

### BOOMERS ARE AT WORK

The Builders' Exchange Extends a Very Warm Invitation to

### ALL PITTSBURGH BUSINESS MEN

To Join in the Work of Pushing the City Into the Front Rank.

### THE CHAMBER OF COMMERCE MOVING

The establishment of another organization of business men in Pittsburgh, similar to that of the Chamber of Commerce, is progressing. The new organization is to be known as the Trade League of Pittsburgh, for the permanent improvement of the commercial and manufacturing interests of the city.

One of the organization's chief intents is to overcome all discrimination against Pittsburgh in freight or passenger rates that now exist or may exist in the future. Another of its objects is to advocate and encourage all measures that would tend to benefit the business prosperity or the convenience of the citizens.

A. T. Douthett, of the Penn Printing Company, was the first to give the matter impulse and in conjunction with W. C. Stillwagon, W. A. Roenigk and C. P. Lipphart formed a committee to put the project on a substantial basis.

Being Considered by the Chamber. Mr. Douthett is a member of the Chamber of Commerce. That body has since the institution of the league scheme been considering the matter through its board of directors, but has not finally decided as to what steps it will take.

The Builders' Exchange has now offered to open its doors, revise its constitution and by-laws, and receive within its body every business man in Pittsburgh with the sole intent of the city's good. This organization already has a membership of 1,000.

Speaking on the project yesterday Mr. Douthett said: "I am not in favor of forming an organization that would conflict in any way with the Chamber of Commerce. What is desired is to unite the younger business men with the older ones in a strong and lively organization, and give the younger element some preference on the board. It takes both the old and the young to make any organization perfect. The adage, 'An old man for wisdom and a young man for war,' is a good thing to be kept in mind in this affair."

More Western Push Wanted. "Such cities as Chicago and St. Louis are examples of the energy displayed by the local Boards of Trade. I understand the Chamber of Commerce is now on the verge of great activity, and that at least quarterly meetings will be held. It would be a good thing and would possibly cover all the grounds on which we now stand if business men were urged to join at once. The initiation is only \$10 and the annual fees the same."

William Withers said in regard to the subject: "Let us first boom the Chamber of Commerce and then boom the city." J. L. Brown, president of the Chamber of Commerce, opened his doors to all business men, hold monthly or quarterly meetings instead of annually and there will be little necessity of forming a new organization."

Frank Sauer, secretary of the Chamber of Commerce, said: "The people desire to enlarge the sphere of the Chamber's work, and make it what it should be, the guardian of the city's interests, and the director of its competitive advertising in other cities, then the manufacturers and merchants who have held aloof should come forward and join in the work."

The Mayor Believes in Advertising. Mayor Gourley said: "Let the good work go on. As I said at the banquet of the Chamber of Commerce, advertising is a great promoter of business, and what is true of individuals is true of cities. Chicago is an apt illustration of this truth. Every woman and child in Chicago has been taught to blow a horn for the city."

John H. Ricketson said: "I am in favor of one grand organization with all classes of business men represented. The products of our mills and factories would be slow in bringing returns to their owners were it not for the merchant."

Mr. Barnes, President of the Builders' Exchange, said the doors of that association were now wide open to any class of business men in Pittsburgh. They have already 1,000 members, but want more, and will change their constitution and by-laws so as to allow every class of business men to join.

Charles W. Rasmussen, who hopes this new movement will result in much good. We need some work done.

W. C. Lyne—I would prefer to make the old organization better, but if necessary will heartily support a new one.

A. G. Roenigk—I am in favor of a complete reorganization of the Chamber of Commerce. I know one man who has been a member for six years and has never received notice of a meeting.

Business Men Anxious to Help. C. P. Lipphart—if the Chamber will push the objects now proposed the result is bound to be advantageous.

M. G. Cohen—The present board should have some younger blood in its midst. I will not join until a reorganization takes place.

W. E. Tustin—Let us act with the old organization if we can; if we cannot let us form a new one.

S. M. McElroy—The Chamber of Commerce can be much improved and I am very willing to assist.

A. M. Murdock—We need a strong association of business men badly.

George Kappel—We want an organization that will let the world know what we have in Pittsburgh.

S. Hamilton—I have been all through the Chamber of Commerce, but at present am not a member.

### HARD ON THE CONDUCTORS

A New Rule of the Pittsburgh Incline Unpopular With the Southsiders.

The conductors on the Pittsburgh Incline have been having rough slodding for the past few weeks, not a day passing but they are made the subject of abuse by dissatisfied passengers. It has been caused by a new rule put into effect a short time ago by the company. The company then sold tickets for \$1.25, entitling the holder to 50 trips. These would be torn out and used by anyone. This was all changed about a month ago, when the tickets were so arranged as to be used only by the purchaser.

Since then there has been constant complaining by the people, and all sorts of charges made against those in charge. Yesterday in speaking of the subject a conductor said: "When the old plan of transferable tickets was in vogue the people would exchange their books in the stores, the tickets would be torn out and used by everyone. To do away with this practice the company made a change. Since then a constant kick has been made by the people, and the worst of it is we have to take the blame of it all. When we refuse to take the torn-out tickets we have to suffer. They never think of going to the company officials. The last trip this afternoon I came near having a scrap with a man for refusing one of the old tickets. If the people would only think they would not blame us, but put the responsibility where it belongs. One thing is sure they make life a burden for the conductors."

### NEW POOR FARM PLANS

The State Board of Charities Approves Them and Construction Will Soon Begin.

The State Board of Charities were in the

### PROTECTION. RE CIPROCITY

There are CAKES that are square, Round, oval and flat, But the cake of the period, Is GRANDFATHER'S HAT.

The People don't seem to be able to get enough of this delightful new cake.

EVERYBODY WANTS IT. EVERYBODY LIKES IT. EVERYBODY IS BUYING IT.

And no wonder. "GRANDFATHER'S HAT" is a delightful cake. Nobody who tries can help liking it. Ask your grocer for it. If he hasn't it in stock, tell him to get it for you.

MARVIN'S BAKERY, PITTSBURGH.

### NO POISON HERE.

Many thousands of the finest dairy cows in the world contribute daily to supply the factories of the

GAIL BORDEN 'EAGLE' BRAND

Condensed Milk. They graze on the finest pasture lands and drink the most pure water in the best dairy sections of America. It has stood the test for 30 years. You can use it with success for general cooking purposes.

Your Grocer and Druggist sell it.

For ice cream add 1 or 2 parts water to 1 of "Eagle" brand condensed milk.

### WE WANT TO TALK TO YOU

About Real, Genuine Bargains in Dress Goods.

40 Inches Wide Whip Cord Serges, all colors, at 29c, worth 40c.

38-inch Jacquard Suitings, latest colors, at 37 1/2c, value 50c.

Unlimited Assortment of All-Wool Dress Goods, Storm Serges, Cloth Serges, Diagonals, Plaids and Stripes at 50c.

42-inch Scotch Plaids at 75c; we are positive you cannot duplicate them elsewhere at less than \$1.25.

Another 100 pieces of our "Famous" 46-inch Silk Finish Black Henrietta at 87 1/2c, really worth \$1.25.

The Next Wave! The Latest Colorings! In fact, everything that will be popular for the coming season in Fine Imported Dress Goods. Our values are unapproachable at 75c, \$1, \$1.25, \$1.50 and \$1.75.

DOUGLAS & MACKIE,

151, 153 AND 155 FEDERAL ST., ALLEGHENY.

### Who Makes the Best Hats in the World

IT SEEMS ODD

That an ill-looking hat alters a man's appearance completely. Price is not always the secret of it either.

Knox's world-renowned hats have a peculiar merit of their own and are always becoming. The fall styles of these celebrated hats are now ready in Silks and Derbys.

The same artistic effect obtains in A. J. White's celebrated English Hats. We have them to-day just from Custom House, and they are absolutely perfect.

\$2 FALL AVONDALE HAT \$2.

The rapidly increased sale on these excellent medium grade Hats is due to one thing: The men of Pittsburgh are about convinced that it is not necessary to patronize combination stores to get a good, low-priced Hat. We beat them in both price and style.

PAULSON BROS.,

NO. 441 WOOD ST.

### One Year's Increase In the Adlets.

During the past 12 months the number of small ads was nearly 75 per cent greater than the preceding year.

September 12, 1891, to September 15, 1892..... 85,809

September 15, 1890, to September 15, 1891..... 49,493

This Year's Increase..... 36,316

The best results follow the use of the cent-a-word columns.

YOU NEVER MISS IT IN THE DISPATCH.

### King of Medicines

Is what I consider Hood's Sarsaparilla, for it has been such a great blessing to me. For six years I was confined to my bed with white swellings and scrofula sores, suffering greatly all the time. Several times pieces of bone worked out of the sores. Physicians did not help me and I became discouraged.

Reading of cures in cases similar to mine by Hood's Sarsaparilla, I decided to try it. To my great joy, when I began with Hood's Sarsaparilla the sores soon decreased. I kept taking it for a year, when I was so well that I went to work, and since then have not lost a single day on account of sickness. I always feel well and have a good appetite." WILLIAM A. LEMM, No. 9 North Railroad St., Kendallville, Ind.

HOOD'S PILLS are the best after-dinner pills, assist digestion, cure headache and biliousness.

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### CARPETS, WALL PAPER.

Wilton Carpets, Axminster Carpets, Velvet Carpets, Body Brussels Carpets, Tapestry Carpets, And all kinds of Ingrain Carpets. Everything new in style, choice in color. All at SPECIAL LOW PRICES.

Wall Paper in every quality and style for wall and ceiling. Special styles in choice colors. You should see our stock before you buy.

GEO. W. SNAMAN,

136 FEDERAL ST., ALLEGHENY CITY, PA.

### AMUSEMENTS.

THE ALVIN THEATER.

Charles L. Davis, Owner and Manager TO-NIGHT, Wednesday and Saturday Matinees.

FRIENDS.

(EDWIN MILTON ROYLE, Author.)

Next Week—Joseph Murphy in Susan Rhue and Kerry Gow.

DUQUESNE, Pittsburgh's Leading Theater.

The Famous Comic Opera

TAR AND TARTAR.

Matinee To-Day.

BEST SEATS, 50c.

Next Week—Hoy's "A Temperance Town."

GRAND OPERA HOUSE.

TO-NIGHT—The Famous BROTHERS BYRNE IN EIGHT BELLS.

Under the management of PRIMROSE AND WEST.

Prices, 15c, 25c, 50c, 75c.

Mat. Wed. and Sat.—25c, 50c Reserved.

Next week—Barley Campbell's Bulls and Bears.

HARRY WILLIAMS' ACADEMY TO-NIGHT—Matinee Tuesday, Thursday and Saturday Sam T. Jack's FORTY THIEVES.

BURLESQUE COMPANY.

HARRY DAVIS' EDEN MUSEE.

Open at 10 o'clock daily.

Strongest woman living. Babel, the cowboy pianist, and a great stage show.

Admission 10 cents.

IT'S OPEN! WHAT? THE EXPOSITION.

(Fourth Season.)

It's Simply Immense! Have You Seen It? Season Closes October 22.

These figures mean five, ten, fifteen dollars saved to you on Good, New Suits. Our saying so can only be confirmed by a visit of inspection. You'll see an enormous stock of suitings; beautiful Dress Fabrics and stylish.

TROUSERS—For \$5 you'll get the best ten dollars' worth ever worn.

What's more—Stylish, Ready-Made Overcoats; splendid fitting; ready to put on your back. Popular prices increases the business.

WANAMAKER & BROWN,

ANDERSON BLOCK, 39 SIXTH STREET.

### Gentlemen!

If you want Variety in Woollens, We Have Them.

If You Want Quantity of Styles, We have them.

If You Seek Quality in Cloth and Workmanship, We give you the best.

"Moderate Price" is a large factor when you call on your tailor: we include that "with the rest."

Suits to measure From \$20.00.

Trousers to measure From \$5.00.

Fall Overcoats to measure From \$18.00.

Samples Mailed.

### Nicoll The Tailor

300 SMITHFIELD ST. 068-178-NW

### Kissing Goes by Favor; Buying Goods Should Not, But Sometimes It Does.

When I announced last week that I would sell Waltham, Elgin, Springfield or Hampden Watches, in gold filled cases, warranted 20 years, for

\$10

I meant every word of it. Hundreds took advantage of it. Some did not, so I will give you another chance this week at 25% more at the same price. Don't do us any favor by buying them, but consult your own interest. Send for our illustrated catalogue.

B. E. ARONS, JEWELER,

65 FIFTH AVENUE. 068-NW88

### Morris

ARTIST AND PHOTOGRAPHER,

1651 1/2 11th STREET.

Cabinets, \$3 to \$4 per dozen; pictures, \$1 per dozen. Telephone 1761. 068-1-NW88

### KAUFMANN'S GLOAK AND SUIT PARLORS

Will soon be greatly enlarged and extended, the improvements to this end being pushed to completion with the greatest possible speed. In the meantime, however, a large portion of the vast Fall stock, owing to lack of space, cannot be properly displayed, and must be closed out regardless of cost or value. We mention a few specimens:

\$2.98 For very stylish Box-pleated Suits (like cut), made of dependable mixed goods, in 3 different colors; the material alone being worth \$5. This is a most wonderful bargain, indeed.

\$5.75 For extremely stylish and neat Camel's Hair Serge Dresses (tailor-made), in blue, green and brown; waist buttoning diagonally; bell skirt; would be considered bargains at \$10.

\$11.00 For Ladies' Exquisite Reefer Suits, made of very fine cloth; Reefer with pearl buttons and half-lined; bell skirts; cannot be made up for less than \$16.

### THIS RUSSIAN COAT \$8.50.

But the illustration doesn't do the goods justice. Come and see them. They are made of elegant mixed goods or plain navy, black or brown Serge Cheviots; full length and Watteau back. You'll pay \$12 for same goods elsewhere.

RUSSIAN COATS With Fur Trimming \$9.

They're made exactly like opposite cut, and, in addition, have fine fur edging all around. They would be called cheap for \$14.

### This English Walking Coat, \$12.

It is one of the noblest and most fashionable coats of the season, being made of Imported Scotch Mixtures, 36 inches long, half lined, and having velvet collar and pearl buttons; actual value \$18.

Fine English Box Coats, \$5.

These are made of good quality Scotch Black Cheviots, and have new back, welt seams, square or notch collar, and are equal in every respect to any style offered elsewhere at \$8.

### The "Lady Franklin" Coat, \$15.

The Lady Franklin Coat (like accompanying cut) is made of very fine tan, navy and black cheviots, and the collar can be worn either standing or turned down, forming large notch; fur edging all around; good value at \$20.

Fine Cheviot Reefers, \$7.

These are made with full shawl collar of fine Astrakhan fur; cut full length; black or blue; regular price \$10.

### MISSSES' JACKETS.

Misses' Jackets, with shawl collar of French Lynx or Astrakhan, in plain or mixed cloth; worth \$7—AT ONLY \$4.24.

Misses' Russian Jackets (same as opposite cut), 30 and 32 inches long, in fancy mixed cloth, with belt, etc.; sizes 12 to 18; worth \$9—AT ONLY \$5.49.

Misses' fine All-Wool Fancy Mixed Jackets, with double Watteau plaits in back; notch collar, Reefer front; worth \$10—AT ONLY \$7.50.

Misses' fine All-Wool Kersey Jackets, with double notch collar; full sleeve and Jacket edged all around with silk cord; tan, black or brown; sizes 12 to 18; worth \$11—AT ONLY \$7.50.

### CHILDREN'S DRESSES!

Choice from a lot of stylish Dresses, sizes 4 to 14, made of blue, brown or red Ladies' Cloth, trimmed with braid; real value \$3—AT ONLY \$1.98.

### Specialties From the Infants' Department.

Embroidered Long Cashmere Cloaks, cream or tan, \$1.75—Embroidered Long Cashmere Cloaks, gretchen waist, full sleeves, \$2.25—Embroidered White Silk Caps, 50c—Silk Caps, all colors, velvet trimmed, 39c—Colored Woolen Dresses, in cashmere, all colors, 89c up—Knit Worsteds Sacques, 25c up—Cambric Long Slips, 25c up.

### KAUFMANN'S

FIFTH AVENUE AND SMITHFIELD STREET.