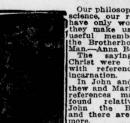
# en and interests

## LA WHEELER WILCOX

Reincarnation. The Sayings of Christ Are Filled With It; the Teaching Was Lost Only For a Time, but Poets and Philosophers Have Never Forgotten It

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Their Married Life

By MABEL HERBERT URNER

Our philosophy, our cone, I think, will challenge the orthogone on the second of the s

turned to look back. The little frame

the shade as she reached up to turn

The Smartest Frocks Are Follow-

louse had an added interest, now that she knew its history. She could see Mrs. Tollman's stout form outlined on

"No; and you're not going to gather our chewing-gum either. We're not going to sell. We're going to, fight. You haven't a tottering old man to deal with now, but a young man—full

Bob himself knew this to have been a fine flight. He pointed with a ges-

Mrs. Tollman's stout form outlined on the shade as she reached up to turn off the parlor gas.

"This whole row's pretty well kept up," mused Warren, who was surveying the surrounding houses, intent only on the real estate point of view. "Probably all around here own their homes. That loan's all right."

"Oh, don't you like her?" for Helen saw only the human side. "Couldn't you see that she was really a very fine woman?"

"Pretty good business woman, too! She'll do well with those Rockaway lots."

"But think of her working all those years to save that money, and then to have that boy throw it away!"

Warren shrugged his shoulders. "Well, she's sensible enough to take it philosophically. The boy's had his share, and he's spent it."

"Did you notice the way she said Every brick and every board in this house is MINE?" I can imagine how she felt. Dear, if she shouldn't be able to pay the interest you'd make it easy for her. wouldn't you? Oh, I'd love to help a woman like that."

"Huh, there's no sentiment about mortgages. You pay or you're forecosed. But she'll keep up her payments all right. Those thrifty Germans made mighty good business women. I'm like some more loans as good. She'll not get behind. Now, don't you begin to worry about HER." "We have an article which, on its own merits, has stood up under almost impossible competition," Wallace continued in a tone of triumph. "We have the goods to deliver, and we're going to fight and beat you at your own game. We're going to make you take your own medicine, Mr. Pembroke. We're going to make you compete with us. We're going to advertise as no ar-

position to do it." Broadway was as proud of Wallace as he had been of himself. "What do

trained face. He also was an egotist, both for himself and for his company.

"We spend a million dollars annually in advertising, Mr. Wilson."
"No you don't," said Wallace promptly. "I know what you spend better than you do yourself. And my name is not 'Mr. Wilson,' and I'm not Mr. Jones' secretary." He pulled a card out of his pocket. "Here's my

it, and was really affected. As far as he was capable of showing real uneasiness he showed it then.

company is behind this business?" The Empire Advertising company, it

the Rocky mountains.'

before another year has passed."
"All right," Broadway answ

Josie, who, as spellbound, had been

Wallace smiled at her, "Have the

GEORGE M.COHAN EDWARD MARSHALL WITH PHOTOGRAPHS FROM SCENES IN THE PLAY

[Continued.]

said Jackson. wonderful! I never knew it was in me." He was completely satisfied with Broadway Jones. He whirled again on Pembroke. "Go on, say some-thing else."

But Pembroke kept a stony silence.
"Tell you what I'll do," cried Broad"Til talk you for a thousand dollars a side."

Pembroke scorned this proposition.

Plainly he was not a sport. "The salesman will state the price.

er cheer. It will make them all feel just a little better—if they could feel any better. He'll spread the news in a jiffy."
"Well, what did you think of it?" "I don't consider any comm trade-mark worth a million and a half Wallace asked of Jackson. "How about it, now that it's all over?" of dollars," Pembroke said with

phasis.
"Neither do I," said Wallace cheer-

fully. "Still," said Pembroke slowly and coldly, "even in business we some-times desire to satisfy our pride. It has always been the ambition of our company to control this output. For ten years we have tried to absorb it into the Consolidated without success. I have communicated with my people in Ohio, and, while we feel and know the price to be highly exorbitant, we have decided to take it over. I am prepared to buy."

Well, we are not prepared to sell," said Wallace slowly and emphatically. "What! I've agreed to your own

"I heard everything you said."
"I don't quite gather your meaning."

of fire and fight, of energy and ambi-tion! Look!"

ture full of drama at Broadway, did the best he could to meet the situation with an attitude which might have broken Pembroke's gravity had he been less absorbed and incensed.

ticle was ever advertised before. We're going to post and plaster from one end of the country to the other. We're going to snow you under, that's what we're going to do, and we're in a

you think of that?" he asked the startled Pembroke.

Pembroke smiled. He had a well

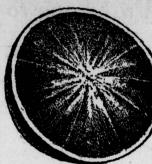
name and here's my business."

Pembroke took the card, looked at

"You mean the Empire Advertising

watching from the side, sighed hap-"It was all wonderful!"

stenographer make carbon copies of



## Our Treat All Week!

Luscious "Sunkist" Oranges at Special Prices, at Your Dealer's!

The best part of breakfast is a juicy, thin-skinned, seedless "Sunkist" orange. "Sunkist" oranges are the finest, juiciest, most delicious oranges grown in the world.

Buy them by the box or half-box—they are most economical and keep for weeks.

Carefully picked and packed by gloved hands.

The cleanest of fruits. Tree-ripened.
Use "Sunkist" lemons on meats, fish, poultry and salads.
Thin-skinned. The juiciest, finest lemons grown.

Rogers Silverware Premiums for "Sunkist" Trademarks

Cut the trademarks from "Sunkist" orange and lemon wrappers, and send them to us. We offer 27 different silverware premiums—all Rogers A-1 guaranteed Standard silver plate. Exclusive "Sunkist" Badesien.

Buy "Sunkist" Oranges and at Your Dealer's Send your name and full address for our complete free premium circular and club plan.

Address all orders for premium silverware and all correspondence to

California Fruit Growers Exchange Chicago, Ill.

It was the long-distance call for which Wallace had some time before left orders. He gave a hurried, warning glance at all of them as soon as he had heard the voice which came to him along the wire.
"Hello, guv'nor," he replied. "Hello!

all that Pembrone

so bad myself, was I?"

versation. We may need them."
"Incriminating, nearly every word

of it," the judge agreed.

"Didn't I tell you I'd scare the life out of him?" Wallace asked in boast-

"Did you?" said Broadway. "I wasn't

The judge grinned at him in com-mendation. Then: "I'll tell Higgins

that Pembroke has gone about his business. Perhaps they'll raise anoth-

Broadway was a little dubious. "It's a good plot, but how are we going to

play it?" he inquired, reverting to the-

atrical slang of that street he had loved and lost so much on.

year, I'll bet you that—"
He was interrupted by the ringing

"You want to do everything, don't you?" said Broadway peevishly.

of the telephone.
"I'll answer it," said he.

"Why, it's the biggest cinch in the world," said Wallace. "If this plant showed the profit they say it did, last year. I'll bet you that..."

Hello! . Yes; I called you up.
I'm up here in Conecticut. . . .

Oh, no, strictly business. Say, guv-nor, I can get a big contract from the Jones' Pepsin people. They're going in heavy, I hear. I can close this deal right away. What do you think?
. . . New owner takes possession today. They must be all right. I looked them up. . . Well, will you let me use my own judgment shout the? I think I'll make a splen.

about that? I think I'll make a splen-did deal. . . Say, guv-nor, will you send me a wire authorizing me to sign this contract? . . . Thanks. . . . I won't be back until tomor-

row. . . Good contract? . . .
Thanks. . . No; I won't be back until tomorrow. Good-by."

[To Be Continued.]



### Madame Ise'bell's · Beauty Lesson -LESSON X-PART IV.

BREATHING: ITS RELATION TO HEALTH AND BEAUTY. Use of Massage Cream.

All breathing exercises will have an excellent effect on the development of the throat, if the shoulders are held The Empire Advertising company, it must be remembered, was the largest in the world.

Wallace had not thought of that. He had not meant to say the Empire was actually behind Jones' Pepsin gum. But now that Pembroke had suggested it, it seemed to him to be a good idea, and, without taking into consideration the important fact that his father, not himself, was president of the Empire Advertising company, he took the plunge.

"That's just what I mean, and we're going to do five times as much advertising as you ever did, and at one ienth the cost."

"The my people do no more business with the Empire."

"All right." Wallace nesitively as a surveyer company with a cost. When the exercises are finished wipe

"All right," Wallace positively off any surglus cream with a soft sneered, "then let's see how much outdoor advertising you get this side of with very cold water.

Short Breathing.

Pembroke rose. He was not happy, but he did his level best to hide his worry.

"Very well, I'll take the 11:40 back to New York. Come, John." He turned, then, to Broadway, and spoke ominously. "You mark my word, Mr. Jones, you'll be glad to do business with us before another year has passed."

Short Breathing.

A woman is often mortified by discovering that she cannot make a short spurt, like running for a train, without getting out of breath. This condition will always result from incomplete breathing, that is, the habit of only partly filling the lungs. When increased exercise calls for more work from the lungs they are not able to respond without discomfort. Another you'll be glad to do business with us before another year has passed."

"All right," Broadway answered, "come around and see me in about twelve months. I may want to buy your company."

"Come, John," said Pembroke with out answering.

"Say, John, take down that last one I said," Broadway called after him. "I thought it was a corker."

The judge rose from the chair in which he had been sitting in a sort of my life rather than have missed that."

Josle, who, as spellbound, had been watching from the lungs they are not able to respond without discomfort. Another cause of short breathing is the accumulation of too much fat around the diaphragm. The breathing exercises will help both of these conditions, and, later on, I shall give some exercises for waist reducing. However, I wish my pupils to "get the habit" of correct breathing before they commence physical culture. Deep breathing every morning will soon so accustom the lungs to complete inhalation of air that they will be satisfied with nothing else, and deep breathing will become a habit.

(Lesson X to be continued.)

Tame Scill Try Telegraph Want Ads.

## PAPE'S DIAPEPSIN DIGESTS FOOD WHEN STOMACH CAN'T—IT'S GREAT

Five Minutes

A case of Pape's Diapepsin will cost fifty cents at any pharmacy here, and will convince any stomach sufferer in five entrance in the minutes that Fermentation and sour stomach; if there is difficulty in breathing after eating, eructations of sour, undigested food and acid, heartburn, brash or a belching of gas, you need Pape's Diapepsin to stop food fermentation and Indigestion.

It neutralizes excessive acid, stomach poison; absorbs that misery-making gas and stops fermentation which sours your entire meal and causes, believed to begin its use.

Pape's Diapepsin will cost five minutes that Fermentation and Sour Stomach is causing the misery of Indigestion.

No matter if you call your trouble Catarrh of the Stomach, Nervousness or Gastritis, or by any other nameal aways remember that relief is waiting at any drug store the moment you decide to begin its use.

Pape's Diapepsin will regulate any out-of-order Stomach within five minutes, and digest promptly, without any Dyspepsia, Sick Headache, Billiousness, fuse or discemfort, all of any kind of Constipation, Griping, etc. Your real food you eat.—Advertisement.

Stops Indigestion, Sourness, Gas and only trouble is that which you eat does not digest, but quickly ferments and sours, producing almost any unhealthy condition.

#### Old "Whitehall" to Be Temperance House

Without a bar and fitted out in a modern style that will appeal to respectable traveling men and transients, the old Essex, or "Whitehall" Hotel, which the Court closed, will be opened, it is said, as a dry hotel by J. W. Rodenhaver. It is said the lease prohibits the sale of liquor.

The plans call for a store room on the first floor, with a hotel office and entrance with rooms on the other floors, probably forty in number.

GOODYEAR TO BE POSTMASTER

Special to The Telegraph
Carlisle, Pa., Feb. 6.—It was said
here to-day that Fiske Goodyear, a
member of the firm of Goodyear
Brothers, will be the next postmaster
of Carlisle. His nomination, it was
said to-day, has been sent to the Senate for confirmation.

Not an Application For License in Mifflin County

Special to The Telegraph

Lewistown, Pa., Feb. 6.—A peculiar tate of affairs in Mifflin county—not one application for liquor license has been made this year. This is the first time in the history of the county that no applications have been filed. time for filing has expired. Mifflin county has been under no-license rule for four years past.

SUSPECTS HELD FOR TRIAL

A woman, who is said to have collected contributions from Green street workers, is declared to be a fake workers, is declared to be a fake by Howard B. Clark, adjutant of the Rescue Workers. He has employed no women to collect from house to house.

SUSPECTS HELD FOR TRIAL

SUSPECTS HELD FOR TRIAL

SUSPECTS HELD FOR TRIAL

Lewistovn, Pa., Feb. 6.—Two men have been arrested suspected of entering the Bohrman home near Miffilm the Bohrman home near Miffilm





### What Shall I Do?

"Let the GOLD DUST TWINS do your work

with my money to keep it safe? is a question with people who keep their money at home, and as a temptation to thieves or burglars. Why not deposit it in a good safe bank where it will be invested at three per cent. interest and safe at the same time. You can do this now. by putting it in the

First National Bank 224 MARKET STREET

"Can't see the number on these doors," grumbled Warren, as he scanned the houses on both sides of the quiet, dimly-lit Bronx street. "Must be in that row on the next block."

"It is seen a ward interesting experience.
"If it looks like a good loan. Can't tell much from the outside. Here we story house, a broad faint hall light showed through the diamond-paned glass clory house, a family the seen and faint hall light showed through the diamond-paned glass clory house farmer. Every house almost through the diamond-paned glass clory house farmer. Every house almost through the diamond-paned glass clory house farmer. Every house almost through the diamond-paned glass clory house farmer. Every house almost through the diamond-paned glass clory house farmer. Every the farmer was a light in an upper window, and a faint hall light showed a crayon portrait of a portly toward a crayon portrait of

hall, "and I'll light the gas in the parlor."

To Helen's gurprise there was no evidence of poverty or destitution. The "parlor" was furnished with very highly polished, imitation mahogany furniture, heavily upholstered in rose damask.

There was an upright plane, a number of pictures in heavy gilt frames, and a bright flowered Smyrna rug. The ceilings had been newly done over and the walls were papered in a large flowered and gilt design.

"Everything looks well kept up," commented Warren, with a quick appraising glance about. "May I see the back outlook? The diagram showed this to be a good, deep lot."

"Oh, yes sir," leading them through the back parlor and drawing aside the stiff lace curtain from the window, "Yes, that's a good back yard," peering out into the darkness. "I believe you have twelve rooms here?"

"Yes, sir, it's three stories and brasement."

"Modern plumbing?"

They appraised it all af fourteen thousand, and Albert got his seven thousand in cash. I kept roomers eighten years, ever since his father died, to save this money—now it's all gone. That woman got every cent of it! And she's forty—old enough to be his mother!"

"Is she an actress?" asked Helen impulsively.

"No, ma'am, she's no actress. She's through with him. At least, I've got that to be thankful for."

"Yoe, sir," leading them through the back parlor and drawing aside the stiff lace curtain from the window, "The back parlor and drawing aside the stiff lace curtain from the window, "The pering out into the darkness." I believe you have twelve rooms here?"

"Yes, sir, it's three stories and the walls at fourteen thousand in cash. I kept roomers eighten years, ever since his father died, to save this money—now it's all gone. That woman got every cent of it! And to save this money—now it's all gone. That woman got every cent of it! And to save this money actres, ever sance his father died, to save this money—now it's all gone. That woman got every cent of it! And to save this money actres, ever sance his father died, to save this mone

litree you have twelve rooms here!

"Yee, sir; it's three stories and basement."

"Modern plumbing."

"Yee, sir, I had all new plumbing with the construction of the c