THE PITTSBURG DISPATCH. SATURDAY, FEBRUARY 7, 1891.



THEATRE WEEK FEBRUARY 9. SALE OF SEATS NOW OPEN FOR FRANCIS WILSON And Company's PERFORMANCES In the Three-act Operatta MERRY MONARCH Entire lower floor, \$1 50. Balcony, \$1, 75c, 50c. Gallery, 25c. HARRIS' THEATER-HARRIS, BRIT-TON & DEAN Proprietors and Managers. Wilbur Opera Company - Matinee, "Fra Diavolo." Evening-"Mascotte." Week February 9-"Lost in New York." fe7-87 TUMBLE IN PANTS! STARTLING FEBRUARY SALE! The biggest sacrifice in Men's Pants ever heard of in this city. We can fit tail men, short men, fat men, lean men or extra large men. Every \$3 Pants marked down to \$1 50. Every \$4 Pants marked down to \$2 50. Every \$4 50 Pants marked down to \$3. Every \$5 Pants marked down to \$3. Every \$5 Pants marked down to \$3. Every \$5 Pants marked down to \$4. Boys' and Children's Pants at 25c, 55c and 75c. Men's and Boys' Suits and Overcoats at about \$4 their real value. SALLER & CO., Clothiers, Hatters and Furnishers, Cor. Smithfield and Diamond Sts. Prominent Physicians and Oculists pronounce our method of adjusting Glasses and Frames as KORNBLUM, Optician, NO. 50 FIFTH AVE. ROBERT BRUCE WALLACE.

fe6-11



LAST DAY OF KAUFMANNS' FREE DISTRIBUTION MERCHANDISE.

NEW ADVERTISEMENTS.

When the doors will close at 10 o'clock to-night the last lucky patron will have received his (or her) purchase free of charge, and one of the most memorable, liberal and exciting enterprises in the commercial annals of Pittsburg will be a thing of the past. We have received hundreds of letters from contemplating purchasers praying for a brief respite, but, much as we would like to accommodate these people, we cannot, in justice to ourselves, grant their request. The expense is too heavy. Even now it has cost us a small fortune. But for the fact that we have given our pledge and promise to keep up this free distribution till to-night we should have discontinued it ere this. Now, then, let all who don't want to miss this chance to get a Suit or Overcoat, Cloak or Wrap, a Hat or Pair of Shoes, etc., gratis, COME IN TO-DAY. Precisely at 9 o'clock this morning the distribution will begin, and after every lapse of 5 minutes, until 10 o'clock to-night, a purchase will be given away. Whatever amount of money, large or small, whether 50c or \$50, is first received by the cashier after each such 5 minutes lapse, will be promptly handed back to the customer who paid it. 156 purchases in all will (must) thus be given away to-day, and why can't you be one of the lucky recipients? You may if you buy.

Why not try? You risk nothing. If you don't get your purchase free, you certainly will have the satisfaction of having paid less for it than the goods could possibly have been got for elsewhere. Our present reductions, all over the store, have never before been equaled-not even by ourselves. So, whether you'll be one of the 156 lucky ones or not, you're bound to do well, if you make your purchase to-day.



CAUSES OF FAILURE, country indicate a fair volume of trade for the season, easy money, and collections gen-erally fair, though at a few Western points, The Disasters for the Year Analyzed by Bradstreets', and Results Published. LACK OF CAPITAL IS THE FIRST. Milwankee quiet. The State of Trade Still Shows Only a

year in all grain, and good increase in cured ments, hides and oil, heavy decrease in dressed beef, lard and butter, larger sales of drygoods, clothing and shoes, and an enormous cattle trade, 10 per cent greater than a year ago, and the largest ever recorded in any month.

The Expected Connuclieville Strike Next Week Has Cleveland has good trade in hardware and

there is much activity. At Pittsburg iron is quieter, though a better demand for rails is seeu, but a great NEW YORK, Feb. 6 .- Special telegrams to Bradstreet's show only a moderate imstrike of Connellsville coke workers is exprovement in the state of general trade. pected Tuesday. Philadelphia notes a Recent ill-founded reports of a much larger rosperous suring business in shoes and volume of trade last month than in January, leather and in drygoods, with the clothing 1890, are best answered with our report of trade healthier than for years, and a fairly bank clearings for January, 1891, which atisfactory trade in groceries and chemicals shows a decrease as compared with the like with liquors and tobacco quiet. At Boston he leature is the good trade in wool, exmonth a year ago. The decrease at New York and other Eastern cities is due to a are firm, but many shoe factories are on reduced railway share speculation, short time, spring business being backward interrupted telegraphic communication. and buyers cautious.

and only a moderate volume of No Change in Iron and Steel. general trade. Reports from 55 cities fur-No especial chapge is seen in iron and nish a total of \$4,959,915,421, or 6 per cent less than in January, 1890, and only a little more than in January, 1889. New York City's clearings were \$2,956,999,366, showing a decline, compared with the like month a year ago, of 9.7 per cent, and totals at 54 remaining cities, which have been increasing each month relatively much faster than at New York, for last month amount to \$2,008 .-916,055, a gain of less than \$1,500,000-only

The Stock Market Dull and Strong.

7-100 of 1 per cent.

Moderate Improvement, and Bank

Clearings Decrease.

THE IRON TRADE IS STILL NO BETTER

Bad Effret on Frospects.

INPECIAL TELEGRAM TO THE DISPATCELT

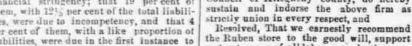
8

Sinare speculations, though very dull, show strength and advancing tendencies, due to the case of money, anticipated im-provement in railroad earnings and the bullish position of leading operators. The money market coolinues particularly easy, and rates for funds both at New York and generally elsewhere throughout the country are practically unchanged. There is a better demand at a tew points West, but the banks appear to be supplied. Mercantile collections are only fairly prompt.

The iron industry shows no improve-ment, beyond the fact that it is no worse. Consumers are not anticipating wants, and prices, while unchanged, tend to weakness. Anthracite coal is rather more unfavorably situated. Leading producers exceeded the allotted output in January, and are restricted to producing 2,000,000 tons in Feb ruary. Meanwhile cold weather appears to lack staying qualities, and the market is -duil and weak, except at the Northwest, Copper is firm and unchanged, and lumber and leather are in only steady demand at former prices. Gains in the distribution of general merchandise are noticeable at icago, St. Paul, Duluth, Omaha and Ransas City, drygoods, clothing, boots and shoes being first in request. There are also gains in hardware, drugs, paints and grocery staples, St. Louis reporting them conspicu-

Causes of Business Failures Analyzed.

Bradstreet's analysis of the causes of 10.173 business tailures in the United States. in 1890, shows that 40 per cent of them, with 26 per cent of the aggregate \$175,000,000 liabilities, were due primarily to lack of capital or to trying to do too much business with the capital available; and that 12% per cent of them, with 24 per cent of the liabilities, were caused by disaster or the late financial stringency; that 19 per cent of them, with 1215 per cent of the total liabilities, were due to incompetency, and that 4 per cent of them, with a like proportion of



and in the grocery trade at Philadelphia, rather slow. The South has the embarrass-ment of a further decline in the price of cotton, but receipts are large, and general trade is somewhat better at New Orleans, though receipts of sugar are light. Trade in improved at Atlanta, fair in volume, but quite cautious at Memphis, and dull at present, but with bright prospects at Savan-nah. Business at St. Louis 18 of fair volume, but not so well sustained as before; at Kansas City a fair average for the season; at Denver improving, and at Omaha and Chicago notes a slight increase over last

Trade in the Eastern Interior. Detroit notes fair trade and orders, while

drygoods, though country merchants are unusually conservative. At Cincinnati general trade is quiet, but in tropical fruits

ceeding last year's, and leather and hides

steel, but the resumption of work by some Alabama furnaces increases the excess of production over present consumption. At many bar mills scarcity of orders is felt, and structural and plate iron are irregular. Heavy exports of copper are reported, 8,000,-000 pounds of lake and 2,000,000 Montana, but domestic consumers hold off. Tin is lower at 20.1 cents; lead steady. The coal trade is still congested, the January output having been 2,525,000 tons, a quarter more than last year, and some mines are stopping.

The cotton manufacture shows no material change, though the trade in goods continues fair for the season. In the woolen manufacture signs of improvement multiply, and while trade in goods is cautious it is steady The demand for wool of all and large. kinds lifts the price a little, but especially for the coarser and worsted grades. Wheat has advanced 1% cents, and corn

and oats nearly 1 cent on moderate sales, lard and hogs being also 10 cents \$ 100 pounds stronger, and oil 23% cents, but cot-ton is a sixteenth lower. The exports from New York are now falling below last year's, especially in breadstuffs. But there is no especially in breadstuffs. present reason to apprehend any unfavorable on other articles. That is not our way of doing business-the legitimate, ofluence from foreign trade, and the treasury has in no way disturbed finances.

SOUTH SEA Customs is the subject Robert Louis Stevenson's second letter to You always know what you are getting. THE DISPATCH from the Pacific Isles Elaborately illustrated. See to-morrow'

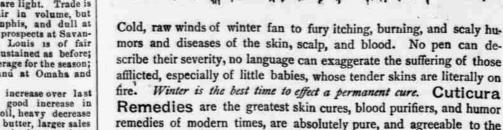
[Communicated,] A STRONG INDORSEMENT

By the Building Trades Council. At a meeting of the Building Trades

Council of Western Pennsylvania, held January 24, 1891, the following resolutions Whereas, The hat and furnishing house

of Ruben, on Smithfield street, employs salesmen belonging to the Retail Clerks National Protective Association, Local Union No. 8, affiliated with the American Federation of Labor, and Whereas, A rival clerks' organization is ttempting to unjustly declare the above firm non-union, though the hours and wages do not conflict; therefore Resolved, That we, the Building Trades

Finest embroidered and lace trimmed Skirts up to \$5. Handsome hemstitched embroidered Skirts at 95c, \$1 10 and \$1 25. Linen Lace and Valenciennes Lace Skirts from the lowest priced to the finest made. Full line of Corset Corers, Skirt Chemises and Underskirts. Black Cambrie Gowns, Chemises and Drawers, trimmed in black silk lace. A complete line of Misses' and Children's Underwear. Council of Allegheny county, do hereby sustain and indorse the above firm as Resolved, That we carnestly recommend



soups. Sold everywhere. Price, 15 cts.

UNDERWEAR!

Well made Chemises at 20c.

Skirts-Plain cambric tucked run. Finest embroidered and lace trin

prices are represented. Note the following:

ned Skirts

Corded Band Chemises, 38. Embroidered Buttoned Chemises at 45c and 9c; finer goods up to 88c. Skirts-Plain cambric tucked ruffle, 50c.

ù

Cold, raw winds of winter fan to fury itching, burning, and scaly humors and diseases of the skin, scalp, and blood. No pen can describe their severity, no language can exaggerate the suffering of those afflicted, especially of little babies, whose tender skins are literally on fire. Winter is the best time to effect a permanent cure. Cuticura

NEW ADVERTISEMENTS.

fraudulent disposition o Business failures In the United States this week number 270, against 271 last week, and 259 this week last year. The total om January to date is 1,801, against 1,887 Inst year.

Drygoods are in improved demand, but Drygoods are in improved demand, but the movement still lacks snap. Trade at the East, as a whole, is fair. Boston job-ber's sales are ahead of those for the same five weeks of last year. Ginghams and wash fabrics and woolen dress goods are generally most active. Brown and bleached sheetings move freely. Prices are firm and man parlor cars on day train and sleeping unchanged.

Business in Wool and Cotton

Wool is in fair demand East and West, and is quoted firm. Carpet wool grades are more setive. Cotton continues weak and is 1-16 cent lower on improved prospects for a large crop. With cotton receipts from this time to September 1 equal to those for a like time to September 1 equal to those for a first period in 1890, the crop would amount to 7,833,000 bales; but January receipts were 25 CAMPBELL & DICK. per cent. heavier than in 1890. Wheat has been nervous and excited dur-

ing the week declining on a moderate official visible supply decrease and increased supplies afloat, and advancing ou a heavy in-crease in available domestic stocks, after vancing 11/2 cents also, while oats went off half a cent. The stocks available fell away over 2,000,000 bushels last week, less than in the like week, 1890, but more than in the preceding week this year. Exports of wheat (and flour as wheat), both coasts, as reported to Bradstreet's, equal 1,306,628 bushels, egalast 2,214,000 bushels in the like week of 1800, and 2,093,000 bushels in the preceding week of 1891.

Grain Exported and on Hand.

Total exports both coasts (including Montreal) from July 1 to date, equal 60,097,-401 bushels, against 65,000,000 bushels in a like portion of 1889-90, 59,000,000 bushels the previous cereal year, and 86,000,000 bushels in 1887-88, Beerbohm's total of stocks of wheat at

principal storage points in Europe, and affoat for Europe, with our totals of available United States and Canada, on Febru-ary 1, 1891, equal 105,000,000 by not quite 500,000 bushels less than were so held one year ago, but 6,400,000 bushels less than on January 1, 1891. Our San Francisco cor-respondent wired February 5, after personal investigation, that San Joaquin Valley was still in great need of rain.

At the principal cities in the Province of avenue. Quebec, general trade is of moderate volume and promises to remain so until navigation opens. There is a fair volume of business in Ontario, in some instances in excess of the totais for Janury, 1890. Interest in the Dominion elections tends to interrupt business some. In Manitoba the wheat movement continuous slow, and the tendency is to light purchases of spring goods.

Business Failures in Canada.

The Dominion of Canada reports 58 failnres this week, against 59 last week, and 57 this week last year. The total number from January 1, to date, is 293, against 267 last year. The most conspicuous cause of busi-ness failures in the Dominion in 1590 was lack of capital; incompetency ranking sec-ond, disaster or financial stringency third. R. G. Dun & Co.'s weekly review says : Though at a higher level of prices, business continues to exceed last year's on the whole, and is in character more healthy and con-servative than usual. The disposition increases to count upon the future, for this year at least, with confidence, but speculative tendencies are in most directions held in check by the conviction that consumers' demands may not prove quite equal to last year's on account of short crops. The averre prices of commodities advance nearly half of 1 per cent for the past week, but the advance is almost exclusively in products of which crops were short.

Trade Generally Fair for the Season. Reports this week from all parts of the

patronage of all labor organizations, W. H. IRWIN. J. C. BECK. J. G. SNYDER, W. H. JEWEL, A. H. LEWIS. D. H. MCIVER

SECOND MIDWINTER EXCURSION TO WASHINGTON CITY.

Via the B. & O. R. R.,

On Thursday, February 12. Rate, \$9 the round trip, tickets good for ten days and valid for trip to Baltimore. Trains leave Pittsburg at 7:25 A. M. and 9:20 P. M. Pullcers on night train.

Newmarkets,

useful garments though they be, have been a terror to most cloak buyers this season. We have only 80 left, and want you to take them away at

\$2 50, \$2 90 and \$3 90. At these prices you could almost afford to

The Soldier That Lay Dying.

The popular poem is authority for the statement that "A soldier of the legion lay erease in available domestic stocks, after which weakness again appeared. The ad-vance is 1% cents on the week, corn ad-vance is 1% cents on the week, corn adand the dearth of woman's tears," the soldier aforesaid would have recovered if he had had a good supply of Marvin's Algiers biscuits, one of the best and most healthful cakes on the market. ja28,31fe3,7

> HOWARD FIELDING falls in love with athletics and takes to betting on prize fights. A letter of high class humor in THE DIS-PATCH to-morrow.

REAL ESTATE SAVINGS BANK, LIM.

401 Smithfield Street, Cor. Fourth Avenue. Capital, \$100,000. Surplus, \$69,000. Deposits of \$1 and upward received and interest allowed at 4 per cent. TTS



Special-Ladies' 8-button suede mos-quetaire gloves-black, tan, gray, mode, brown, beaver-\$1 25 a pair to-day-extra-ordinary quality. BOGGS & BUHL, Gents' Underwear. The best bargains ever known in this city. See our window as you pass along Fifth avenue. CAMPBELL & DICK.

*CREAM ale never tastes better than when the weather is cold. The Iron City Brewery makes the finest. At all dealers.

One-Half Price

is just what we are doing on misses' silk plush gretchens. The style and colors are all CAMPBELL & DICK. right.

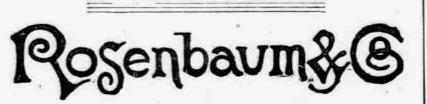
LA GRIPPE IN PITTSBURG. This Dreaded Disease Makes Its Appearance

Again.

Inite Annie Latinua, its Federal st., Allegheny.
Now, happily however, thanks to the skiiful treatment of Dr. Byers, whom she will never forzet, all these distressing symptoms have been relieved, and she is once more her old self. She advises all her friends similarly afflicted to seek the services of Dr. Byers, as his terms are moderate and treatment efficielous. A talk with the crowds of patients who daily and nightly throng his offices will convince anyone of the great work he is doing and the kindly feeling in which he is held by them.

This Dreaded Disease Makes its Appearance Again. This dreaded his section is a first which is dread with for a people. The after effects of the gripper for people. The after the last attack of our for all doing after the last attack of our for all doing after the last attack of our for people. The prevention and chrip for his office for personal treatment by which patients being the for an internations (of which a gripper for you eater from a heated room hot the for how the people. The difference is the best of the gripper for you eater from a heated room hot the for how the people. The difference is the best of the gripper for you eater from a heated room hot the for how the people. The difference is the best of the gripper for you eater from a heated room hot the for how the people. The difference is the best of the gripper for you eater from a heated room hot the for how the people. The difference is the best of the gripper for the testimonial and signature. Terrare

Miss Annie Lazarus, 185 Federal st., Allegheny



soc. The material alone could not be purchased at the figure named.

extraordinary values are offered in all departments. Those who appre-

Difformation of the stores, to be made in our stores,

Come and see these goods, but come at once, if you want them.

510-514 MARKET STREET.

STEAMERS AND EXCURSIONS. CONTINUED TESTIMONY.

sel-l-D

of good, substantial material.

WELL-KNOWN ALLEGHENY LADY TESTI-FIES TO THE GREAT BENEFIT DERIVED FROM DR BYERS' METHOD OF TREATMENT. Among her many associates in Allegheny and Pittsburg no one is more favorably known or better liked than Miss Annie Lazarus. Natu-rally of a bright and happy disposition, she dis-penses happiness and sunshine wherever she goes. Her friends all delight in welcoming ner, especially when suffering with a fit of the "blues." for as soon as she comes in the door, the "blues" for our of the window. In conversation lately with a friend, Miss Lazarus confided the fact that a great deal of her vivacity during the past few years had been asuffering with catarrhal and dyspeptic troubles, with all their attending train of dis-troubles, with all their attending train of dis-troubles, with all their attending train of dis-troubles, with all their attending train of dis-trosing symptoms, such as pain over the eyes, ringing in the ears, dryness of the throat, which keep up a constant tickling and desire to clear it, distress after eating and a feeling of general lassitude and incapacity for work. Among her many associates in Allegheny and



NORDDEUTSCHER LLOYD S. S CO. Fast Line of Express Steamers. New York to Southampton (London) Bremen. SPBING SAILINGS, 1891:

STATE LINE

Glasgow, Londonderry, Belfast

Dublin, Liverpool & London. FROM NEW YORK EVERY THURSDAY. Cabin Passage, \$55 to \$30, according to location of stateroom. Excursion, \$65 to \$95, Steerage to and from Europe at lowest rates.

General Agents, 55 Broadway, New York, J. J. McCORMICK, el-l-D Agent at Pittsburg.

AUSTIN BALDWIN & CO.,

fe3-TTSBu

SPEING SALLINGS, 1891: Havel, Tues., April 14 Eider, * Sat., May in Eibe, Wed., April 15 Trave, Tues., May 19 Eider, Sat., April 15 Fulda, Wed., May 29 Fulda, Wed., April 21 Spree, Tues., May 22 Fulda, Wed., April 22 Spree, Tues., May 22 Fulda, Wed., April 22 Spree, Tues., May 20 Werra., Wed., April 28 Ems, Sat., May 20 Werra., Wed., May 2 Kaiser, Wed., June 5 Lahn, Wed., May 5 Havel, Tues., June 6 Alier, Sat., May 12 Elbe, Wed., June 9 Havel, Tues., May 12 Elber, Sat., June 15 Time from New York to Southampton. 7% days, From Southampton to Bremen, 21 or 30 hours. From Southampton to London, by Southwestern Railway Co., 2% hours. Trains every hour in the summer scason. Hallway exriages for London wait pasengers in Southampton Docks on arriv-al of Express Steamers Irom New York. of Express Steamers from New York. These steamers are well known for their speed,

20mFort and excellent cuisine, MAX SCHAUMBERG & CO., 327 Smithfield st. LOUIS MOESER, 616 Smithfield st. jal-100-D

WHITE STAR LINK-

WHITESTARLING-FOR QUEENSTOWN AND LIVERPOOL Royal and United States Mail Steamers. Teutonic, Feb. 11, 7 s m "Teutonic, Mchil, 6:20am "Ocitic, Feb. 12, 7 a m "Majestic, Mchil, 6:20am "Adriatic, March 4, 12 m Iserinanic April 1, 10:20am Prom White Star dock, root ot West Teuth an From White Star dock, root ot West Teuth an Prom White Star dock, root ot West Teuth an Prom White Star dock, root ot West Teuth an Prom White Star dock, root ot West Teuth an Prom White Star dock, root ot West Teuth an Prom White Star dock, root ot West Teuth and Stand upward. Second cabla, Sta and upward, scording to steamer and location of berth. Ex-cursion flokets on inversable terms. Steerage, 520. White Star drafts payable on demand in all the principal banks throughout Great Britain. Ap-ply to JCHN J. MCCURMICK, 639 and 60 Smith-field st., Pittsburg, or J. BRUCE ISMAY, Gen-eral Agent, il Broadway, New York. 1623-D

AMERICAN LINE,

Safling every Wednesday from Philader and Liverpool. Passenger accommodations all classes unsurpassed. Tickets sold to all classes unsurpassed. Tickets sold to and from Great Britain and Ireland, Norway, Swe-den, Denmark, etc. PETER WRIGHT & SONS, General agents, 305 Walnut st. Philadelphia, Full information can be had of J. J. McCOR-MICK, Fourth avenue and Smithfield street LOUIS MOESER, 616 Smithfield street. mb544-TTS

CANCER and TUMOHS cured. No knife. Send for testimon-ials. G. H. McMichael, M. D. & Niagara at., Suffalo, N. Y.



jal6-TTS

AND THE QUALITY OF OUR PRODUCT. HEINZ'S KEYSTONE BRAND PICKLES, Preserves, Fruit Butters and Fine Condiments ARE UNEXCELLED IN EUROPE OR AMERICA.

J. HEINZ CO., - - PITTSBURG, PA. H.