel, 5c yd.

Shaker Flannel, specially fine for skirts and children's wear. This lot is in 10 to 20-yard remnants. Only 5c a yard to-morrow.

On the Main Floor, Rear--BOWMAN'S.

green not commensurate with the costs for services rendered, that a result would have ensued which would have been disastrous to both patrons and the industry. "Therefore," declared Mr. Tripp, "we welcomed the coming of the State Public Service Commission." "Public service commissions," he continued, "are a product of the intensive conditions that surround the business of gas, electricity, telephone and transportation, of a community and were necessary."

Fit Out Your Wardrobe Here and Save Money

Of course your first consideration in purchasing your Spring wear is style, and we are prepared to offer you what any other store will offer. It is in point of price, however, that we are able to outdo other stores and a tidy sum is to be saved by the woman who will fill her wardrobe needs here to-morrow. Special prices for the day as indicated.

- New Balmacaan coats made of the new Donegal mixtures, worth \$10 to \$15. Wednesday, **\$4.98, \$7.98**
- Ladies' new kid gloves, worth \$1.00. Underprice **75c** Wednesday
- New Easter tailored suits, why pay \$12.50 to \$22.50. Here the same kind, **\$7.98, \$9.89, \$14.89**
- Couch covers, fancy rich colors, fringed. **98c** \$1.50 value
- Women's new dark percale house dresses, worth \$1.00. Wednesday **69c**
- Outsize tailored suits for stout women, worth \$15. Here, Wednesday, newest spring styles **\$9.98**
- Girls' new Spring coats, sizes to 15 years. \$5 **\$2.98** all-wool coats. Wednesday
- Ladies' 16-button length, all silk gloves. Real **59c** \$1.00 kind. Wednesday
- Remnants 1 1/4-yard wide, 20c quality, table oil cloth, white and colors. Wednesday, yard **9c**
- Ladies' black and colors, extra large shirtwaists, for stout women, sizes 46, 48 and 50; worth up to **69c** and **59c** \$1.00. Each
- Ladies' new corset covers. Extra special styles and values. Usually sold at 39c and 49c. Here in this sale at **25c**
- Girls' new Spring fancy gingham and chambray dresses, sizes 2 years to 14 years. Range of prices, **25c, 49c, 98c, \$1.24, \$1.49, \$1.98**
- New raincoats for ladies. That mean saving on high class garments. The kind usually sold at \$7.50 to \$10.00. Readily matched, here, **\$3.98 and \$4.98**
- Reduced price, to-day special, one lot men's cor- **79c** duroy pants worth \$1.50. Wednesday
- Extra values, boys' knicker pants, sizes to 17 years. Pair, **75c, 98c, 59c, 49c**
- Wednesday special, 2 to 3 p. m., ladies' deep em- **29c** broided and lace flounce petticoats
- Wednesday, extra special, to 1 p. m., ladies' new black silk hose, all sizes, with lisle garter top, worth 39c, **18c** pair

SMITH'S, 412 Market Street

GIRLS! LOTS OF BEAUTIFUL HAIR NO DANDRUFF--25 CENT DANDERINE

Hair coming out? If dry, thin, faded, bring back its color and lustre

Within ten minutes after an application of Danderine you cannot find a single trace of dandruff or falling hair and your scalp will not itch, but what will please you most will be after a few weeks' use, when you see new hair, fine and downy at first--yes--but really new hair--growing all over the scalp. A little Danderine immediately doubles the beauty of your hair. No dif-

ference how dull, faded, brittle and scraggy. Just moisten a cloth with Danderine and carefully draw it through your hair, taking one small strand at a time. The effect is amazing--your hair will be light, fluffy and wavy, and have an appearance of abundance, an incomparable luster, softness and luxuriance. Get a 25 cents bottle of Knowlton's Danderine from any drug store or toilet counter and prove that your hair is as pretty and soft as any--that it has been neglected or injured by careless treatment--that's all--you surely can have beautiful hair and lots of it if you will just try a little Danderine.--Advertisement.