

MR. SIMPSON'S CREED.

The Head of the Farmers' Alliance on Questions of the Day.

STANFORD NOT A PROPER LEADER

Novel Ideas on Patents, Labor Saving Machinery and Railroads.

PERSONAL APPEARANCE OF THE MAN

(CORRESPONDENCE OF THE DISPATCH.)

WASHINGTON, March 15.—I called on Representative Jerry Simpson, of Kansas, at his hotel in Washington yesterday. It is unnecessary to explain to the regular reader of newspapers who Mr. Simpson is further than to say that he is the "sockless statesman" made famous during the recent campaign in which the Farmers' Alliance was so successful in revolutionizing politics in the State of Kansas.

I found Mr. Simpson sitting with his legs carelessly crossed and a derby hat perched on the back of his head, attending to a rather voluminous correspondence. He is a man of attractive manner. His figure is not striking or graceful, but there is a calm earnestness in his face that would draw attention to him in almost any assemblage.

Has a Distinct Individuality. His face is oval, his features conventional, but there are deep lines about his firm mouth which denote a distinct and individual character, as does the short-cropped, black mustache, touched with gray, that hardly covers his upper lip. His frank, gray eyes look out at you through a pair of gold-rimmed spectacles. His hair, which is of conventional cut and style, has a rusty gray color and a wiriness distinctly his own. His face, too, is weather-beaten and speaks of exposure to sun and wind.

It was shortly after he had made his first speech before an Eastern audience that I called on him. He was pleasantly but modestly excited over the interest he had created. His speech made a decided impression not only upon the Albany news-gatherers but also upon those newspaper correspondents and other strangers who had dropped into the meeting to find amusement in what they had thought might be an exhibition of uncouth oratory.

He Confesses Stage Fright. "I was a little afraid to speak to the other night," he said with a shrug, "but my preparation had made me feel that I could do it. I sat beside me that I felt like that man out West that they call 'Young-Man-A-Fraid-of-His-Horse.' I was a little afraid of my audience, and I did not want to speak. But they wouldn't let me off. I don't recall that I said anything that ought to have attracted any attention."

This new Representative never prepares his speeches. He has made social and political problems the study of his life. He is a man of strong convictions, but possessed of all the courage that should accompany them, and so familiar with his subject that he needs no prompting when once he has started on it. He talks on as glibly as though he were reading from the printed page. The illustrations which he uses to point his remarks are not only pertinent but they are always appropriate and forcible. There are certain provincialisms in his delivery which will attract some attention and perhaps create some laughter when he gets up to address the House of Representatives next December.

The Backwoods Vernacular. He says "heard" for heard, and there are other suggestions of the backwoods in the twang and twist of his words. But his audience will not notice any merit in his expense. Few men in the next House will have more attentive audiences.

I talked with Mr. Simpson for more than an hour, chiefly on political subjects. He says a great many extravagant things, but which are hardly calculated to win friends for him in the House of Representatives. He talks a great deal about the "scoundrels" in public life who have been "plundering the people" for some indefinite period. But these extravagances seem to be lanes in his conversation, which is usually quiet, intelligent and forcible. He says the Alliance will undoubtedly have a national ticket in the field in 1902. "And Mr. Stanford will not be the candidate of the Alliance, either," he said in response to a suggestion of mine. "I think he is sincere in his bill of his loan money on lands. He may have an invitation to be President, but I think he would do some good in this world. But we couldn't nominate a man who had made a fortune by wrecking railroads, drawing dividends on watered stock and plundering the people. We could not stick to our principles and nominate a man who did not represent them."

I asked him if the Alliance would endorse the Stanford loan bill as Mr. Stanford thinks it will. Mr. Simpson told me that the Alliance would modify the Stanford idea materially. Their chief objection to it is that it proposes to loan money definitely on any or all lands. The Alliance would restrict the loans to small tracts of land, and would not have money loaned on land which is not occupied.

I asked Mr. Simpson if he did not think that the Alliance was likely to go to pieces within the next two years. "The Alliance has come to stay," he said, "that is, unless the old parties do something to remedy the condition of things. The method of accumulating wealth and of doing business in this country has been entirely revolutionized by the building of the railroads and the opening of the new country. Our laws have not changed with the new conditions. We have the same kind of government that we always have had. No one in either House of Congress seems to understand the situation. We are coming here to try and solve the problem. One of the first steps toward its solution is that the people must control the railroads and the telegraph which is the people's property. The Government ought to own the railroads and run them for the benefit of the people."

I suggested that possibly Government control would be less economical than control by private individuals and under its cost of service to the public might be greater. "The management of our Postoffice Department," said Mr. Simpson, "has shown, I think, that we can manage our affairs economically. But even if we did not, it would be better for the people than the present system, perhaps, for the money would at least be better distributed under a wasteful Government control."

A Question of Civil Service. "There is one thing to be considered seriously in connection with this, and that is the amount of patronage which would be put in the hands of the party in power. Perhaps it might be necessary to disfranchise these railroad employes under some civil service rules. That could be done. But these railroads ought to be under the control of the Government. In some States it has come to be a choice between the Government running the railroads and the railroads running the Government. The owners of railroads are taking money from the people. That is one of the ways in which the people are robbed." "I said in his recent speech that one-half of the wealth of this country goes into the pockets of 3,000 people unprofitably. The workingman has not had his share of the general prosperity of the country. He receives lower wages than he did. And more workingmen are living in rented houses than ever before. Immigration does not account for this, for the new country opened up by the railroads is more

than enough for all the settlers who have come in from abroad."

Effect of Labor-Saving Machinery. Mr. Simpson said that he believed that labor-saving machinery was a great blessing responsible for the condition of the workingmen. "If the laborer is to benefit by labor-saving machinery," he said, "it ought to be the laborer for the benefit of the laborer. It has not done either. If I invent a machine to do the work of 50 men I throw them into the market to compete with other laborers for the work that is left. Water and steam machinery are doing the work of 22,000,000 people in this country."

In the course of conversation a little later, Mr. Simpson suggested that his correspondence was running behind, but that he expected to get a typewriter into his room in a day or two and get up with it. I asked him if he did not think a typewriter a labor-saving machine. He laughed as he replied: "Yes, but in this case the labor is getting the benefit of the machine. I believe in machinery that saves the laborer."

The Farmers and the Laborers. I asked Mr. Simpson if he believed there would be a coalition between the farmers and laboring men of the country in 1902. "Undoubtedly yes," he said. "Compensations and the Federation of Labor may lead a few men off, but most of the workingmen will vote with the farmers. There is nothing inconsistent in this combination. The man who makes a hoe is as much a farmer as the man who makes a plow. It is making that hoe saves the farmer the necessity of going into the shop and making a hoe himself. And he becomes so expert in time that he can make a great many hoes, where the farmer could make one."

The storekeeper is a farmer, for he keeps on hand the things that the farmer needs and a great many things that the farmer could not conveniently keep. The judge in an agricultural community is a farmer, for he saves the farmer the necessity of coming from the field to pass upon questions in dispute. "And the lawyers and newspaper men?" I suggested. "They are all farmers," he said. "The newspaper men do the farmer's work, and the lawyers take them all in where they want to join us and making them a part of the Citizens' Alliance."

He Opposes Protection. Mr. Simpson is violently opposed to protection which he says is a "great mistake." He is a free trader, and his political topic Mr. Simpson said: "I think the people are all wrong about this money question. They think that money should be made by the Government, and that it is different commodity values. It represents the value of that chair or that table at different times. If I issue a note on wealth which I have or on wealth in prospect I am issuing money. You may as well tell me that that note must be written on gold foil, as that currency must represent some commodity. If we must have hard money, however, I favor a double standard, and so we believe in the free coinage of silver."

Speaking of his typewriter and his letter writing, I suggested to Mr. Simpson that he ought to have a phonograph which is being used by a great many men in public life for their correspondence. "I suppose I will have one of those in time," he said. "What do they cost?" I explained that usually they were not sold, but rented. "That's another monopoly, I suppose," said the granger statesman. "Our patent laws are all wrong. I believe that the Government should buy valuable ideas and then sell them to the man who develops them for life. I believe a man who does some good for the race is more entitled to a pension than a man who kills another. Then the invention would become the property of the people."

GOING OUT OF BUSINESS. \$100,000 WORTH

Of Winter Overcoats, Winter Suits—Men's, Young Men's and Boys—still remain to be sold. The 20 per cent off remains in force on the entire stock. No better investment of money can be made either now or next season.

Our light-weight Spring Overcoats and Suits included in this sale. The finest we could make. 20 per cent off. If you think well of true and reliable clothing, at the lowest prices ever quoted, and the manufacturer's statement of quality, it will bring you to us.

The goods are here and must be sold. Our importation of Tailoring Goods to be made to order is the largest ever seen in this city. We have over 2,000 styles—all at the same discount. The solid fact—you get one-fifth more for your money and much lower prices to begin with.

Lease and fixtures of store for sale.

WANA MAKER & BROWN, COR. SIXTH ST. AND PENN AVE.

HEINZ'S KEYSTONE BRAND PICKLES, PRESERVES AND FINE CONDIMENTS

Are in universal demand. The cry that others raise "as good as Heinz's," only shows that Heinz's goods are the recognized standard.

THE BEST IS THE CHEAPEST! When buying foods, and the people have come to understand that Heinz's goods are the Highest Quality.

Beware of imitations! None genuine that do not bear our Trade Mark—a Keystone crossed by a Key, enclosed in a circle, on which appears the firm's name—

H. J. HEINZ CO., PITTSBURGH, PA.

THAT hacking cough can be so quickly cured by Shilo's Cure. It is guaranteed. Sole by Jos. Fleming & Son, 412 Market St.

THE BEST. RHEUMATISM. NEURALGIA.

IT HAS NO EQUAL. Common Soap fails to accomplish satisfactory results in scouring and cleaning, and necessitates a great outlay of time and labor, which more than balances any saving in cost. Practical people will find SAPOLIO the best and cheapest soap for house-cleaning and scouring.

HOW TESTING THE CARS

Trial Trips Are Made Nightly Over the Duquesne Traction Road. The Duquesne Traction Company is pushing ahead to get its line in shape for travel. For several nights they have been trying their cars on a part of the line with power furnished by the Second Avenue Electric Railway Company. The power is furnished by means of a wire connecting the trolley wires of the two lines. The trial trips are made after midnight, when travel has ceased on the Second Avenue line.

The steep grade on Forbes street near Craft avenue has been successfully tried and the trips are extended further on each trial. The work of repairing the damage done by the fire at the power house is being pushed rapidly.

AUGUSTUS BUHR RICK. His Friends in This City Informed That He Will Probably Die. August Loch, of Allegheny, yesterday received by telegraph the sad intelligence from the friends of Augustus Buhr Rick, from Hagerstown, Md., that he had several hemorrhages of the lungs and could not live many hours. He is a young man well known in this community, having formerly been in the employ of Heeren Bros. Co. of this city, and later with the Deuber Watch Case Company of Canton, O.

If you are dissatisfied with your room, choose some NEW WALL PAPER FROM W. M. H. ALLEN, 517 Wood St., NEAR FIFTH AVENUE.

DOUGLAS & MACKIE. SPRING DRESS GOODS OPENING!

This week we offer our immense collection of Dress Goods to the inspection of the public, consisting of the choicest productions of the best manufacturers of England, Scotland, France, Germany and America, at prices SECOND TO NONE. An examination of our stock is earnestly requested before purchasing, as this is the largest offering we have ever laid before the people. Samples mailed to any address free of charge.

DOUGLAS & MACKIE, 151, 153 and 155 FEDERAL ST., ALLEGHENY.

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FOOLISH WOMEN.

Why Will They Be So Thoughtless and Careless Even About Matters Which Concern Their Beauty. The plainest features become pretty when clothed with a fresh, vivacious look. It is the power of every woman to have a soft, fine skin, thus adding much to her charms, if she will devote a little time and care to her toilet. It should be a duty as well as a pleasure to every woman to enhance her powers of attraction.

So says the highest authority in London. But nothing can be more absurd than for any lady to try and do beautiful things by powdering the face, or applying cream or ointment. These things are necessary, it is true, but something else is more important. Good refreshing sleep. Warm circulating blood which never permits cold feet or blue noses. These things make beauty quicker than any powders or lotions can. But, my lady reader says, how can she do? Keep the blood moving by some gentle stimulant, and for this purpose nothing is equal to pure whiskey. Not the whiskey one commonly hears of; not the questionable kind that is drunk by gross men in greater places, but something pure, palatable and pleasing.

This is precisely what Duffy's Pure Malt Whiskey is. The finest scientists endorse it. In all the countries are found which make it a great friend to women. It relieves the suffering which is so often the result of the wearing effects which so often cause women to grow old prematurely. Duffy's Pure Malt Whiskey will, taken with a little water, tone up the system and replace vigor. It is being used by the leading ladies of the land. But be sure and secure the genuine and take only Duffy's.

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NEW ADVERTISEMENTS.

SPRING CARPETS AND WALL PAPER! In Carpets we show a very fine line of Royal Wiltons, Axminster, Velvet, Body Brussels, Tapestry and all kinds of Ingrain in style, quality and price. Just what you want.

Wall Paper for rooms, ceilings and halls, in choice styles and artistic colorings, and all the new ideas in the market. You are invited to inspect our stock.

Geo. W. Snaman, 136 FEDERAL STREET, ALLEGHENY.

AMUSEMENTS. FRANZ RUMMEL'S Two Piano Recitals At OLD CITY HALL, MONDAY EVENING, March 18, 8 P. M.

HARRY WILLIAMS' ACADEMY. MONDAY MATINEE, MARCH 18. Night prices of admission.

George Holloway, Haines and Vidoc, Harry Kennedy, Gover and Goodwin, Wood Family, John E. Drew, Misses Ailyn and Lingard, Prof. Burke's Acting Dogs, Sam De Vere.

TO-NIGHT, MATINEE WEDNESDAY MARCH 18, 8 P. M. "A Trip Through Greece." March 19, "The Parthenon and its Decorations."

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We Lead the World. Men at all times, in all ages, have led the world. Gambetta has led the French; Bismarck the Germans; Beaconsfield the English; but Jacksons are the acknowledged leaders of the Pittsburgh Clothing World!

It is not an easy thing to do. It means to be in advance of every other dealer, not only in price, but mainly in qualities and values. Jacksons' leadership consists in their own home-made clothing, an advantage over every other house in this city. Others are simply handlers or vendors of clothing, while JACKSONS are makers and originators!

Jacksons' stock of piece cloths for spring is the grandest ever shown. Leave your order early. FIRST come, FIRST served. Suits to order from \$20. Pants to measure from \$5. See our stock. Look into our windows.

Our Own Home-Made Spring Overcoats, Medium and light weight, \$8, \$10 and \$12.

Jacksons' Hat Department. Brimful of new and novel shapes. Did you see our new shape, "The League?" It comes in all colors, and is just THE THING. See our window display in Hat Department. Our stock of men's fixings complete. We lead the world in prices.

JACKSONS. The Only Manufacturing Clothiers, Tailors, Hatters and Furnishers.

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KAUFMANN'S AHEAD OF THEM ALL. In the race for popularity Kaufmann's Shoes have outdistanced all others. And why not? They are the best that can be made; they are sold at the lowest "living" prices. Under these circumstances one can hardly be surprised at Kaufmann's daily increasing shoe sales.

During this week some especially rare bargains will be offered to the shoe buyers of Pittsburgh and Allegheny. New, fresh and desirable shoes will be offered for less money than they can even be bought at so-called fire sales. We append the proofs, and challenge any ("fire eating" or other) dealer to contradict us.

MEN'S DAY-SEWED CALF SHOES, \$1.98. For the first time in the annals of the shoe trade the celebrated Day-Sewed Calf Shoes are offered at \$1.98. All sizes, widths and styles. Thrifty men, this is a chance you cannot afford to ignore.

MEN'S HAND-WELT FRENCH CALF SHOES, \$3. Have you ever heard the like? Wonder how it's possible! Don't conjecture. The shoes are here at the price. More does not concern you. But just think for a moment. Men's Hand-welt French Calf Lace and Congress Shoes, all sizes and widths, at only \$3. The majority of shoe dealers sell the same goods at \$5.

LADIES' REAL AMAZON KID SHOES, \$1.25. You've more than likely paid \$2.50 or \$2.75 for same shoes before at other houses. For the first time in your life you now have a chance to buy a pair at \$1.25. Will you miss the opportunity? Your interest answer; let your reason prevail; all sizes of these shoes; plain or tipped.

LADIES' FINE BRIGHT DONGOLA SHOES, \$1.98. We call 'em FINE, because they deserve it. We warrant them to be quite as durable and better fitting than any \$3 shoe in the city. Try a pair. All sizes here.

LADIES' FINE HAND-TURNED SHOES, \$2.50. We have them in French Kid, French Bright Dongola and Curacao Kid, with flexible sole, same as the most expensive shoes in our stock. At any other house in the city you'll pay from \$3.50 to \$4 for the same identical goods.