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A BUSY AND PROGRESSIVE CITY.

Residents of so-called isolated county seats are prone to be content with their surroundings and indifferent to the good opinion of strangers, but this is not true of Somerset, notwithstanding the fact that it was cut off from railroad communication for many years, and the people were by force of circumstances compelled to live within themselves. The absence of communication with the busy marts of trade furnished a stimulus to intellectual growth, and so it happened that while Somerset was unknown as a trade center it enjoyed a wide reputation for the intelligence, refinement and culture of its people.

However, the people were restless to break the chain that bound them in a contracted district, in which one was dependent upon the other for a means of livelihood, and at the first opportunity, with characteristic energy and enterprise, they constructed a line of railroad from Somerset to Rockwood, at their personal expense, thus connecting them with one of the great arteries of commerce and giving them an outlet for the products of the soil, lumber, coal, etc.

The lumber interests soon grew to mammoth proportions, and the virgin forests within a few miles of the railroad furnished a tempting field for home and foreign capitalists; nor has that valuable interest yet ceased to be one of the commercial factors of the county. We point with pride to the large business of the Fox Brothers and others. The volume of business annually transacted by local lumbermen would surprise the pioneers who located here, running as it does up into the hundreds of thousands of dollars and giving employment to an army of laborers.

The coal industry next attracted attention. This valuable industry can be said to have remained in its swaddling clothes up until six years ago, when the Messrs Krebs developed the Listie field. The name made in the markets of the east by these people caused the larger coal producers of the country to inquire into the developments making in that important industry in this region, with the result that the Berwind-White Coal Co., the largest concern of the kind in the country, bought up great tracts of coal land in the townships of Paint, Ogle, Shade, Quemahoning and Stonycreek, and one year ago erected at Scalp Level the largest and most complete mining plant in the world.

The introduction of railroad communication, the development of hitherto hidden resources and freer contact with the outside world, revolutionized business methods throughout our county, and many hitherto successful merchants and business men were compelled to fall in the rear when brought into competition with pushing, ambitious, intelligent, younger men.

Of the men engaged in mercantile pursuits here prior to the war, only one—Major John M. Holderbaum—the oldest merchant both in point of years and commercial experience, continues in active business, a tribute to his integrity, foresight and untiring energy. Men who were content to make a meagre living for themselves were compelled to give way to such hustlers as Cook & Beeritis, whose grocery and feed store has grown from a basement to its present magnificent proportions, with warerooms equal to many city wholesale establishments.

Charles H. Fisher, whose modest beginning has developed into a book store and school supply establishment that would be the pride of a city of 10,000 people, as it is the pride of Somerset.

Mrs. A. E. Uhl, whose business tact and force of character have won her a reputation throughout the county and whose trade-mark is a guarantee for sterling honesty and probity.

Sifford & Kuykendall, who have given to the people of Somerset and Somerset county a department store that will bear favorable comparison with similar institutions in towns many times the size of Somerset.

James B. Holderbaum, whose great hardware establishment calls forth the admiration of all who inspect it, and whose trade in agricultural implements is the largest in western Pennsylvania.

Parker & Phillips, who, although only a year in business, have established a record that old merchants have striven many years to obtain and whose shelves are filled with the finest products of the loom and spindle.

A flouring-mill that turns out more breadstuff daily than the population of the town can consume in a month; furniture stores that sell household and art furniture without fear of city competition; drug stores that are in keeping with the times; shoe stores that are unsurpassed; house-heating and plumbing establishments that seek contracts wherever good workmanship is appreciated; two well-equipped machine-shops, and a foundry at which one of the best gas engines and other articles are manufactured; in fact, the merchant or mechanic of thirty years ago would be a veritable Rip Van Winkle and refuse to believe the evidence before his eyes, could he return to the Somerset of to-day.

This special edition of the HERALD has been prepared under exceptional circumstances. The writer is a native of the State of Indiana and has had only four weeks in which to make the acquaintance of the people of Somerset. He has, however, in the brief time allotted, endeavored to write true and accurate biographical sketches of some of the leading citizens, and to faithfully portray the business enterprise and capacity of the merchants, mechanics and professional men of Somerset. Any errors, and we trust that we have made but few, must be attributed to our limited opportunities, and allowance made accordingly. Respectfully,

SAM GRIFFIN.

WILLIAM WINTERS.

Treasurer of Somerset County, and a Successful, Popular Citizen.

THE office of Treasurer of Somerset County is one of great trust, and to know that we have a competent, reliable official is a matter of satisfaction to every one of our taxpayers. In this connection we will say that William Winters is conducting the affairs of his office in a safe, wise, conservative manner; that he is by nature and habit a judicious, careful man. He is a native of Quemahoning township, was raised on a farm and was taught habits of industry and economy; was for a time engaged in the mercantile business at Stanton's Mill, and afterward erected a flouring mill in Somerset township which he operated until he was elected to his present office in 1896.

Mr. Winters has always been a staunch Republican and a worker in the ranks of the G. O. P. He is a very pleasant, accommodating man, well liked by all who know him, and is filling his office in an upright, careful, faithful manner.

EXTRA.

JOSEPH E. THROPP, REPUBLICAN CANDIDATE FOR CONGRESS.

Slanderous and Cowardly Effort to Defeat Mr. Thropp.

EVERETT, PA., October 2, 1898.

Special Dispatch to the Herald.

Information was received last night that a certain vile circular containing statements affecting my moral character is being quietly circulated and read to voters by hired parties.

Detectives have been employed, and I will pay a reward for information that will lead to the arrest and conviction for criminal libel of any person found circulating these falsehoods.

I fear no honest man's investigation of my private or business life, and will punish to the full extent of the law anyone who attacks either the one or the other.

Self-respecting voters of all parties should condemn such practices.

JOSEPH E. THROPP.

ADDRESSED TO VOTERS OF TWENTIETH CONGRESS DISTRICT.

EVERETT, PA., Nov. 1, 1898.

To the Voters of the Twentieth Congressional District.—Manly Men of Every Party:—

As a regularly nominated candidate for the responsible position of representing your interests in Congress, the time seems to have come when I should, as briefly as possible, reply to some statements of certain parties in the pay of the Democratic leaders who are seeking to influence you in voting.

First. They charge that I favor employing foreign labor. Answer: I never brought a foreigner into this country, and out of 500 employes have but five (5) per cent. working for me, and they are filters and coke-drawers, and have been in this country from eight to twenty years. They have been working heretofore in other parts of this State—Blair, Cambria and Huntingdon counties.

Second. They publish an affidavit from T. W. Armstrong that I declined to employ him and immediately employed three Italians. Answer: I never employed an Italian in my life, and his sworn affidavit is false.

Third. They publish another affidavit that I charge $5.50 rent for four-room houses at my furnace, and that I discharged one Bowden because he refused to rent one. The answer to this is, that the Everett Iron Co., in which Marshall Williams' father was interested, charged for these same houses $8.00. I have since improved these houses, and at the present time they have gardens enclosed and are supplied with pure spring water, piped to their doors, and I charge the men but $4.50 for them. So Bowden's affidavit is false.

Fourth. They say that I compel my employes to deal in the stores at Kearney and Everett. Answer: When I took possession of the Kearney store, which had been used by a relative of Marshall Williams, I at once reduced the prices which they had been charging from 15 to 25 per cent, but no man has been compelled to deal in it. Subsequently I was asked by some of the men to start a store at the Furnace, and after repeated requests did so, and no man is compelled to deal there. As the Earlston store has considerable outside trade its prices must be fair. When the Everett Iron Company owned the Furnace all the men were forced to deal through the firm of J. B. Williams & Co., and copies of the form of order which they used are now in my possession. Men were forced to take orders for such small amounts as one (1) and four (4) cents. Will S. Marshall Williams and his friend Jas. C. Barndollar, who wished me to compel all my men to deal in the Barndollar store, please explain?

An affidavit has been procured from John McIlhenny, until lately one of my employes. John is a good fellow. He must have liked me, for he followed me out from the Schuylkill Valley, 250 miles, to work for me. John has one weakness—he is fond of a drink and does not know when he should stop. These wolves going about in sheep's clothing, and professing to be such friends of the working men, got John drunk and then led him to sign some sort of an affidavit, after which they turned him out on the streets to be put in the lock-up.

John Bloom's affidavit was obtained in the same manner in '96, and is being republished now, although Bloom, on Oct. 13, 1898, signed application for work at the Furnace, showing (when sober) he must consider me a fair man. He is being kept drunk now, lest he might make another affidavit explaining how he had been misled in '96. At that time efforts were made to get two other soldiers to make an affidavit before they succeeded with Bloom. In one case money was offered a veteran to perjure himself. I have NEVER spoken of a veteran as a "bummer." Bloom's affidavit is false.

What think you, workingmen and all voters, of men who would first get another man drunk and then lead him to swear to a lie? Is your property, the privacy of your home, the honor of yourself or neighbors safe in such hands? Need I take up more of their falsehoods and deny them?

You all know that this a free country. Men do not have to work for me. Again, if I owe any man a just claim—a former friend, an employe, or even an ingrate—any sensible man knows it can be collected.

How as to the design of all this? Democratic managers know they cannot defeat me without prejudicing the workingmen, and they are using such tools as they can purchase in trying to blind your eyes, cloud your reason, and then use you to accomplish their purpose. Will you let them do it?

I have spent most of my life in close touch with workingmen, and have ever tried to work in accord with the Divine precept, "All ye are brothers;" and whether chosen to labor for your interests in Congress or not, I shall continue so to act that no honest man can accuse me of intentional wrong-doing.

I will not promise to make every man's lot all he desires; no man can do that. I only promise to regard all my constituents as having the right to ask me, their servant, to do all I honestly can for them, and I will try to do my duty with all the strength that is given me.

I have never tried to influence another employer against a discharged employe, yet one neighbor, who is reported as working against me, in one of his letters to me calls our Bedford county workingmen "Ridgerones," and says I can never successfully work this furnace with them. And in another letter he tells me that a man made a speech to some of his striking men and asks me to get rid of him, as he would give me trouble. In other words, he wished me to "blacklist" him. Another example of the kind of friends who are trying to lead you!

The lowest scale of wages at the Furnace is about the same as was paid by Powelton, Kemble & Rockhill when I came into Bedford county. My first act in that connection was to raise wages, when I received a letter from the party first mentioned asking me not to upset the working people by raising wages. In the opinion of these friends of labor it unsettles the men to raise their pay, though I then thought the price of the products of labor warranted it.

Thursday night the Bedford county Democratic Chairman visited Altoona; later one Cessna met him. Fresh fuel was probably supplied for the Garbage Mill and you may expect a fresh flood of abuse. Friday morning said Williams was in conference with the same Chairman.

Lies have also been circulated as to my having said what kind of food is good enough for workingmen. I have given thousands of dollars to provide good food for workingmen and their families while the Democratic leaders were advocating policies which, in practice, took the food out of the mouths of the workingmen. No food or clothing, or homes honestly provided, are too good for those who toil.

In Altoona, in a speech, I publicly challenged Mr. Walters to meet me in any place in the district and discuss the issues of the campaign, or compare, if he desired, our private lives. I have heard no answer to this challenge, nor has any of his lieutenants taken it up.

I have placed in the hands of A. B. Crawford, miner, Rev. J. Patton Moore, veteran, and Dr. E. J. Miller, veteran, all of Everett, Pa., the proofs of all the statements herein made.

False affidavits and misrepresentations are not arguments!

I believe in the principles of protection to American labor and industries, Honest Money, and that a candidate should keep himself free from complications, so that he can serve, to the best of his ability, the interests of all the people; and there are none for whom I would more earnestly labor than the plain people, of whom I claim to be one, and among whom my whole life has been spent, and who best promote the prosperity of our whole country.

Workingmen of the North, in 1860—61 the Democratic organs called you "Mudsills." Soldiers of 1861—65, they called you "Lincoln's Dogs and Hirelings."

Now these same organs are professing to be your friends, while they are denouncing one who has, in public and private life, ever tried to serve your interests.

If chosen to represent this district in Congress I shall, in every way, endeavor to zealously uphold the wise administration of President McKinley, while earnestly considering the interests of the workingmen, farmers and others of our own great Twentieth District of Pennsylvania.

Men of all parties in this Twentieth District who love fair play, the truth, and who value their rights of citizenship, I ask you in a manly way to consider the facts, and vote as seems best for your own interests.

This is your country. The responsibility is yours!

Faithfully,

JOSEPH E. THROPP.

A. L. G. HAY.

A Rising and Well-Known Member of the Somerset Bar.

THE profession of law is one that tests a man's natural talent, brings into requisition his faculties and learning and proves of what metal he is made, and when a young man enters the practice where he must grapple with the intricacies of the various phases of law with old skilled professionals and prove his worth and merit, as Mr. A. L. G. Hay has done at the Somerset bar, he is entitled to great credit and to the confidence of the general public.

Mr. Hay is one of the most thoroughly educated citizens of our town, he is classical, practical and fully alive to the conditions surrounding him. He was born in Elk Lick township, this county; his father, William H. Hay, is a prominent man in his community. In fact, both on his father's and mother's side, his ancestors were far above the average in intellectual capacity.

Mr. Hay is an A. B. and an A. M., both of which degrees were earned at Franklin and Marshall college, from which he graduated in 1888. He read law with Valentine Hay, a great uncle, and was admitted to practice in 1892. He is one of those young up-to-date, active, progressive attorneys, whose rare talents and thorough mastery of his profession is bound to make him a leader.

He is a clean, persuasive and fluent talker; plain and thorough in his arguments; a close, careful student, who carefully masters every detail of every case entrusted to him. He has already tried many very important cases with remarkable success. He had charge of the Bluebaugh murder case at Greensburg, Pa., and secured the acquittal of his clients, and is particularly strong in defensive work. His practice is growing and extending, though he is already doing his share of the business at this bar. In politics Mr. Hay is a Democrat and one of the leading lights among the young members of his party in Somerset county; a member of the Reformed Church, and a genial gentleman.

BAKER'S ART STORE.

The Finest, the Newest and the Handsomest Goods.

"ANYTHING of beauty is a joy forever." This truism finds its realization in a thousand different ways in the creations of the skilled workman and the artist, and the man who handles articles of beauty that are at the same time useful, is a blessing to any community; and this kind of a merchant we are pleased to inform our readers has recently opened his doors to the public, and invites them to come in and feast their eyes on the lovely articles of adornment that go to make up the comforts and happiness of every household.

He handles in large quantities, great and unending variety, a class of goods that is usually hard to find in the ordinary store. For instance, his assortment of beautiful decorated chinaware is probably the most complete in this part of the State. Every article you can think of is in stock, handsomely finished, neat, dainty and lovely to look upon, cups, saucers, tea sets, fine bowls and dishes, bric-a-brac of modern design and splendid quality. He also handles medallions of the newest and prettiest styles and his assortment of tableware, chamber sets, ordinary dishware, etc., is the largest in Somerset county, with a display of elegant paintings, fine frames of all sizes and styles, 132 different designs of the newest models of mouldings, ranging in price from 4 to 40c per foot, and varying in size from the smallest to the most massive, with every color that is new and dainty, white, cream, gold, white and gold, natural wood, and a score of beautiful combinations, so that he can suit any person, no difference what they want.

The stock of wall paper which is exhibited here admits of no comparison with anything ever seen in this city before. It is so large in quantity, so new in design and pattern, so great in variety and of such elegant, handsome shades and striking combinations that no customer could go away without being suited. This gentleman selects his own designs, orders how they shall be made up, buys direct from the factory, with the result that competition stands no show, either in prices or quality and style of goods. The spring designs which the factories are now preparing and which Mr. Baker has been inspecting and buying are the newest and most striking ever before placed upon the market.

They are new departures, grand and bewildering to look upon, strong and lasting, hold their own, and the stock that Mr. Baker will exhibit will be unequaled anywhere in this part of the State, while his manner of buying enables him to sell at wonderfully low rates.

This house has the largest line of glassware, window shades and queensware in Somerset county, while the assortment of fine and fancy stationery, blank books, writing materials and all kinds of novelties is unsurpassed, either in quantity, quality, variety and low prices.

As the nights become long lamps become more necessary, and as Xmas comes nearer persons want to know where the nicest place to find Xmas presents is located. If you want a fine lamp Mr. Baker has the largest stock, the most beautiful assortment, and sells at the lowest prices. His lamps are simply magnificent and must be seen to be appreciated. In fact his store is loaded with elegant Xmas presents that are useful and ornamental, and he invites you to look through his stock, will show you around, treat you nice and give you an opportunity to feast your eyes on the most lovely exhibition of art that you have ever beheld. Don't forget to call at Mr. Baker's Art Store or you will miss a grand treat. It is located on the diamond, next door to Parker & Phillips.

PARKER & PHILLIPS.

Dry Goods, Notions, Cloaks and Dressmaking.

PERSONS coming to town to buy goods are always confronted with the following interrogatories—Where can I find the most complete stock, the greatest variety, the newest and the most stylish goods to select from, and where can I find goods that suit me best for the least possible cash outlay? These questions can be easily and satisfactorily answered by an investigation of the stocks of goods carried and the prices at which they are sold by the different dry goods houses of Somerset. But for fear that our readers may not have the time or disposition to look through the different houses, we will present to them *the new, popular, up-to-date dry goods and cloak house* of Messrs. Parker & Phillips. Mr. Parker is well known to our people as a capable, reliable dry goods man. Mr. Phillips is also a good business man, and though *the firm is a new one* it is rapidly growing in popularity and its trade is enjoying *a veritable boom.*

One of the main reasons we can give for this is that every article of goods in their house is *brand new,* of the latest style, just purchased and placed on their counters; not an old article in stock; but instead, *new goods* of modern design, of choice selection, elegant in style, beautiful in appearance and good in *quality.* This is the *new dry goods emporium* of Parker & Phillips, and this is *the place to go* for new goods, good goods and *low prices.*

Parker & Phillips may well be classed as *leaders* in their specialties, consisting of a *handsome* line of *stylish* dress goods and dress trimmings, ladies' and gents' furnishing goods and underwear, muslins, ginghams, cotton goods, linens, embroideries, etc., all new, stylish and of the *best.* This homelike store, on the *Northwest Corner of the Diamond,* is a *busy place* where our *best people* meet and combine business with pleasure. The public realize that here they can secure the *best and latest of everything*; the newest weaves, the most modern fabrics and stylish designs.

Hosiery and gloves for ladies are a special feature with them, while handsome bed-spreads, fine novelties, good warm blankets and the like are extensively dealt in.

CLOAKS AND WRAPS.

No other house in Somerset county can offer the same inducements to the lady who wants a nice, new wrap as can Parker & Phillips, because *every cloak and wrap* in their house is *new;* all purchased within the last four months, and all up-to-date, stylish and becoming in every way. They have all sizes and all grades, and while some may sell you an inferior article at a low price, they sell you a fine cloak for little money. They do this by being good buyers; by paying cash and taking the discounts; by selling on small margins and relying on their many sales for their profit. This firm is a valuable acquisition to our town, and the people are coming to look upon it as the *center of fashion,* the *headquarters for good bargains,* the *popular-priced,* well-stocked mercantile house of Somerset.

Dressmaking is extensively carried on. They employ the best talent obtainable, and the handsome-fitting, fashionable garments they turn out are unsurpassed by any dressmaking establishment in New York, Philadelphia or Baltimore.

THE LISTIE MINING AND MANUFACTURING CO.

Pioneer Coal Operators, No Company Stores, Our Most Extensive Enterprise.

MANUFACTURING concerns are of direct and indirect benefit to the community in which they are located, distributing as they do immense sums of money which directly or indirectly benefit all of its citizens; and when a plant reaches the magnitude of the Listie Mining and Manufacturing Company, it becomes a benefit to the county and commonwealth.

The owners and operators of the Listie Company are men of wide business capacity and experience, possess ample capital, and thoroughly understand all of the details of their extensive traffic. They came here from Danville, Pa., in July, 1892, and at once began to develop an extensive coal-mining plant, the rights and privileges of which they had acquired by purchase. At the outstart they were beset by almost insurmountable obstructions, and it is entirely owing to the indomitable will power, business energy and push of the owners that the mines were opened up and a market found for their product. It is a common saying, and a truthful one withal, that ninety-nine men out of one hundred would have abandoned the task of developing the Listie Mines, but there is no such word as "fail" in the Listie lexicon.

Numerous drifts were opened at great expense to the operators and it was not until March, 1893, that the first shipment of coal was made from the Listie Mines to the seaboard.

This vein of coal was at that time unknown and untried by the great coal consumers of the country, and it was no easy task for Mr. Krebs and his sons to get it introduced and to build up a market for their extensive output. In addition to the obstacles referred to they were more or less handicapped by lack of railroad facilities, which we are glad to say have all been remedied through their persistent and well-directed efforts. The superior quality of the coal gradually asserted itself and established a reputation throughout the east which has been recognized, so that to-day Listie coal finds a ready market in Baltimore, Philadelphia, Boston and along the South-Atlantic coast, even going into Cuba. Their present shipments average 1,000 tons per day, and they give employment to 200 men, including miners, drivers and outside laborers. The Listie vein of coal has an average thickness of five feet three inches. It is a wonderfully pure and clean bituminous coal, unsurpassed for steam-making purposes, It also cokes well. It possesses 1.09 of water; 16.78 of volatile matter; 77.00 of fixed carbon, with only 0.62 of sulphur, and 4.51 of ash, making a pure, clean fuel matter of 93.78; a coal unexcelled for its strength, for its heating power and for its purity. The analysis shows that the coal is one of the highest character and can not be surpassed by any coal in Pennsylvania as a steam producer, or for iron working. Its remarkable low per cent. of sulphur makes it very desirable for rolling-mill use.

Underlying their strata of coal is a vast bed of fire clay of such excellent quality, so conveniently accessible, and in such constant demand that there is bound to be a great future for it, and the day is not far distant when this valuable commodity will be manufactured and shipped by the Listie Company. The clay is so clean, so free from foreign substances and so durable and impervious to heat that the world will soon find use for it.

The Listie Mining and Manufacturing Company is the property of Mr. Simon Krebs and his two sons—George J. and Lewis T.—all progressive, capable business men, who are never satisfied with past achievements, but are always striving to improve and increase their business and expand their commercial operations. They are at this time putting in a modern, finely equipped electric plant, with ample facilities and power to illuminate the mines, haul the coal to the tipple, as well as to dig it from its compact bed in the earth. This vast improvement will increase the capacity of their plant to 1,500 tons of coal per day and give the Messrs. Krebs another leverage in the markets of the world.

To the people of Somerset we may say that the Listie Mining Company is a grand thing for our town, one which we can hardly appreciate unless it should leave us or close down. It is conducted in the most honorable and just way; the Company keeps no store and has no connection with any mercantile house; while on the other hand it pays cash for its labor—averaging from $8,000 to $10,000 per month—and is, therefore, a blessing to the local public and to their employes.

MRS. A. E. UHL.

A Business Establishment that is the Recognized Leader in the Dry Goods, Notions and Millinery Trade in Somerset County.

The Keynote of this House is Merit, Honesty, Reliable Goods, Fair Dealing and Legitimate Business Methods.

THE people of Somerset and vicinity fully appreciate the fact that to Mrs. A. E. Uhl belongs the credit of causing a revolution in the dry goods and millinery business in Somerset county. About a quarter of a century ago, seeing the need of a practical dressmaker and milliner in Somerset, she offered to the public her services, and from an humble beginning has reared her present enlarged establishment. The growth of the business was marvelous, being a just reward for her legitimate business methods and her anticipations of the people's needs in the most reliable goods.

Fifteen years ago you could not find a variety of fine dress fabrics in a Somerset store; the common delaines, cashmeres, calicoes and muslins comprising the stock of the then leading stores. Anyone desiring other than these staple goods was compelled to have her dress goods expressed from a city establishment, and, as a general thing, the trimmings also. About this time the Knepper business block was erected on the Southwest corner of the Diamond, and with the foresight that has always been evidenced, Mrs. Uhl secured the large storerooms, and for the first time in Somerset's history presented to the public a full and well-selected line of the season's fashionable dress goods, with the latest things in trimmings and linings.

A cloak and coat department was also added to her business, and again the people of Somerset and vicinity were enabled to purchase the latest and most approved styles of ladies' garments at such prices that would not justify them to purchase from abroad.

It is needless to say that this overture caused a revolution in the stores of Somerset, and the lead she then took she has always maintained. The people recognize in her the one who made it possible for them to appear in fashion's robes at a cost a little above what was paid for an ordinary fabric; and that Somerset's fame as a fashion center is due mainly to the opportunities she has afforded to the correct dresser.

She has furnished the bridal garments and infants' robes for two generations, and so familiar is her store to the people that it is a household word, and the mere fact that an article has been bought at this establishment is a guarantee of its intrinsic worth and at once secures for it the buyer's seal of approval.

STEADY GROWTH.

Realizing that Somerset would ever be her scene of business activity, Mrs. Uhl at the start made it one of her cardinal rules to furnish only reliable goods and never attempt to attract the careless buyer of the "shoddy." To this rule she has strictly adhered, and the steady growth of her establishment is a sure indication of the appreciation of her honorable methods and fair dealing. It is entirely foreign to her policy to use the questionable methods of advertisement so necessary to stores of the mushroom order. Her advertisements are only such as are necessary to call attention to the large variety of goods she offers to the public; and all other methods she discards, because it makes additional expense which must eventually be paid by the purchaser of the goods.

Her plan has been to incur no needless expense, give good service, buy direct from manufacturers, importers and wholesale merchants, pay cash and discount all bills, and thus be able to sell the best at the lowest possible prices.

Her stock of dry goods embraces dress silks, waist silks, trimming silks, satins and fancy staple goods, blankets, shawls and skirts, table linens, towels, napkins, ladies' and gents' furnishing goods, notions, hosiery, gloves, muslin and knit underwear, infants' dresses, cloaks and capes, corsets, all kinds of staple and fancy yarns, embroidery silks, art linens, white goods, laces, Hamburg embroidery, etc.

Also a large line of ladies' jackets, capes and fur collarettes, misses' and children's jackets, all of exclusive styles, direct from the best designers. A complete line of dress trimmings, suitable to trim all qualities and kinds of dress goods.

HOTEL VANNEAR.

The largest and most complete millinery department (this being a specialty) in the county, including the most desirable shapes in hats and frames, ribbons, plumes and tips, fancy feathers, flowers and other necessary articles of a complete millinery store. Mrs. Uhl gives this department her personal attention, and all goods turned out are correct in style and are adapted to the features of the purchaser.

This is the oldest dry goods and millinery house in the county, and all people coming to this store are given the best of attention, whether they are intending purchasers or not.

JAS. B. SAYLOR.

A Self-Made Man.---A Farmer, a Stock-Raiser, and a Man of Recognized Ability.

SOMERSET is an easy word to spell, an easy word to pronounce, but to achieve an undisputed success in life and raise one's self up from poverty and obscurity to a ranking place among the farmers and business men of the community is by no means an easy task and requires unremitting energy, long years of hard toil, and constant, persistent care and management. It proves the natural energy that a man has in him; it brings to the surface the more worthy and ennobling characteristics of his make-up, and proves to the world that we still have men of true worth and merit.

Mr. Jas. B. Saylor, like many other of our prominent men of to-day, was born and raised a poor boy. He was born in September, 1857, and is therefore in the forty-second year of his age. He is a native of Somerset county and has spent most of his life in this vicinity. His opportunities in his younger days were very limited, and his education was begun and finished in the public schools, which he attended in winter, while helping to "keep the wolf from the door" by doing any kind of work he could get during the summer months. With few advantages except his wonderful energy and grim determination to succeed, he grew up with a manly heart and an honest and industrious nature, fully determined to succeed, and looking forward to the end that some day he might be able to live like those around him.

He was married when but a young man, and his capital stock to start in life was industry, a clear head and an honest disposition. He went to work with a will, and though he had many hard pulls, he succeeded by gathering together, little by little, until he had a home. This formed the nucleus around which he continued to gather the fruits of his incessant toil. He worked day and night; wasted no money, but provided well for his family. He was now past the most trying period of his life; for when he first started out he had no one to look to for advice or help, and everybody had an eye on him to see if they could not detect some fault, but as time went on and he proved by his everyday life that he was a man to be fully relied upon, friends came to him, and one by one the circle of his friends increased until to day there is no man in Somerset county more respected, more reliable or trustworthy than the penniless boy of twenty years ago—Mr. James B. Saylor.

He has forced his way, by an upright, industrious life, boldly to the front rank of the self-made men of Somerset county. He has earned and maintained an enviable reputation as a financier, a good manager and a man of broad-minded judgment and business capacity. No difference where you find him, he is the same plain, sensible, reasonable man; pleasant to deal with, possessed of a fair share of this world's goods, strictly reliable, and possessing the confidence and esteem of all our people. Thus it can be seen that a review of the worthy men of Somerset would be incomplete without a mention of Mr. James B. Saylor.

Mr. Saylor is a Republican in politics, has always been a hard worker for the nominees of the party, but has never taken sides in any of the factional differences that have existed within its ranks. He believes in honest methods in politics, economical management of public affairs, and that the majority should rule in all cases. He is a splendid all-around man, and though he has never sought office, would make a splendid official in almost any capacity.

Mr. Saylor's friends all over the county are urging him to stand as a candidate for Sheriff at the coming Republican primary election, and he will likely be found ready to make the race when the proper time comes.

"FISHER'S BOOK STORE."

THIS is one of the most commendable and valuable mercantile enterprises in the county. Mr. Chas. H. Fisher, the proprietor, started the business on the first day of April, 1889. Many previous attempts had been made before Mr. Fisher arrived on the scene to make a book and stationery store pay in Somerset. No previous effort seemed to "catch on," but "Fisher's Book Store," now a household word in the county, was a "go" from the first day its doors were opened. This establishment is an educator, and has done more to foster and promote popular and substantial education than any other agency except the common schools. Of late years its business has become largely wholesale. Its wholesale trade covers Somerset county and extends into adjoining counties and states. Mr. Fisher devotes himself specially to the school book and school supply trade. In this direction he has been remarkably successful, securing and holding for years the school book and supply contracts of all the school districts in the county, save two. This alone is a monument to his business enterprise and correct business methods.

Besides showing in a large measure the confidence reposed in him, and esteem felt for him by the school directors of the county and the general public, Fisher's Book Store is a popular resort, and the intelligent and book-loving people find themselves at home within its doors.

During the Teachers' County Institute and holiday season the store becomes a veritable bee hive, and the hundreds of good natured people pushing their way in and out the store, are a delight to see.

A visit to Somerset is incomplete unless you drop into the book store. No one makes a mistake by keeping this establishment in mind when out buying holiday presents.

Personally Mr. Fisher is an up-to-date, valuable citizen. He was one of the original directors of the First National Bank; is now the largest stockholder and the treasurer of the Electric Light company; has a one-third interest in the opera house enterprise, and is noted as being at all times promptly to the front with his time, influence and means in promoting and encouraging commendable and beneficial public enterprises. There is no more useful or influential citizen in the community, and he and his business deserve the fullest measure of public patronage and good will.

W. W. KNABLE.

Prominent Fire Insurance Man Who Represents Strong Old Line Companies.

THE necessity of carrying insurance is no longer a subject of discussion, but the kind of insurance is now the important object. We all want insurance to save us from sudden loss. But many persons are still tampering with counterfeit insurance organizations commonly known as societies or associations, and thereby lose their money, and in case of fire lose their property, with no recourse whatever.

But it goes without saying that the wise man insures his property with reliable companies, and the man in Somerset who represents this class of companies is W. W. Knable. He has the agency for ten of the oldest, strongest, best-known companies doing business in America—companies whose assets run far into the millions and whose payment of losses is prompt, full and satisfactory. Their rates are reasonable, their dealings fair and their terms just.

Mr. Knable has his office on Main-Cross street, is ready and obliging and will give you any desired information concerning terms or other matters, and to those seeking the best protection, the safest companies that are prompt and honorable, we can only say, call on W. W. Knable, who represents this class of companies in our town.

"GET IT AT BENFORD'S."

THE REASON we give you this advice is because he has always got it; that is, he has always got the largest and finest line of drugs, druggists' sundries, toilet articles, and everything else that goes to make up a first-class drug store, to be found in Somerset county. His goods are noted for their freshness and purity, and his place for its neatness and good management. A specialty is made of fine prescription work, and a choice assortment of pure drugs, the most reliable compounds, etc., is always in stock.

This is the oldest drug store in Somerset county, and was established by G. W. Benford, Sr., in 1847, and has for over half a century maintained an honorable reputation and a high standing before the public.

Mr. G. W. Benford, Jr., the present proprietor, has had control of the business since his father's death, and is a polite, attentive, pushing business man.

In this store is located the headquarters of the long-distance and local telephone companies.

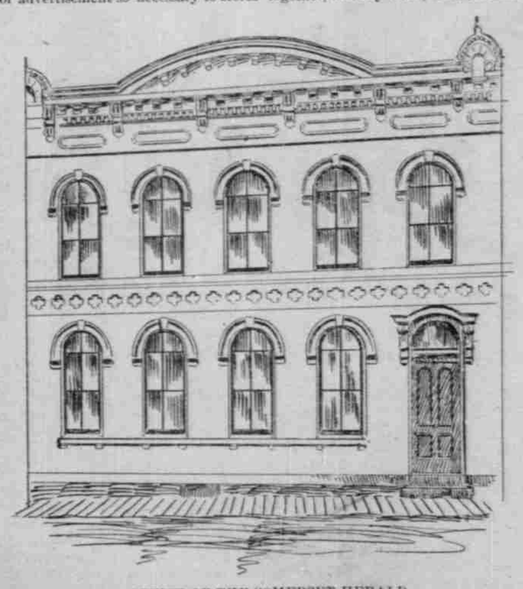
MEN, STOP

And think! It will pay you 25 per cent. for every dollar you invest in fine tailor-made clothing, provided you buy them from Hostetler. His clothing is made by first-class tailors, and all work is guaranteed in fit and neatness.

Location in rear of 'Squire Casebeer's office, Kregar Block, Somerset, Pa.

MEMBERS OF THE SOMERSET BAR, 1861.

W. H. Postlethwaite. Samuel W. Pearson. Samuel Gaither. F. M. Kimmel. Isaac Hugus.
Ross Forward. Daniel Weyand. John D. Roddy. H. F. Schell. Wm. J. Baer. Edward Scull.
A. H. Coffroth. Wm. H. Koontz. Geo. W. Benford. Alexander Stutzman. Cyrus Meyers. A. J. Colborn.
Lewis Lichty. H. L. Baer. J. O. Kimmel. Valentine Hay. Elias Cunningham. J. H. Uhl.



OFFICE OF THE SOMERSET HERALD.