 PALMIISTRY.

Thumbs: Their Differences and Mysteries




# Finn \& Phillips Largest Retail Piạno and Organ Business in the Stafe 

This Is What Finu \& Phillips, the Wyoming Arenue Music Dealers, Honestly Say of Their Miagnillcent Estabishmmont-Thuir Immense Stock Occupying Five Floors and Base-ment-They Make a Feature of Doins All Their Own Reparing-Their Remarkable Success in a Short Period.

Although the well-known firm of Finn \& Phillips is the youngest of our local music stores. yet it is a well-1-kown fact that they have the biggest estanbistment, and are doing
more business in therir line than any concerm in the state, oustide of the cities of Pilladelmore business in their line than any concern in the state, outside of the cities of Philadel-
phia and Pittsurghi A visit to their warerooms is very interesting, and at once creates the impression of
the magnitude of their business, especially in Pianos and Band Instruments. There are at least fifty pianos on the various floors, while on the second floor is found an immense stock of band and orchestra instruments of every description.
In referring to the piano stock, just consider this list of goqd makes to select from: Mason \& Hamlin, Hardman, McPhail, James \& Holmstrom, Malcom-Love, Hallett \& Davis. Fischer, Smith \& Barnes, Franklin, Standard and Singer. Here we find pianos for the artist, The most important factor in making this house renowned throughout Northeastern Pennsylvania as the one erreat centre in piano retailing, is the great complete stock always on
hand. The same ean be said of the Band and Orchestra Department. In the beautiful orchestra.
From an artistic standpoint this store is especially attractive. From the general salesroom on the ground floor to the repair department on the fifth floor, every room has a warm, cozy effect, from the carpets and furnishings throughout. No customer goes into Finn \& Phillips' store but understands that the firm is on a
strictly one-price basis, and whatever representation is made by the salesmen or saleswomen, will be carried out to the letter. The great reputation of this firm for fairness and The purchaser who thing in Music" is indeed hard to suit, Finn \& Phillips do all their own repairing. For quick repair work there is a special
ment on the fifth floor, and the work is done as complete as if the instrument were department on the fifth floor, and the work is done as complete as if the instrument were
sent back to the factory in which it was originally constructed.
There are many other interesting features to this great establishment worthy of mention in these columns, but time and space will not permit. However, visitors are always
welcome, whether bent on purchasing or not. One of the firm's favorite phrases is

WE DONT GUARANTEE A TURKEY

## And Cranberry Sauce

## 1or every day in the year with every lot we sell, but we vouch that an invest

 estate in the heart of the city, will make you reasonably comfortable by the time
## Don't Put It off. The Lots Are Seling Fast

 raised in two weeks from today. A good thing does not last forever. Tomorrow, or at our property
 OFFICES--Albright Avenne, on Company's Land, and 208 Commonwealth Building

