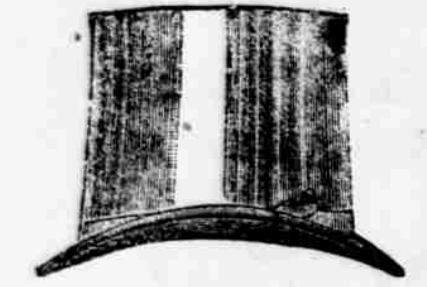


NO FINER HOLIDAY GIFT  
Than One of  
RUBEN'S GLOSSY SILK TILES.



THE BROADWAY BLOCK,  
\$3, \$4, \$5, \$6.

Silk Hats are now generally recognized as positively indispensable to a gentleman's wardrobe. Consequently, the popularity of this style of headgear is increasing from season to season. In looking about for a suitable present for husband, brother or lover, you cannot possibly go astray if you wish to select one of Ruben's Latest Silk Hats. We carry three different heights and width of brims, enabling us to suit the young, the middle-aged and elderly. If size is incorrect, we'll gladly exchange after the holidays.

**RUBEN,**  
The Hatter and Furnisher,  
421 and 423 SMITHFIELD STREET.

NOTE—Our store will be open every evening until Christmas.

**\$3.  
GOLD SPECTACLES.**

These Spectacles are superior to those that some firms are advertising at \$3.50. NO FIRM CAN SELL OPTICAL GOODS AS CHEAP AS WE CAN. WE ARE WITHOUT A RIVAL. Each pair is adjusted to your eyes by an expert. Mail orders receive prompt attention.

**OPERA GLASSES**



At almost one-half the price that other dealers can sell for.

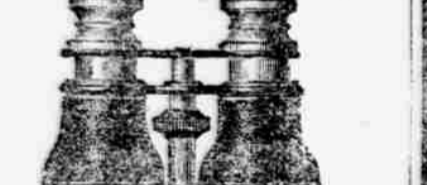
Pearl, worth \$18, for \$10.  
Oxidized Silver, \$18, for \$11.  
Black Morocco, \$5, for \$3.

Pearl Lemaire Glasses at the same rate of discount.

Opera Glass Handles at same sacrifice.

You Could Not Buy a More Suitable Xmas Present.

**CHESSMAN OPTICAL CO.,**  
No. 42 Federal St., Allegheny.



**HOLIDAY PRESENTS.**

GOLD SPECTACLES,  
GOLD FIELD GLASSES,  
OPERA GLASSES,  
FIELD GLASSES,  
Telescopes, Microscopes, Barometers, Thermometers, Locomotives and Engines. The largest and finest assortment at low prices.

**J. DIAMOND, OPTICIAN,**  
22 Sixth St., Pittsburgh.

Goods sold lower than any other house in this city.



**OPERA GLASSES**

AT COST.

Gold Spectacles \$3.50 and Upward.

**CARUS & MANNION,**  
Correcting Opticians, 47 Fifth Avenue.



# SANTA CLAUS WELCOMES KAUFMANN'S

YOU TO...  
COME MORNING, NOON OR NIGHT. WE HAVE "OPEN HOUSE" TILL XMAS EVE.

**JACKETS GREATLY REDUCED.**

200 regular \$7, \$8 and \$9 Diagonal, Cheviot and Chevron tailor-made Jackets, button or silk ornament fastening, reduced to \$5.  
125 Ladies' fine Cheviot Reefers, full shawl collar and 4-inch wide facing of genuine Astrakhan, Opossum, French Seal, etc., half lined with satin, silk and fur ornaments; former prices, \$12, \$14 and \$15; down to \$9.  
Our entire stock of Ladies' light colored Jackets and Reefers, plain or fur trimmed, at about half former prices.  
\$18 and \$20 Jackets down to \$10.00.  
\$20 and \$30 Jackets down to \$13.50.  
These are trimmed with Mink, Marten, Fox, Lynx, etc.

**KAUFMANN'S.**

**FUR PRICES AWAY DOWN.**

100 Ladies' French black Coney Fur Capes, long front, 18 inches in back; worth \$8 and \$9; down to \$4.  
200 Canadian Seal and Black Marten Capes; formerly \$15 and \$17.50; reduced to \$7.75.  
Ladies' rich, very dark Mink Capes, formerly \$50 and \$60; reduced to \$29.95.  
Fine (one piece) Astrakhan Capes, reduced from \$12 and \$14 to \$8. Muffs to match, \$1.95.

**CHILDREN'S FUR SETS,**  
(Muff and Cape, or Muff and Collar) in White Bear, Angora, Thibet, Tiger, French Seal, etc., from \$1 up.

**KAUFMANN'S.**

**BEAUTIFUL HOLIDAY APRONS.**

19c for White Lawn Aprons, embroidery or inserted work. 33c for extra large White Lawn Aprons, handsomely embroidered. 50c for fine Swiss or best Lawn Aprons, hand embroidered, hemstitched or Irish point lace trimming. Magnificent Swiss, Lawn and Silk Aprons, trimmed tastefully and artistically, 75c to \$3.

**KAUFMANN'S.**

**DON'T FORGET THE BABY.**

Complete outfits here. \$2.75 for Infants' White Cashmere Long Coats, with embroidered cape and bottom. Attractive bargains in slips, long and short dresses, underwear, silk, wool and lace caps, sacques, shawls, booties, stockings, etc.  
Children's Walking Coats, ages 1, 2 and 3, all new styles, former prices \$8, \$9 and \$10, at

**\$5.  
KAUFMANN'S.**

**HANDSOME HOLIDAY FANS.**

25 different styles, hand-painted, silk gauze or ostrich feather fans, carved or solid ivory handles, at \$1. Ostrich fans of 27 feathers; also, extra fine silk gauze hand-painted fans, ebony or ivory handles, at \$3. Finest ostrich or silk gauze fans, with tortoise shell or ivory handles, at \$5.

**KAUFMANN'S.**

**SEALSKIN CAPS**

All the popular styles: The Jockey, Turban, Zero, College, Boston, the Alexis, the Opera, the Detroit, in finest Alaska Seal (all one piece) from \$7.50 to \$15. The same in pieced seal at \$2.50. Imitation Seal and Push Caps at 50c, 75c, 89c and 98c.

**HOLIDAY STYLES OF SILK HATS.**

We have them all: The Dunlap, the Youman, the Knox, the Miller and the Broadway shapes. Prices, \$3, \$4, \$5 and \$6—just one-third below exclusive hatters' prices.

**KAUFMANN'S.**

**FREE TO LADIES AND GENTLEMEN.**

A fine English Gloria Silk Umbrella (value \$2.00) gratis with every \$10 (or bigger) purchase in the Clothing or Cloak Departments.

**OUR SACRIFICE SALE OF MEN'S OVERCOATS**

In making things hum. Yesterday went on record with sales of 824 Overcoats and Ulsters—all sold at

**One-Third Off Regular Prices.**

\$6 for regular \$9 Men's Overcoats.  
\$8 for regular \$12 Men's Overcoats.  
\$10 for regular \$15 Men's Overcoats.  
\$12 for regular \$18 Men's Overcoats.  
\$14 for regular \$21 Men's Overcoats.  
\$16 for regular \$24 Men's Overcoats.  
\$18 for regular \$27 Men's Overcoats.  
\$20 for regular \$30 Men's Overcoats.

**These Bona Fide Reductions**

Will be in force until Christmas. Look out, therefore, for the four biggest Overcoat days in our history.

**NICE XMAS GIFTS FOR LITTLE MONEY.**

19c. Antique Silver Memorandum Tablets, with celluloid covers, worth 20c.

19c. Fine Silver-plated Embossed Cabinet Photo Frames, worth 20c.

75c. Beautiful Plush Toilet Cases, Containing Imitation Ivory Comb, Brush and Mirror, suitable for lady or gentleman.

\$1.25. Triple-plated Silver Back CLOTHES BRUSH, Hat Brush to match, 98c.

19c. Child's handsome Leather Chasteline Bag, with oxidized silver trimmings.

**KAUFMANN'S HOLIDAY GLOVE SALE.**

**Men's Gloves.** Extra quality English Cape Seam, all shades, every pair warranted, at \$1.  
Real French Kid Gloves, finest quality, at \$1.50.  
Perrine's, Dent's, Fowne's and Fish, Clark & Flegg's Gloves (best made) from \$1.75 up.  
Fur-top, Cashmere-lined Gloves, 50c to \$2.50.  
Sealskin, Beaver and Otter Gloves at reduced prices.

**Ladies' Gloves.** Ladies' 5-hook Kid Gloves, warranted, at \$1.  
Ladies' 8-button Suede Mousquetaire Gloves, all shades and black, at 98c.  
Ladies' 8-button Glace Mousquetaires, all shades, newest embroidery, at \$1.00.  
Ladies' Pearl 8-button length Mousquetaires, black embroidery, at \$1.50.

50c. Beautiful Silver Mounted Cut Glass COLOGNE BOTTLE, Ribbon trimming; worth \$2.

25c. A deck of gilt-edged Playing Cards put up in a neat, silver-plated case; will hold one dozen of collars and cuffs.

\$2.98. Finest quadruple plated silver Shaving Mug, gold lined, heavily embossed, made by the Hartford Silver Company.

50c. Odd and unique silver-plated Japanese Pin Trays, in 40 different designs; worth \$1.50.

\$1. Handsome Imitation Seal Shopping Bag, with silver-trimmed pocketbook attached; actual value \$2.

**FREE TO BOYS AND GIRLS.**

A handsome and Exciting Game or Grand Christmas Picture Book gratis with every Boy's Suit or Overcoat or Girl's Cloak.

**OUR FORCED SALE OF MEN'S SUITS**

Is attracting buyers from near and far. Every one of the hundreds who bought suits yesterday effected a

**Clear Saving of 33 Per Cent.**

(HERE'S THE PROOF.)  
\$6 for regular \$9 Men's Suits.  
\$8 for regular \$12 Men's Suits.  
\$10 for regular \$15 Men's Suits.  
\$12 for regular \$18 Men's Suits.  
\$14 for regular \$21 Men's Suits.  
\$16 for regular \$24 Men's Suits.  
\$18 for regular \$27 Men's Suits.  
\$20 for regular \$30 Men's Suits.

**BUY AT ONCE! DON'T DELAY!**

The above reductions will hold good only until Christmas. Come in during the next four days, sure.

**BOYS' CLOTHING.**

A grand line of special Holiday novelties in Kilt Suits, Jersey Suits, Fancy Vest and Zouave Suits and Overcoats.  
All our regular styles at great reductions from original prices.  
Thus, for instance, \$3 buys choice from a lot of \$4.50 and \$5 Short-Pant Suits and Overcoats, sizes 4 to 14. Or \$5 will take your pick from a line of Long and Short-Pant Suits and Overcoats, sizes 4 to 19, really worth \$8 and \$9. Still better: \$8 for choice from a grand line of \$12 and \$13 Suits and Overcoats for young men, 14 to 19 years.

**KAUFMANN'S.**

**The Coachman's Christmas Gift.**

Let it be something sensible and useful. How would a Livery Coach do? We have the Regulation Coachmen's Coats, in best green cloths, made perfect in every way, at \$16 and \$20.  
If you prefer to give a Fur Collar or Silk Hat we can serve you equally well.

**Fur Carriage Robes and Rugs.**

A large variety of these goods on fourth floor—four elevators to reach it. Handsome animal head designs and plain rugs. They make grand Xmas gifts.

**KAUFMANN'S.**

**Over 1,500 Smoking Jackets.**

More than you can find at any five stores in this city, are here to choose from. Skeleton Coats, heavy Silk Lined Coats and All-Silk Coats, Embroidered Silk-Faced Coats, in all colors of finest French cloths. Prices \$5 to \$20. How your husband would appreciate a Smoking Jacket for a Christmas gift!

**KAUFMANN'S.**

**Rubber Garments and Mackintoshes.**

Men's full-finished Rubber Coats at \$2. Men's first-class Mackintoshes at \$6 and \$8. Men's double-texture English Mackintoshes at \$13.50 and \$16.50.  
Ladies' pure Rubber Gossamers, in Raglan, Langtry and Newmarket shapes, at \$1.98; worth \$3 and \$3.50. Ladies' rubber garments, all styles, cloth covered, at \$2.98; worth \$4 and \$4.50.  
Ladies' Mackintoshes, with high shoulder or straight military capes, at \$3.75; worth \$5.00. Ladies' finest English double-texture Mackintoshes at \$15. Children's cloth-covered Rubber Coats, 98c up.

**KAUFMANN'S.**

**HOLIDAY UMBRELLAS**

Made of best silks, with all kinds of quaint and queer, odd and artistic antique and modern handles. \$1.25 for fine Gloria Silk Umbrellas, gold and silver-plated handles. \$1.75 for finest Laventine Silk Umbrellas, silver mounted handles. \$2.50 for the celebrated Como Silk Umbrellas, sterling silver trimmed handles. \$3 for fine Silk (tightest rolling) Toothpick Umbrellas. \$3.75 for best Berlin Silk Umbrellas, gold and silver mounted. Finest Umbrellas, \$5 to \$25.

**KAUFMANN'S.**

**LADIES' HANDKERCHIEFS.**

Plain white, hemstitched, 5c, 10c, 12 1/2c and 19c.  
Plain white, all linen, hemstitched, 20c, 25c, 35c and 50c.  
White, embroidered, Swiss goods, 10c, 15c, 19c, 25c and 35c.  
Silk embroidered, scalloped or initial, white or fancy, 19c, 25c, 35c and up to \$1.

**Gentlemen's Handkerchiefs.**

Fancy border or plain white hemstitched, 10c to 19c.  
Silk, fancy border, 39c; 3 for \$1. Silk, plain white, 39c to \$1.50. Silk, initial, open work, 39c to \$1. Linen, initial, 25c to 50c.

**KAUFMANN'S.**

**GREAT CONSIGNMENT SALE OF TWO ENTIRE MANUFACTURERS' STOCKS OF HOLIDAY SLIPPERS.**  
Nearly 4,000 Pairs having been consigned to us to be disposed of at about half regular prices, must be sold before Christmas.

475 pairs Ladies' beautiful Velvet and Plush Slippers, plain, embossed, embroidered or fur-trimmed, dandy novelties, sizes 3 to 8; prices, 50c, 75c, \$1, and up to \$2.

300 pairs Ladies' Bright Dongola and Bronze Slippers, with exquisitely beaded vamps and silk bows; just the thing for evening wear; sizes 2 1/2 to 6; prices, \$1.25, \$1.50 and \$2.

480 pairs Men's Goat Slippers, with patent leather trimmed front and back, in Opera and Everet styles, new designs, good makes, sizes 6 to 11; prices, \$1, \$1.25 and \$1.50.

180 pairs Men's Lizard Slippers, will wear like iron; all different shades, tan, chocolate, black, etc. Opera and Everet styles, sizes 6 to 11; prices, 75c, \$1 and \$1.25. See these goods.

375 pairs Men's imitation and genuine Alligator Slippers, machine and hand-sewed, very durable, four different shades, sizes 6 to 11; prices, 75c, \$1, \$2 and \$2.50.

1,000 pairs Men's Embroidered Velvet Slippers, 50 different designs, from a plain to the most elaborate, satin-quilted; all styles and sizes, prices 30c, 50c, 75c, \$1, \$1.50 and \$2.

**CHILDREN'S MIKADO SLIPPERS, 17c. MISSES' MIKADO SLIPPERS, 21c. LADIES' MIKADO SLIPPERS, 25c.**

**KAUFMANN'S** OPEN EVERY EVENING TILL CHRISTMAS. **KAUFMANN'S**