

UPRIGHT PIANO, \$200.

Upright Piano, \$150. Square Piano, \$195. A fine upright piano, used about four months, at \$200. A 75-octave upright, in good condition, at \$150. Also a first-class square piano in perfect order at \$195. A splendid opportunity to purchase a piano at a low price.



IMITATORS AND BRAIN-STEALERS

Seen to find room in the community, so we have introduced a cage for them. For the benefit of the public and a few numb-skulls who copy our "ads" in toto, I would state that I am the first Jeweler in America to reduce the price of watch repairing as follows:

- Main Springs, . . . 50 cents.
New Jewels, . . . 50 cents.
Case Springs, . . . 50 cents.
Watches Cleaned, 50 cents.

All work done by lady watchmakers, and warranted.
B. E. ARONS, Jeweler, 65 FIFTH AVE.

One Ounce Of preventive is better than ten pounds of cure. I have all facilities for keeping your Furs in prime condition. My charges for storing Furs during the warm season are only a trifle. Your neglect may cost you hundreds. Ample protection against loss from fire.

FAIL NOT To leave your orders for new Fur Garments NOW. The cost to you is considerably less. This also applies to alterations and repairs of any kind.

LADIES' Straw Hats Bleached.
AND Straw Hats Bleached.
GENTLEMEN'S Straw Hats Bleached.

All work first-class; all work turned out on shortest notice; all work at exceedingly low rates.

WM. GRABOWSKY, 707 Penn Avenue, Pittsburgh.

Rheumacure advertisement with logo and text: 'RHEUMATISM GONE IN 10 DAYS'.

GENTLEMEN—I have been a great sufferer from muscular rheumatism for a period of five years and suffered the most acute pains in my limbs. For many years my occupation was messenger for the R. & O. Express Co., also conductor, Pullman Car Co. at present am employed by the United States Express Co., Pittsburgh, Pa.

HARRY S. HEACOCK, 422 Federal St., Allegheny, Pa.

W. KINNIC & CHESMAN MFG CO., 618 Penn Ave., Pittsburgh, Pa.

THE CHESMAN OPTICAL CO. advertisement with logo and text: 'ALWAYS AHEAD'.

HERBERT WALKER, EYE MAKER, 33 NINTH STREET.

J. DIAMOND, OPTICIAN, 221 SLATERS' advertisement with image of glasses.

Wallace Optical Co., MANUFACTURING OPTICIAN, 624 PENN AVENUE.

Our eye exams and reading glasses combined are the most satisfactory ever worn. Indispensable for home, office, public entertainments and shopping.

Morris ARTIST AND PHOTOGRAPHER, 36 SIXTH STREET.

KAUFMANN'S

TRADE MUST FLOW! SALES MUST GROW!

THE GOAL OF YESTERDAY IS BUT THE STARTING POINT OF TO-DAY!

MEN'S CLOTHING PRICES THIS WEEK.

- \$10 for extra fine American blue and black Worsted Suits, in Sack or Cutaway styles; made to be sold for \$16.
\$10 for fine quality Black Cheviot single or double-breasted Suits, Sacks or Frocks; made to be sold for \$15.
\$10 for beautiful light Pin Check Scotch Mixed Sack Suits; made to be sold for \$17.
\$10 for fashionable light tan American Homespun Sack Suits, with patch pockets; made to be sold for \$16.
\$12 for elegant, fancy brown check Scotch Cheviot Suits, Sack or Frock styles; made to be sold for \$18.
\$12 for exquisite silk mixed, steel grey Cassimere Sack and Frock Suits; made to be sold for \$17.
\$12 for very fine small grey and black check Scotch Cheviot Sack and Frock Suits; made to be sold for \$20.
\$12 for tasteful, fancy Silk Mixed Worsted Sack and Frock Suits, neatly bound; made to be sold for \$20.
\$13.50 for very fine and fashionable Wood Brown Scotch Cheviot Suits; made to be sold for \$20.
\$13.50 for genteel Oxford Grey and solid Brown, Mohair finished, Sack and Frock Suits; made to be sold for \$21.
\$14 for Seal Brown, patch pocket, single breasted or Chestnut Brown double breasted Cheviot Suits; made to be sold for \$21.
\$15 for Narrow Stripes English Cassimere or Salt and Pepper Scotch Cheviot Suits; made to be sold for \$22.
\$15 for English Tan Serge Cheviot Suits, or Golden Brown, square and straight cut Sack Suits, both with patch pockets; made to be sold for \$22.
\$15 for Imported Black and Blue Worsted Cutaway Frock or Prince Albert Suits; made to be sold for \$23.

BOYS' CLOTHING PRICES THIS WEEK.

- 75c for Boys' Blue Cheviot Sailor Suits, with embroidered collar, made to be sold for \$1.50.
\$1.49 for Boys' blue, brown or black Cheviot Knee-Pant Suits, made to be sold for \$3.
\$3.50 for Boys' fine All-Wool English Reefer Knee-Pant Suits, with Middy collar and gilt buttons; made to be sold for \$6.
\$4 for Boys' fine black, blue, green or brown Scotch Cheviot Zouave or Junior Suits, made to be sold for \$7.
\$5 for Boys' lovely English Velvet Zouave and Junior Suits, made to be sold for \$9.
\$5 for Boys' double-breasted Cassimere and Cheviot Knee-Pant Suits, made to be sold for \$5 and \$6.
\$1.35 for Boys' fine All-Linen Washable Blouse Suits, with shield front and combination collar and cuffs, made to be sold for \$2.50.
\$1.98 for Children's bewitchingly pretty Madras Cloth Zouave Kilt Suits, elaborately trimmed with Hamburg embroidery, made to be sold for \$3.50.
\$3 for fine All-Wool Cheviot Zouave Kilt Suits, or elegant English Blouse Kilt Suits; made to be sold for \$5.
\$6 for Young Men's (ages 14 to 19) fine All-Wool Black Cheviot Suits, with patch pockets; perfect fitting; made to be sold for \$10.
\$8.50 for Young Men's (ages 14 to 19) extra fine double-breasted Suits, in latest tan and brown shades; faultless make and fit; made to be sold for \$13.
25c for Boys' Knee Pants, made of fine Bedford Cords and other nobby woolen materials; made to be sold for 75c and \$1.
\$2.25 for Young Men's (ages 14 to 19) fine All-Wool Cassimere Pants, in latest light and dark patterns; made to be sold for \$3.50.

FURNISHING GOODS PRICES THIS WEEK.

- 10c for men's fine imported seamless half hose, plain shades or fancy stripes; regular 25c quality.
25c for I. & R. Morley's celebrated English Yarn men's half hose; regular 50c quality.
25c for men's cool and serviceable plain Balbriggan Underwear; regular 40c quality.
39c for Otis manufacture Men's Satin-faced Balbriggan Underwear; grey, gold and flesh colors; regular 65c quality.
63c for men's genuine French Balbriggan Underwear, guaranteed goods, with pearl buttons; regular \$1 quality.
19c for men's good Cheviot Summer Outing Shirts, in new light shades; regular 30c quality.
50c for men's fast black and fast Sateen Summer Outing Shirts, with yoke neckband, felled seams and shaped armholes; regular \$1 quality.
69c for men's elegant Cheviot Summer Outing Shirts, with starched collars and cuffs; regular \$1.25 quality.
88c for men's fine silk-mixed imported Madras Cloth Shirts; regular \$1.00 quality.
90c for men's beautifully laundered and perfectly fitting White Dress Shirts; fine linen bosom; all sizes; regular \$1 quality.
35c for men's extra quality, neatly embroidered night shirts, with pockets and cuffs; regular 60c quality.
35c for men's genuine French Guyot Suspenders; regular 50c quality.
38c for men's beautiful Summer Silk Ascot, 4-in-hand, Teak and Puff Searls; regular 75c qualities.
75c for men's fancy Cotton Duck Single-breasted Dress Vests; regular \$1.25 quality.

MEN'S AND BOYS' HAT PRICES THIS WEEK.

- \$1 for Men's fine quality Spring Stiff Hats, in all new shades of brown and black; regular \$2 quality.
50c for Men's fine quality French Crush Hats, in large and small shapes and all colors; regular \$1 quality.
\$2 for the new "Strassburg" Soft Hat, dressy and comfortable; lined or unlined; 6 different colors; all heights of crown and widths of brim; regular \$3.50 quality.
\$2 for the famous "Adonis" Derby—the most popular Young Man's Hat out this season—7 different colors and 5 different dimensions; regular \$3.50 quality.
\$1 for the celebrated 2-ounce "Feather-weight" Tourist Hat; all colors; regular \$2 quality.
98c for Children's beautiful Tam O'Shanter Straw Hats, in all imaginable colors and novel effects; regular \$1.50 qualities.
49c for the new "Imperia" Hats for 1 1/2 to 3 1/2-year-old children; latest thing out; all colors; regular \$1 quality.
39c for Children's beautiful Yacht style Straw Hats, in all colors and color combinations; regular 75c quality.
24c for the cute and popular Children's Sailor Straw Hats, in all colors and color combinations; regular 50c quality.
49c for the great "Gloriana" style Cap, worn by men, women and children; in checks, plaids, blue, grey, tan, nutria and pearl shades; the same swell style that captivated the Eastern cities; regular \$1 quality.
50c for fine English Walking Sticks, in choice woods; rich silver-plated trimmings; regular \$1.25 goods.

Progress is our watchword.

Busy yesterday, busier to-day, busiest to-morrow.

That expresses it. We must not only retain our old ground, but Advance! Advance! Advance!

Stops are dangerous. Standstill means reaction. Reaction means commercial death. Forward, and Forward only is our mission. We aren't stop.

Now, then, to increase the increased sales of last week—to follow throngs with crowds—crowds with jams, jams with multitudes of purchasers, we have concluded to make this week beat all its predecessors. How? Simply by offering greater and grander attractions and more of them than ever before. With this object in view we have turned every department into an active volcano bursting forth unmatched and unmatched bargains. Precisely at 8 o'clock to-morrow morning the excitement will begin, and there won't be let up until next Saturday night. Snaps and bonanzas, money-savers and pocketbook ticklers, stunners, startlers and surprises will follow each other thick and fast, and you may come in any day or hour and rest assured of getting the bargain of your life. Though you may live a hundred miles from Pittsburgh, it will pay to come this week. One single purchase may save you your fare, and more. Come! Follow the crowd! Fall in line! On to Kaufmanns! On to Kaufmanns!

CLOAK AND SUIT PRICES THIS WEEK.

- \$3.98 for ladies' plain Serge, Broadcloth, Cheviot, Bedford Cord and Homespun Reefers; made to be sold for \$7, \$8, \$9 and \$10.
\$8.50 for ladies' finest Diagonal, Kersey, Bedford Cord and Scotch-mixed Reefers and Box Coats; made to be sold for \$12, \$15 and \$18.
75c for ladies' nobby, stylish and durable Blazers; made to be sold for \$2, \$2.50 and \$3.
\$2.98 for ladies' fine All Wool Cloth Blazers, with neatly braided collars; made to be sold for \$5.
\$6.85 for ladies' artistically Embroidered or Beaded Capes, 42 inches long; made to be sold for \$10.
\$9 for ladies' extra fine Cloth Capes, 42 inches long, with overhanging Silk Lace Shoulder Cape, finished with Jet and Ribbon; made to be sold at \$15.
\$1.88 for ladies' Gingham, Madras and Batiste Suits, new and pretty designs; made to be sold for \$4.
\$6.75 for ladies' fine Bedford Cord Blazer Suits, with 30-inch long Blazer and fashionable bell skirt; both (skirt and blazer) trimmed with fancy braid; made to be sold for \$12.
\$9.95 for ladies' elegant All-wool Tailor Made Suits of English Ladies' Cloth; latest styles; made to be sold for \$16.
\$2.98 for ladies' fine Cloth Bell Skirts, with neat buckle suspenders attached; made to be sold for \$4.
\$1.85 for ladies' rich India or Surah Silk Waists, with belt and shirred yoke; made to be sold for \$3.
39c for ladies' White Lawn Waists, with belt and box plaits; made to be sold for 60c.

MILLINERY, PARASOLS, GLOVES, ETC.

- 21c for Ladies' and Children's Trimmed Sailor Hats, worth 35c. 38c for Children's large shapes, worth 60c. 29c for Ladies' and Children's Fancy Rough Straw Sailors, worth 50c. 48c for Ladies' and Children's assorted shapes, worth 75c. 25c for exquisite spray of flowers, worth 50c. 50c for beautiful imported flowers, worth \$1. \$1.85 for Misses' and Children's Trimmed Hats, worth \$3. \$3.50 for Ladies' Misses' and Children's Trimmed Hats, worth \$6.50, \$7 and \$7.50. Five hundred entirely new Trimmed hats will be on sale to-morrow at about half regular store prices. Mourning Hats, Mourning Veils, etc., at especially attractive prices. Grand reductions in Ribbons. Note these: No. 1 Picot Edge G. G. Ribbon at 13c per yard, worth 20c; No. 3 Fancy Ribbon, all new shades, at 7c per yard, worth 15c.
\$1.75 for Ladies' beautiful black lace trimmed Parasols, worth \$3. \$1.98 for Ladies' handsome Parasols, better than any \$3 goods sold in this city. \$3, \$5 and \$7 for finer and finest Parasols, equal to any sold elsewhere for 50 per cent more money. 50c for Children's neat Parasols, with plain center and fancy border; regular price, 75c.
69c for Ladies' Natural Chamois Mousquetaire Gloves, worth \$1. 75c for Ladies' Suede Biarritz Gloves, all colors, with white embroidery, worth \$1.25. 25c for Ladies' Imported Lisle Silk Mitts, worth 40c. 30c for extra quality pure Silk Gloves, all shades, worth 55c. 19c for odds and ends of Ladies' pure Silk Mitts, worth 35c.

SHOE PRICES THIS WEEK.

- 69c for Ladies' Liona Kid and Bright Dongola Oxford Ties, with patent leather tips; worth \$1.50.
\$1 for Ladies' Glazed Dongola Spring Heel Shoes, with worked button holes; worth \$2.
\$1.25 for Ladies' fine Liona Kid Shoes, smooth innersole and solid leather counter; patent leather tipped, worth \$2.
\$1.98 for Ladies' fine Shoes, with elegant cloth top and Bright Dongola vamp, common sense or opera toe; worth \$3.
\$2.50 for Ladies' fine French Kid, Hand-Welt, Waukenphast Shoes, with calf patent leather tips; worth \$4.
25c for Infants' Bright Dongola Button Shoes, durable and neat; sizes 2 to 5; worth 50c.
50c for Infants' fine Bright Dongola Kid Button Shoes; worked buttonholes; worth \$3c.
\$1 for Misses' genuine Solar Tip Spring Heel Button Shoes, worked buttonholes, smooth innersoles; sizes 12 to 2; worth \$1.00.
\$1.25 for Misses' fine Bright Dongola Spring Heel Shoes, smooth innersole; sizes 12 to 2; worth \$2.
60c for Men's Baseball Shoes, in six different colors, sizes 6 to 11; worth \$1.25.
\$1.25 for Men's A Call Lace and Congress Shoes, warranted solid leather; tipped or plain toes; sizes 6 to 11; worth \$2.50.
80c for Men's good Lawn Tennis Shoes, with rubber soles; worth 75c.
\$1.70 for Men's excellent Kangaroo Skin Congress Shoes, very tough and pliable; dressy and comfortable; sizes 9 to 11 only; worth \$3.50.
\$1.95 for Men's beautiful Patent Leather Dress Shoes, in Lace and Congress styles, and all sizes; worth \$4.
\$2.00 for Hanan's celebrated Custom-Made Shoes for Men (button only); broken sizes only; best French calf; worth \$6.50.

BARGAINS IN BASEMENT THIS WEEK.

Magnificent Bric-a-Brac, nearly 1,000 pieces, representing the latest ideas and conceits of Art Pottery, in the most celebrated wares, will go for less than half the usual prices. A grand variety of odd Cups and Saucers, embracing the latest novelties in Royal Worcester, Crown Derby, Doulton, Minton, Lanterrier and other celebrated wares will be offered for about 50c on the dollar. 2,000 odd and unique China Plates, in every conceivable style, shape and decoration—square, round, oblong, oval, scalloped, festooned—fruit, flower, game, fish and landscape decorations—choice from these at 25 per cent discount from the plainly marked import prices. A number of Lanterrier's beautiful French China Tea Sets of 56 pieces, artistically decorated, at \$7.50; cost \$10.35 to import. A number of Haviland's superior French China Tea Sets of 56 pieces, beautifully decorated, at \$8.95; cost \$12.60 to import. A number of Haviland's superior French China Dinner Services of 114 pieces, elaborately and exquisitely decorated, at \$39; cost \$42 to import. A lot of French China Cheese Dishes, handsomest ever imported; every one a piece of art; at 25 per cent off the import cost. Kaufmanns' celebrated WHITE MOUNTAIN REFRIGERATOR, cleanest, most convenient and greatest ice economizer; best dried hardwood, zinc lined, charcoal filled, patent locks and casters, AT \$6.95; worth \$12. Beautiful and graciously designed Baby Carriages, upholstered throughout with excellent plush and having satin parol, hardwood gearing and steel wheels, AT \$10; worth \$18. The celebrated "Lichtning" Ice Cream Freezers (save time, labor, cream); at 95c; worth \$1.50. Carloads of Screen Doors and Window Screens, best made in the United States, for less money than other stores offer interior articles.

KAUFMANN'S

GRAND DEPOT. FIFTH AVE. AND SMITHFIELD ST.

KAUFMANN'S