

BETTER IN THE WEST

Than in the East is General Trade According to Bradstreet's

THE WORST SHOWING IS IN IRON.

Pittsburg Leads Ahead Two Points in the Clearing House Race.

DUN'S REPORT FROM LEADING CITIES

SPECIAL TELEGRAM TO THE DISPATCH.

New York, Feb. 26.—There has been some improvement in the number of orders received for spring goods by Western and Northwestern jobbers and in the volume of goods shipped by them to interior merchants, as indicated in special telegrams to Bradstreet's from Kansas City, St. Louis, Omaha, St. Paul, Minneapolis and Chicago and elsewhere in the region tributary to those cities. This influence is felt as far East as Cincinnati, where manufacturers are more active and there is a better demand for iron and wool, drygoods, clothing, notions and boots and shoes.

Business in Eastern Cities. General business remains about as previously reported. Cotton manufacturers report a better demand, and Philadelphia woolen manufacturers note some gain. Hardware, shoes and clothing are moving fairly satisfactorily, but collections, as a rule, do not equal anticipations, although it is doubtful whether the West, as a whole, has ever enjoyed a prolonged period of as low prices for most goods as have prevailed here.

The demand for raw or manufactured iron has not gained any, and production of the former, so far as learned, continues at the fall rate. The sale of No. 2 A tentacles pig iron for \$14.50 at Perth Amboy, actually took place, Philadelphia and other districts to the contrary notwithstanding. The demand for machinery is better, but no change in prices has occurred.

Tobacco and petroleum remain without change as to price or demand. A slight gain is noted in the demand for leather and lumber.

Business in Bank Clearing.

Business failures in the United States this week, as wired to Bradstreet's, aggregate 227, against 200 last week and 218 in the week a year ago. The total from January 1 to the end of this week is 14,416, a decrease of 23 per cent on the week and of 32 per cent as compared with the like week a year ago. But as a result of lower prices, orders for cotton goods have been received at Boston from the West. There is no accumulation of print cloths. Woollens and worsteds are in only fair demand, but carpets are firm at the advance. Low cotton has dropped another 1-16c on continued large movement from plantations.

Southern Trade and Foreign Exchange.

General trade in the United States is being conducted on a very conservative basis. Orders are not received freely, and jobbers are cautious in the matter of pushing sales. The fear of gold payments has checked activity in the share market. The dullness of speculation has, however, not been accompanied by decided weakness, prices being supported to some extent by renewed foreign buying and later on by the favorable sentiment aroused by rumors of an international silver conference. The fact that local sentiment in Pennsylvania shows a tendency to a more optimistic attitude, and that the Reading is accepted as an indication that the proposed investigation by the State's law officers may not result in such a severe condemnation, has also been a factor in the market.

The New Gold Export Movement.

On Thursday and Friday the engagement of \$1,200,000 gold for export was announced, the total outward movement to date aggregating \$6,000,000. Banking authorities have divided in opinion as to the continuance of the drain, which seems to depend entirely on the premium, which continental countries are willing to pay for it. The money market has not, as yet, been affected by the movement, and though lenders exhibit a more conservative disposition in regard to long time engagements at the current low rate, the absence of any large deposits in funds prevents the market from displaying a stronger tone.

Exports of wheat, including flour, from 12 ports, both coastwise and foreign, during this week, equal 3,307,000 bushels, a decrease from the total a week ago. The average exports weekly since January 1 have amounted to 3,200,000 bushels, or rather less than had been anticipated by those who took the more bullish view of the breadstuffs situation.

Exports of Indian corn continue exceptionally heavy, 3,777,973 bushels this week, against 3,243,599 bushels a week ago, Baltimore and Philadelphia each shipping more than 1,000,000 bushels.

Dun's Review of Eastern Trade.

R. G. Dun & Co.'s weekly review of trade says: The state of domestic trade has not materially changed, though the continuing dullness in perhaps more noticeably in Boston, notes trade of satisfactory volume, with considerable activity and large Western orders in drygoods. At Hartford, quiet trade in most lines is reported. At Philadelphia money is easy, from much demand for Southern sales, hardware dull in the city, the wool market quiet, but drygoods more active, with sales ahead of last week, and satisfactory orders from the West. Baltimore notes good business in drygoods, but slow collections. At Cincinnati the shoe manufacturers is doing fairly well, but cottons low. At Cleveland in all lines except shoes, activity is still slow. At Chicago mercantile sales show an increase over last year, and collections are easier. Receipts of domestic beef are three times and of what double last year's, and Illinois receipts of hams are 100 per cent, but a slight decrease in animals and their products. Milwaukee reports business only fair in collections, but much demand for head weather.

At St. Louis the same cause makes cotton trade almost impossible, but the outlook for spring trade is, nevertheless, considered more promising, though the demand for clothing operations promise to be very large, and the demand for materials is already active.

At the Farther West and South.

Minnesota reports good business, with an increase of 12 per cent in the volume of the week last year. At Omaha trade is quiet, owing to bad weather. At Kansas City business is fair, and at Denver very satisfactory. Little Rock reports a fair trade, but New Orleans general business is dull, though there is strong activity in rice in fair demand, but cottons low. At Savannah, also, the low price of cotton is depressing, and money is in active demand. Speculation in breadstuffs has been much less active since gold began to go abroad, and declined 4 cents a bushel. The Atlantic exports of wheat being small, the receipts at the West were over 2,000,000 bushels in three days. Corn has risen 3/4 of a cent and oats 1/2 a cent, while scarcely any change appears in pork products. The rail combination is growing stronger, with special transactions in both. The great "breakdown" of manufacture which marks discouraging reports at present is the iron and steel industry, and the difficulty there is not shrinking consumption, but enormous increase in production. The Building and Iron Trades. The building trades are irregular, some cities reporting greater activity, but where last year's strikes shortened hours and increased wages there has been a general shrinkage, which affects the iron industry. The rail combination also restricts purchases of steel rails and started the year, it appears, with orders for only 500,000 tons, no transactions having been reported for the past week. There are orders placed for several thousand cars and some locomotives, and the demand for plate iron is somewhat better, and for structural iron satisfactory at present, but no improvement is seen in iron, while the market for pig iron is depressed by sales which are generally attributed to annual difficulties. Iron No. 1 is even quoted at \$19.50 per ton, about the lowest prices ever again.

Handoffs, Guitars and Banjo Music.

At H. Kleber & Bro.'s music store, No. 200 Wood street, you will not only find a large assortment of the celebrated Washburn mandolins and guitars, and the Stearns, Fairbanks & Cole, and Kleber specialty banjos, but also the latest music and books for these popular instruments. Kleber's store are also constantly receiving the latest songs and piano music. American guitars, warranted, from \$7.50 up; banjos from \$5 up. Tuning, repairing and polishing of pianos a specialty.

Keys & Lockwood Scarfs at 30c to-day.

HANNACH, 30 Sixth street.

LEASED wires to every important city in the United States gives THE DISPATCH unequalled news facilities.

Marriage Licenses.

The following marriage licenses were issued yesterday:

Table with columns: Name, Residence, Date.

GARDEN-BARKER.

At the residence of the bride's mother, New Brighton, Pa., on Wednesday, February 24, 1920, by the Rev. Dunlap Moore, DAVID A. GARDEN and ELIZABETH BARKER.

KECK-PITCAIRN.

On Thursday, February 25, 1920, at the residence of the bride, 25 Federal street, Allegheny, by the Rev. G. G. Conway, W. R. KECK, M. D., and LUCILLA B. PITCAIRN, No cards.

LARIMER-CLARK.

On Thursday, February 25, 1920, at St. Patrick's Church, by the Rev. Kealty, NELLIE CLARK to WILLIAM LARIMER, both of Pittsburgh.

DIED.

ALBERTE.—At his residence, 105 Juniata street, Allegheny, on Wednesday, February 24, 1920, GEORGE ALBERTE, in the 70th year of his age.

Funeral services at his late residence at 1 P. M., SATURDAY. Remains will be taken to Zelienople, Pa., for interment, train leaving at 2 P. M. R. depot at 2 P. M., and return train leaving there at 6:20 P. M., city time.

Friends of the family are respectfully invited to attend.

DEACON.—On Friday, February 26, 1920, WILLIAM SIDNEY, son of W. S. and ANNIE E. Beach, aged 17 months.

Funeral from the family residence, 223 Myrtle avenue, 8:30 A. M. AFTERNOON, at 2 O'clock. Interment private.

BOBRET.—On Wednesday, February 24, 1920, at 510 P. M., EDWARD BOBRET, Sr., of Pittsburgh.

Funeral services will be held at his late residence, No. 5012 Penn avenue, on SATURDAY, at 2 o'clock. Friends of the family are respectfully invited to attend.

BRENNAN.—On Thursday, February 25, 1920, at 7:10 P. M., at his residence, North Braddock, THOMAS BRENNAN, aged 81 years 2 months.

BROWN.—Suddenly on Friday, February 25, 1920, at the family residence, Almond street, ALFRED BROWN, in the 60th year of his age. Burial at 10:30 A. M.

Notice of funeral in the evening papers.

DEACON.—On Friday, February 26, 1920, at 1:30 P. M., ELLEN DEACON, aged 50 years.

Funeral from her late residence, 1824 Penn avenue, on SATURDAY, February 28, 1920, at 10 A. M. Friends of the family are respectfully invited to attend.

DUFFY.—On Thursday, February 25, 1920, at 1:40 P. M., ELLEN DUFFY, aged 50 years.

Funeral from her late residence, 1824 Penn avenue, on SATURDAY, February 28, 1920, at 10 A. M. Friends of the family are respectfully invited to attend.

KEIFFER.—On Thursday, February 25, 1920, at 12:15 P. M., IRMA KEIFFER, daughter of W. and E. R. Keiffer (nee Gould), aged 19 years and 2 days.

Funeral services at the residence of her parents, 47 Webster avenue, Pittsburgh, on SATURDAY, February 27, at 2 o'clock P. M.

LOWRY.—On Thursday, February 25, 1920, at 3:15 P. M., MATHIAS, wife of Ebenezer Lowry, aged 69 years.

Funeral from her late residence, Webster avenue, east of Third street, on SATURDAY, February 28, at 10 A. M. Friends of the family are respectfully invited to attend.

MORRISON.—At 6 P. M., February 24, 1920, HENRY F. MORRISON, in the 45th year of his age.

Funeral from his late residence, Collins avenue, near Stanton, East End, on SATURDAY, February 28, at 10 A. M. Friends of the family are respectfully invited to attend.

NIXON.—On Friday, February 26, 1920, at 5 o'clock P. M., at his residence, Hazelwood, Two-third ward, Captain JOSEPH NIXON, in his 86th year.

Notice of funeral hereafter.

PEPPER.—On Thursday, February 25, 1920, at 1:30 P. M., ADELIA PEPPER, aged 84 years, mother of Mrs. M. E. Rohan.

Funeral services at No. 69 Federal street, Allegheny, on SATURDAY, at 2 P. M. Interment private at a later hour.

[Wheeling papers please copy.]

SCHMIDT.—On Friday, February 26, 1920, at 11 A. M., HANNAH SCHMIDT, in the 54th year of her age.

Funeral from his late residence, 592 Liberty street, on SATURDAY at 2 P. M. Friends of the family and members of Baker's Witches Lodge, K. of H. No. 637, are respectfully invited to attend.

SMITH.—On Thursday, February 25, 1920, at 11 A. M., ADELIA SMITH, aged 84 years, mother of Mrs. M. E. Rohan.

Funeral services at No. 69 Federal street, Allegheny, on SATURDAY, at 2 P. M. Interment private at a later hour.

[Wheeling papers please copy.]

WILBERT.—On Thursday, February 25, 1920, at 2 P. M., WILLIAM H. WILBERT, in his 39th year.

Funeral will be held at his sister's residence, corner of Natchez and Southern avenues, Mt. Washington, Thirty-second ward, on SUNDAY AFTERNOON at 1 P. M. Friends of the family are respectfully invited to attend. Interment private at a later hour.

FLOWERS.

FUNERAL WORK A SPECIALTY. (Telephone 1834.) BEN. L. ELLIOTT, The Fifth Avenue Florist, 38 Fifth avenue, de31-773

Tutt's Hair Dye

Gray hair or whiskers changed to a glossy black by a single application of this Dye. It imparts a natural color, acts instantaneously and contains nothing injurious to the hair. Sold by druggists. Also by mail on receipt of price, \$1.00. Ome, 38 Park Place, N. Y.

D. L. ABER,

Specialist in crowning, bridging and filling of the teeth. Prices reasonable and satisfaction guaranteed. Office 210 Sunlight street, Pittsburgh. de33-wxv

INS. CO. OF NORTH AMERICA,

Assets, \$3,775,229.00. Losses adjusted. WILLIAM L. JONES, 84 Fourth av. ja19-35-d

WESTERN INSURANCE CO.,

Assets, \$4,551,571. ALEXANDER NIMICK, President. JOHN B. JACKSON, Vice President. 500-7th St. Wm. F. HERBERT, Secretary. UPRIGHT PUBLICATION FREE. Address Mrs. Mary Lyman, 19 Oakland Square, Pittsburgh. de33-wxv

NEW ADVERTISEMENTS.

B. & B. TO-DAY IS THE LAST DAY OF OUR OVERCOAT SALE!

5 dozen SATTEEN, long and short waists, sizes 20 to 32—regular \$2.50 values at \$1.50 Each.

4 dozen JEAN, long and short waists, sizes 21, 23, 25, 26, 27 to 31—regular \$2 values at \$1.25.

Comment upon the superiority of these HEALTH-PROMOTING WAISTS would be superfluous, as also would be the statement that the above offering is without a parallel!

WHITE AND DRAB FRENCH WOVEN CORSETS,

Containing 500 bone, sizes 18, 19, 26, 27, 28, 29, 30—\$2 ones reduced to 75c.

FRENCH WOVEN CORSET,

Sizes 18, 24, 25 to 30, reduced from \$1.25 to 75c.

TRICORD DRESS FORM,

Ecru and White, sizes 26, 27, 28, and 29, reduced from \$1 to 50c.

These for FRIDAY and SATURDAY'S SALE will make lively work at the Corset Department, and will be a short story!

STRESSBURGER AND JOSEPH

CLOTHIERS, TAILORS AND HATTERS, 161-163 Federal St., Allegheny. fe27-wxv

BOGGS & BUHL, ALLEGHENY.

WE ARE STACKING ROLLS AND ROLLS CARPETS.

New Goods. Choice Patterns. But cannot show them.

WE MUST MAKE ROOM FAST

For the rest of this month.

Bargains in Everything.

CARPETS, CURTAINS, LINOLEUM, Etc.

See the elegant assortment of Tapestry Brussels we offer at 65c per yard.

GINNIFF & STEINERT, Limited,

WOOD STREET CARPET HOUSE, 305 WOOD ST. fe19-773

OUR DOUBLE TEXTURE WATERPROOF MACKINTOSH COATS FOR MEN AND WOMEN

Are indispensable in this climate. We have them in all the fashionable patterns. Every coat warranted waterproof and free from disagreeable odor. Ladies' Mackintoshes also.

UMBRELLA TALK.

We manufacture every Umbrella we sell on the premises. Why? Because by so doing we can give you stronger and better article at a price considerably less than those who do not manufacture.

RECOVERING BULLETIN.

American Florida, fast black..... 75c No. 3 Gloria..... \$1.50 Best Gloria..... 2 00 Silk and Linen..... 3 00 Best Silk..... 3 50

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Umbrellas re-covered in one day. Small repairs while you wait.

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