

THE FARMER DODGE. How the Public Are Duped by Bucksters Posed as Farmers. SYSTEMATIC TRICKERY IN TRADE. Consumers and Legitimate Dealers are the Sufferers.

THE FINANCIAL OUTLOOK IMPROVING

OFFICE OF THE PITTSBURG DISPATCH, TUESDAY, JAN. 20, 1931.

There is more truth than poetry in the adage that Americans are not satisfied without being humbugged. If the victims to the farmer dodge played by irresponsible bucksters would read the newspapers and exercise their mother wit, one occupation would soon be gone.

The wagon beds were well supplied with straw, which had come in bales from the West. The straw was packed in the wagon beds and the lower extremities well covered with mud.

The effect on the bond market, and on investments generally, of the late January decline in the price of wheat is being felt in the bond market.

MARKETS BY WIRE.

Wheat Open Weak, but Closes With a Snag. - Bullish News From Abroad - Corn and Oats Firm - Provisions Also Marked Up.

CHICAGO - From decided depression at the opening the wheat market recovered a little in the first hour's trading and gave a good deal more before settling to decline to the first few minutes and closed at 93 1/2.

Table with columns: WHEAT, No. 2, No. 3, No. 4, No. 5, No. 6, No. 7, No. 8, No. 9, No. 10, No. 11, No. 12, No. 13, No. 14, No. 15, No. 16, No. 17, No. 18, No. 19, No. 20.

NO KANGAROO JUMPS. Really Over One Hundred Years Reaching Its Present Level. ADVANCE SLOW AND PERMANENT. A Flood of Orders for Electric Clock Shows That the Buyer is Abroad.

THE NEWS AND GOSSIP OF THE CITY

In answer to the question, Is there any reason to apprehend a drop in values of local real estate? a prominent business man, who has been a buyer, said yesterday: "No, I think that thing impossible, under existing conditions. Purchasers have been, and are, proceeding cautiously; they want the lowest figures possible, but recognize that increase in population and business makes old prices out of the question."

The enhancement of values is the result of legitimate demand, backed by abundant capital, for which no investment generally safe and profitable can be found. The rapid growth of the city demands the constant enlargement of its boundaries and the erection of thousands of dwellings every year to house the people.

PHILADELPHIA - Wheat quiet and prices higher in January. - Corn - Fair to good. - Oats - Fair to good. - Provisions - Fair to good.

MINNEAPOLIS - Cash wheat opened today with sellers asking about yesterday's prices, but buyers would not take hold, wanting prices reduced to correspond with the market.

MILWAUKEE - Flour quiet. Wheat firm. Corn - Fair to good. Oats - Fair to good. Provisions - Fair to good.

Table with columns: WHEAT, No. 2, No. 3, No. 4, No. 5, No. 6, No. 7, No. 8, No. 9, No. 10, No. 11, No. 12, No. 13, No. 14, No. 15, No. 16, No. 17, No. 18, No. 19, No. 20.

HOME SECURITIES. A Big Business Transacted at Higher Prices and at Rate of Values.

LOCAL LIVE STOCK.

Condition of Markets at East Liberty Stock Yards. OFFICE OF PITTSBURG DISPATCH, TUESDAY, JAN. 20, 1931.

Cattle - Receipts, 25 head; shipments, 300 head. Market - Receipts, 100 head. Sheep - Receipts, 100 head. Hogs - Receipts, 100 head.

Money Market. Plenty of Cash for Business Purposes - The Month's Disbursements. Bankers did a fair amount of business yesterday, and reported plenty of cash to meet all demands.

Building Record. The following permits for houses of moderate cost were taken on January 16, 1931.

Other Oil Markets. The Oil Crowd Tied Up Pending Developments at Wildwood. There was some trading in oil yesterday, 2,000 barrels changing hands at 75 1/2.

Table with columns: NEW YORK STOCKS, BOND MARKETS, FOREIGN EXCHANGE, GOLD AND SILVER.

DOMESTIC MARKETS. Supply of Eggs Beyond Demand, and Prices Tending Lower. BANANAS AND LEMONS VERY FIRM. LARGE CEREAL RECEIPTS AND GRAIN MARKETS IS DOWNWARD.

WINTER WISDOM.

Don't be afraid of fresh air, but avoid draughts. Don't get out of doors for a second without extra covering. In selecting your winter underclothing choose that which will keep you warm and open in texture.

If you have a GOLD OR COUGH, acute or leading to CONSUMPTION, SCOTT'S EMULSION OF PURE COD LIVER OIL AND HYPOPHOSPHITES OF LIME AND SODA.

WHITNEY & STEPHENSON, 57 Fourth Avenue. BROKERS-FINANCIAL.

GLASGOW LONDON LIVERY CO. STEAMERS AND EXCURSIONS. STATE LINE.

ANCHOR LINE. UNITED STATES MAIL STEAMERS. TO WEAK MEN.

DOCTORS LAKE. GRAY'S SPECIFIC MEDICINE. WOOD'S PHOSPHORUS.