

FRIDAY AND SATURDAY WONDERS IN LADIES' CLOAKS.

KAUFMANN'S

FRIDAY AND SATURDAY MARVELS IN CHILDREN'S CLOAKS.



FUR CAPES.

AT \$3.49—Fine French Lynx Fur Capes, 28 inches long; satin lined; worth \$5. AT \$6.98—Best Canadian Seal Capes, 18 inches long; satin lined; worth \$14. AT \$21—Finest Canadian Seal Military Capes, 30 inches long; with extra vest; lined with very fine satin; worth \$35. 500 FINE MINK HEAD FUR SCARFS. \$3.69 Regular prices elsewhere \$6 and \$7.



Cape Coats, Newmarkets, Etc.

AT \$6.55—Good Cheviot Reefers, with full Astrakhan fur shawl; 32 inches long; box back; worth \$11. AT \$8.50—Fine navy and black Diagonal Cheviot Reefers; full shawl of electric seal; fur head ornaments; half satin lined; worth \$13. AT \$18—Finest Imported Cheviot Reefers, with full shawl of real Marten fur, or collar and edge of same fur, with pearl buttons; worth \$27.



PLAIN JACKETS.

AT \$12—Very fine Triple Cape Coats, in navy and black, 36 inches long; in favor and fashion all through the East; regular price \$20. AT \$10—Navy and black Military Cape Newmarkets, extra large size, with deep rolling collar; regular price \$15. AT \$5—Plain Cheviot Cloth Capes, with Watteau back; 42 inches long; easily worth \$8. AT \$10—Fine Diagonal or Cheviot Capes, 42 inches long, trimmed with ribbon, braid or embroidery; full value \$15.



MISSES' FUR-TRIMMED JACKETS.

AT \$3.95—Tan, brown and grey, fine All-Wool Reversible Cloth Reefers, 32 inches long; well made; regular price \$7. AT \$4.75—Black and navy fine Cheviot Reefers, with square or notch collar, 32 inches long; box back; perfect fitting; well made; regular price \$8.50. AT \$7—Very fine All-Wool Invisible Cheviot Coats, silk binding; coat back; half silk lined; worth \$12. AT \$8.50—Fine Diagonal Box Coats, 34 inches long, with or without Watteau back; half silk lined; worth \$14.



MISSES' PLAIN JACKETS.

AT \$3.98—Elegant Diagonal Reefer Jackets, tan, blue or black; sizes, 12 to 18; worth \$5. AT \$3.98—Fine All-Wool Scotch Mixed or Plain Cloth Watteau Back or Russian Jackets, with full sleeve; sizes, 14 to 20; full value, \$7. AT \$6.50—Finest Tan, Brown, Blue or Black Kersey, Beaver or Scotch Mixed Jackets, Box or Watteau Back; bound or rough edge, pearl buttons, silk lined, sizes, 12 to 18; full value, \$12.



Imported Gretchens and Newmarkets.

AT \$2.49—Dark, medium and light Gretchens or Newmarkets, with deep Military Cape; sizes 4 to 14; worth \$4.50. AT \$3.98—All-Wool Newmarkets or Gretchens, in tan, blue or brown mixtures; deep Military Cape; sizes 4 to 14; worth \$6. AT \$6.98—Misses' Newmarkets of Scotch mixed cloths; double breasted Military Cape or Watteau back; sizes 14 to 18; worth \$11.



Imported Gretchens and Newmarkets.

AT \$6.75—Scotch mixed or plain Beaver Gretchens; Military Cape or Watteau back, with silk lined hood; sizes 4 to 14; regular price, \$10. AT \$8—High elegant long Russian Coats, made of tan or blue mixed cloths; full sleeve; pearl buttons; sizes 4 to 14; full value, \$13. AT \$9—Beautiful Gretchens or Newmarkets, with deep, divided, high shoulder cape; edged all around with Canadian Seal; sizes 4 to 14; worth \$15.

FRIDAY AND SATURDAY SURPRISES IN SILKS AND DRESS GOODS.

KAUFMANN'S

FRIDAY AND SATURDAY STUNNERS IN LINENS, FLANNELS, ETC.

SILKS AND VELVETS

That our Silk Department has made a favorable impression on the ladies of this city is attested by the liberal patronage bestowed upon it ever since its opening. These are attractions which MUST draw: 50 pieces Black Faille Francaise, soft texture; all silk; guaranteed goods; never sold in Pittsburgh for less than \$1; Now only 69c per yard. 50 pieces 24-inch Black Faille Francaise; rich and brilliant goods; strictly guaranteed all silk; never sold in Pittsburgh for less than \$1.50; Now only \$1 per yard. 75 pieces Black Broche India Silks, in 22 different and entirely new patterns; never sold in Pittsburgh for less than \$1.25; Now only 85c per yard. 75 pieces Black De Soie Silk; fine finish; elegant goods; never sold in Pittsburgh for less than \$1.35; Now only 98c per yard. 200 pieces beautiful Glaces, Plaid Surahs, Brocades and Changeable Silks, in the very latest effects, and at unheard of low prices—considering the qualities.

DRESS GOODS.

Our showing in Dress Goods is a revelation to the ladies who have been accustomed to making their selections from a limited stock marked at unlimited prices. Our opening sales have been heavy—a most natural result. A lot of manufacturers' sample pieces of Changeable Serges; 54 inches wide; Worth \$1; Price, 49c per yd. 36-inch Fancy Tweed Suitings; Worth 25c; Price, 15c per yd. Fine, All-Wool Scotch Cheviots, Worth 60c; Price, 29c per yd. Fine, All-Wool Camel's Hair Suitings, in all imaginable shades; Worth 75c; Price, 49c per yd. Fine 36-inch Black Cheviots; Worth 50c; Price, 35c per yd. Fine, All-Wool, 36-inch Ladies' Cloth, in black only; Worth 50c; Price, 39c per yd. The above goods, once sold, cannot be duplicated.

DRESS TRIMMINGS

This branch of our Dry Goods Department continues to be a most agreeable surprise to the ladies, who have hitherto been compelled to pay exorbitant prices for Fancy Dress Trimmings. Our policy of close buying and close selling has brought about the change of prices. Read these examples: Colored Head Ribbons; actual value \$3; for only \$1.75 Colored Head Edges; actual value \$1.25; for only 79c per yd. Narrow Silk Gimps, all colors; worth 10c; at only 3c per yd. Choice line of Furs, with Gimp heading; worth 60c; at only 39c per yd. Choice from 6 different lines of Jet Edges; worth 18c; at only 10c per yd. The above, remember, are only a few examples indicating the tempting bargains awaiting you. Our delayed opening (5 weeks behind) leaves us with a stock entirely too large for this advanced season, and we are forced to resort to the anomalous remedy of selling entirely new goods for about half regular retail prices.

FLANNELS.

A big saving of money in every item. Heavy all-wool Shaker Flannels, yard wide, worth 40c, at 25c pr. yd. 100 pieces heavy White Flannel, worth 15c, at 9c pr. yd. 20 pieces fine French Flannels, in assorted patterns, well worth 65c, at only 49c pr. yd. 75 pieces fine Eider Downs in polka dots, checks and stripes; actual value \$1, at only 65c pr. yd. 10 pieces plain Flannels, regular price 40c, at only 25c pr. yd. BLANKETS. 69c for good gray cotton blankets, clean, nice goods; full bed size; worth \$1.25. \$2.99 for fine, heavy, all-wool white country Blankets, 6 ft. wide x 7 ft long; worth \$4. \$2.79 for first-class, all-wool, red and black Country Blankets; worth \$3.75. \$9 for good, twilled Cretonne Covered Bed Comforts, in new patterns; worth \$1.50. \$1.09 for fine Turkey Red and Oil Chints Covered Bed Comforts; worth \$2.00.

HOUSEKEEPING LINENS.

Who of old (and young, too,) housekeepers has not a soft spot in her heart for fine Damask, soft-woven towels and dreamy bedspreads? The last few days have brought the fact, clear as crystal, that Kaufmann's new stock of linens affords not only the widest field for choice, but a positive saving of money to every buyer. Read and see: 50 pieces of double Damask Table Linen, in assorted patterns, worth from 85c to \$1 per yard, WILL GO AT ONLY 50c. 45 pieces heavy Barnsley Linens, good value at 75c, will go at only 40c per yard. 500 Dinner Sets, in double Damask, with one dozen napkins to match; worth \$6.50, at only \$4.19 per set. 175 dozen large Damask, Huck and Hemmed Towels, at only 25c; worth double and treble this price. 200 fine Marseilles Quilts, large, good and handsome; worth \$2; will go at only \$1.25 each.

VEILINGS

NECKWEAR. An assortment exceeding in extent and excelling in elegance that of any other house in this city. This important fact we top off with our matchlessly low prices and an invitation to the ladies of the two cities to call and have convincing proofs of what we say by a personal inspection. Read these few specimens: A choice line of Veilings, in all colors, worth 15c, at only 10c per yard. Elegant Veilings, all colors, worth 20c, at only 15c per yard. Handsome line of Silk Neckwear, in plaids and changeable effects, easily worth 50c, at only 25c Each. Hemstitched Reefers, all colors, only \$1.19 each. Embroidered Chiffons, all colors, at only 25c per yard. Embroidered Chiffon Ties, all colors, 50c each.

Handkerchiefs.

Oceans of them—endless variety, inexhaustible designs, unlimited fabrics, fathomlessly low prices. This is not a new department with us, but its new place in the Dry-goods Department is double its former size, giving us greatly enlarged facilities. A few convincing figures: 1,000 dozen Ladies' Hand-Embroidered Handkerchiefs, regular 25c goods, At 12 1/2c 1,000 dozen Special Import Goods, neatly embroidered, nice selection; regular 50c goods, At 25c 100 dozen Ladies' Embroidered Silk Handkerchiefs, regular 50c goods, At 25c 50 dozen Chiffon Handkerchiefs, nicely embroidered; good quality; regular 50c goods, At 25c 1,000 dozen Embroidered Handkerchiefs, fancy printed borders, At 5c These are not the usual 5c Handkerchiefs, but are well worth 10c. Fine Duchess Handkerchiefs at 75c, 85c, \$1.25, \$1.50, \$2, \$3, \$4, \$5, \$6, \$7 and \$8 each.

FRIDAY AND SATURDAY SNAPS IN BOYS' OVERCOATS.

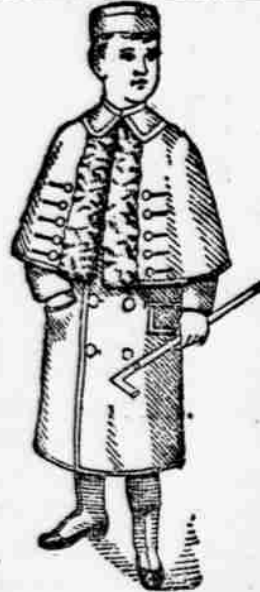
KAUFMANN'S

FRIDAY AND SATURDAY STARTLERS IN BOYS' SUITS.



Boys' Cape Overcoats.

\$1.49 for choice from 15 different styles of Boys' Long Cape Double-Breasted Overcoats, made of heavy plaids and checks; sizes, 4 to 14; worth from \$3.00 to \$4. \$2.65 for choice from 27 different styles first-class Cassimere and Cheviot Double-Breasted Cape Overcoats, in dark and light patterns and colors; sizes, 4 to 14; worth from \$4 to \$5. 69c for choice from a lot of Fine All-Wool Cassimere or Cheviot Knee Pants, formerly \$1.50 and \$1.75.



Boys' Fancy Cape Overcoats.

\$5 for choice from 16 different styles of Fine Scotch Cape Overcoats, neatly braided, fancy cape, fancy pockets, fancy cuff and collar; worth from \$8 to \$10. \$7.50 for choice from a line of Boys' Extra Fine Scotch Homespun and Boule Fancy Cape Overcoats, jauntily trimmed in leather; worth from \$12 to \$14. \$1.25 for choice from 600 pairs Young Men's Cassimere Pants, in stripes and checks; sizes, 14 to 19; worth \$2.00.



BOYS' STORM OVERCOATS.

Your boy, if rigged out in one of these, will never freeze. \$3.65 buys your pick from a lot of Boys' Fancy Cheviot Overcoats, warm and durable; sizes, 7 to 14; worth \$6. \$5 buys your pick from a line of regular \$9 and \$10 Extra Quality All-Wool Chincheilla and Heavy Scotch Plaid and Plain Cloth Ulsters; first-class in every respect.



A PAIR OF INDIAN CLUBS

Certainly the most health promoting article for exercise, will be given free with every Boy's Suit or Overcoat. If you don't want the Indian Clubs take a set of those Brownie Ten Pins.



Boys' Double-Breasted Box Coats.

\$4.35 for choice from a lot of very fine brown, blue and gray double-breasted English Box Coats, with pearl buttons; worth from \$7 to \$8. \$2.75 for choice from a handsome line of Boys' Medium Weight Overcoats, made of Cheviots or Cassimeres; and well worth from \$4 to \$5. A lot of Boys' Fine All-Wool Blue Flannel Waists marked down from \$1 to 50c.



Boys' Reefers.

\$2.35—At this price we offer a fine lot of Fancy Reefers, made of All-Wool Chincheilla; prettily braided; brass buttons; sailor collar; worth from \$4 to \$4.50. \$5—At this price we offer a very handsome line of very fine, heavy weight cloth and Jersey Coats, sizes 2 1/2 to 12; beautifully embroidered; full value \$10. A lot of fine, fancy Kilt Overcoats, worth \$5, at \$2.95.



Boys' Double-Breasted Suits

Strictly All-Wool, \$2.95. About 1,000 suits at this price. All made of fine all-wool Cassimeres and Cheviots, in newest patterns; full value, \$5. \$4.65 for Pretty Russian Blouse Suits. They're made of fine Cheviots and Cassimeres, have brass buttons and are very stylish. Their regular prices are \$7.50 and \$8. \$1.49—First-Class Stockinette Suits. The usual price for same quality is \$3.00.