

THE TRADE OUTLOOK.

A Better Tone Manifested in Most Lines of Business and the Outlook is Much Brighter. The Export Demand for Breadstuffs Improved During the Week.

AN ACTIVE INQUIRY FOR HARNESSES

Office of the Dispatch, Pittsburgh, Tuesday, April 13. While there has not been any marked improvement in volume of trade since the month opened, there is an improved tone in most lines. It is evident that prices have been down to bed rock for some time past, and buyers realizing this fact are disposed to lay up supplies for the future.

The improved tone of trade is most prominent in the line of breadstuffs. All through the winter months, and up till the latter part of March, wheat and flour showed a downward tendency. The short wheat crops of Russia and Eastern Germany last season were worked by bulls for more than a year, and the export demand fell below general expectations.

One of our foreign exporters of harness in an interview had this to say: "Orders are coming in freely, and the outlook for our business is better than it was a year ago. Last year was not so good in our line of trade as the previous year."

The Chicago and Leather has this to say of the situation: "A better feeling prevails. Possibly the general warmth of the past week has quickened the energies of trade."

Cash quotations were as follows: Flour demerized; bids within reasonable limits for the market. The leading grades ranged as follows, as reported by the Chicago Board of Trade:

LIVE STOCK MARKETS.

Receipts, Shipments and Prices at East Liberty and Other Yards. Receipts—Cattle, 160 head; shipments, 200 head; market fairly active at about yesterday's prices.

New York—Beef—Receipts, 918 head, all for exporters and slaughterers; no trade, feeling dull; dressed beef steady, 60c per cwt.

Chicago—Cattle—Receipts, 5,000; shipments, 1,000; market quiet with a few choice lots. Receipts, 17,000; shipments, 1,000.

Baltimore—Wheat—Unsettled and lower; No. 2 red, 94c; No. 3 red, 93c; No. 4 red, 92c; No. 5 red, 91c; No. 6 red, 90c.

Cincinnati—Hogs—Strong; common and light, \$4.00; packing and butchers, \$4.25; \$4.50; receipts, 1,100 head; shipments, 1,000 head.

Omaha—Cattle—Receipts, 3,000 head; market demoralized and low; choice prime steers, \$5.00; heavy, \$4.50; mixed, \$4.25.

New York, April 13.—Dullness continued to characterize the market for drygoods at first hands. Orders for replenishment were light.

The Metal Markets. New York, April 13.—Pig iron active; American at \$14.75; No. 1; best lead; domestic, \$2.00; No. 1; best lead; foreign, \$1.90.

PARDRIDGE TURNS BUYER.

Taking Advantage of the Break He Made to Buy Everything in Sight—Trade Light in Corn but Heavy in Oats—Shorts in Provisions.

On Tuesday, Mr. Partridge instead of attempting to break the price of his favored commodities, took advantage of the prevailing panic and purchased steadily from morning till night. Tonight he proclaimed that he was safely out of the way of the bulls. All the news seemed unfavorable for the friends of wheat and corn.

The market for provisions closed a shade lower and consisted only of a few transactions between a prominent operator who was selling and a leading packing house.

There was a fair demand for vessel room and a few orders for flour. The leading grades ranged as follows, as reported by the Chicago Board of Trade:

Wheat, No. 2, 94c; No. 3, 93c; No. 4, 92c; No. 5, 91c; No. 6, 90c. Corn, No. 2, 48c; No. 3, 47c; No. 4, 46c; No. 5, 45c; No. 6, 44c.

On the Produce Exchange today the butter market was quiet with a few orders. The leading grades ranged as follows:

NEW YORK—Flour dull and unsettled, heavy. Cornmeal quiet. Spots quiet. Receipts, 1,000; shipments, 200.

PHILADELPHIA—Flour quiet. Wheat lower; No. 2 red, 94c; No. 3 red, 93c; No. 4 red, 92c; No. 5 red, 91c; No. 6 red, 90c.

BALTIMORE—Wheat unsettled and lower; No. 2 red, 94c; No. 3 red, 93c; No. 4 red, 92c; No. 5 red, 91c; No. 6 red, 90c.

CINCINNATI—Flour quiet. Wheat easier; No. 2 mixed, 94c; No. 3 mixed, 93c; No. 4 mixed, 92c; No. 5 mixed, 91c; No. 6 mixed, 90c.

MILWAUKEE—Flour quiet. Wheat steady; No. 2, 94c; No. 3, 93c; No. 4, 92c; No. 5, 91c; No. 6, 90c.

KANSAS CITY—Wheat—Nothing doing. Receipts, 1,000; shipments, 200. Market quiet.

On the Produce Exchange today the butter market was quiet with a few orders. The leading grades ranged as follows:

NEW ORLEANS—Sugar—Open kettle, choice, 35c; fully fair to prime, 34c; good common to good fair, 33c.

MILWAUKEE—Flour quiet. Wheat steady; No. 2, 94c; No. 3, 93c; No. 4, 92c; No. 5, 91c; No. 6, 90c.

KANSAS CITY—Wheat—Nothing doing. Receipts, 1,000; shipments, 200. Market quiet.

POINTS IN REALTY.

Activity in Full Swing in the Greenfield Avenue District. That for the Newsboys' Permanent Home Will Be Awarded Saturday.

A CONTRACT LET FOR TEN HOUSES.

The Schenley Park Land Company yesterday let the contract for 10 good-class dwellings on its plan in the Greenfield avenue district, Twenty-third ward. They will cost close to \$20,000.

The contract for the erection of the Newsboys' Home will be let by Architect J. W. Offerman next Saturday. The same architect will also let at the same time the contract for alterations in the art gallery of the Exposition building.

The Tenth ward, Allegheny, is full of improvement schemes, many of which will be materialized before long.

Yesterday was the best building day of the week, if not of the year. The sun came out bright and warm, and owners and contractors made the most of it.

George Williamson is having plans made for a high class dwelling in Sewickley. It was reported yesterday that another piece of Cherry alley property had changed hands.

The Tenth ward, Allegheny, school house, near the terminus of the electric road, on Perryville avenue, will be completed in a week or two.

The building of a bridge across the Beaver river, near the point where it crosses the Erie Railroad, will be completed in a week or two.

At the annual meeting of the Anchor Bank yesterday the old Board of Directors was re-elected.

Wilmington school houses were offered on the Exchange on a basis to net the investor 4 1/2 per cent.

Real estate brokers received considerable encouragement yesterday. They succeeded in getting a number of prospective buyers out to examine the properties they were after—something unusual of late on account of bad roads.

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STOCKS AT A STANDSTILL.

Even the Usually Active Stocks Move Sluggishly. Sugar, With Advances of 1 Per Cent. Is the Only Material Change—Consolidated Gas Gains, but Manhattan Losses—New England Yields Also.

New York, April 13.—Today's stock market was at a standstill. Even the in leading active stocks, which included New England, the Coalers and Western Union, the movements were confined to an unusually narrow range.

The total sales of stocks today were 303,470 shares, including 7,235,000 of bonds. The market was generally quiet.

Consolidated Gas rose 1 per cent; Manhattan Gas fell 1/2 per cent; New England Gas rose 1/2 per cent; Western Union rose 1/2 per cent.

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EASY ALL ROUND.

Country Banks Have the Same Trouble as City Institutions. The local money market made no material departure yesterday from ordinary conditions.

Philadelphia banker is thus quoted: "The Philadelphia and Manhattan concerns have now in use their ordinary resources. They have not had a big business revival since the late fall of 1891."

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THE CURTAIN GOES DOWN WITH TOO MUCH REALITY.

The Curtain Goes Down With Too Much Reality. Realistic Red Fire. The fire broke out at the corner of Broadway and Broadway.

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WHEN BABY WAS SICK, WE GAVE HER CASTORIA.

When Baby was Sick, we gave her Castoria. When she became a Child, she cried for Castoria. When she became Miss, she clung to Castoria. When she had Children, she gave them Castoria.

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Advertisement for Dr. E. C. West's Nerve & Brain Compound, featuring a portrait of a man and text describing its benefits for various ailments.