

SLIPE LAND BOOMS

How Cities Are Laid Out Twenty Years Ahead of Their Time.

A REACTION HAS SET IN

And the West's Land Boom is Over for the Present.

BIG PROFITS OF LAND SHARKS.

Prospectuses to Show How They Put It on the Eastern Eye.

ART AND MYSTERY OF TOWN SIZING

(WRITTEN FOR THE DISPATCH.)

The scene painter who wants to get a perfect picture of "Still Life" with all its dull, faded hues, should visit the Pacific coast these days...

Taking an enforced rest after a protracted—well, not exactly "protracted"—but a period of over exertion and exhilaration...

Before entering into details as to land deals, a few observations may be in order as to the mode of laying out town sites...

They Have Time to Rest Now.

of this country is rest—rest from the speculator and "syndic." Let the natural order of things prevail and the incessant "chirp" of the land boomer take a rest for awhile...

Values and Boomers Tumbling. Therefore values and boomers have taken a tumble, or an enforced rest. On the coast there are no stocks to speculate in...

Nimble jugglers. Who deceive the eye. To nine-tenths of the emigration to the coast for many years consisted of land boomers and real estate fakirs...

At present when values have "sagged" somewhat and a weak holder of city lots in the coast cities is disposed to cut prices and meet the market as best he can...

This artificial condition of things cannot last. When the normal buyer is not in the market the holders of these manufactured valuations grow more numerous...

"masses" and a deed is executed and recorded, showing that lots in subdivision have been sold at \$1,500...

Some canner or iron works, generally a blacksmith shop or sash and blind factory with a good deal of "blind" and very little "sash," is quoted as sure to locate at this point...

In fact, they will give him every assurance short of a bond that these lots will bring \$3,000 next year...

What can a defenseless man thus "cornered" in a strange country by the "record" do but surrender and—buy?

The latter are not content with such small profits as 100 or 500 per cent. Their gains, until the crop of Eastern fools recently failed, were simply enormous...

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appoint a printing committee with power to act and work everybody with instructions to advertise in 100 Eastern papers...

The railroad director is used as a special sort of "referee" for statements showing that the So and So Railroad line from Nowhere to Nowhere will shortly strike this particular point...

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reemly made at the beautiful city, Ellensburg, immediate contraction pig iron furnace guaranteed not only to get the iron and steel...

These invariably wind up with a request for a remittance. A MILD Invitation to Take Something BEFORE PURCHASING INVESTORS ARE INVITED TO OPEN...

As a quiet accessory to all this the newspaper end is worked in this guarded way: "John D. Rockefeller is the heaviest stockholder in the American Steel Forge Company..."

A Chance to Clear \$15,000. A Tacoma agent tells you how to get in out of the rain thus:

10 ACRES—\$40,000. A small amount of money each month or year saved, and judiciously invested in Real Estate in or near Tacoma will make "You Rich" in a "Five Years" or at Least Will Make Substantial Addition to Your Present Resources...

When and how to make a profitable investment. A Small Amount of Money Each Month or Year saved, and judiciously invested in Real Estate in or near Tacoma will make "You Rich" in a "Five Years" or at Least Will Make Substantial Addition to Your Present Resources...

Here is Another "Two-for-Five." FIRST FIG HERE. Between the Missouri river and Cascade Mountains.

wants, when the land company put their property on the market as Everett, to buy some business lots on the principal business street and put up a brick block in the center of the city...

The Great Northern Railroad company, which has already built what is known as the Seattle and Montana route from Seattle north along the Sound through Port Gardner...

It is more like England, possessing as it does all the natural resources that have made England the most powerful nation in the world...

Washington, the gold and silver of a Colorado, the timber of Michigan, the iron of a Minnesota, the fruit lands of a California, the hot springs of the world, more and better than any other State...

England, because of its coal, iron and harbors, has become the manufacturing center of the world, and supported a population of 33,000,000 in 1890...

Real estate doubles in value on Puget Sound, because cities double in size. The growing importance of Puget Sound and its wonderful increase in business has caused the transcontinental railroads to build into this section in order to secure a share of the trade...

Dear Sir—I still have this property for sale. The price now is \$200 per acre, where it was formerly \$100, and the terms half cash and the balance one year at 8 per cent per annum, if desired.

shops, sash and door factories, tub and bucket factories, and industrial and manufacturing enterprises of all kinds. Valuable investments on the market include colleges, seminaries, training schools, universities, etc.

There is a common saying to the effect that "if our foresight is as good as our hindsight, we would all be rich." This simply means that had we only possessed judgment enough to know that it is the universal rule for cities to grow, we could all of us have gotten rich out of real estate investments in Chicago, Kansas City, Denver, Tacoma and a host of other cities.

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profits are better than ever before, because the State is better known. We control—City, and about 3,000 additional acres additional to the city...

THE INVESTMENT COMPANY. Paid up capital, \$125,000. Undivided profits, \$75,000. TACOMA, WASH., SEPT. 10, 1891.

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prosperous, all exchanging the fabrics of the West for the products of the East, all vying with one another in the great work of making Puget Sound a great maritime and commercial mart, a greater and grander Adriatic.

THE SANITARY COMMISSION. Of Berlin, during the last prevalence of La Grippe, highly recommended the Soden Mineral Pastilles as a very convenient and active preventative and cure to be used by all persons predisposed to colds and coughs.

DEAR SIR—We are in receipt of your favor of the 17th inst. addressed to box 1000. Replying, the property advertised is situated in the city of Tacoma, a new town recently platted about half way between Tacoma and Olympia...

Advertisement for Syrup of Figs, featuring an illustration of a woman and child. Text: "ONE ENJOYS Both the method and results when Syrup of Figs is taken; it is pleasant and refreshing to the taste, and acts gently yet promptly on the Kidneys, Liver and Bowels, cleanses the system effectually, dispels colds, headaches and fevers and cures habitual constipation."

And when, in addition to this, and to much more like it which could be given, conservative bodies like the Chambers of Commerce in the coast cities issue such proclamations as this—

Large advertisement for Edmonds and Dearle. Features a grid of product images and text: "EDMONDS AND DEARLE ALWAYS SELL THE GOODS AT THE PRICES ADVERTISED." Includes sections for Furniture, Carpets, and various household items with prices.