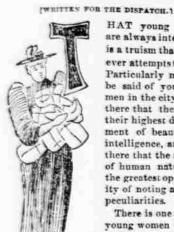
BEAUTY IN BUSINESS.

Skeiches of the Salesladies Who Grace Pittsburg Counters.

They Know Fetter Than to Try to Fool Those of Their Own Sex.

FACTS ON SALARY AND MATRIMONY



HAT young women are always interesting is a truism that no one ever attempts to denv Particularly may this be said of young women in the city. It is their highest development of beauty and intelligence, and it is there that the student of human nature has the greatest opportunity of noting all their

There is one class of tamiliar to all city residents, and yet that is perhaps as little understood as any strange animal of the pre-Adamite period.

The young women of this class generally speak of themselves as "salesladies," and since the term is as expressive as any that could be found, we may as well use it here. We all know the saleslady, and most of us know the cold stare with which she salutes you as you move toward her counter to match a piece of ribbon or to ask if they have any more of those buttons of which you show a sample. It might be wondered why the saleslady at the button counter is more inclined to be pert and offhand than her sister who presides over the cloak department.

Where Experience Doesn't Count. And yet the reason is not far to seek. Selling buttons and such small wares is generally intrusted to the younger girls, who are just commencing their careers as salesladies, while to be a good cloak seller -and, what is of much more importance, a good closk buyer-involves years of experience. The girl at the button counter is generally a miss of from 16 to 18. She is pretty, as a rule, because girls of that age are always pretty unless absolutely hideous. She wears her bangs in the latest style, and the bloom of youth on her cheeks is natural. There is nothing prim about her, and she gives you the impression that she is a great factor in the enjoyment of church sociables or in parties where waltzing is the main amusement. She can waltz divinely, You know that as soon as you see her figure and note the three-four rythm of her step as she floats about among her button boxes to find the pattern you want. She is not bashful. If you are a man she enjoys quizzing you in a lady-like, demure way that is simply maddening to the individual not learned in the ways of drygoods stores in general and button counters in particular. She will tell you that a certain button she shows you will "harmonize beautifully" with the sample, when she does not happen to have the exact style of button you want, and she will opine that you had better take the button she has because she does not think there are any buttons in the city ex-

actly like that you want. She Is Altogether Stunning. She will shake her bangs at you and look at you from beneath them with an expresbut makes you either want to stay and talk to her for an hour or get out of the store as quickly as possible, according to your age and temperament. All this if you



She Enjoys Quizzing You are a man. If you are a woman she knows better than to try any of her arts of fascination. She will be severely polite to you, and will exert herself to find exactly the buttons you want, knowing by experience that nothing else will do, and that a shade of difference in size, color or pattern will be detected in an instant, and result in more boxes being taken from the shelves. So the button girl takes all the boxes down at first and wades through them with the customer, heaving a sign of relief when the particular | \$8 or \$10. This is about as high as salaries button is found, and almost as great a one when it is not found and the woman departs

to try somewhere else.
Then the button girl exchanges a significant glance with the girl at the button counter that would make the woman boil from top to toe if she had noticed it. The art with which salesladies can express contempt for tiresome customers without the member of the firm who is walking up and from the store seeing them is a marvel of

They Know Lovers on Sight, The young lady at the glove counter is very much like her sister of the buttons. But she is generally a little older and more She shines particularly at holiday time, when young men come in with a sheetish look and want a pair of gloves, or a half dozen pairs, of the best quality. She knows all about it. You need not pretend doubt about the size, because sire knows as well as you do that you have been treasuring the size in your heart of hearts for weeks, and that your uncertain air as you numble "Six is the size, I be-

all assumed. She savs: "Sixes? Two dollars a pair! Ca-a-sh!" with a promot and business-like air that makes you blush without knowing why, and you hate the glove girl intensely, even althouga she is young and attractive. From gloves to bonnets is but a step, and we find ourselves in the millinery department by an easy transition from the glove counter. It is now that we begin to notice the cares and responsibility of business telling on the young ladies. Millinery is a very important element in the life of the average woman, and it is fitting that the

priestesses of that department should have

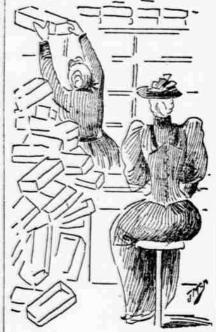
proper realization of the good or evil they

Where a Smile is Worth Thousands. The head of the department is a staid woman of something over 30, and may be over 50, but she is so carefully attired that you cannot make a close guess at her age, even if you were ungailant enough to try to

do so. The head milliner never laughs, and it is doubtful whether she ever sees anything in lite worthy of being called amus ing. On the other hand, she is not neces sarily given to wearing a scowl. Rather, when she is busy evolving some wonderful creation from the miscellaneous heap of flowers, lace, ribbon, velvet and bits of wire before her, there is an intent expression on HOW THEY TREAT MENCUSTOMERS | her face that is not unbecoming, and is

liable to make a profound impression of her wisdom upon the casual observer. When she has the bonnet finished or is showing one of the lovely "pattern hats" to a patron, she assumes a prim smile of deep admiration for the patron and the "pattern hat" together, that often makes the wearer think that she has at last struck exactly the head-dress that harmonizes with her peculiar style of beauty. In selecting a saleslady for the millinery department her ex-pression is a consideration that is never overlooked by the astute merchant. A well-developed, discreet smile of this sort is worth thousands of dollars to a good firm in

the course of a year. The Bane of the Happy Drumme, The lace department is an important one, and here is required a young lady who can discern the difference between real and imi-tation lace with her eyes shut, literally, because she must be able to tell it by the sense of touch without a moment's hesitation. She has to handle a great deal of valuable lace, and it is essential that she should never be deceived. It is not so much in the selling that her faculty is required. It is when the suave, silvery-tongued drummer invades the store, and the saleslady is called to assit the head of the firm, that she needs all her wits and knowledge of laces to be at young women that is the highest tension. She is proof against



Takes All the Boxes Down at First. all the blandishments of the drummer, who would sell her everything he has if she

would let him. But she talks quietly to the head of the firm without taking any notice of the drum-mer, criticising this, condemning that and deprecating the other with as little compunction as she will extol the goods when she comes to sell them. The drummer listens, but cannot do anything. He knows he has met his match, and if he sells the laces at any but the lowest possible figure the saleslady is not first class, or the merchant is careless.

The Girl Who Can Sell Cloaks.

The cloak department, where everything has a rich, retired appearance; where the windows are generally curtained tastefully, and the carpet is soft to the feet and pleas-ing to the eye, is a scene of operations only the privileged few can expect to reach. The goods sold here are necessarily expensive, and most firms pay more attention to their cloak rooms than to any other depart-

The qualifications required for a good cloak saleslady are many. She must be keen, but courteous, and must know just how much and when to reduce the price of a garment that has "been marked down already." Then she must possess a good figure, upon which any of the cloaks or wraps she shows will set to advantage. A fairly tall young woman, with a tapering waist and a good carriage, is a prize in a cloak room, especially when she ness qualities, too. In some establishments cirls with graceful figures are kept on purpose to show off goods, and are paid fair salaries for that and nothing else. It is always better when the girl is a good sales-lady, too, because merchants naturally preter to use their employes for other purposes than mere lay figures. There is always great deal of dignity apparent in the cloak room saleslady, springing in part from the way she is built, and partly from the knowledge that she is in the most important de-

partment in the house. Arts of the Pretty Saleslady.

Her methods of dealing with customer are artistic. First she will put on the cloak under discussion, and allow the prospective purchaser to note all its good points as she swings around and assumes her most grace-ful poses before the long mirrors. Then she will take it off and hang it on the cus-tomer with a compound movement that is in itself a work of art. How in the world she manages to make the cloak look well on any sort of figure is a secret that she pos sesses but nover reveals. Certain it is that whether the customer is dumpy, lank, straight, round-shouldered, crooked, graceful or awkward, she is generally persuaded, as she catches sidelong glimpses of herself in the mirrors, that she looks as well as the polite young woman who is telling her that it is "the very latest and just suited to your

style of figure. As to the salaries of salesladies in Pittsburg, they range from \$10 or \$20 a week for heads of departments like closks, millinery and laces, to \$3 for the young girls who have just entered the store to sell notions and small goods of little value. If the young girl has any ability and is attentive, she does not long remain at \$3. She gets \$5 very \$500, and goes up till she is receiving go, except for heads of departments, and the majority of young ladies behind counters are paid from \$5 to \$7 a week.

Do salesladies stand high in the matrimo-nial market. This question was asked an ex-floor walker last week, and his answer was: "Well, I was at so-and-so's for years, and during that time nine of the la-dies went away to be married. We had about 150 girls in the various departments at all times, and an extra hundred or around the holidays." C. C.

Absolutely the Best. "I never hesitate to recor mend Chamberlein's Cough Remedy as absolutely the best," says Mr. F. B. Kemp, assistant busi-ness manager of the Youngstown, O., Daily Telegram, one of the most influential and valuable newspapers in the Buckeye State. Mr. Kemp also says: "I have found it a certain cure for the cough usually following an attack of the grippe, and always keep a bottle of it in the house." 50 cent bottles for sale by druggists.

The Iron City Brewing Company uses nothing but the choicest qualities of malt and hops in the manufacture of its favorite brands of inger and Pisner beer. This beer is guaranteed to be four months old, unadulterated and 2 most delicious beverage. Fifty thousand barrels of it on hand in the vaults of the Iron City Brewing Company. Purity, age and quality combined.

WALL PAPER,

Closing Out Sale, Entire stock to be closed out within 60 days regardless of cost. Greatest bargains in the city. Pittsbung Wall Park Co. 821 Penn avenue.

SPECIAL values in men's summer under-wear. Littell's, 203 Smithfield st.

Have Us Estimate On decorating with wall papers or in fresco.
Special designs. WM. H. ALLEN,
517 Wood street, near Fifth avenue.

NOT MUCH OF A SHAKE

The California Earthquake Can't Hold a Candle to Some Others.

WHOLE CITIES HAVE GONE DOWN.

Skies Have Been Filled to Hide the Sun and Seas Have Been Paved.

AWFUL EVIDENCE OF FIRE WITHIN

[WRITTEN FOR THE DISPATCH.] The recent seismic disturbances in California, which resulted in some damage to property, suggest a reference to other shakings elsewhere, of a much more serious and terrific character. Many allusions are made to Herculaneum and Pompeii, but in pre-eminence of destructiveness, the old city of Antioch in Asia, holds highest rank.

On a mild, calm day in the year 526, the earth suddenly commenced to rock, and in less than one minute 250,000 persons were either buried in the ruins of falling buildings, or were swallowed up in the yawning chasms of the ground. These rifts would close as suddenly as they opened, crushing and burying their tens of thousands of

victims many fathoms deep. Geologically, the stratifications there seem to abound in "faults"-the result of repeated commotions—as prior to and since the year mentioned similar calamities have occurred, involving the destruction of 20,-000, 40,000 and 60,000 inhabitants. In the year 17, A. D., in one night, 13 cities were destroyed in Asia Minor.

A Quake That Shook the World. The destructive earthquake which overhelmed Lisbon, the capital of Portugal, in 1755, was an affair of most terrible horror. It was on a morning that was calm, with not a breath of air stirring, and the sun had just dispersed a heavy fog. Without any pre-monition, deep-toned subterranean thundering began, with a strange jarring and grating and a singular crashing as if all the glass of a continent had been shattered. This continued in a series of repetitions, and in six minutes the city lay in ruins and 60,000 human beings were destroyed. Hundreds that escaped falling houses crowded the quay, at which also lay many vessels, when at once there was an opening in the earth, into which the waters rushed as into a huge funnel and wharf, vessels and crowd went down-no mortal knows where. The gap closed, there was great bubbling and commotion and the sea rolled over the spot again, but not a shred of anything was ever found that was drawn into

that vortex. The wave of subterranean pressure had forced a wide seam in its passage, which closed when it had passed. It is in this way that rock stratums are fractured, as we often behold them in mines, tunnels and shafts.

Cities Instantly Applibilated. The city of Euphemia in Calabria, with 5,000 inhabitants, was totally engulfed in 1638. An eye-witness to the scene, who

was outside the fatal spot, reports after the shock had passed only an appalling black cloud where the city had been and when this had dispersed, the site was occupied by a lake of dirty, bitter and putrid waters. In 45 seconds, the town of Port Royal, on one of the islands of the West Indies, sunk

beneath the waters in 1692. But sometimes there occurs a lifting, instead of a sinking action. In 1759 a fertile and highly cultivated plain in Mexico, began to upheave. Ten square miles began to lift and swell and, round about, numerous cones began to form, all emitting smoke. Six of these attained heights varying from 1,000 to 1,600 feet and from four poured streams of lava, blocking up rivers and causing widespread desolation.

Some of the most terrible shakings and eruptions occur in the cold and frozen North. Iceland island was shaken from center to circumference by an earthquake of most amazing power in May, 1783. The shaking continued for some time, and flames burst up through the ocean. This jarring, churning and burning of the sea continued till June, when the volcanic peak, Skaptar Jokul, commenced to pour out a volume of molten matter, to which history furnishes no parallel.

An Inconceivable Flow of Lava. From its cone flowed two rivers of lava, one 60 miles long and 12 wide, the other 40 miles long and 7 miles in breadth. Both these streams had an average depth of 100 feet. Think of it. In this larger stream were over 131/4 cubic miles of matter! The inhabitants of Iceland saw the sun no more for the rest of their summer, and only as a red ball of glowing copper for much of the ensuing winter. For nearly half a year all Europe was covered with a baze, and had crimson sunsets far more in-

The island of Java, has been cradled in earthquakes. Few days pass that there is not something seismic. An August sun in 1772, shone in a dreamy, slumbrous way, on the Java landscapes. It proved that usual quiet that precedes terrestrial disturbance. All at once, a most singular, fleecy luminous cloud enveloped the crest of Papandayang and in another instant it began to sink and disappeared into the earth, with 40 villages and most of their inhabitants.

tense than those seen in the United States

Another illustration of almost unprecedented eruptive force, was the outpouring of Sumbawa on one of the Molucca islands in 1815. This began in the early part of April and continued till July. So terrific were the explosions which accompanied this outburst, that in one direction they were heard 970 miles. So heavy was the fall of ashes, that houses 40 miles away were crushed beneath their weight.

Cinders Covered the Ocean. On the ocean, 200 miles away, the light, porous floating cinders were two feet deep, through which vessels could only move with difficulty. Darkness as black as that described in Byron's "Dream" enveloped Java, which was 300 miles away. Weeks passed before the sun shone through the vapor which seemed to be at rest at an amazing altitude; then came greenish, purple and many-hued changes, and months assed before the heavens were again clear. Out of a population of 12,000 on the island there were only 26 survivors. This record of facts, which is given on the au-thority of the geologist Hitchcock, is so far beyond anything that has taken place on the territory of the United States in modern times that the latter seems small and

of August, 1886, and the remarkable trembling in the Valley of the Mississip 1811, whose center was near New Madrid all fall far below the record which has just been given. Of these the last mentioned far exceeded the others. Altogether, the country affected comprises nearly 100 square miles, but luckily was scantily inhabited. This was one of those exceptional jarrings that continued for about three

onths and ended with the great calamity at Caracas in South America. It can be established as well as any fact in physics that we are living on a cooled shell; that beneath us is a sea of intensest incandescence; that this cooled shell, surrounding this fiery sea on all sides, presses down onto it and causes the phenomena known as earthquakes and volcanic out-bursts. Meantime, this shell casts wrinkles known as mountains, and which are an exact

Special diamond sale this week. Call and see the immense display. Prices below con petition at M. G. Cohen's, 36 Fifth avenue.

FAT FOLKS REDUCED DR. SNYDER,



Testimonial of Editor Chas. F. Bons, Rice Lake, Wis

Like, Wis

"As is well known to a large number of our friends, we have been under the treatment of Dr. O. W. F. Snyder, the celebrated specialist of Chicago, since the 18th of January, 1892, for obesity, with very gratifying results, as the following statement of weight and measurements before and after 6) days' treatment will show:

Before.

Meight-345 pounds.279 pounds.66 pounds Chest-35½ inches. 44 inches. 11½ inches Waist-60½ inches. 45 inches. 15½ inches "All the time we have attended to our regular business, suffered no inconvenience whatever and have been improving everyday. We would advise all affilicted with obesity to write to Dr. Snyder. We will be pleased to answer all letters of inquiry where stamp is inclosed."—Rice Lake (Wis.) Times, April 1, 1892. Times, April 1, 1592.

PATIENTS TREATED BY MAIL DR. O. W. F. SNYDER.

NEW ADVERTISEMENTS.

Always Fashionable

Ladies and Gents

See our new

\$2 SHOES. See our new \$3 SHOES.

See our new See our new

\$4 SHOES. \$5 SHOES.

Wholesale and Retail.

W.M.LAIRD

433 and 435 | 406, 408, 410 WOOD STREET. MARKET STREET.

ANOTHER CUT IN OFFICE DESKS

---AT---Stevens' Large Supply House.



STEVENS CHAIR CO., SSIXTHST.

SPOONS GIVEN AWAY

To show our appreciation for the patronage bestowed upon us we will for this week only present a PITTSBURG OR ALLEGHENY SOUVENIR SPOON with every pur-

chase of One Dollar or over. SMIT'S, SOLE AGENT FOR CHEMICAL DIAMONDS,

COR. LIBERTY AND SMITHFIELD, AND 311 SMITHFIELD ST.

WE INTEND TO TEST TO-DAY'S DISPATCH

And offer the coming week a SPECIAL SALE of SEASONABLE HOUSEHOLD GOODS. At this sale we will sell 20 PER CENT BELOW OUR USUAL LOW PRICES, but you must bring this paper or this page with you, and, as a further inducement to bring this page, we will accept it in place of a \$1 BILL.

AS AN ADVERTISING MEDIUM

WE do this in order to find out which paper brings us the most patronage.

SPECIAL **TEST PRICES:**

40 PARLOR SUITS: six-piece suits, welnut and mahogany finish, mohair crushed pinish, in assorted colors; Test Price \$35. Other test price suits \$45. \$55, \$75, \$100.

PARLOR STANDS, solid oak. neat and durable; Test Price 80c. Other test prices \$2.50, \$3, \$3.50, \$4, \$4.50, \$5.

BABY CARRIAGES: 200 elegantly upholstered wire or wooden wheels; regular price \$18; Test Frice \$14.40. Other test price carriages \$10, \$12, \$15, \$18, \$22.

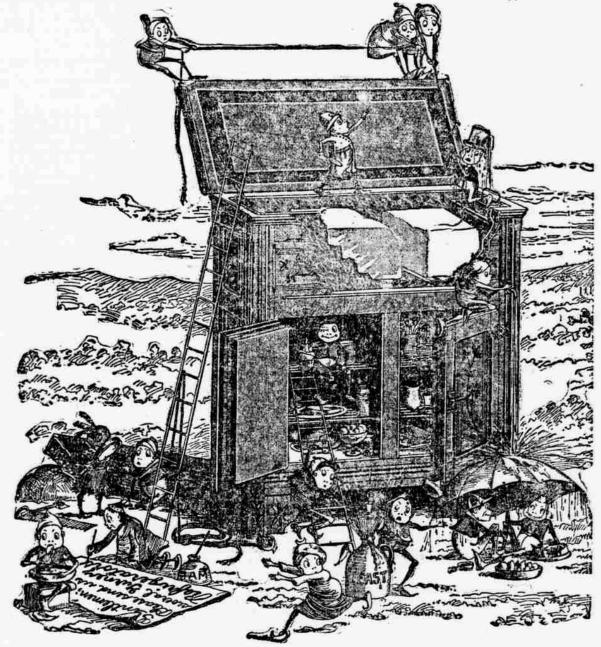
REFRIGERATORS and ICE CHESTS:

100 Hardwood Gurneys \$15. TEST PRICE \$12.

55 Hardwood Gurneys \$17. TEST PRICE \$13.60. Other test prices \$14, \$15.50, \$18, \$19.50, \$22.50. Ice Chests: Test prices \$4.50, \$5, \$6, \$8, \$10.

If you want to SAVE MONEY on your ice bills get the best made—THE GURNEY. We are sole agents for this county. Call and see them and get catalogue. 100 high-back Dining Chairs, test price \$1.25.

CASH.



THE BROWNIES' DECISION.

The Brownies in a recent nightly tour Determined to seek out (both to assure Themselves and us, whose need for it is greater) The most desirable refrigerator.

And, though they scarched, at first they could not find Any that faultless seemed to every mind, Atter they'd opened it and looked it through, Until a "Gurney" dawned upon their view.

And smelled so sweet; all said, " 'Tis plain That he who buying wants the best Until he gets a 'Gurney' should not rest."

CREDIT.





NEW ADVERTISEMENTS. THE LARGEST AND LEADING MILLINERY HOUSE IN WEST. PENNA

Equipped with all the modern arts and implements of modern commercial warfare, honor, truth, fair dealing, first-class merchandise, lower, tradereaching elsewhere,

plain figures, so that a child can buy at same price as those of maturer years, enabling us to successfully conquer and capture the hearts of the cash tuying public.

THE PEOPLE'S VERDICT AND FIRST CHOICE.

'Twoold be an extravagant waste of priceless time, a miscrable failure, "Love's Labot Lost," were we to attempt a portrayal of the immense wealth of beauty contained in our incomparably progressive Millinery Benartment. But what need we say! The people have already satisfied themselves by ocular demonstration that it has no peer. There's nothing in fashionable, artistic, stylish, worth having or looking at Millinery that we haven't igot, and in big variety of abundance, too. Besides, everything novel of note, worthy of consideration, so soon as it makes its debut in the millinery centers of the world, simultaneously does it make its appearance at Danziger's. Of this tact the people are also well aware, and liberally inderse their knowledge by not only purchasing all they require themselves, but also exhibiting the creations of our cultured, unmatchable home talent to their neighbors (which is really the best advertising we can get), thereby causing, nay, almost compelling them also to swell the list of our well-pleased patrons. Our prices for same grade of goods lower than elsewhere, the powerful lever whereby all this is so easily effected.

WRAPS, WRAPPERS, SKIRTS, WAISTS, COSTUMES, MONEY SAVERS FOR ALL PARTICIPANTS.

Handsomely pretty those \$5, \$6, \$7, \$8 and \$10 Pure Wool, Tailor made Skirts; you can have them either in Bell or Fan Back, and they come in Tan, Grey, Navy and Black, very nice, stylish skirts; we've got them to sell for

\$3.49. \$3.74. \$4.98. \$5.98 and \$7.99 each. After seeing these you should look at those Ladies' Habit Cloth, stylishly tailor-made, Norfolk costumes. They're the regular \$7.50 costumes, with Bell skirt. We bought the lot much under market value, will therefore sell in like manner.

Those Ladies' 75c White Lawn waists are very pretty and win-some like, with their nicely plaited fronts and backs and very neat collars and cuffs.

Now for 39c Each. collars and cuffs. Now for 39c Each.
Very elegant, indeed, those Ladies' \$1 Momie Cloth Shirt Waists,

made up from particularly neat and pretty patterns of cloth.

Best of All, Only 59c Each.

We've got all colors in those Ladies' Exceedingly Handsome
Polka Dot 75c Percale waists. They're in the Favorite Norfolk without exception we've got the nicest and most complete assortment of Ladies' Fine, Rich, Pure Surah Silk Waists around these

two cities. Not only that, but they're pure rich Silk, no flimsy union imitations, no mixture of silk and cotton, etc. imitations, no mixture of silk and cotton, etc.

Those \$6, \$7, \$8.50. \$9, \$10. \$11.50 and \$12.50 Waists now for \$3.49, \$5.24, \$5.95. \$6.49, \$7.49, \$5.74 and \$10 cach.

The most elegant, newest styles in Best Indigo, Mourning and Fancy Printed Calico Spring Wrappers—\$2 ones—

And there's an exceedingly attractive range of Ladies' Wrappers, tight, body-fitting waist, Watteau plait back. They're the \$3.25 Anderson Gingham Wrappers,

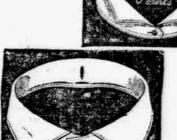
Now for \$1.49 cach.

Then we've got another style in same material, made with plain Chambray yoke, fan ack and gathered front, \$3.50 Anderson Gingham Wrappers they be,

But there's still another, of same fabric, made in handsome tea gown style, with plain Chambray front, Watteau back and exquisitely tucked collar and cuits, stylishly beautiful those \$4 wrappers, which we purpose selling this week For only \$2.24 each. NOTE—In Ladies' Misses' and Children's Reefers and Blazers, we've got an almost endless variety at almost any price you could think of. It's a mighty easy matter, altho' neither politic, moral nor business like, to advertise shoddy garments at a mere song. We won't condescend to this method, but will stick to our old reliable way of offering nothing but honest, reliable

goods for far less money than same grade of goods elsewhere. .000 Dozen Men's 2100 Linen Collars; 500 dozen 2100 Linen Cuffs. Less Than Half Price.





Now don't run away with the idea that these collars and cuffs are seconds, for they are not; they're good, sound No. 1 Firsts. We wouldn't be afraid to sell them at same prices if they were seconds, but there's nothing wrong with them but the price, and of course that's all in your pocket. You can't buy a better 2100 Linen Collar for less than 200, or a better pair of 2100 Linen Cuffs for less than 35c. Our price until they're all sold

(which'll be done in very short order): Collars. 14 to 18 inches, 9c each; Cuffs, 9 1-2 to 11 1-2, 19c a pair. Of course we've got dozens of other styles than those represented above

Curtains, Linens, etc., Seasonable and Reasonable.

This week we'll offer 1,000 pairs Lace Curtains, all pretty patterns, long and wide.

They're curtains that in usual way sell from \$1.50, \$2, \$2.25, \$3, \$3.25, \$4.25 and \$5.25 of \$5 to \$17 a pair, but we cleared this exceptionally fine lot of curtains

To Sell at \$2.49, \$2.99, \$3.49.

For \$1.19, \$1.36, \$1.49, \$1.74, \$3.99, \$4.99, \$5.99, \$6.99 \$8.99 a Pair.

vious lot, but they're exceedingly pretty patterns, made from hard twisted honest Scotch unshrinkable yarns. Good washers and wearers they be. In ordinary to the with this lot there came about 150 dozen charmingly pretty White Damask Table D'oylies, fringed, \$1.50, \$2, \$2,50 and \$3.50 goods, Now for 99c, \$1.24, \$1.49 Then there's another lot-1,500 pairs all and wearers they be. In ordinary channels they'd circulate freely at \$1.50, \$2, \$2.50, \$3 and \$4 a pair, but we wouldn't have bought them at all if we couldn't, as we sell them at

74c, 99c, 81.24, 81.49 and 81.99 a Pair. A very opportune clearing lot of choice Cream Damask 31c, 35c, 50c, 60c, 70c and 80c Table Linens, excellent styles and good

Now for 22c, 25c, 39c, 49c and 59c a Yard. And another lot of Fine Bleached 50c, 65c, 70c, 80c, 95c, \$1 and \$1.25 Damask Table Linens are all to be sold For 36c, 44c, 50c, 59c, 69c,74c, and 99c a Yard.

There's likewise several bales of Linen 'owels that never fetch less than 8c, 12c, 16c, 5c and 40c which we're enabled To sell for 5c, 9c, 12c, 16c and Then there's about 75 dozens of the very handsomest, large size, double Damask, Satin Faced towels possibly ever offered for sale in these two cities. Some are beau-

For \$1.19, \$1.36, \$1.49, \$1.74, \$1.99, \$2.49, \$2.99 Each.

tifully fringed, others are neatly hem-stitched, all have that lovely zephyr-like open work. They commonly sell at \$1, \$1,25, \$1.50, \$2 and \$2.25. Now for 6ge, 74e, 9ge, \$1.24 and \$1.4ge each.

A couple of cases heavy 8c, 18c, 30c and 5c Turkish Bath Towels all to go this week For 5c, 12 1-2c, 19c and 24c each.

72 pieces of pure Turkey Red 35c, 65c, 75c and \$1 Tablings, practical domestic money savers, besides being neat, pretty patterns, For 25c, 49c, 59c and 74ca Yard. BASEMENT TRADE MANIPULATORS THIS WEEK

We've got six sizes of prettily Walnut Stained Screen doors. They've got mortised ends; regular \$2 doors, Now for 69c each. We've also got a couple of carloads adjustable 40c window screens, big enough and little enough for almost any window, Now for 24c each. Please measure doors and windows before coming to buy. If we



It folds up to put away and'll hold either large or small tubs.

JUST FANCY, Only 24c Each.

CLOSED.