INTERESTING CAREER OF MARCUS A. HANNA.

ACTIVE IN POLITICS A SCORE OF YEARS.

His First Effort to Make a Stump Speech-He Didn't Want to Speak, But Was Pursuaded To and Then Became Angry at Anno ance and Carried the Crowd.

Cleveland Letter, Philadelphia Record, The political enemies of Senator Marcus A. Hanna acknowledge that he is a remarkable man. His friends know that he is.

It was during the latter part of 1895 and the early part of 1896 that he first attracted attention throughout the country as a political manager. Hefore that time he was simply Marcus A. Hanna, of Cleveland. When he took charge of the McKinley campaign for the presidential nomination there were scores of politicians, perhaps as able as Mr. Hanna, who knowingly shook their heads and said that he would make a botch of it; that he wasn't a big enough man to tackle such a big job. When Quay and Platt, under the trip-hammer blows administered by Hanna, later threw up the sponge, then It was for the first time that Republicans and Democrats everywhere, save in Ohio, began to inquire who this man

NOMINATION OF M'KINLEY.

Then came the nomination of President McKinley and the subsequent campaign for his election. Mr. Hanna succeeded in covering himself with glory, and when William McKinley was made prosident of the United States, it was conceded that the Republican chairman had won for himself a personal triumph by his masterly conduct of the campaign.

The details of the senatorial contest waged in Ohio a year later, are well known. Considerable surprise was expressed at the time over the fact that during the campaign that preceded the iight in the state legislature Hanna made a number of speeches on the atump. These, while crude in many respects, were the effort of a determined man, and presaged the latent oratorical ability of which in the recent state campaign Senator Hanna has clearly shown himself to be the possesse

On returning from Europe Mr. Hanna said in New York city, afterward reiterating the statement in Cleveland, that he proposed to take the stump for Judge Nash. It is doubtful, however, whether he at the time realized to what extent he would speak during the campaign. Altogether he made four political tours of the state, traveled many hundred miles, made between twenty and .hirty speeches, and spoke to more than 75,000 people.

HIS FIRST SPEECH.

"It was in the famous campaign of 1896," said Senator Hanna, "when I made the first speech of my life. It was almost on the twentieth anniversary of my debut in politics. It was during the last week of that very hot campaign, and I was at the Republican national headquarters in Chicago. "All of us were tired out. Most of

the speakers of national importance a big factor in the politics of that city. Many a candidate has learned it to his sorrow. We had been apprised of the necessity of getting this vote. Through hard work on our part we succeeded in organizing a large Polish Republican club. We were resting content with the thought that we had the ward in question carried, when the Democrats awoke to the situation, They arranged for two meetings. One was held in the afternoon and one in the evening. Bryan and Altgeld spoke at both. They succeeded in undoing in about four hours what had taken weeks of hard work to accomplish.

ALL THE SPEAKERS GONE. "One of the Polish leaders appealed

ance. He said that unless a rousing utterances and tell the people just what Republican meeting were held immerdiately all our work would go for naught. I told him that all the speakers had gone home; that we had no one on whom we could depend.

"'Suit yourself,' he replied, 'but if no meeting is held I won't answer for the consequences.' "I was pretty well alarmed. We needed that ward. We could not afford

"The situation was discussed by ome of the committeemen.

"'Let Hanna go,' some one suggestfour hours, our time limit, the ward was canvassed, and the meeting advertised as few meetings have been advertised since. The opposition papers took it up, and on the morning after the advertisement appeared, assured me that I would get a warm reeption that evening.

"The detective department of the police force sent men to me warning me against all sorts of plots that had been laid to break up the meeting. The Democrats seemed determined to pre-

vent, if possible, my speaking.
"I was also informed that I might have to pass through dense crowds in reaching the meeting place, so I started early. It was a good thing I did so. I was very dubious as to the outcome of what was to me a rather hazardous adventure. The meeting place was about three squares from Republican headquarters. It required just five minutes less than one hour for the carriage to make the trip. The ride along the first square was without event. Toward its end, however, I could not help but notice that an unusually large number of people were on the streets, and by the time I had traversed half of the second block I concluded that it would be a good thing to have the driver stop and give the horses a rest.

FELT RATHER SHAKY.

"Whatever conclusion I did reach, it s an absolute fact that the street was mpassible so crowded was it. Loafers poked their heads into the carriage, eered at me, and addressed the foulest language at me that I ever heard. They advised me to go home. They cold me that if I wanted a whole skin had better clear out. It must be confessed that I did feel rather shaky. "The mob that had prepared this reeption for me, however, overdid it. The horses were finally able to proceed, and I congratulated myself on having passed through the worst of the trouble when a lightning-like flash struck me squarely in the eyes. It vas from a calcium light that had been placed for my benefit on the building adjoining the one in which I was to speak. For about twenty minutes I

was tortured by the pranks played by this glaring, blinding light. I became boiling mad. I believe I could have licked the operator of that light with ease. In this frame of mind I entered the hall. There was a large

"Before I had fully relieved myself of the angry utterances I made the men who had crowded into the hall had become attentive. I talked at them. I used no flourishes. I had no funny stories to tell. I talked at them. "We carried the ward."

SPEECH PASSED UNNOTICED.

Little attention was paid by the press of the country to this first speech of Senator Hanna. Indeed, many people will be surprised to learn that he made a speech at this time. The speech by had gone home or were en route. The Senator Hanna at the Union club, in ments that could not be interfered with. The Polish vote of Chicago is a big factor in the collection of this city, when, after Mr. McKinley had been elected president, the club was the one which first attracted attention. It was given almost in full by the newspapers of the country on the following morning.

Senator Hanna did not again make a public speech until he took the stump during the senatorial campagn.

"There is only one thing I distike about public speaking," said the senator. "It makes me pose in the light of a public orator. This is something I never will be. I have no eloquence in me. I am too plain and blunt in my statements. I simply talk to the people as I would to you, or anybody else in conversation. I never wrote a speech in my life. Never had one written for me and probably never will. If I speak to the national committee for assist- | well it is because I am sincere in my

FOR THE HOLIDAY TRADE.

SUPERB ASSORTMENT OF

Handkerchiefs!

From the Ordinary Hemstitched Up to the Finest Made Duchesse Lace.

Lace Edge, fine insertion center 15c, 25c, 50c Swiss Embroidered 10c, 15c, 25c, 50c, 75c, \$1, \$2.50 Special Value Pure Linen, fine embroidered 25c Hand-made Duchesse Lace, from 95c up to \$12.50

Kid Gloves

Kid Gloves, 2-clasp, nicely embroidered in English Reds, Browns and Tans 75c M. & H. Kid Gloves, just as good as ever\$1.00

Given Away

With every pair of Kid Gloves, a Fine Enameled Glove Box. With every Handkerchief, price 50c and up, a Fine Enameled Handkerchief Box.

MEARS & HAGEN

415 AND 417 LACKAWANNA AVE.

importance?" Senator Hanna was

FIRST POLITICAL WORK. What was your first political work

"I entered politics in 1876," he replied, "but it was not until 1889, during the Garfield campaign, that I did any thing worth recording. At that time I aided Oscar Childs and Colonel William Edwards in the organization of a business men's Republican club in this city. The movement spread all over ed. The idea was taken up. I pro-tested, but with no avail. For twenty- a very popular movement. On one night in New York there was a torchlight parade where bankers and millionaires were to be seen carrying lanterns something that had never been heard of before.

Although Senator Hanna is inclined to belittle his public speaking, it is a fact that he is an orator of no mean ability. He uses the genuine English. He has a way of talking at his audience that commands the attention of every person within sound of his voice. Of late from a plain speaker he has developed into a more polished orator. In his speeches at the present time he es many a well-pointed joke to illustrate his themes, and is not above using figure speech as a means of embellishing his effort.

PALMISTRY DEPARTMENT.

Edited by Martini.

Arrangements have been made with the distinguished young palmist, Mar-tini, whereby readers of The Tribune will be allowed the benefit of free readings of the hand. Martini will answer in the columns of The Tribune questions which may be asked according to directions below, and will give the answers in following issues as oon as possible after the questions have been received.

Enclose this coupon, together with your exact age and an impression of your hand according to directions, and Prof.

Martini will answer in The Tribune, any three of the following

1. What sickness is there to come o my life and if so, when? 2. What am 1 best adapted for?

When will I marry? Will my marriage be a success 4 How often will I marry?

6. How large a family will I Will I die wealthy or poor? Will I travel or go abroad?

9. Should I make any changes in ++++++++++++++++

Your question or questions will be answered either under your full name initials or nom de plume.

HOW TO TAKE AN IMPRESSION. Directions for making an impression of your hand: Place a small piece of gum camphor upon a saucer and ignite the same with a match, or use an oil lamp (remove chimney); pass a sheet of white or yellow wrapping paper that has not been crushed rapidly over the flame until it becomes a leep black. Take care not to burn the paper. Now place the paper upon the table over a pad of cotton, or any-thing that may form a small soft pad, ascertain where the pad is, so that it may fit the hollow of your palm, holding the fingers somewhat apart, press the palm of the left hand upon the smoked surface. Before lifting the hand pass a well-sharpened pencil around the palm and fingers so as to clearly mark its shape. Lift the hand quickly so as to avoid any rubbing Have ready some fixatif which can be bought at a drug store, or art store, or made with gum arable and water in an atomizer, or you can use alcohol. Spray the same over the impression before it is moved and allow to dry,

Then it is ready to send. All questions and impressions must ositively be directed to the Palmistry

Department, Scranton Tribune. All personal readings will be given t Martini's office, 209 Washington ave-

Answers to Questions.

Edith, S. M. and N. N. impressions to poor, unable to read. Ev Martini asks the following questions: What sickness is there to come in my life? When will I marry? Will I die wealthy or poor? This palm would indicate such ailments as the following: Defective action of the heart. No great possibilities are shown as to wealth, as the heart interferes too much with the head. Marriage is shown before 35. C. A. Colon asks the following ques-

When will I marry? Will my narriage be a success or failure? How arge a family will I have? This peron possesses a pretty good hand. A ove affair is shown at about 25, which might be serious. Marriage is indicated close to 30; from all appearances it will be a happy one. Four children lines are indicated.

Bub asks the following questions: What sickness is there to come to my life? When will I marry? Will my marriage be a success? This palm inlicates a person intensely highly strung, easily worried and inlined to borrow trouble, rheumatism nd nervous prostration. Marriage is ndicated in the near future, will be a success; also money brought about brough marriage.

George Gamwell asks the following questions: How large a family will I have? Will I die rich? When will I marry? This palm indicates five childven lines, has a good hand, indicating long life and a good share of success in whatever he undertakes, but will have to work for it; in other words, a gradual rise in life; will be alghly respected in the community or state. I could like to see more citizens in our untry as he. An early marriage is

ndleated. Frank D. asks the following quesons: What am I best adapted for? When will I marry? Will my marriage be a success: This paim shows a grill on mount of Saturna, which indicates an uncertainty in the character of the person that militates against the success, consequently more successful in position with a stipulated salary than to strike out for himself. Should follow practical work. Marriage is incated past middle life; will be a sucess providing the partner will not be f a jealous disposition, as the palm shows an incapacity for deep affection.

"GRASP ALL and lose all." Many are so intent on "grasping all" that they lose their health. Hood's Saraparilla has helped many a business an on the road to success by making nd keeping him healthy,

HOOD'S PILLS are gentle, yet ef-

JONAS LONG'S SONS.

TWO YEARS OLD IN SCRANTON, market and the second and the second

JONAS LONG'S SONS.

A Very Healthy Two Year Old.

Thank you for the many compliments and congratulations showered on us yesterday—the occasion of our second birthday. The birthday party was a success-a triumph. We did not look for such an immense gathering. Glad to know that it takes thousands to count our friends.

You enjoyed the the day-and so did we. The store is a Christmas paradise. The decorations, the electrical arrangements, the music, all harmonize with the holiday spirit. Store is open evenings in response to the demands of the thousands who cannot come during the day. Let no thought of buy-

ing accompany your visit here. You will buy, but only as needs suggest. It's the freedom of the store, the pleasures we have prepared

for you—that we want you to come and partake of—evenings, mornings, afternoons, as suits you best. ~~~~~~~~ Of the important items advertised yesterday for the Anniversary Sale, only a

Of these today you may choose: Men's Colored Shirts at 50c, worth \$1. Nottingham Lace Curtains, 45c. pair. Women's 25-cent Pocketbooks at 10c. Women's Cashmere Gloves, 13c pair. Six-Dollar Illustrated Bibles, \$2.19. Men's one-dollar Slippers at 69c. Roman Bureau Scarfs, 29c. Two-Dollar Umbrellas at \$1.29. Very fine Handkerchiefs, 5 cents.

Pretty plaid Dress Goods, 7c the yard.

few remain to be chronicled today.

The Children's Playhouse.

Is the garden spot of the store.

It is a toy store of which we are more than proud. It offers opportunities by the score to supply the youngsters with useful and amusing play-things.

We advise early choosing. Even now it's petting late.

GO-CARTS, extra large, with iron axles, iron wheels and springs. Carved seats. Well made and very strong. Regularly \$1.50-anniversary sale price, 98

Ten Pins, eight inches high, nicely striped and packed in box. 15 centsought to be 35c.

Dressed Dolls, extra large size, with gowns of pink, blue, etc., trimmed with lace and hat to match. 29 cents instead of 59c.

Books in Sets.

We offer this week in our Book Store one hundred sets of standard authors, bound in handsome blue cloth, with genuine gold stampings on backs. Printed from large type on extra quality laid paper-at the remarkable price of 28 cents the volume—absolutely less than half their worth.

Rudyard Kipling in 9 volumes-\$2.52. Mary J. Holmes in 4 volumes, \$1.12. J. Fennimore Cooper in 5 volumes,

Marie Corelli in 5 volumes, \$1.40. A. Conan Dovle in 6 volumes, \$1.68. Alexander Dumas in 6 volumes, \$1.68. Jessie Fothergill in 7 volumes, \$1.96. Hall Caine in 4 volumes, \$1.12. W. Clark Russell in 3 volumes, 84c. Robert L. Stevenson in 3 volumes,

W. Heimburg in 6 volumes, \$1.68. Washington Irving in 6 volumes,

Visiting Cards.

69 cents for fifty, with plate. Just about half what you pay exclusive stationers-this for the best quality of work.

Your name engraved in most any style of letter on fifty of the best quality cards -any shape.

But we cannot promise Christmas deliveries beyond this week.

Water Color Pictures.

65 cents for the dollar kind. Very handsome water colors, matted and finished with gold-burnished frames;

One thing certain, you cannot have too many pictures in the house, nor can your friends. What a delightful gift!

The subjects are varied and interesting -you can choose from nearly a hundred different ones.

THIRD FLOOR.

Toilet Soaps. Three cakes in fancy boxes.

25 cents the box.

Most every odor to choose from, put up in very elaborate and pretty boxes and sold at a remarkably little price during Anniversary Week.

This to call your attention to other toilet requisites for gift-giving-ivory sets, fancy perfumes and the like. MAIN AISLES.

Fancy Silks.

What's the matter with a silk waist pattern for a Christmas present? Where's the mother or sister who wouldn't revel

An anniversary chance at some of the best of silks makes the prices today:

For the 75 cent kind, 48c. For the \$1 kind, 59 cents.

For the \$1.25 kind, 75 cents. For the \$1.50 kind, 98c.

The 59-cent price includes all of our seventy-five-cent colored and black taffetas-the bargain of the year. WYOM:NG AVENUE.

Phonographs.

Every band, orchestra or singer of renown in the world can be heard in the genuine Edison Phonographs that we are selling like hot cakes.

Didn't know we dealt in phonorgaphs? To be sure—this is a complete store. Prices on the phonos begin at \$7.50-

or you can pay us a hundred dollars for Records are fifty cents-\$5 the dozen.

Wall Paper.

4 cents the double roll. An extraordinary purchase by us places within your reach today all the wall paper you want at 4 cents the double

Patterns are very pretty-suitable for most any room-and quality is the same as you've paid other stores eight to ten cents for.

Rest assured, this is less than such paper can now be made for.

Better come today, though

THIRD FLOOR.

Christmas Furniture.

We're still selling iron beds, complete with woven wire springs and a good mattress for \$7.25-about three dollars less than usual.

And if you're lucky and come today, you can buy one of these very pretty five-shelf book cases, built of solid oak, for \$2.50. Four and one-half feet in height, with brass rod for curtains.

There are many kinds of china and music cabinets for you to see, besides a lot of other interesting holiday things such as fancy rockers, desks, dressers and what-not.

FOURTH FLOOR.

Leather Goods.

Seen these new English pocketbooks for women? Handy, of course. A little strap across the back; you carry them on your finger-your hand is free. Quite a novelty, and not very high priced, since the cheapest ones are only 33 cents. Music Rolls from 59 cents to \$2.25.

Cuff and Collar Boxes, 69 cents and

Dressing cases as high as \$4. Pocketbooks up to five dollars. NEAR WYOMING ENTRANCE.

Silver Novelties.

Ebony is much in favor, but to be correct it needs to be garnished with silver. So you see many pretty things in ebony here, with fancy silver trimmings.

And the sterling things, too, attract much attention. There are darners, blotters, shoe horns and hooks, cuticles, paper knives and a great many other needfuls and usefuls for 25 cents-the same price for some pretty salve boxes.

Match Safes, 25 cents and up. Ebony Manicures, 39c. and up

MAIN FLOOR, CROSS AISLE.

Jonas Long's Sons.

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The greatest pleasure comes from substantial gifts at Christmas. You will be pleased with our array of

Christmas Shoes.

Attractive, substantial, stylish footwear, sure to be welcomed as Christmas gifts, sure to be pleasing remembrances all winter

STORE OPEN EVERY EVENING UNTIL AFTER THE HOLIDAYS

WE take Delaware, Lackawanna and Western Checks in Payment for Shoes.



Sensible Gifts

swa For Gentlemenwawawawawa

Men are generally practical. Nothing pleases a man more upon Christmas time than to receive a sensible

gift-we mean something useful. Our store is full of useful things-the kind that make ideal holiday gifts. Among them are the very finest assortment of

Traveling Bags, Canes, Umbrellas. Fancy Suspenders, House and Bath Robes, Dress Suit Cases, Neckwear, Gloves, Hats, Etc. Mufflers.

We respectfully ask you to call and allow us to show you our magnificent stock. Should be pleased to have you look around, alhough you do not buy.

SAMBARAMANAMANAMANAMANAMANAMA

East Mountain Lithia Water

Sold by All First-Class Druggists. Highly Recommended by Phys cians.

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