

FIFTH AVENUE  
-AND-  
SMITHFIELD ST.

**KAUFMANN'S**

GRAND  
DEPOT.

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# GREATEST CLOAK SALE EVER HELD IN PITTSBURG!

Values Routed! Prices Halved and Quartered! Reductions Without Precedent or Parallel!



**FINE SILK WAIST**  
**\$1.85**

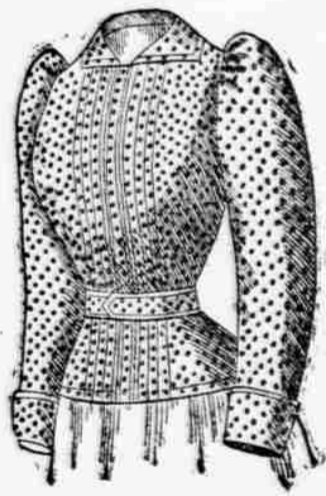
WORTH \$5.

Seems impossible, but is true as truth itself: 400 Ladies' fine Surah or India Silk Waists; tastefully Shirred yoke; full Bishop sleeve; turn over rolling collar; half lined; black, navy, blue, brown, red, stone, grey, etc., the same as sold in other stores at \$5, will go at \$1.85.

**\$2.39** Buys choice from 250 Ladies' fine Wash Silk Waists, Shirred or box plaited front and back; turn over collar and cuffs; all new light and dark patterns; actual value \$4.

**\$2.89** Buys choice from 325 extra fine black Surah Silk Waists, knife pleating on front and back; turn down collar; neat belt; half lined; actual value \$5.

**\$3.75** Buys choice from 175 fine Changeable or extra fine Imported Surah and India Silk Waists; Jabou front; box plaited front and back; jaunty belt; all new colors; actual value \$6.



**29c** for choice from 2,000 Ladies' Merrimac Waists; Norfolk style; box pleats; belt; value 50c.

**39c** for choice from 1,500 Ladies' Percale Waists, all new patterns; 3 box pleats on front and back; value 75c.

**49c** for choice from 800 fast color French Sateen or Lawn Waists, in pin stripes or polka dots; with yoke or pleated front and back; value \$1.

**75c** for choice from 1,000 Ladies' Bedford Cord, Crepe Cloth or French Sateen Shirt Waists, all colors and styles, actual value \$1.25.

**98c** for choice from 1,200 finest French Sateen, Percale, Lawn, Batiste, Bedford Cord and Chevron Shirt Waists; all colors and styles; value \$1.50.

**\$1.75** For choice from 750 finest Cashmere Waists; Jabou front and pleating around collar and cuffs; box pleated front and back; all colors; actual value \$4.



**RUSSIAN DRESSES,**

Although being the latest out, and much in demand, have suffered with the rest, and are now marked at big reductions. They can be had in cloth, mohair and silk.

**READ ON AND WONDER:**

**\$8.50** For Ladies' Tailor-made Suits; guaranteed all wool; mixed designs; value \$15.

**\$9.25** For Ladies' Fine All-wool Tailor-made Suits, in pin checks and light shades; 3 rows of fancy braid all around skirt and waist; value \$16.

**\$9.75** For Ladies' fine navy blue India Silk Suits; short basque; fashionable make; value \$16.

**\$15** For Ladies' very fine India Silk Suits, in all colors, shades and patterns; full ribbon trimming; bell skirt, with full ruffle at bottom; value \$25.

**\$10** For the new Russian Suit (see above cut) in fancy diagonal cloth; extra double pleated belt; bell skirt; 30-inch waist; value \$15.

**\$4.25** For Ladies' Diagonal Cheviot Blazer Suits; 28-inch blazer and bell skirt; value \$8.00.

**\$7** For Ladies' Bedford Cord Blazer Suits; 30-inch blazer; fancy braid trimming all around skirt and blazer; value \$10.

**\$9** For Ladies' beautiful Blazer Suits, made of tan and silver grey ladies' cloths; heavily embroidered collar and girdle; value \$14.00.

**\$13** For Ladies' extra fine Bedford Cord Blazer Suits; blazer half lined with changeable silk; deeply pointed bodice; value \$22.00.

**SINGLE SKIRTS**

In a large variety, and at astounding reductions. Read this one example:

**\$5** For fancy Diagonal Cheviot or Camel's Hair Skirts; bell shape; actual value \$9.

**TEA GOWNS.**

**\$4.25** For fine Cashmere Tea Gowns in all colors; full back and front.

**\$6.75** For extra fine Cashmere Tea Gowns, with full gathered neck; all new evening shades; value \$10.

**3,000 HOUSE WRAPPERS AT ONLY 69c.**

These convenient garments, with Princess back, belt and round yoke. A lot of fine Indigo Blue or Chally Wrappers, with Watteau or round yoke back and front, at 91c; value \$2.

The great life and activity which have been prevailing ever since the opening of the Spring Season in our Mammoth Cloak Parlors will receive additional impetus this week by the offering of most extraordinary bargains. Two entire manufacturers' stocks, closed out to us at prices so low that, although we didn't need any goods whatever, we could not resist the temptation to buy them, will be offered to the public at about half the prices prevailing in other stores. And, in order to make the slaughter complete, we have marked down our entire regular stock to meet the prices of the goods embraced in our manufacturers' purchase. Thus, no matter whether your purchase be a Wrap, Jacket, Suit or Waist, you will in no instance pay more than half its regular Price. Try it, and see if you don't. You are welcome to take any garment in our stock to any or all other cloak houses in both cities, and, unless our price is 50 per cent lower than the same quality can be bought for elsewhere, don't buy from us. This wonderful sale will throng our vast cloak parlors to their utmost capacity, and, in order to wait on all customers promptly, we have greatly reinforced our corps of salespeople.

**CHILDREN'S REEFERS.**

**AT 85c**—500 more of those Children's good Cloth Reefers, with rolling collar and brass buttons.

**AT \$1.98**—Children's fine tan and navy Cloth Reefers, with square collar and slashed back; brass buttons; value \$3.

**AT \$4**—Children's fine Broadcloth Reefers, with braid trimmed collar and cuffs; all new colors; value \$6.

All sizes of the above styles.



**CHILDREN'S DRESSES.**

**AT 98c**—A lot of Children's Gingham Dresses, in different styles; sizes 4 to 14; worth from \$1.50 to \$2.

**AT \$1.75**—A lot of good quality Cloth Dresses, in plain shades, with braid trimming running diagonally across waist; value \$3.

Hundreds of other pretty styles in MISSES' and CHILDREN'S SUITS, and all at greatly reduced prices.

## SUMMER MILLINERY.

GRAND SPECIAL EXHIBITION  
**WEDNESDAY, THURSDAY AND FRIDAY.**



"THE LOUVRE."



"THE CHILD'S BOULEVARD."



"THE COUNTESS."

The above are three of our new Parisian Summer Importations. They are very pretty designs indeed, and we can copy them for you in the same materials for about half what the original pattern hats would cost you. But these are only three. A hundred others equally charming and attractive are here to choose from. Add to these the several thousand beautiful trimmed hats turned out by our own Artiste Modistes, and you have the grandest variety of Summer Millinery ever displayed in this city. See our special lines of trimmed hats at only \$2.95, \$4.50 and \$6.95. Don't sneer at them because the prices are so low. There are millinery stores in Pittsburg which charge twice as much for hats not as pretty as these. At \$10, \$12 and \$15 we show perfect marvels of beauty—hats equal to the highest price goods sold anywhere. Untrimmed hats 25c up. A special lot of flowers at 25c; well worth 65c. Another lot at 50c; worth \$1.25. **MOURNING HATS A SPECIALTY.**

Beautiful Line of Children's Millinery.



**LOOK! WONDER! \$3.98 PAUSE! PONDER!**

For choice from the following fine lines of Jackets, worth from \$6 to \$10.

A lot of regular \$6 Serge Cheviot Jackets, in plain colors, with notch collar and flap pockets.

A lot of regular \$7 Vicuna Cloth Jackets, with horn buttons.

A lot of regular \$7 Broadcloth Jackets, with notch collar, and pearl buttons.

A lot of regular \$7.50 Diagonal Cheviot Jackets, with pearl buttons and changeable silk lining.

A lot of fine regular \$8 Bedford Cord Jackets, with shawl collar and side slash pockets.

A lot of regular \$10 English Homespun and Basket Cloth Jackets, with pearl buttons, notch collar and flap pockets.

Any one of the above Jackets, in all new shades of tan, grey, navy, blue and black, **AT ONLY \$3.98.**

**ANOTHER SURPRISE! \$8.50**

This price for choice from the following lines, worth from \$12 to \$18:

A lot of regular \$12 fine imported Mixed Cloth Jackets.

A lot of regular \$14 Imported Bedford Cord Jackets, half lined with silk.

A lot of regular \$15 Imported Colored Diagonal Reefers.

A lot of regular \$18 Scotch Cheviot Reefers, lined throughout with changeable silk.

Any one of the foregoing four lots, in navy, grey, tan or black, at only \$8.50.

The crowning bargain of them all:

**\$1.75 FOR LADIES' \$4 JACKETS.**

They're good Black Cheviot Reefers, with notch collar and cut full length.

**\$7 FOR GENUINE CLAY DIAGONAL REEFERS.**

They're worth every cent of \$12, and cannot be duplicated anywhere below \$13.

**\$14** For finest English Kersey Box Coats, lined with changeable silk; strap seams; raw edges; pearl buttons; value \$25.



**READ AND WONDER 75c FOR FINE BLAZERS.**

No trashy garments by any means, but good and durable; stylish, too. They have high shoulders and braid ornaments; blue and black.

**\$4.75** Buys fine Imported Cloth Blazers, fully embroidered and really worth \$8.

**\$5** Buys fine Plain Cloth Blazers, in all colors, with full collar of crepe lace inside; really worth \$9.



**\$3.85 FOR CHOICE FROM THE FOLLOWING CHOICE LINES OF \$5, \$7 AND \$8 LADIES' CAPES:**

A lot of regular \$5 Military Capes, with rolling collar and ruffled, beaded yoke.

A lot of regular \$7 plain Cloth Capes, 40 inches long, ribbon trimming around neck, large bow and ends.

A lot of regular \$8 fine Cloth Capes, 42 inches long, with embroidered yoke and rolling collar; plaited back and front.

Any One of the Foregoing 3 Lines at \$3.85. Tan, Grey, Black, Blue.

**AND STILL YOU WONDER. \$6.85.**

This Price for Choice From the Following \$10, \$12 and \$15 Lots:

A lot of plain Cloth Capes; heavily embroidered all over; rolling or standing collar.

A lot of regular \$12 fine Grey Cloth Capes; front and back beaded all the way down.

A lot of regular \$15 fine Broadcloth Capes; heavily embroidered and rich jet trimming; plain or full gathered yoke.

**ALL CAPES ABOVE \$20 AT HALF-MARKED PRICES.**

You look at the ticket, and pay us half of the marked price.

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