INDUSTRIAL AND LABOR

PAPERS FOR THE TRANSFER ARE SIGNED.

Postal Telegraph Company Is to Take Charge of the Lines of the Pennsylvania Railroad Company in the Near Future-Tidewater Terminal for the Wabash to Be Established at Drum Point, Md-The Board for Today-Soft Coal Shipments Have Reached Limit.

Vice President W. A. Baker, of the Postal Telegraph company, announced yesterday, in New York, that the lease of the Pennsylvania Railroad company right of way has now been signed. The Commercial Advertiser says Mr. Baker states that if the telegraph company is now mercly waiting the convenience of the railroad company before making the physical connection between the wires of the Postal Telegraph and the railroad telegraph system, but that it is probable that nothing will be done until next week. It is further stated that the 3,000 or more Western operators employed in the offices transferred will be taken over by the Postal Telegraph company. The places of any of those who may not care to go over with the offices will be filled at once by

The story that the New York Central is now to order the Western Union Telegraph company off its lines is declared by rallroad and telegraph men to be absurd. It is asserted that the conditions that exist on the New York Central lines are by no means the same as governed the lease with the Pennsylvania. The lease on the Pennsylvania lines cast of Pittsburg expired at one time, and the Western Union was given notice to vacate. The New York Central, it is declared, is tied up much stronger with the Western Union, having many contracts for various parts of its lines. To terminate one or perhaps, several of these leases would be useless. They have various terms still to run, but few, if any, are about

A Tidewater Terminal.

Following the rumors, based on the Reading activity, that the Gould interests were endeavoring to obtain control, comes the story that George J. Gould has determined to establish a tidewater terminal for the Wabash system at Drum Point, Md. It is asserted that the Annapolis and Washington Short Line and the Washington, An-napolis and Baltimore railroads wil form the nucleus of a line between Bal Imore and Drum Point.

Reports are current that surveys are ging made for a Gould line between littsburg and Baltimore. This proposed line, it is said, will extend from Pittsburg to a connection with the Western Maryland, via Greensburg, Lathrobe, Somerset, Bedford and Mustontown. This route to a certain point of the Cumberland Valley is the same as that traversed by the lines of the old American Rapid Telegraph company, now owned by the Western Union.

Today's D., L. & W. Board. Following is the make-up of the Lackawanna and Western board for today:

SATURDAY, JULY 5. Summits West-6 a. m., Nichols. Pushers-7 a. m., C. Bartholome

. m., Moran; 7.30 p. m., Murphy; 9 p. m., W. H. Bartholomew. Helpers-1.30 a. m., Lamping; 7 a. m. Gaffney; 10 a. m., Secor; 3.15 p. m., Stan-

This and That.

An official of the Pennsylvania railroad company, commenting on the great increase in the soft coal business in May, as shown by the statement just published, said that he did not expect that the figures for June will show any great increase over those of May "In May," he said, "we carried about all the bituminous coal we could. As all the available cars were in use, it will be difficult to increase the carry-

The heaviest tonnage cars ever used by any railroad are about to be turned out by the Pressed Steel Car company for the Monongahela Connecting railroad, for use in the Pittsburg yards. The cars will weigh about thirty tons, and will have a capacity of 100 tons. The order calls for 100 of them, and when loaded, they will weigh, including their own weight, 130 tons. They are not for road use, as many of the rail-road bridges would not support so heavy a dead weight.

Official circulars have been issued by the Delaware, Lackawanna and Western railroad announcing that on and after July 15 there will be a joint inter-change of freight traffic between that road and the New York, New Haven and Hartford, via Hoboken and Harlem river station. This interchange arrangement also applies to all of the Sound steamboat lines.

PROTECTION WHICH PROTECTS.

Compiled for The Tribune by Walter J.

As bearing upon the question whether protection affects wages one way or an-other the following letter from one of the leading pottery employers of the United States is extremely pertinent: "There is probably no class of labor so wretchedly paid as the pottery employes of England and the Continent. A pottery

of England and the Continent. A pottery workman from England, having certificates of good workmanship from several reputable pottery firms, applied to us not long since for a job. Said his average wages for week were \$7.50 when he worked full time, but he did not get work more than half the time; a respectable man with wife and four children. We employed him at \$15 per week, and now at employed him at \$15 per week, and now at place work he earns easily \$20 or more, and one of his daughters in our decorating department earns \$8 or \$10 per week. Yet, in spite of the good wages paid by the United States potters, their wares are

Yet, in spite of the good wages paid by the United States potters, their wares are sold at astonishingly low prices."

It is an indisputable fact that because of the protective tariff duties laid upon importations of foreign china ware the prevailing rate of wages paid to potters in the United States is fully double the rate paid in Great Britain and fully three times the average rate paid in Continental potteries. Yet the current prices of American pottery are surprisingly cheap. The better paid American does better work and more of it than the poorly paid European potter. It is because of the high wages made possible by the tariff that he does better work and more of it. Take away the tariff on china ware and the wages of pottery employes would suffer enormously. Either that, or the potters of this country would be driven out of business. They could not compete with the lower payrolls of Europe. In a marked degree the rate of wages in every branch of American industry is influenced by the presence or absence of protection. With protection, wages are

Magazine, August, 18	NO.
The following table	shows the receipts
of the Western Union	Telegraph company
for the past fourteen	fiscal years:
1889\$20,783,194	1896\$22,612,736
1890 22,387,029	1897 22.638,859
1891 23,034,327	1898 23,915,733
1892 23,706,405	1899 23,954,312
1893 24,978,443	1900 24,758,570
1894 21,852,655	1901 26,354,151
1895 22,218,019	1902* 27,850,000

*Estimated It will be seen that up to 1893 there was constant increase. From 1893 to 1897 there was a decrease, while from 1897 there has been not only a recovery of the business lost during the Free-Trade, Wil-son-Gorman tariff, but a very substantial increase. This great increase during the operation of the Dingley tariff, it must be remembered, has been gained in spite of an enormous advance in telephone business. It will be interesting in this connection to compare the annual nuriber of telephone messages in different countries. They were as follows, accord-ing to the latest statistics:

Austria-Hungary, 1899. 116,724,879
Russia, 1898. 103,425,088
Germany, 1899. 540,324,386
France, 1898. 141,226,883
Great Britain, 1900. 633,476,448
Lutted States, 1901. 730,000.000

"Repeal the tariff and bust the trusts" is a Democratic slogan, but "repeal the tariff and send the country to hades" is the way it would work .- Moravian Falls

OUR INTERNAL COMMERCE

Special Correspondence of The Tribune.

THE MONTHLY summary of internal commerce, issued by the treasury bureau of statistics, sums up representative commercial movements comparative periods of succeeding years. It reports that receipts of wheat at eight interior markets to the end of May in the current crop year reached a total of 211,221,902 bushels. Last year's receipts for the corresponding period were receipts for the corresponding period were 204,083,037 bushels. All of this gain is to be credited to spring wheat sections of the country, there having been a decrease of nearly 22,000,000 bushels at the winter wheat markets compared with last year. The largest gains were made at Duluth, Minneapolis and Milwaukee, all other markets, including Chicago. Tolado, St. Louis and Kansas City, falling short of the receipts of the previous year.

Weekly shipments of flour at Minne-

Weekly shipments of flour at Minnepolis averages 299,658 barrels for the first 2 weeks of this year, compared with 270, 042 barrels in 1901, and 330,377 barrels in 1900. The trunk line shipments eastward from Chicago and Chicago points show the usual high average in provision shipments in contrast with continued shrinkage in the volume of grain and flour traf-

Live stock receipts at five western markets in May amounted to 2,282,905 head, and for five months ending with May to 12,502,506 head, compared with 13,213,926 head in 1901 and 12,665,687 head in 1900. The receipts of hogs at Chicago alone for these five months were 2,699,343 head, and exceeded the entire receipts of any year at market prior to 1872. The growth of receipts of sheep to the end of May of this year at Chicago is shown by the fact that the number exceeded any entire year's receipts prior to 1888.

The advantage of the early opening of lake navigation is apparent. Receipts of freight at 135 different points have, thus far, amounted to 6,795,401 tons, compared with 3,934,601 tons for the corresponding period of 1901, showing a gain of 72.7 per cent. Much of this increase is in iron ore shipments from upper lake ports, which have already amounted to 5,113,979 tons. During May 3,342,940 tons were carried down the lakes, in contrast with 1 .-

The main streams of traffic between the interior and the Atlantic scaboard consist of grain, flour and provisions, which reach tidewater at the ports of Boston, New York, Philadelphia and Baltimore. For this year, to the end of May, these four ports show arirvals of \$1,797,536 bushels, including flour and meal reduced to bushels. For the corresponding period of 1901, the receipts were 142,697,371 bushels. There has, heretofore, been a shrinkage amounting to 42 per cent, in this year's grain arrivals at the Atlantic seaboard for these four markets. Taking New Or-leans and Galveston shipments combined for comparison with Atlantic sea-board receipts at Boston, New York, Phil-adelphia and Baltimore, there has been a decrease at these gulf ports from 50,229,139 bushels in 1901 to 30,096,709 bushels in 1902,

410 tons to seaboard and river towns. Philadelphia sent 346,012 tons (two out of three leading carriers reporting), and Baltimore shipped 153,698 tons.

Trade in the south and southwest may be best measured by comparison of the cotton, the lumber, the phosphate, the iron and the petroleum shipments. Receipts of cotton in sight for the first nine months of this crop year were 9,852,173 bales, thus exceeding the receipts of each of the two preceding years. The bulk of this traffic always moves to tidewater, 7,384,598 males having arrived at seaboard points out of the above total, the overland shipments were 1,687,652 bales and the southern mill takings 1,383,000 bales. This year's mill takings within southern territory were the largest in the history of the cotton trade. Yellow pine lumber shipments from the southwest for four months ending with April of this year amounted to 870,967,06 feet; compared with 789,028,944 feet last year. In the south-

maintained; without protection wages must go down.—American Economist.

The annual consumption of the the United States is growing with a cumulative force. Fifty years ago it was 100 pounds per capita, two years ago 300 pounds, and last year 400 pounds per capita. Within twenty-five years it hould be 1,000 pounds. Not one-twentieth of the inhabitants of the earth are comfortably housed, fed and clothed. The world is not finished. There are whole continents to be developed. There is plenty for all to do. Let everyone work who will. It requires a certain number of workers to produce the dally necessities of the people. Every additional producer put to work adds to wealth. When the price of iron is under control, the manufacturing nations will make such regular and uninterrupted progress as will astonish uninterrupted progress as will astonish the world. Iron is the most valuable gift nature ever bestowed upon a nation. The owners of the great iron properties have an opportunity of untold wealth within an opportunity of untold wealth within their grasp. They may, by wise action, change a business which in the past has been attended by one or two years of profit, followed by seven or eight years of loss, to a business of uninterrupted profit. The act which puts an end to seasons of industrial depression will inaugurate an era of unexampled prosperity to the incorrections, antions, of the to the iron-producing nations of the world."-George H. Hull, in Engineering

United States, 1901 2,301,000,000

The United States does more telephoning than all the rest of the world combined at a rate of from 5 to 10 cents a message. All this has been made possible by the great prosperity brought to the country by the Dingley tariff.— American Economist.

(N. C.) Yellow Jacket.

53.447,900 tons, or 89.6 per cent, of the to tal production, was shipped from the mines during that year.

Washington, July 4.

172,532 tons in May, 1901, and 2,528,962 tons for May, 1900.

or 40 per cent. Coastwise shipping at Philadelphia for the five months ending with May reports a total of 1.485 vessels, and the number ara total of 1,4% vessels, and the number arriving in foreign trade as 513 vessels, making a total of 1,598 vessels. Of the vessels engaged in foreign trade, 40 were American and 473 foreign in nationality. At New York, 3,030 coastwise arrivals were reported to the end of May, and 1,701 foreign arrivals, making a total of 4,731 vessels. At Baltimore the April arrivals of vessels in domestic and foreign trade amounted to 831, of which \$23 were in the coasting trade and 70 in the foreign trade.

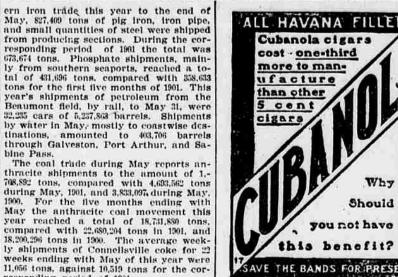
In the coasting trade, coal shipments are a prominent feature in the supply of Atlantic seacoast cities from the great tidewater ports of distribution. During April New York and vicinity shipped 847.-410 tons to seaboard and river towns. Philadelphia sent 346,012 tons (two out of

"The annual consumption of iron in the United States is growing with a

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IMPERIAL CIGAR CO., 109 LACK, AV THE ONLY

KNOWING HOW.

bine Pass.

O. S. Marden in the July Success. An ambitious boy realizes that, to rise n the world, he must know the business ne has chosen, through and through, from top to bottom. He keeps his eyes open; nothing escapes his attention; he is al-ways alert, all the time absorbing, and reaching out for knowledge, experience, methods and system.

production of the eight districts of that state for the year 1901, of which amount

He does not think so much of the lit le salary he gets as of the opportunity o learn his trade or profession. To be where he can observe all that is done, in close touch with the men at the head of affairs, where he can learn all the de-tails, and where he can study and com-pare methods, and acquire the secret of his employer's success—these things, he realizes, are worth many times more to than his salary. He is satisfied with getting enough to live on, besides the chance to learn, to get drill and disci-pline. When he gets throught at night, a shrewd ambitious boy realize what he has carried away with his eyes during the day, what he has got by keep ing his mind alert, and by his deducthe business, are worth many times mor to him than the few dimes paid to him for his day's work. He knows that, if it is in him, he will be able in a single day, in the future, to make more, perhaps, than his whole year's presen

It is knowing how to do things that is of value. It is said that a skilled mechanic one sent in the following items in a bill for a

small Job:

It was the knowing how that added value to his services, not the mere doing it was the years of discipline, of dry detalls and drudgery, the years of learning the trade, with little compensation, that gave the value.

Hundreds of boys in this country today are bemoaning their small salaries and lack of opportunities, when they are right lack of opportunities, when they are right in the whiripool of business or trade, the finest school possible for them. If they would keep their eyes open, and their minds alert, and learn to see things and absorb knowledge, they would no longer complain of "no chance," or say that luck is against them. They would real-ize that they have been set on the road to fortune, and that, by sturdy trudging, they can arrive in triumph at the goal. they can arrive in triumph at the goal.

THE MARKETS

Scranton Board of Trade Exchange Quotations—All Quotations Based on Par of 100.

on Par of 100.

STOCKS.
Lackawanna Dairy Co., Pr., 60
County Sav. Bank & Trust Co 300
First Nat. Bank (Carbondale).
Third National Bank, 550
Dime Dep. & Dis. Bank, 300
Economy L., H. & P. Co., First National Bank, 1300
Lack. Trust & Safe Dep. Co., 193
Clark & Snover Co., Pr., 125
Scranton Savings Bank, 400
Traders' National Bank, 225
Scranton Bolt & Nut Co., 125
People's Bank, 135

Scranton Wholesale Market. (Corrected by H. G. Dale, 27 Lacks, Ave.) Flour-14.40. Butter - Fresh creamery, 24c.; fresh

Butter — Fresh creamery, 24c.; fresalry, 25c. Cheese—12a124c. Cheese—12a124c. Eggs—Nearby, 20c.; western, 19c. Marrow Beans—Per bushel, \$2.35a2.40. Green Peas—Per bushel, \$2.25. Onions—\$2.00 per bag. New Potatoes—\$3.50 per barrel.

Buffalo Live Stock Market. Buffalo Live Stock Market.

East Buffalo, July 4.—Cattle—Receipts, light, unchanged. Veals—Receipts steady; tops, \$5.75a7; fair to good. \$5a6.50; common to light, \$5a5.75. Hogs—Receipts, 5.000 head; active, 5a10c. higher; heavy. \$8 a8.20; mixed. \$7.80a7.95; pigs, \$7.40a7.50; roughs, \$7a7.40; state. \$5a6.50. Sheep and Lambs—Receipts, 1.000; active and firm; spring lambs, \$6.75a7.25; fair to good. \$5.75 a8.50; culsi to common, \$1.50a.50; year-ings, \$4.75a.25; wethers, \$4.40a.4.75. Sheep—Tops, mixed, \$4a4.35; fair to good. \$3.60a.3.90; culis to common, \$2.25a5.50; cwes, \$3.50a4.



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> Book News

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Women's Fancy Cotton Hose -A veriety of colors in different widths, stripes, all sizes, less...... 122C and priced at...... 25c

Ribbons.

2½-inch, an All Silk Taffeta, 15c. All Silk Fancy Stripe, 4-inch Robbsn, oxblood, pink, maize, etc., at 35c, value 45c. All Silk Fancy Stripe, Polka Dot and Bow Knot Ribbons, 31/2 to 4 Inches wide, value 39c., now selling at 25c.

Books

"Those Black Diamond Men," by Gibbons. The Press speaks very highly of it. Priced at \$1.10. Other new books are "The Mississippi Bubble," Hough; "Madness of Phillip," Daskam; "Lysbeth," Haggard; "Bylowe Hill," Gable; "Audrey," Johnson.

Boys' Clothing

Boys' and Children's Straw Hats, | Boys' Waists-A large assortnarrow and wide rim sailors; come ment of White Waists; many in white and colors. Beach Hats trimmed with embroidery; sallor made of duck, colors are red, white, collars; others are trimmed with tan and blue. This hat is very light insertion; all are reduced; sizes weight and will prove to be comfortable Priced at 25c gins at................. 39c 3 to 8 years. Price be-

Boys' Brownie Overalls—Buy a pair and turn your boy out in the back yard with a set of garden tools and let him play to his heart's content, it will do him good and you will have less washing to do. Sizes 3 to 14 years.....

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