

BUSINESS IS BRISK.

Despite an Extended Heated Term, Pittsburgh Merchants Unite in the Statement That THIS SUMMER'S TRADE IS GREAT.

Drygoods Men, Clothiers, Jewelers, Hatters, Shoe Dealers and Fancy Goods Men Are in Clover.

NO PITTSBURGH SOOT FOR A DRAWBACK.

One Business Man at 30 Years' Experience Says He Never Saw the Like.

The present summer has been the best hot weather period that Pittsburgh business houses have gone through for many years.

The opinions advanced were to the effect that the increase in business has been general, steady and not spasmodic, and that the reason may be found in the easy industrial situation that is and has been found to prevail among employers and workmen.

UNUSUALLY LARGE SALES.

Large Clothing Dealers Have But One Reason—They Never Did Such Big Business in Summer—Some Peculiarities in This Season's Trade.

The large clothing houses report a big increase in their trade over last year.

Mr. Kaufman, of the clothing firm of that name at Fifth avenue and Smithfield street, said: "Business is always rather slack in the summer months, but this year it has been very healthy increase; it has been big and steady; it has been no fictitious boom, but a natural increase.

Mr. Saller, of Saller & Co., 427 Smithfield street, said: "The summer trade has been a little better in winter than there has been during the past two months, it has been bigger than was expected.

BETTER THAN LAST YEAR.

Striking Similarity in the Experience of Furniture Dealers—Though a Little Dull, Business is Bright, Compared With That of Many Previous Seasons.

P. C. Schoenke, No. 711 Liberty avenue, said that though trade is rather slow just now, it is above midsummer average, and there is no cause for complaint, while in the early summer it was very good.

Mr. Myer, of Wanamaker & Brown's at Penn avenue and Sixth street—it is just between seasons, and business is not very good, but it is much better than for the same period of last year.

VERY BRISK BUSINESS.

Jewelers Say They Never Saw Such a Summer—Silverware Dearer Because of the Passage of the Silver Bill—The Demand for Diamonds Great.

The jewelry business has also felt the general boom. The passage of the silver bill may affect slightly the sales of all kinds of silverware.

Mr. Shaffer, of Shaffer & Lloyd's, on Fifth street, said that the jewelry trade has been considerably better than last year.

BETTER THAN FOR EIGHT YEARS.

The Experience of One Music Dealer and The Henricks Music Company, Limited, No. 79 Fifth avenue, reported trade away beyond that of any previous year, and that

the midsummer season has so far had but little effect to reduce sales.

C. C. Mellor, No. 77 Fifth avenue, said, deprecatingly: "My line of trade, hot to talk about business, but it is a little better than last year's, which was hurt by the Johnson flood."

Kleber & Bros., No. 506 Wood street, reported trade for June better than that of any previous June with them in eight years, and they saw no reason to expect any diminution in the fall.

MORE THAN THEIR SHARE.

Millinery, Trimmings and Notion Dealers Have Nothing to Complains of—Business Three Times Better Than It Used to Be—An Excellent Outlook.

The millinery, trimmings and general notions stores appear to have had more than their share of the increased spring and hot weather business.

Mr. Rosebaum, J. Rosebaum & Co., 510 Market street, reports: "Since the 1st of May business has been very ahead of last year. June was the best month.

Mr. DeWolf, of Danziger's, 46 Sixth street: "Business has been about the same as last year; there has been no important change in the trade.

INCREASED SALES REPORTED.

How Large Retail Dry Goods Establishments—Lookout—Bargains Not Desired, but Prices Very Well Maintained.

The large retail dry goods stores report increased sales and the fact that people are looking around and buying more than last year.

Mr. Birchfield, of Joseph Horne & Co., 609 Penn avenue, said: "Business has been fully up to and better than last year.

PROSPEROUS TIMES.

SOUTHSIDE MERCHANTS SAY TRADE IS EXCEPTIONALLY GOOD.

Money is Plenty and Kept in Circulation—A Better Grade of Goods Called for—Increased Population, the Cause.

Mr. O. Spandan, proprietor of Morris' Clothing House, in Atlantic City, but who has never before. The firm is satisfied with the season's trade.

Mr. Shuster, of Knable & Shuster, 35 Fifth avenue, reports: "Business has been much better. People are buying more readily than last year.

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last few days it has been quiet. Last year was the best we had, but this year has gone ahead of it by at least 25 per cent.

KEEPING UP WITH THE POPULATION.

Pittsburg Shoe Dealers Have Only Good Words for the Reason.

William Laird, No. 443 Wood street, said of the shoe business: "Trade is moving all the time. We have sold more fine goods this season than usual."

HEAD IN ALLEGHENY.

LEADING NORTHSIDE FIRMS REPORT A GAIN THIS SUMMER.

Best Midsummer Trade Within the Last Quarter of a Century—Increasing the Force of Employees—No Clerks Dropped in the Drygoods Establishments.

In speaking of the condition of trade in Allegheny this morning, the well-known drygoods merchants, Messrs. Boyer & Buhl, remarked as follows: "Receipts for the months of June and July this summer were greater than in the corresponding months of any previous year."

Mr. Campbell, of Campbell & Dick, 83 Fifth avenue—Business has been very good; we are now winding up on the homestead, and are getting ready for the fall and winter.

Mr. Horn, of Horn & Ward, 41 Fifth avenue, says: "Business, generally speaking, has been better. The volume of trade from April 1 to August has been a good deal larger than last year."

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NO MONEY TO SPARE.

Stockholders in the Capital Loan Society Postpone Their Plan.

Manager Mortimer, of Chicago, Says the Company is All Right, But STILL ROLLING UP THE CHARGES.

AGENTS MAY SOMETIME GO WRONG.

It was 8 o'clock last evening when the meeting of the stockholders in the National Capital Savings, Loan and Building Association got down to business in Squire McKenna's office.

"We are here," he said, "to do something in the way of appointing an attorney to go to Chicago to investigate the character of the case known as the Capital Loan Society."

NOT IN THE POOL.

"No," objected a colored man, "I will not pay out money to send anyone to Chicago."

This sentiment seemed to prevail among those present. They were unwilling to bear the expense of engaging an agent on the ground that there were not enough present to contribute sufficient funds to defray the cost.

A NEW POLICE UNIFORM.

White Drilling Considered More Comfortable Than Blue Cloth.

"I think a reform is needed in police uniforms," said Captain Unterbaum last night, as he opened his blouse and waistcoat and tried to agitate the atmosphere across his face with his cap.

"It is better material than cloth and does not tear as easily. If we had such a uniform it would be a blessing to us."

TOTAL ABSTAINERS' FIELD DAY.

All Arrangements Completed for the Gathering at Silver Lake.

The final arrangements were completed last night for the field day of the local Total Abstinence Union at Silver Lake Grove to-day.

HE MAY YET RECOVER.

The Victim of the Ross Grove Stabbing Affair Has a Chance to Live.

Peter Altmyer, who was stabbed at the ox roast given by the Centennial Club at Ross Grove, Thursday, was reported to be still in a dangerous condition last night, but the physician entertained hopes for his recovery.

PECULIAR REVENGE OF A BROTHER.

Ho Bores Holes in His Floor to Get Rid of Waste Water.

Alexander Kofka made an information before Alderman Kerr, yesterday, charging William Kofka, his brother, with malicious mischief.

THIS IS THE DAY.

The Greatest Mark-Down Sale of Men's Wear Ever in Existing Day in our great store.

Prices put down on our stock of Star waders; the \$2.50 pair at \$1.50, and all other grades marked in proportion, both higher and lower priced.

REFERRED TO AGENT DEAN.

Two Little Wafles Who Peddled Neckties Taken in by the Police.

John Kunkel, aged 10, and his sister Annie, aged 14, were picked up at the market house by a police officer yesterday afternoon.

Dr. B. M. HANNA, Eye, ear, nose and throat specialist, 1000 North 10th street, Pittsburgh, Pa.

MUST PUT UP OR SHUT UP.

SENATOR SPOONER ON HIS TIN PLATE AMENDMENT.

He Says the McKinley Bill Will be Passed in Five Weeks—The Federal Election Measure, He Thinks, May Also Be Passed This Session.

On the limited last night was Senator John C. Spooner, of Wisconsin. He was speaking of the McKinley bill.

"We will push the McKinley bill as fast as possible. We have been examining the chemical list and will take up crockery next. We will be through in about five weeks for we are going to pass that bill before we adjourn."

"As for the Federal election bill, we will surely pass it this Congress, and we may not wish to place any particular grade on the free list."

THE OFFICERS SELECTED.

The Vice Presidents chosen for this work were: For New York State, Edward Carey; Colorado, N. O. Garra; Massachusetts, A. A. McLaughlin; District of Columbia, N. J. Mast; Maryland, C. E. Ziminski; Virginia, A. J. Bowman; Minnesota, J. F. Grillo; Nebraska, M. J. Conway; New Jersey, Thomas Hart; Connecticut, F. Flint; Pennsylvania, James Robinson; Washington, D. H. De Clark; Missouri, William F. Conkley. The States not represented will be notified to send a name to the National Association to be appointed.

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TO STAY ALL STRIFE.

The Plumbers' Convention Devises a Way to Settle Disputes BY APPOINTING STATE OFFICERS.

The Millwrights of the American Iron Works Want More Pay.

A FIRM SHARES PROFITS WITH ITS MEN.

The Journeymen Plumbers' and Steam Fitters' Association concluded its convention yesterday. The first business of the day was the adoption of a ritual and constitution.

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Chambers & McKee in this district, and the Ohio factories. The New York and New Jersey blowers receive 10 per cent less wages than are paid here, and manufacturers think that this rate should be equalized and that some consideration should be shown to them who pay for \$5,000 to \$7,000 a year for fuel over those whose fuel doesn't cost them anything.

THE CHIMNEY SCALE FIXED.

A Reduction of 20 Pieces in a Move on No. 9 and No. 1 Sizes Granted.

Committees on the Plumbers' Union and Flint and Lime Glass Manufacturers' Association met yesterday, in the Stevenson Building, and arranged the chimney scale for the next fire. The only important variation in this year's scale from the one just expired, is in the number of pieces in a move of No. 9 and No. 1 sizes.

INDUSTRIAL ITEMS.

News of Interest to Mill Men and Other Tollers Hereabouts.

NO DATE has yet been fixed for the meeting of the Wage Committee of L. A. 300 and the Manufacturers' Association.

THE Glenwood shops of the Baltimore and Ohio Railroad were again put in operation yesterday morning. The temporary shut-down was for the purpose of curtailing expenses.

Children Played With Matches. A still alarm was sent for the No. 12 engine company last evening for a fire in an outside kitchen belonging to Jacob Butler on South Twenty-first street.

CHEVROT and Madras outing shirts, at James H. Aiken & Co.'s, 100 Fifth ave.

PITTSBURGH, SATURDAY, AUGUST 2, 1890.

JOS. HORNE & CO.'S

PENN AVE. STORES.

AUGUST

The month that must see a complete closing out of all summer goods.

The word is "must."

In Millinery

To-day what's left is selling at marvellously low prices.

A special sale of Ribbons.

Table with 3 columns: Width, Former Price, Present Price. Rows include 5 inch, 7 inch, 9 inch, 12 inch, 16 inch.

Ladies' Neckwear and Rushings at summer prices.

Ladies' Gloves and Hosiery at August prices.

Men's Furnishings

Of every description marked close down on the low August line.

Special sale of Summer Shirts.

Fancy Striped Flannel (\$2.50 quality) at \$1. Plain Colored Flannel (\$2.50 quality) at \$1. Striped Scotch Flannel (\$2.75 quality) at \$1.50. Fancy Cotton Flannel (\$2.50 quality) at \$1.25. Star mark Flannel (\$2.50 quality) at \$1.25.

Bargains in Boys' Flannel Blouse Waists.

All of the celebrated Star make. The \$1.50 grades now at \$1. The \$2.50 grades now at \$1.50. The \$3.50 grades now at \$2.

Your choice for 25c on a big lot of our best Summer Neckwear.

Best styles and best colors and patterns.

Keep in mind the great bargains in Wool Dress Goods, Wash Dress Goods, Black and Colored Silks.

Remember, this is closing out time, and when your choice is gone it's gone for good. An early sale at the present rate soon brings the other end of a piece of goods to light. The prices on whole pieces are lower than you will find on scraps and ends elsewhere.

CHILDREN'S SUIT DEPARTMENT.

White Dresses

In 12 and 14 years marked from \$10 down to \$5.

Children's Long Coats, Slightly soiled, marked from \$10 to \$5.

Keep in mind the great bargains in the LADIES' SUIT DEPARTMENT.

JOS. HORNE & CO.

609-621 PENN AVENUE.

EVER UNDER ONE ROOF IN THIS CITY.

WILL GET HALF PROFITS.

THE SALESMEN IN J. JACKSON & BROS.' CLOTHING HOUSE LIBERALLY DEBT WITH.

Yesterday evening, at the sale of J. Jackson & Brother, the clothing at 904 Liberty street, were preparing to leave, they were requested to remain, as Mr. Jackson had something to say to them. They received the notice with consternation, and forebode evil news; and as if each one expected to be dismissed. But the look of apprehension changed to one of pleasure, and grateful expressions were given to him as the head of the firm talked to them.

Mr. Jackson gathered his staff of salesmen around him and informed them, in a neat little speech, that on and after to-day each individual salesman was to be a part owner in the business, and that each would receive half of the net profits on his monthly sales. This had the effect of reassuring the salesmen, and all departed highly elated, with resolutions to redouble their efforts to please and to sell more of the popular house. Mr. Jackson, in speaking of his new departure, said: "We have figured that this would be not only to the interest of our salesmen, but also to ourselves. It will be an incentive to the men to renew their efforts in dealing with our business. The regular salaries of the men will be continued as before, and from the basis of our calculation of the business of last year each man will receive from \$1,500 to \$1,800 a year, by his share of the net profits on his monthly sales. Our business has increased 50 per cent," added Mr. Jackson, "which I attribute to the able and efficient manner in which the business has been worked, and we thought as they had been large factors in establishing the large trade of the house, we could well afford to reward them for their services. It is an inducement for them to continue to work energetically in the future."

ANXIOUS FOR EQUALIZING RATES.

Window Glass Men Want a Discrimination Over Those Whose Fuel is Free.

The demand for window glass continues unusually light. Local manufacturers are surprised at the inactive condition of the market, and do not know to what to contribute it, beyond an unusual degree of the midsummer dullness incidental to stock taking. The Philadelphia Gas Company has given notice of an advance of 40 per cent which means an extra expense to factory owners of \$200 a year for every 100-1000.

Manufacturers think that they should be allowed some discrimination in wages over those factories which have the advantage of free fuel, such as Schermers & Co., and

EDWARD GROETZINGER'S,

627 and 629 Penn Avenue.

A FEW OF MANY MIDSUMMER BARGAINS.

Ladies' House Waists, made of fancy flannel, \$1.25 to \$2.50.

Ladies' Made-up Suits in chamois patterns, satines and challies, \$6 to \$7. These are about one-half former value.

Ladies' Black Cashmere Suits, very handsomely made and trimmed, \$12.50 to \$22. These are our own make and splendid values.

Ladies' Made-up Wrappers and Tea Gowns, in white India lawns, with embroidery, at \$2.00 to \$4.00. Fancy Satine Tea Gowns at \$1.50.

Odd and fancy in Children's Made-up Wash Dresses, at about one-half former prices.

Ladies' White and Black and White Stripe Flannel Blouses at \$3.75.

Best French Satines, early price \$7.50, now offered at 15c.

Toll du Nord and other choice wide choices at 85c.

33-inch Scotch Ghinghams, bold plaids and stripes, former price 25c, now offered your choice at 15c.

Challies now offered at 5c. Choice 35-inch Challies, 12 1/2c.

Plain Black Satines at 12 1/2c. Also extra qualities at 20c.

Best Black French Satines, Henrietta finish, at 25c.