## KAUFMANNS' 

Very likely your patience was tried lately if you came for a Wrap
or Reefer. Three or four customers at a time to each saleswoman tax
the abilities of even such a corps as ours. We shall be in better shape hereafter-more help all along the line. ties, SUCH PRICES, all striking hands-a atriumvirate of powercould result in only one thing-a rush.
For you, who have not
For you, who have not yet bought your new Fall Jackets, Capes,
Wraps, etc., we have better bargains and handsomer styles than ever
befor.


AT 出T

with full shawl collar and edge of Candian 27 inches long, Black Opossum, satin facing and passamenterie braid
frogs. These Jackets would be bargains at $\$ 10$. AT $\mathbf{B}^{7}=$
dil--ength Diagonal Cheviot Reefers, full collar and AT $89.25=$
Only 175 more of those excellent All-Wool Black
Cheviot Jackets, with genuine, one-piece Astrakhan
fur showi coll fur shawl collar, and 4 -inch wide facing; you'll pay
$\$ 15$ for same Jackets in drygoods stores. $\underset{\text { small lot of best }}{\text { An }} \mathbf{S 1 7}=$
A small lot of best English Diagonal Chevron Jack-
ets, with genuine Mink Fur shawl collar and 4 -inch
wide facing, mink ornaments and half satin-ined;
AT $\$ 20 \begin{aligned} & \text { We carry the banner line of Jackets-made of finest } \\ & \text { imported Beavers, Kerseys, Clay Worsteds; Bradi- } \\ & \text { cloths, etc.; many lined all throurh with heavy }\end{aligned}$ imported Beavers, Kerseys, Clay Worsteds; Broad-
cloths, ett.; many lined all through with heavy
ind trimmed with genuine Beaver Fur, Marten, Gray

## AT $\$ 10$

We show a lot of Reefers which we would especially recommend to
adies wishing to wear plain, but very fine and genteel garments. These ladies wishing to wear plain, but very fine and genteel garments. These
Reefers are made of extra fine English Thibet Cloth and are guaranteed
Misses' Jackets:
If you look for beautiful, ultra fashionable, luxurious, exquisite
nd charming novelties see our late importations from Berlin and Paris.俍 like them in any other Pittsburg cloak house. Prices most

## CLOTH CAPES: FUR CAPES:

| A magnificent line of extra black, $\tan$ and blue, feather-edged Parisian Capes, beautifully braided and trimmed with nail heads, at $\$ 9$. <br> A few more of those handsome Capes at $\$ 5$; regular price, | Scores of novel styles in genuine Alaska Seal, finest Astrakhan, best Beaver, Mink, Persian Lank Monkey, etc. Genuine Astrakhan Fur Capes, 18 inches long, extra heavy satin lining, at \$ro. <br> A lot of fine Russian Hare Capes |
| :---: | :---: |

ENGLISH SEAL PLUSH GARMENTS:



## KAUF MANNS' <br> Fifth Ave. and Smithfield St.

 DOUGLAS \& MACKIE.


DOUGLAS \& MACKIE, 151, 153 AND 155 FEDERAL ST., ALLEGHENY.

