

PANSY JOE

By ALLIE ROBERTS. "Mother, see here. Judge Lawrence has given me a silver dollar, all for myself. He said that it was my stock in the bank, or something like that, and that I ought to plant it, and he'd double the profit this fall."

"Why, Joe Barrows, what are you talking about? Why did he give you the money, and what did he intend that you should do with it? Sit down here, and tell me all about it."

"Well, you see, mother, I was up past three this morning and saw the garden staking of the lawn, and thought I would stop and have a little talk with him. David is real nice, and I like to listen to his old way of talking—old country English you know, mother. I was telling David about our little garden, and I saw how I would like to raise flowers as well as vegetables, when out comes Judge Lawrence and I was talking so fast that I didn't hear him, and he stood right behind me and heard every word I said. Then he laughed and said I was just the man for him."

"Try and see if you can't beat David this year," he said, "and here is the money to buy seed with, and all that you make I will double, and David shall give you lessons in gardening first."

"Now, dollars were not very plenty in the little town where Joe Barrows and his mother lived. They owned the little house with its garden, and the little mill pasture back of it, which afforded pasture for Jack, the cow, and with sewing, knitting and mending, Mrs. Barrows made ends meet and means balance, which was more than some of her wealthier neighbors did."

Sometimes Joe's clothes were well covered with patches, but they were neatly put on, and when his schoolmates laughed at him and asked him, "why he put his arms so far through his jacket sleeves," he would always laugh and reply, "because boys grow, and jackets do not."

Now he was a person of considerable importance in his own eyes. He was a business man, with one big silver dollar for capital.

What planning there was, and how many times he went over to consult David before the lot was made out to suit the boy.

Then the seeds were bought and sown in boxes, and set in the sunny South window.

Then the ground was carefully prepared, and when the tiny plants were ready to get out, the yard was all ready for them.

Carefully following David's directions, they promised fair for the young gardener.

June came, and with it the usual crowd of tiny boarders, until the big new tent, and every house in town where they could find room, was filled to overflowing.

Then it was that Joe began to get returns for his weeks of patient work. I do wish that I had room to tell you all about his work, but I haven't, and if you want to know, try the garden this year and learn by experience. Early vegetables found ready market, and one morning as Joe was working his garden a lady from the hotel stopped and asked for some flowers. As Joe was cutting them he told her how he was making his first venture as a florist, as well as vegetables.

The lady promised to see her influence in his favor, and advised him to make up a basketful of small bouquets, and bring them up to the hotel the next morning.

"Stand on the north veranda," said she, "there is where we go directly after breakfast, and if I am not mistaken you will find ready sale for all that you have."

Joe thanked her for her kind encouragement, and he went to his room that morning. Here it was that his mother's help was needed, but soon he learned how to combine colors, and shape the little bouquets in the most attractive manner.

Such phlox and verbena, marigolds and sweet peas, long drooping sprays of tuckers grown from plants which David had given him. But the best and were the pansies grown in a shady corner of his little garden.

The next morning he was at the appointed place, and as the crowd came in from the dining-room, Miss Carlton said:

"Here is something new. I made a discovery yesterday, and now I will give you all the benefit. Here is a little garden which grows the most beautiful flowers. I asked him to come here this morning, and I trust that you will all patronize him. I will lend by choosing the loveliest bouquet for my invalid mother."

So saying, she went to the basket and chose a bunch of velvety pansies and left in this place a silver quarter.

"Here is the answer to Pansy Joe," said Miss Carlton, as she vanished up the stairway in the direction of her mother's room.

No! Miss Carlton was a beauty and an actress, and her kind heart and cheery ways made her a favorite with all in the house. All that she said or did was followed by the rest. So Pansy Joe's customers were plenty, and his basket was emptied all too soon.

His first venture had succeeded far beyond his wildest expectations. Not that all paid so generously as Miss Carlton, but even dime cents. Every pleasant morning found him at his place, and "Pansy Joe" came to be one of the favorite names of the place. His flowers were all fresh and the faded or imperfect ones found a place in his basket. That would be almost impossible, for they were in such demand that he picked almost every flower in his little garden for his daily trade. Now nature is very generous, and if plants are well cared for, the more you pick the more you will have. So all summer long, and until autumn frosts the garden continued to flourish finely.

Then came a time when the great hotel was deserted and the little village was as quiet as though the inhabitants had departed. Nature's teachings and prepared themselves to sleep. The first heavy snow and spring rain had awakened them to another season of hard work and hurry.

In the little brown house Joe was carefully looking up the amount of his summer's profit.

"I cannot tell how much it amounted to in dollars and cents, but I can tell you that it was a good deal. He heard something of what he gained. He heard that even a boy can do something if he tries. Then he followed David's teachings and by working early and late he had learned many a useful lesson in gardening and helped his mother greatly besides.

Then one day Judge Lawrence called at the little house. He had his eyes on you all summer, my boy, and I must say that dollar has brought the best returns of any I ever invested. I haven't forgotten what I told you, and I am going to double what you have earned, every cent. I haven't

Give American Boys a Chance.

The question is often asked, "Why do so few American boys learn trades?" There seems to be two chief reasons for this unfortunate condition of things. The first is that American boys are not trained as mechanics in the same manner as the boys of other countries. The second is that American boys are not encouraged to learn trades as a matter of course.

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THEY DID IT.

What? Cried among others the following. They write: "At the same time, it is a fact that American boys are not trained as mechanics in the same manner as the boys of other countries. The second is that American boys are not encouraged to learn trades as a matter of course."

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WARM WAVES

Are rolling in. You can't escape them; but you can escape the sleepless nights, loss of appetite, and languid feeling that result from draining the nervous force by muscular or mental exertion. The great benefit of Dr. J. B. Lawrence's Compound, that great strengthener of the nervous system, and fortifier of mental ability. This is the best medicine for the nervous system, and it is the best medicine for the nervous system, and it is the best medicine for the nervous system.

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Do You Chew?

Then get the BEST which is FINZER'S OLD HONESTY. Genuine has a Red H tin tag on every plug. OLD HONESTY is acknowledged to be the purest and most lasting piece of Standard Chewing Tobacco on the market. Trying it is a better test than any talk about it. Give it a fair trial. Your dealer has it.

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WELLS, RICHARDSON & CO.

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