KAUFMANNS'

CHILDREN'S SHOES.

Simply because they're a combination of durability, comfort, shapeliness

and economy. These points are secured, respectively: 1st, by stearing clear

of all questionable or doubtful quality leather and employing none but the

best make; 2d, by keeping continually a complete assortment of sizes; 3d,

by avoiding clumsy, ungainly lasts; 4th, by buying and selling on the largest

possible scale. How to keep down the expense of buying Children's Shoes,

Mothers Prefer Them to All Others.

CIGARS FOR A SONG.

You Can Buy Good Ones for a Penny Each in Fastern Pennsylvania.

M'KINLEY BOOMED THE SECTION.

The Quality of the leaf Improved and the Acreage Increased.

A TEN CENT SMCKE IS A NOVELTY

READING, Oct. 25-Eastern Pennsylvania is a veritable paradise for eigar smokers. Nowhere else in the United States are native-made cigars at once so good, so cheap, and so generally enjoyed. Nearly every male citizen from the age of 17 upward smokes-not cigarettes or pipes, but eigars, and mighty good eigars at that. At all eight stores in a score of bustling towns and cities throughout this region can be seen marvelous displays of good and cheap eigars, attractively arranged in the showcases, and known as "twofers" and "threeters," selling at 2 for 5 cents and 3 for 5, besides most alluring exhibits of straight "5" and some few boxes of giltedged "10" in a remote corner. Very few of the latter are sold, and these only to local nabobs, who happen to have more money than they need.

The "twofers" and "threefers" are superior in quality to the ordinary 5-cent eigar sold in thousands of saloons and corner groceries in Pittsburg and Philadelphia, and the "fives" as a rule are fully equal to the 10-cent eigar sold in most cities. The cheapest of these cigare are made from good home-grown tobacco, while the "fives" are made mostly of imported stock, either clear or mixed with domestic filler. In any of these Eastern counties one can buy, direct from the manufacturer, for \$3 50 per 100 fine, fragrant, hand-made cigars, all Havana filler and Sumatra wrapper, which elsewhere would retail at 10 cents apiece.

Farmers Make Their Own Cigars. There is no revenue law now to prevent a tobacco farmer from making cigars free of tax for his own personal consumption, as cigar-makers habitually do in factories, and this is one of the reasons why the use of the fragrant weed has lately become so popular with the farmers as well as all other classes of people hereabout.

The other reasons for the abundance, cheapness, superiority and popularity of East Pennsylvania eigars are that the tobacco is raised here, made up into cigars here and sold here forthwith without going to any great extent through the hands of middlemen. The rich soil of Lancaster, York, Dauphin, Lebanon and Berks counties is admirably adapted to the production of fine tobacco leaf; expert and dexterous eigar-makers are to be found in every vilcigar-makers are to be found in every vil-lage and town and in nearly every farm-house in the region; and the retail dealers are content with a small margin of profit because they are assured of a steady and continuous business.

The Keystone State raises more tobacco

than any other State, and a large part or its product is of as fine a quality as that grown anywhere in North America. The county of Lancaster alone raises more tobacco than any other county in any other State.

Tobacco for All Purposes. The Pennsylvania leaf is used not only for fillers and binders, but for wrappers as well. Heretofore the Connecticut leaf has been deemed the best domestic wrapper, but the quality of the Pennsylvania leaf is rapidly coming up with it. Next to the States of Pennsylvania, and Connecticut are Wisconsin, Ohio and New York in the production of domestic tobacco. Havana seed leaf raised hereabout for wrappers, now brings 50 and 60 cents per pound, whereas a few years ago only 20 and 25 was received for it. In addition to raising the largest agreece of addition to raising the largest acreage of leaf, this region has of late become one of the largest centers in the production of manufactured cigars. The city of Binghamton, N. Y., was formerly the greatest inland cigar-making town in the United States, but now the palm must be accorded. States, but now the palm must be accorded to the city of Reading. The Collector of Internal Revenue for the First Pennsylvania district estimates that 105,000,000 cigars will be made this year by the 110 cigar factories of this city—the greatest production on record, and that over 600,000,000 cigars will be made in the entire district, which comprises the counties of Philadelphia, Montgomery, Bucks, Berks, Chester, Lehigh, Schuylkill and Northampton. In the whole State of Pennsylvania 1,500,000,000 were made in the year 1891.

The Effect of the McKinley Law. Owing to the impetus given to it by the McKinley bill the tobacco industry of the Eastern counties has grown exceedingly profitable, and within the last two years the growers, makers and dealers have made the growers, makers and dealers have made a more specific study of all its ramifications than ever before. The results have been a revelation. The acreage of tobacco has been greatly increased, prices have risen rapidly and appreciably, while the price paid by the cigar smoker has remained substantially the same, and in the lower grades of cigars diminished considerably. As yet little or no smoking tobacco is manufactured hereabouts, chiefly for the reason that manufacturers have not turned reason that manufacturers have not turned their attention to it, or to the production of

chewing tobacco, confining themselves almost exclusively to cigars.

All through the tobacco counties of York, Adams, Dauphin, Lebanon, Berks and Lehigh, the farming population are mainly descendants of German peasants, and constitute the thrifty and intelligent class known as "Pennsylvania Dutch." Here the curious spectacle is seen in tobacco and the curious spectacle is seen in tobacco-cut-ting time, of women working in the fields as they do in Continental Europe, equipped with heavy shoes and sunbonnets, and their dresses and gowns caught up to their knees to promote freedom of movement.

Doing the Indian Act. Usually the farmer and his male help stand about, assisting incidentally in the work of gathering in the crop, or supervising the details, without performing much personal labor themselves. This is called "doing the Indian act." Likewise in the care of the crop while growing, much of the preliminary work is done by the women and children. From the time the seed is planted in May until the crop is housed in September, the crop needs constant care and watchfulness. But the crop is highly remuneraber, the crop needs constant care and watchfulness. But the crop is highly remunerafive, thanks to the beneficent effect of the
McKinley tariff on imported tobaccos, and
the farmers, who have just housed a good
crop, are now rejoicing over the prospect of
assured prices that will more than compensate them for all their trouble.

Another unique feature of the Pennsylvania tobacco and cigar industry is that
since the petty exactions of the internal
revenue laws attending the sale of leaf were

revenue laws attending the sale of leaf were wiped out by the McKinley act, cigar making is no longer confined to capitalists and large factories, but has become popularized and domesticated in the homes of thousands of families.

Henry Clays at a Penny Each,

During the long winter evenings in Lancaster and Lebanon counties, for instance, the young folk of the community—farmers' sons and daughters and boys and girls in small towns—utilize their time by making cigars. No tax is collected upon these cigars unless they are sold or disposed of to registered manufacturers. The employment of these "non-professional" hands, as the beginners among the boys and girls are styled, interferes somewhat with the labor unions and standard scales of wages, but it has the good effect of cheapening the lower grades of goods to consumers, while at the same time giving practice to new hands. Certain grades of these goods, facctiously labelled "Henry Clays," and made by novice labor in Lancaster and York counties, can be bought retail at 75 cents and 80 cents per

hundred. Out of this minimum price must hundred. Out of this minimum price must come 30 cents internal revenue tax and 6 cents or 8 cents for boxes, besides the original cost of the leaf and filler, the wages of the operator and the profit of the dealer. But still there is a profit, though slight, and these "Henry Clays" are much affected by the working farmer and mechanic in preference to the traditionally redolent pipe of the workingman.

A CYCLONE IN THE CLOTHING TRADE. Terrible Wreck on the Ft. Wayne Road Causes It All-Men's Suits Butchered, Men's Overcoats Slaughtered-Phenom-

enal Bargains for Everybody-Come on!

Take Them Away, 305 Smithfield St.

enal Bargains for Everybody—Come on!

Take Them Away, 305 Smithfield St.

Our orders from the company to close out the balance of the great clothing stock saved from the Ft. Wayne Balfroad wreck as quickly as possible will be obeyed and we propose to sacrifice a fortune in order to get rid of the mountains of flue suits and overcoats still on hands. It mist be done, and shall be done regardless of cost or value. The fluest stock of clothing ever exhibited in Pittsburg must be sold for whatever it will bring. All are yours at your own price. It will pay dealers as well as consumers to come a hundred miles to this greatest clothing sale on earth, as the company has ordered a tree pass to be given on all purchases of \$10 or over. We are loaded to the muzzle with the greatest genuine bargains Pittsburg ever saw. It doesn't matter what prices other houses may name. You know as well as we do that this stock was saved from the Ft. Wayne wreck and is here to be sacrificed at any price. How can the clothiers of Pittsburg give you such bargains as the company offers now? Your own choice at your own price. Come on, don't miss it. This record-breaking sale is now going on at 305 Smithfield street, and at the present rate the stock won't last long. So be quick if you want to be "in it." Compare our list of prices with others and you can plainly see how much lower our figures are and far better goods than you ever had an opportunity to purchase. Read every line. Don't skip a word. Pay us a visit and investicate, 305 Smithfield street. Men's good dress suits \$2.40, worth \$10; men's durable business suits at \$3.75, worth \$11; men's fine all-wool black cheviot suits, single or double-breasted, at \$4.20, worth \$11; men's sen's sentinellined, \$3.50, worth \$10; men's long cut ulster, flannel-lined, \$3.50, worth \$10; men's long cut ulster, men's genuine Carr's melton \$25; men's genuine Carr's melton overcoats at \$9 65, worth \$30; men's worsted pants at 69c; men's cheviot and cassimere pants \$1 65, worth \$3 50; fine dress pants at \$1 50 and \$1 90. Can this be beat? We leave it to your own judgment. Cut this out and bring it with you to 305 Smithfield street opposite the postoffica.

Whatever You Do.

Whatever You Do,

Look over your furs now. While you can be
served on short notice now, such cannot be
the case later on, when the rush has set in.
Bring your furs without further delay. I
will reshape, redye, or simply clean them—
whatever is needed. But they will look
like new garments again, and it will cost you
only a trifle.

WM. Grabowsky,
Practical Furrier, 707 Penn ave.

Children's Merino Underwear. Children's Merino chack which is 100 dozen in this lot. They are so cheap that no child in this city need go without warm underclothing. Size 18, 15c, up to size 34, 35c. Shirts and pants Come and see.

E. S. Gilles, 92, 94 and 96 Federal street, Allegheny.

Don't Take the Risk

Of fire or thieves, but keep your valuable papers, bonds, etc., in the safe deposit vaults of the Farmers' Deposit National Bauk, 66 Fourth avenue. Boxes rented at \$5 & year

Latest style made to order for less money than you will have to pay elsewhere for the ready-made article. Ww. Grabowsky. Practical Furrier, 707 Penn avenue.

SNALL in size, great in results; De Witt's Little Early Risers. Best pill for constipation best for sick headache and sour stomach.

\$25 only for full-jeweled James Boss' 14k watches, cash or weekly deposits, at J. P. Steinmann's, 105 Federal street.

SEE James H. Aiken & Co.'s novelties in men's neckwear. 100 FIFTH AVENUE.



Mrs. A. A. Williams

For the Good of Others Rev. Mr. Williams Heartily En-

dorses Hood's Sarsaparilla.

We are pleased to present this from Rev.
A. A. Williams, of the Sillsbee street Christian Church, Lynn, Mass.:
"I see no reason why a clergyman, more than a layman, who knows whereof he speaks, should hesitate to approve an Article of Merit

and worth, from which he or his family have been signally benefited, and whose com-mendation may serve to extend those bene-fits to others by increasing their confidence. My wife has for many years been a sufferer

Nervous Headache

for which she found little help. She has tried many things that promised well but performed little. Last fall a friend gave her a bottle of Hood's Sarsaparilla. It seems surprising what simply one bottle could and did do for her. The attacks of headache decreased in number and were less violent in their intensity, while her general health has been improved. Her appetite has also been better. From our experience with

Hood's Sarsaparilla

have no hesitation in endorsing its merits.

A. A. WILLIAMS. Hood's Pills are the best family cathartic gentle and effective. Try a box. Price 250



HOW TO PROPOSE TO A LADY. Don't get down on your knees or indulge in silly romantics, for honest love has sense about it, as well as sentiment. Meet the lady of your choice face to face, explain to fier your worldly prospects, ask her to share your fortunes, and if she says no, don't blow your brains out, get drunk or become miserable, but buy her a pair of ear drops, and lace pin, and a ring, all set with

Voltaic Diamonds.

Take them to her and she will say "yes"

Take them to her and she will say "yes" to quicket will make your head swim. Send for illustrated catalogue.

B. E. ARONS, JEWELER, SOLE OWNER

65 FIFTH AVENUE.

NEW ADVERTISEMENTS



\$18 to \$40. \$18 to \$40. Single or Double-Breasted.

Light-weight—
Medium weight—
Heavy weight— Qualities, shades and styles to suit the most exacting. Samples mailed; Garments Expressed

400 SMITHFIELD ST

AMUREMENTS.

THE ALVIN THEATER. CHARLES L. DAVIS, Owner and Manager To-night, Wednesday and Saturday mati-ness, the latest droll conceit by "Sid-ney Rosenfeld," entitled,

IMAGINATION. Next week-"Blue Jeans."

DUQUESNE, Leading Theate THE GREAT LONDON SUCCESS,

DARTMOOR.

Presented by J. H. GILMOUR

> -And a-STRONG COMPANY. Sale of Seats To-Morrow. 0026-10

DUQUESNE, PITTSBURG'S LEAD-ING THEATER. JOHN MASON-MARION MANOLA THE MASON-MANOLA COMPANY.

THE MASON-MANOLA COMPANY.

To-night and every evening except Saturday
Delightful | If I Were You.
Double Bill. | The Army Surgeon.
Wed. Matince | "Caste."

Sat. Evening | "Caste."

To-day's Mat. Best Seats 50c. Saturday Mat.
Double Bill. Next week—"Dartmoor."

And your grandmother raised your

GAIL BORDEN 'EAGLE' BRAND

Condensed Milk. It's the oldest

brand, it's the richest brand, it's

the most reliable brand of condensed

Your Grocer and Druggist sell it.

THE PEOPLE'S STORE--FIFTH AVENUE

Colossal Carpet Chance.

In two weeks a whole aisle in Carpet Room must be given over to Christ-

mas Goods. Room must be made for them at any cost. To effect

this, thousands of yards must be sold. These prices will sell

them in short order. Come, before the best are gone.

AND UNPRECEDENTED LOW

TWO WEEKS ONLY.

milk ever offered to the public.

YOUR MOTHER RAISED YOU

Use it for custards, puddings, ice cream, pies, cakes, and general cooking purposes.

mother on the

NEW ADVERTISEMENTS.

CARPETS. WALL PAPER.

Wilton Carpets, Axminster Carpets Velvet Carpets, Body Brussels Carpets, Tapestry Carpets, And all kinds of Ingrain Carpets. Everything new in style, choice in color. All at

SPECIAL LOW PRICES.

Wall Paper in every quality and style for wall and ceiling. Special styles in choice colors. You should see our stock before you buy.

136 FEDERAL ST. ALLEGHENY CITY, PA.

16SIX1 H STREET.

nets, \$2 to \$4 per dozen; petites, \$1 sen. Tele hone 1751, ap8-f4-www. GRAND OPERA HOUSE.

The Boston Howard Athenœum Specialty Co. Prices 15, 25, 50 and 75c-Matinees-Wedner day and Saturday—25 and 50c Reserved. Next week—Lillian Lewis "LADY LIL"
0023-73

HARRY DAVIS' EDEN MUSEE-

"MARQUIS," the Beautiful Stallion, "DOMINGO," the Indian Albino Child, And a great stage show.
Admission, 10 cents. 0c24-46

H ARRY WILLIAMS' ACADEMY—
To-night. Matinees Tuesday, Thursday and Saturday.

THE SOUTH BEFORE THE WAR.
Fifty people on the stage. A carload of special scenery.

and still buy none but the best grades, is the problem we have solved for you. Read and see:

For Youths' A Calf, Seamless, Button Shoes, smooth innersoles and solid leather counters, sizes 11 to 2; cannot be bought elsewhere below \$2.

For Boys' A Calf, Seam-9 For Boys' A Calf, Seam-less, Button Shoes; will stand the test of roughest wear; sizes 21/2 to 51/2; cannot be bought elsewhere below \$2.25.

A lot of Children's Tan Goat Leather Leggings; sizes 3 to 8; reduced from \$3.50 to

\$2.25.

500 Pairs Ladies' Fine Dongola Kid Shoes.

Made on the celebrated California last; in common sense or opera toe, with calf patent leather tips or plain toes; will give excellent service and fit like a glove: widths A to E; sizes 2½ plain toes; will give excellent service and to 8; worth \$3; will go at.....

A lot of Ladies' fine Hand-turned Glazed Kid Shoes, in common sense or opera toe; tipped or plain toes; equal to ordinary \$4 shoes, OUR PRICE

A lot of Ladies' fine Hand-turned Dongola Kid Lace Shoes, patent eather tipped; widths B to E; sizes 3 to 7; value \$4; At only \$2.50.



Men's Satin Oil-Calf SHOES.

Every pair guaranteed to give absolute satisfaction; neat, shapely and perfectly waterproof; with California, St. Louis or Graham Toe; all widths and sizes; regular price \$4; will go at

\$2.50.

A lot of Men's genuine Cork-sole Shoes; will keep your feet dry and warm in any kind of weather; nice, clean calf uppers; sizes 6 to 91/2; regular price \$5.50; At only \$3.

DON'T FORGET our "Walk Well" Shoes, expressly made for people with tender feet or corns or bunions; \$1.98 worth \$3.50; AT ONLY.....

A HANDKERCHIEF SALE That'll Pay Every Lady to Take Advantage Of.

About 3,000 dozen, comprising an importer's entire stock, were knocked down to us at about half price, and will be sold on the same basis.

11C For Swiss Embroidered Handkerchiefs; generally sold by other dealers for 25c.

GC For choice from a fine lot of Embroidered Handkerchiefs; worth 30c each.

25° For finest Swiss Handkerchiefs in special designs; would be good value for 50c.

49°C For very fine Handkerchiefs, heavily embroidered; all needlework done by expert needlewomen; beautifully designed; would be good

500 dozen Neatly Embroidered Handkerchiefs, 5c each. 500 dozen Corner Embroidered Handkerchiefs, 8c each. 1,000 dozen Initial Handkerchiefs, very fine, 10c each. 500 dozen Children's Initial Handkerchiefs, 8c each. 200 dozen Silk Embroidered Handkerchiefs, 25c for two.

KAUFMANN

FIFTH AVE. AND SMITHFIELD ST.

MEN'S UNDERWEAR.

WE OUOTE FOR THIS WEEK the following prices that will bring hundreds of new buyers to this department:

AT 50c Men's Camel's Hair Shirts and Drawers, worth 75c.
AT 75c Men's Natural Wool Shirts and Drawers, worth \$1.
AT 88c Men's Fancy Striped Cashmere Shirts and Drawers, exceptionally

good values, worth \$1.25.
AT \$1.00 Men's Australian Wool Shirts and Drawers; non-shrinkable; they would be cheap at \$1.25.

AT \$1.50 Men's English extra fine Cashmere Wool Shirts and Drawers;

soft as silk, non-shrinkable, worth \$2. DOUGLAS & MACKIE, 151, 153 AND 155 FEDERAL ST., ALLEGHENY.

STUDY THESE PRICES CAREFULLY.

Best Tapestry Brussels, 90c quality, at 73c Fine Tapestry Brussels, 75c quality, at 63c This quality in not such desirable designs at 58c Good Tapestry Brussels, 6oc quality, at 48c This quality in not such desirable designs at 44c All-wool extra super Ingrain, This is the best quality made. 75c quality at 58c The best cotton chain Ingrains at 48c Extra heavy part wool Ingrains, 50c quality, at 35c Very nice cheap Ingrains, 35c quality, at 26c Holland stair Ingrains as low as 15c All qualities marked down. Best Body Brussels, \$1.35 quality, at \$1.00 There are not whole pieces, but enough in most of

Just soiled at the ends, that's all. Full rolls some

them for big-sized room.

Body Brussels with soiled end,

Largest Moquette Rugs, \$5 quality, at Second Size Moquette Rugs, \$3.50 quality, at \$2.98 Moquette Door Mats, \$1.38 quality, at Smyrna Rugs (sofa size), \$7.50 quality, at \$4.98 Smyrna Rugs (6 ft. by 3 ft.) at \$3.19 Smyrna Rugs (5 ft. by 21/2 ft.) at \$2.19 Smyrna Door Mats, \$1.00 quality, at 83c A lot of Smyrna Mats at

FUR RUGS, \$2.38. Full hearth size, five different colors,

YOUR CHOICE FOR \$2.38.

Remnants of Oil Cloth in All Lengths and Widths.

The ridiculous low prices on these will astonish you.

These Reductions are Just as Stated and are on Everything in Our Carpet Stock. No Holding Back of New Pieces.

· 79c

COME BEFORE THE BEST ARE

Find Them on Second Floor. Take Elevator.

CAMPBELL & DICK.

81, 83, 85, 87 AND 89 FIFTH AVE., PITTSBURG.