

CHANGE VISIBLE. Slight Indications of Weakness in Southern Pig Iron. LARGE ORDERS FOR LIGHT RAILS. Some Important Movements Made by Pittsburgh Manufacturers.

STATE OF FOREIGN MARKETS. SPECIAL TELEGRAM TO THE DISPATCH: NEW YORK, November 6.—The Iron Age weekly report on the iron and metal market is as follows:

American pig iron.—The market has been very quiet during the week under review, the conditions affecting it having undergone no change, except that there are indications of weakness in Southern iron. A lot of 500 tons of Southern warrant iron No. 1 was sold in this market to-day at a price equivalent to \$18 at furnace, without finding any buyers. The price for No. 1 foundry, \$16.00 for No. 2 foundry and \$15.50 for gray, good Northern brands, tide-water delivery. There is very little No. 1 Southern iron to be offered in this market at \$18. A lot of 500 tons of Bessemer pig is being offered at \$18 at furnace, without finding any buyers. The price for No. 1 foundry, \$16.00 for No. 2 foundry and \$15.50 for gray, good Northern brands, tide-water delivery. There is very little No. 1 Southern iron to be offered in this market at \$18.

Steel.—The principal concern in the West purchased three months' requirements of the best quality of steel for No. 1 foundry, \$16.00 for No. 2 foundry and \$15.50 for gray, good Northern brands, tide-water delivery. There is very little No. 1 Southern iron to be offered in this market at \$18. A lot of 500 tons of Bessemer pig is being offered at \$18 at furnace, without finding any buyers. The price for No. 1 foundry, \$16.00 for No. 2 foundry and \$15.50 for gray, good Northern brands, tide-water delivery. There is very little No. 1 Southern iron to be offered in this market at \$18.

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TRUST TO ONE AGENT. Advantages of the Single-Order System in Selling Real Estate. LAW SUITS OVER COMMISSIONS. Local Stock Trading Shows Some Life, but Values Seek a Lower Level.

THE NEWS AND GOSSIP OF THE CITY. Real estate, like every other interest, should be handled on business principles. So long as a middle man is required—and without him sales would be like angels' visits—his share should receive fair treatment.

Real estate, like every other interest, should be handled on business principles. So long as a middle man is required—and without him sales would be like angels' visits—his share should receive fair treatment. Agents who are not willing to collect information of the highest value to owners and by bringing buyer and seller together. In many instances they assume the entire burden. This involves time and money. If those who claim that agents are not essential would try to get along without their assistance they would soon change their mind. Agents are indispensable to owners and buyers of real estate as are bookkeepers and clerks to merchants and manufacturers.

To secure the best services of an agent, he should have full control of the property and his hands for sale or rent. Where the same property is placed with several agents at the same time, it necessarily receives less attention than if it were placed with one agent only. To secure the best services of an agent, he should have full control of the property and his hands for sale or rent. Where the same property is placed with several agents at the same time, it necessarily receives less attention than if it were placed with one agent only.

Business News and Gossip. The body of obituaries owned by Tom. James G. Blaine, near Elizabeth, contains 600 acres, not 60, as reported yesterday. The largest of 30 mortgages on file yesterday was for \$50,000. Twenty-one were for purchase money. \$2,000 was for a mortgage on a house. Several instances of this kind have occurred since the first of the year. In each case all of the claims claimed full commission, and when refused, suit was brought to enforce payment. The bank for the owner to purchase is to place his property in the hands of one agent or firm. His interests should be handled on business principles, and are not left to chance, as is the case when his property is placed with several agents. It is like job lots of suspenders or straw hats.

Building Record. Eight permits for the erection of new buildings were taken out yesterday. The list follows: John O'Neil, brick addition five-story store and dwelling, 2345 1/2 cor. Grant street, Fifth ward, \$10,000. William K. Sankers, frame addition two-story dwelling, 1245 1/2 cor. Mission street, Twenty-seventh ward, \$10,000. The addition mansard style dwelling, 2025 1/2 cor. Wooster street, Eleventh ward, \$10,000. Black & Haines, solid brick house, 1012 1/2 cor. Broadway street, Fourth ward, \$10,000. McGaw & Goff, Ltd., solid brick house, 1012 1/2 cor. Broadway street, Fourth ward, \$10,000. McGaw & Goff, Ltd., solid brick house, 1012 1/2 cor. Broadway street, Fourth ward, \$10,000.

Movements in Real Estate. The most important transaction that came to the surface yesterday was the sale by Samuel W. Stearns, a lot in the Fifty-first ward, near the Nineteenth ward, near Highland, for a price approximating \$90,000. The purchaser will sub-divide into building lots and put them on the market. A dicker is going on for four acres near Brush and Wilkinsburg at a price approximating \$17,000. It is wanted for a nursery. Colonel Schoonmaker a short time ago purchased the McNeil property on Long avenue, 1003 1/2 feet, at about \$50,000, which he has slated for improvement next season. The demand exists for a large lot in Homewood to C. W. McManis for \$18,000. A bank lot in Oakland to William Herrick for \$50,000. A lot on the corner of Grant and Broadway, to George Geyer for \$70,000. McGaw & Goff, Ltd., sold for Mary Turner to Mrs. J. M. Graham, frame two-story dwelling, 1022 1/2 cor. Tenth street, Twenty-third ward, for \$10,000. A lot on the corner of Grant and Broadway, to George Geyer for \$70,000. McGaw & Goff, Ltd., sold for Mary Turner to Mrs. J. M. Graham, frame two-story dwelling, 1022 1/2 cor. Tenth street, Twenty-third ward, for \$10,000.

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HOME SECURITIES. Considerable Flow in Stocks, but Values Continue to Give Way. Good weather and another day's remove from the election had a stimulative effect upon stock trading yesterday, but values were not so buoyant as they were on the previous day, of which 225 were Philadelphia Gas, which went at 2 1/2, and 2 1/2 for Luster at 2 1/2, and 40 Switch and Signal at 1 1/2.

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Table with columns: STOCKS, CALL, B, A, THIRD CALL, A, B. Lists various stocks and their prices.

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